

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 14 held on Monday 31<sup>st</sup> July, 2023

**CTC LEAF:** 57,300 packages of Current Season teas on offer met with a good demand but slackened as the sale progressed.

**BROKENS:** Brokens particularly BOPs were in much less demand and witnessed quite a lot of withdrawals. These were sold registered a sharp decline in value. BLF teas met with a limited interest with heavy withdrawals.

**FANNINGS:** Good Fannings met with a fairly good market but were easier compared to last. Medium and plainer varieties were less in demand and prices eased in line with quality. BLF teas met with a limited interest with heavy withdrawals.

**CTC DUST:** 15,549 packages of Current Season teas on offer met with fair demand with some

withdrawals. Good liquoring Dusts had fair demand and sold Tk.5/- to Tk.10/- below last levels. Mediums were an easier market with some withdrawals selling between Tk. 5/- and Tk. 10/- less than last. Plain and BLFs had some withdrawals and sold Tk.5/- to Tk.8/- below last. Blenders were fairly active whilst Loose tea buyers were very selective.

**COMMENTS:** Offerings continued to be large and quite in excess of the requirement and as a result, withdrawals were more with progressive decline in demand and prices. Blenders were active with some support from the Loose tea buyers.

Dusts were in much less demand and took a sharp drop in price.

**Our catalogue: (Sale 14) Avg: Tk 217.96, Sold 69.5 % , (Sale 13) Avg: Tk 223.41, Sold 80.2 %**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	235-245	240-250	Best	230-240	235-245	PD	170-420	170-245
Good	220-230	225-235	Good	220-230	225-235	RD	130-370	185-335
Medium	210-218	215-225	Medium	210-215	215-220	D	158-225	190-367
Plain	170-180	180-195	Plain	170-180	180-195	CD	140-370	195-420
BLF	120-135	115-140	BLF	120-135	115-140	BLF	130-190	120-192

Exchange Rates 31<sup>st</sup> July., 2023 Sterling Pound: 137.9483 Dollar: Tk. 107.5000

### Top Prices – This Week

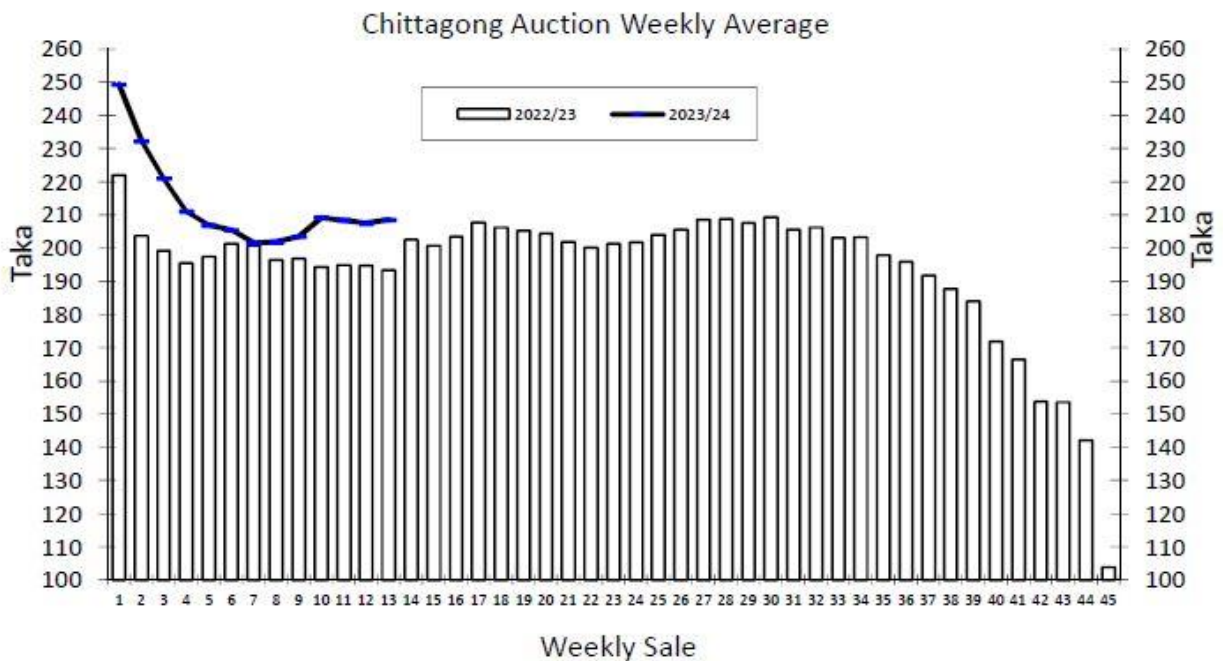
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	20	360/-	AKT/Ali
Fannings	* Madhupur	PF	20	335/-	Meghna/Ispahani
Clonal Brokens	Kedarpur	GBOP(BT1)	10	423/-	Sharif
Clonal Fannings	* Madhupur	PF(BT1)	20	360/-	AKT/Meghna
RD/PD (incl.Clone)	* Madhupur	RD(BT2)	10	370/-	Shawon
D (incl.Clone)	* Madhupur	D	10	370/-	Shawon
CD (incl.Clone)	Kedarpur	CD(BT1)	5	447/-	Shawon

