

NITY BROKERS LTD.

"PROGRESSIVE TOWER" (5TH FLOOR), 1837, SK. MUJIB ROAD, AGRABAD C/A, CHATTOGRAM-4100 PHONE : 02333320692, 02333310954, Fax : +88-02333310954, E-mail : muradofbdesh@gmail.com, unity.brokers@gmail.com Tea Market Report

MARKET REPORT ON SALE NO 34 HELD ON DECEMBER 30, 2024

56,733 packages of leaf were on offer in the last sale of the calendar year of 2024. Weak demand led to a sharp fall in prices and high withdrawals which stood at 55% as against 48% last week.

LEAF: Better brokens were in fair demand but prices were much lower than last. Others met with a very selective demand with the bulk of the brokens remaining unsold. Small quantity of Northern brokens sold between Tk.160/- – Tk.168/-. Selective best lines ranged between Tk.225/- – Tk.280/-.

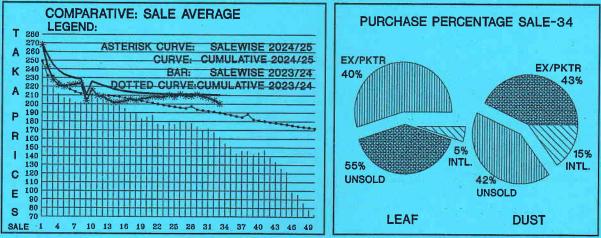
Good fannings were much easier than last. Mediums and the lower types met with large withdrawals. Few lines of Northern fannings sold between Tk.160/- – Tk.168/-. Selective best lines fetched between Tk.225/- – Tk.250/-.

DUST: 9,726 packages were on offer. Less demand led to sharp fall in prices with large withdrawals which stood at 42% as against 26% last week.

OLD SEASON: 287 packages leaf were on offer and these sold between Tk. 131/- - Tk. 146/-.

SUPPLEMENTS+E-AUCTION: 5,776 packages were on offer. 28% sold and 72% remained unsold.

| QUOTATIONS | | | | | |
|------------|--------------------|---------------------------|--|--|--|
| | BROKENS | FANNINGS | | | |
| BEST | : 205.00 - 224.00 | BEST : 204.00 - 222.00 | | | |
| GOOD | : 190.00 - 204.00 | GOOD : 188.00 - 203.00 | | | |
| MEDIUM | : 175.00 - 189.00 | MEDIUM : 172.00 - 187.00 | | | |
| PLAIN | : 160.00 - 174.00 | PLAIN : 160.00 - 171.00 | | | |
| Norther | n: 160.00 - 168.00 | Northern: 160.00 - 168.00 | | | |



SALE NO: Sale 35 will be held on January 06, 2025 at 8:30 A.M. in Chattogram. Total offerings will comprise of 58,117 packages leaf and 11,967 packages dust.

OUR CATALOGUE: Sale no. 34 Avg. Tk. 200.63, sold 45.81%.

<u>COMMENTS</u>: Weak demand led to a sharp fall in prices with a large quantity remaining unsold. Packeteers operated at much lower levels as did the local traders. This was the last sale of the year 2024.

"We wish our readers a prosperous and Happy New Year - 2025."

UNITY BROKERS LTD, "PROGRESSIVE TOWER" (5TH FLOOR)1837, SK. MUJIB ROAD CTG. WE GIVE BELOW THE COMPARATIVE AVERAGE PRICES OF BANGLADESH TEAS SOLD IN CHITTAGONG AUCTION SALE NO. 33

| | 2024/2025 | AVG/TK | 2023/2024 | AVG/TK | + OR - |
|------------------------------|-------------|-----------------|-------------|------------|---------|
| SALE NO : CATEGORY | QTY.IN KGS | TAKA | QTÝ.IN KGS | ΤΑΚΑ | ТАКА |
| UP TO SALE NO. 32 (CTC) | 59794433.9 | 210.68 | 62296252.6 | 190.94 | + 19.74 |
| SALE NO : 33 (CTC) | 1965894.3 | 200.43 | 2207460.6 | 161.71 | + 38.72 |
| UP TO SALE NO. 33 (CTC) | 61760328.2 | 210.35 | 64503713.2 | 189.94 | + 20.41 |
| AVERAGE PRICE SALE NO.33 | CATEGORY | | PACKAGES | KILGRAM | AVG/TK |
| | LEAF | | 30,778 | 1536471.9 | 195.05 |
| | DUST | | 8,598 | 429422.4 | 219.66 |
| | TOTAL | | 39,376 | 1965894.3 | 200.43 |
| GREEN TEA SEASON 2024/2025 | | | 0 | 0.0 | 0.00 |
| OTHERS TEA SEASON 2024/2025 | | | 0 | 0.0 | 0.00 |
| SEASON 2023/2024 | | | 658 | 32842.4 | 145.90 |
| A/C.CONCERNED 2023/2024 | | | 0 | 0.0 | 0.00 |
| | GRAND TOTAL | | 40,034 | 1998736.7 | 199.53 |
| BUYER'S PURCHASE | EXPORT | | | 0.0 | 0.00% |
| | INTERNAL | | 40,034 | 1998736.7 | 100.00% |
| | GRAND TOTAL | in i | 40,034 | 1998736.7 | 100.00% |
| UP TO SALE NO. 33 | CATEGORY | | PACKAGES | KILGRAM | AVG/TK |
| | LEAF | | 984,736 | 49162497.3 | 207.09 |
| | DUST | | 252,235 | 12597830.9 | 223.08 |
| | TOTAL | | 1,236,971 | 61760328.2 | 210.35 |
| GREEN TEA SEASON 2024/2025 | | | 299 | 12078.9 | 662.39 |
| OTHERS TEA SEASON 2024/2025 | | | 13 | 351.7 | 1065.06 |
| SEASON = = = = = = 2023/2024 | | | 7,855 | 391912.8 | 123.06 |
| A/C.CONCERNED 2023/2024 | | | 175 | 8743.2 | 128.84 |
| | GRAND TOTAL | | 1,245,313 | 62173414.8 | 209.88 |
| BUYER'S PURCHASE | EXPORT | | 77 5 | 12726 5 | 0.039/ |
| | | | 275 | 13736.5 | 0.02% |
| | INTERNAL | | 1,245,038 | 62159678.3 | 99.98% |
| | GRAND TOTAL | - 11 - - | 1,245,313 | 62173414.8 | 100.00% |

