

# NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 19 held on Tuesday 17<sup>th</sup> September, 2024

**CTC LEAF:** 53,813 packages of teas on offer continued to meet with an improved demand.

**BROKENS:** Good liquoring BOPs were a strong feature of the sale and were mostly dearer following competition. Smaller varieties also met with more demand and were mostly firm to occasionally dearer. Other varieties sold well in line with quality. Plain teas met with fair demand but occasionally eased. BLF teas met with a little more interest with fewer withdrawals.

**FANNINGS:** All good liquoring Fannings were a strong market and were mostly dearer whilst other varieties met with a fairly strong demand and were generally steady to touch easier. Plain teas met with fair demand but occasionally eased. BLF teas met with a little more interest with fewer withdrawals.

**DUST:** 12,683 packages of teas on offer met with good demand. Good liquoring Dusts particularly the CDs sold well with a few withdrawals. Mediums were a fair market and sold in line with quality with some withdrawals at Tk. 5/- to Tk.8/- less than last week. Plain/BLF Dusts were an easier market with fair withdrawals. Blenders lent strong support with quite fair interest from the Loose tea buyers.

**COMMENTS:** There was a strong tone noticeable in this week's sale for the best varieties which were often substantially dearer. All others held firm in line with quality. Blenders operated strongly whilst there was a good support from the Loose tea buyers. As a result, withdrawals were less this week.

CDs again were a strong feature of the market.

Our Catalogue: (Sale 19) Avg : Tk 209.88, Sold 82.08% , (Sale 18) Avg : Tk 214.98, Sold 77.96%

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	225-235	220-230	Best	225-235	220-230	PD	160-225	160-250
Good	215-220	210-215	Good	215-220	210-215	RD	160-316	160-337
Medium	200-210	195-205	Medium	195-210	190-205	D	160-259	160-335
Plain	160-180	160-180	Plain	160-180	160-180	CD	160-285	175-370
BLF	160-165 nom	160	BLF	160-165 nom	160	BLF	160-182	160

Exchange Rates 19<sup>th</sup> September 2024 Sterling Pound 155.7817 Dollar: Tk. 119.0000

### Top Prices – This Week

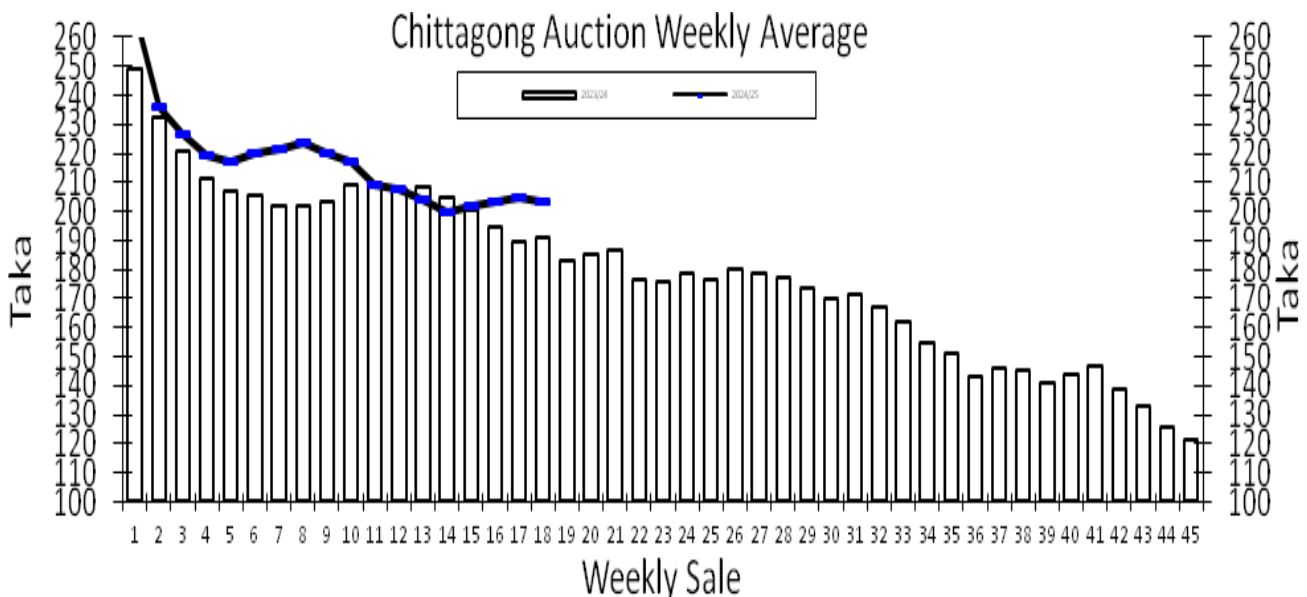
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	20	370/-	Sharif/Ispahani
Fannings	* Madhupur	PF	20	295/-	Ispahani/AKT
Clonal Brokens	Amtali	GBOPS(BT2)	10	390/-	Mustak
Clonal Fannings	Amtali	GOFS(BT2)	10	350/-	AKT
RD/PD (incl.Clone)	* Madhupur	RD(BT1)	10	316/-	AKT
D (incl.Clone)	* Madhupur	D(BT1)	10	342/-	AKT
CD (incl.Clone)	* Amrail	CD	10	285/-	Nijhum