\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 14 )				Next Sale ( Sale 15 )			
	Season 2023-24		Season 2022-23		Season 2023-24		Season 2022-23	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	57,300	2,859,270	53,604	2,674,840	61,751	3,081,375	49,353	2,462,715
Dust	15,549	775,895	12,370	617,263	16,006	798,699	13,617	679,488
Total	72,849	3,635,165	65,974	3,292,103	77,757	3,880,074	62,970	3,142,203

Chittagong Auction Average - Sale 13  
(Season 2023/24): 208.58 & (Season 2022/23): 193.42



Category	For the Sale				Up-to-Date Sale							
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		(+/-) Season 2022/23			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,794,130.3	192.35	2,106,105.6	207.24	16,636,878.0	76.82%	190.19	14,901,354.0	76.10%	205.05	-1,735,524.0	14.86
CTC DUST	494,824.3	197.28	541,828.8	213.80	4,996,865.8	23.07%	221.71	4,530,766.5	23.14%	224.70	-466,099.3	2.99
Sub-Total	2,288,954.6	193.42	2,647,934.4	208.58	21,633,743.8	99.89%	197.47	19,432,120.5	99.24%	209.63	-2,201,623.3	12.16
Orthodox	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.00	0.00%	0.00	0.0	0.00
Total	2,288,954.6	193.42	2,647,934.4	208.58	21,633,743.8	99.89%	197.47	19,432,120.5	99.24%	209.63	-2,201,623.3	12.16
Green Tea	29.5	733.90	161.5	300.00	2,127.0	0.01%	398.11	428.5	0.00%	827.82	-1,698.5	429.71
Oolong Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	7.0	0.00%	1,250.00	7.0	1,250.00
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	20.5	0.00%	1,250.00	20.5	1,250.00
Total	2,288,984.1	193.42	2,648,095.9	208.59	21,635,870.8	99.90%	197.49	19,432,576.5	99.24%	209.65	-2,203,294.3	12.16
Other (s)	7,416.0	117.00	4,482.6	135.90	20,966.7	0.10%	119.47	148,476.2	0.76%	127.05	127,509.5	7.58
G.Total	2,296,400.1	193.18	2,652,578.5	208.47	21,656,837.5	100%	197.42	19,581,052.7	100%	209.02	-2,075,784.8	11.61