| CATEGORY | GARDEN | GRADE | PRICE TK. | PKGS | BUYER | EXP/INT |
|-----------|------------|------------|--------------|------|-----------------|-----------------|
| BROKS(C) | CLEVEDON | GBOP(S)(C) | 250.00 | 10 | AKT | INT |
| FNGS(C) | RUTHNA | GOF(C) | *275.00 | 10 | KAMONA / JAMUNA | |
| | RUTHNA | OF(C) | *275.00 | 20 | / AKT | |
| DM(PF)(C) | PHULBARI | DM(PF)(C) | *205.00 | 10 | RAJDHANI | |
| RD(C) | OOTTERBHAG | RD(C) | *250.00 | 10 | ТК | â. |
| DUST(C) | RUTHNA | DUST(C) | *276.00 | 10 | JAMUNA | ű |
| PD(C) | CLEVEDON | PD(C) | *236.00 | 05 | RAJDHANI | 55 |
| CD(C) | KEDARPUR | CD(C) | 284.00 | 05 | ALAMIN | и |
| BROKS | RUTHNA | BOP(S) | *280.00 | 10 | AKT | |
| FNGS | BAHADURPUR | PF | 229.00 | 10 | AKT | u |
| DM(PF) | JHEMAI | DM(PF) | *202.00 | 10 | ISPAHANI | |
| DM | DARAGAON | DM | 221.00 | 30 | CITY / MEGHNA | - 34 - 4 |
| RD | DARAGAON | RD | 272.00 | 10 | AKT | u |
| DUST | DARAGAON | DUST | 270.00 | 20 | TK/LC | # |
| PD | DARAGAON | PD | 270.00 | 10 | CONSOL | .6 |
| CD | DARAGAON | CD | 250.00 | 10 | ISPAHANI | u |

Top Prices Realized In Our Catalogue In Sale No. 34

***TOP PRICES OF THE SALE.**

The culture and preparation of tea

In China the leaf is sometimes steamed, rolled and sundried, in making green tea, but a better product is considered to result if the leaf is first killed in a lot of pan. After the heating process the leaf is rolled for a time and then put back into the pan for further drying. Rolling and panning alternate till the leaf is too crisp for more handling, after which it is dried in the fumes of charcoal fire. It will be appreciated that the making of green tea using a hot pan calls for much handling for only about 15lb. leaf go to one pan. Green tea made in China is panned, as it is in Dehra Dun and the Kangra Valley in northern India. When great quantities of leaf have to be handled, panning is out of the question so the leaf is picked in to large revolving drums each talking 300 to 4000 lb. and steam is blown through the trunnion. In Japan, the leaf is steamed in this manner. In India and Ceylon, where occasionally green tea is made in large quantities for special contracts, the leaf is steamed in drums and subsequently rolled and fired in the machi8nes used for making black tea. In Japan the treatment of the leaf after steaming takes place in special rollers, as described in the chapter dealing with that country.

| | | <u>2024</u> | <u>2023</u> | |
|-------------|------|-------------|-------------|-------|
| Bangladesh | Sep | 61.75 | 69.0 | -7.2 |
| North India | Oct | 907.5 | 965.6 | -58.1 |
| South India | Oct | 188.2 | 197.4 | -9.3 |
| Sri Lanka | Oct | 216.8 | 214.6 | +2.2 |
| Kenya | July | 365.1 | 318.3 | +46.8 |
| Malawi | Oct | 41.5 | 36.7 | +4.8 |
| Tanzania | Mar | 6.8 | 8.5 | -1.7 |
| Rwanda | Sep | 29.2 | 27.6 | +1.6 |
| Total: | | 1816.85 | 1837.7 | -20.9 |