\* Above price(s) realised in our catalogue

### Offerings

	This Sale (Sale 19)				Next Sale (Sale 20)			
	Season 2024-25		Season 2023-24		Season 2024-25		Season 2023-24	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	53,813	2,685,268.7	55,409	2,764,909	57,211	2,854,828.9	69,622	3,474,137.8
Dust	12,683	632,881.7	11,784	588,022	12,454	621,454.6	12,011	599,348.9
<b>Total</b>	<b>66,496</b>	<b>3,318,150.4</b>	<b>67,193</b>	<b>3,352,931</b>	<b>69,665</b>	<b>3,476,283.5</b>	<b>81,633</b>	<b>4,073,486.7</b>

Chittagong Auction Average - Sale 18  
(Season 2024/25): Tk 203.55 & (Season 2023/24): Tk 190.37



## Quantities of Teas Sold &amp; Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2023/24		Season 2024/25		Season 2023/24		Season 2024/25		(+/-) Season 2023/24			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,728,912.7	187.91	1,804,663.3	200.51	23,929,228.0	77.5%	200.89	22,235,832.1	79.45%	209.64	-1,693,396.0	8.75
CTC DUST	457,094.5	199.65	431,059.3	218.31	6,946,777.2	22.5%	217.66	6,002,362.3	20.28%	226.48	-944,414.9	8.82
Sub-Total	2,186,007.2	190.97	2,235,722.6	203.94	30,876,005.2	99.9%	204.66	28,238,194.4	99.73%	213.22	-2,637,810.9	8.56
Orthodox	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	302.6	0.00%	1,061.43	-30,875,702.6	1,061.43
Total	2,186,007.2	190.97	2,235,722.6	203.94	30,876,005.2	99.9%	204.66	28,238,497.0	99.73%	213.23	28,238,034.5	8.57
Green Tea	19.0	2,130.00	0.0	0.00	462.5	0.0%	887.75	1,363.2	0.00%	947.15	900.7	59.40
Olong Tea	0.0	0.00	0.0	0.00	7.0	0.0%	1,250.00	0.0	0.00%	0.00	-7.0	-1,250.00
Yellow Tea	0.0	0.00	0.0	0.00	20.5	0.0%	1,250.00	49.1	0.00%	1,228.71	28.6	-21.29
Total	2,186,007.3	190.37	2,235,722.6	203.94	30,876,495.2	99.9%	204.66	28,239,909.3	99.74%	213.26	-2,636,585.9	8.60
Other (s)	5,984.9	112.00	11,484.50	126.66	169,453.3	0.1%	125.43	274,141.1	0.26%	119.95	104,687.8	-5.48
G.Total	2,191,992.1	190.16	2,247,207.1	203.55	31,045,948.5	100.0%	204.23	28,514,050.4	100%	212.37	-2,531,898.1	8.14