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		(+/-) Season 2022/23			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	7,489.5	198.85	0.0	0.00	7,489.5	0%	198.85	9,486.0	0.05%	224.45	1,996.5	25.60
Internal	2,288,910.6	193.16	2,652,578.5	208.47	21,649,348.0	100%	197.42	19,571,566.7	99.95%	209.02	-2,077,781.3	11.60
Grand Total	2,296,400.1	193.18	2,652,578.5	208.47	21,656,837.5	100%	197.42	19,581,052.7	100%	209.02	-2,075,784.8	11.61

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	(+/-) 2022
Bangladesh *	June	13.35	12.59	10.72	-1.87	25.42	27.06	26.44	-0.62
Sri Lanka	June	31.1	20.1	22.9	2.8	135.9	133.2	134.4	1.2
North India	May	78.1	101.4	102.1	0.7	179.6	227.9	234.3	6.4
South India	May	24.4	27.8	25.7	-2.1	97.5	95.7	85.6	-10.1
All India	May	102.5	129.2	127.8	-1.4	277.1	323.6	319.9	-3.7
Kenya	May	45.3	57.9	57.9	0.0	230.6	227.9	225.5	-2.3

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

Qty. = Million Kg

**OTHER MARKETS****KOLKATA SALE 30- 25<sup>TH</sup>, 26<sup>TH</sup> & 27<sup>TH</sup> JULY, 2023**

CTC: There was good demand however the market for best & good Assams were irregularly easier, particularly Fannings. Cleaner, liquoring medium Assams were steady whilst the remainder was easier. M/s Hindustan Unilever operated on good and better medium Assams in the leaf and dust market. Local buyers operated on clean, well-made varieties. Exporters showed fair interest on larger Broken.

Tea Category USC/KG	Price Range
BEST ASSAMS	438-535
GOOD ASSAMS	340-425
MED ASSAMS	194-280
GOOD DOOARS	304-328
BETTER MED DOOARS	243-292
MEDIUM DOOARS	182-219
PLAIN DOOARS	122-158

**SILIGURI SALE 30 HELD ON 26<sup>TH</sup> JULY, 2023**

LEAF & DUST: Demand was good for quality & fair for the remainder. Levels tended irregularly easier. Clean, well-made sorts met with competition. Buying Pattern: Internal- Main stay. Blenders- Active.

Quotations (USC/KG)	Broken (USC/kg)	Fannings (USC/kg)	Dust (USC/kg)
GOOD / BEST	304-377	304-365	267-328
MEDIUM / BETTER MEDIUM	182-292	176-292	170-255
COMMON / BLF	115-170	115-164	122-158

**COONOOR SALE 30- 29<sup>TH</sup> JULY, 2023**

DEMAND: - Continued Selective Demand. MARKET: - The total CTC offering stood at 1853740.78Kgs of which only 1000392.24Kgs (53.97%) was sold. Regional packeteers were once again choosy and operated on best and good category teas along with some internal buyers. The exporters were fairly active.

CTC Leaf (USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Broken	184-194	117-134	106-115	100-105	97-98
Medium Broken	171-266	134-149	117-132	100-115	95-98
Smaller Broken	159-232	134-151	118-130	108-117	97-107
Fannings	158-226	140-149	120-139	106-119	95-105

**MOMBASA SALE 30- 24<sup>TH</sup> /25<sup>TH</sup> /26<sup>TH</sup> JULY, 2023**

There was good general demand at irregular levels following quality for the 257,298 packages (16,974,265.00 kilos) available with 35.99% remaining unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	255 – 460	280 – 354	270 – 316	272 – 314
Good	255 – 293	262 – 304	270 – 298	270 – 294
Good Medium	255 – 269	262 – 301	270 – 292	270 – 292
Medium (KTDA)	250	244 – 272	258 – 281	245 – 282
Medium (Plantations)	125 – 206	150 – 222	150 – 274	158 – 282
Lower Medium	097 – 180	100 – 183	095 – 216	103 – 226
Plainer	060 – 126	058 – 156	060 – 163	066 – 170