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2023/24		Season 2024/25		Season 2023/24		Season 2024/25		(+/-) Season 2023/24			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	10,484.5	0.02%	225.26	6,992.0	0.27%	228.43	-3,492.5	3.17
Internal	2,191,992.1	190.16	2,247,207.1	203.55	31,035,464.0	99.98%	204.22	28,507,058.4	99.73%	212.37	-2,528,405.6	8.15
Grand Total	2,191,992.1	190.16	2,247,207.1	203.55	31,045,948.5	100%	204.23	28,514,050.4	100%	212.37	-2,531,898.1	8.14

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	For the Month				Up to Month			
		2022	2023	2024	(+/-) 2023	2022	2023	2024	(+/-) 2023
Bangladesh *	June	12.59	10.72	12.82	2.10	27.06	26.44	24.29	-2.15
North India	June	20.1	22.9			133.2	134.4		
South India	June	119.3	109.7			347.1	344.0		
All India	June	23.9	28.2			119.6	113.7		
Sri Lanka	June	143.2	137.9			466.7	457.7		
Kenya	May	57.9	57.9			227.9	225.5		

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## OTHER MARKETS

**KOLKATA SALE 37- 10<sup>TH</sup> & 11<sup>TH</sup> SEPTEMBER, 2024**

There was good demand. Brighter liquoring Assams were barely steady to at times easier. Good and medium liquoring Assam were firm to at times dearer. All Dooars categories met with strong interest and were a firm to dearer. M/s Hindustan Unilever was active on a cross-section of Assams in the leaf market and competed with western India segments for brighter liquoring Assams. Export accounts were active on larger Brokens. Local traders operated on the Dooars.

Tea Category	Price Range (USC/kg)
BEST ASSAMS	477-537
GOOD ASSAMS	382-465
MEDIUM ASSAMS	250-334
GOOD DOOARS	334-370
MEDIUM DOOARS	239-298
PLAINER DOOARS	203-227

**SILIGURI SALE 37- 11<sup>TH</sup> SEPTEMBER, 2024**

Good demand. Best & below best were irregular & easier in line with quality. Plainer sorts were firm to dearer. Internal & Blenders active.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	322-417	316-405	298-364
Medium/ Better Medium	256-317	244-310	239-292
Common / BLF	197-250	197-239	197-233

**COONOOR SALE 37- 13<sup>TH</sup> SEPTEMBER, 2024**

DEMAND: - Continued Good Demand. MARKET: - The total CTC leaf teas sold this week was 91.87% (1482300.04kgs) of the total offering of 1613530.23Kgs. The major blenders continued to be active and absorbed as much as 64.34% of the total CTC leaf sold. Up country buyers were fairly active along with the regional packeteers. The other internal and local buyers continued to be fairly selective on their purchases. Exporters were selective this week as they were out-priced.

CTC Leaf	Best(USC/kg)	Good(USC/kg)	Better Medium(USC/kg)	Med(USC/kg)	Plain(USC/kg)
Larger Brokens	240-252	190-197	167-181	148-167	132-147
Medium Brokens	224-304	199-210	177-198	160-175	147-159
Smaller Brokens	227-296	203-209	174-200	161-173	144-160
Fannings	230-289	196-216	173-193	159-172	144-157

**MOMBASA SALE 37- 9<sup>TH</sup> & 10<sup>TH</sup> SEPTEMBER, 2024**

Fairly good general demand prevailed in the market for the 171,201 packages (11,571,253.00 kilos) on offer with 48.06% remaining unsold.

CTC QUOTATIONS	BP1 – (USC/kg)	PF1 – (USC/kg)	PD – (USC/kg)	D1 – (USC/kg)
Best	332 – 486	329 – 484	318 – 462	322 – 345
Good	291 – 360	330 – 358	310 – 347	320 – 335
Good Medium	257 – 401	232 – 356	270 – 358	274 – 342
Medium (KTDA)	250 – 268	244 – 300	258 – 272	245 – 303
Medium (Plantations)	140 – 202	154 – 259	180 – 242	184 – 224
Lower Medium	112 – 175	105 – 173	110 – 188	116 – 177
Plainer	098 – 116	071 – 135	082 – 130	094 – 131