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TEA MARKET REPORT – Sale 45 (Final) held on Monday 13th March, 2023

CTC LEAF: 13,876 packages of Current Season teas on offer met with much less demand at easier rates with heavy withdrawals.

BROKENS/FANNINGS: All categories met with less demand with prices easing by Tk.5/- to Tk.15/-. There were several withdrawals.

CTC DUST: 4,918 packages of Current Season teas on offer met with a fair demand. There were heavy withdrawals with prices easier by Tk.8/- to Tk.10/-. Loose tea buyers were active whilst Blenders were very selective.

COMMENTS: This was the Final Sale of the season when offerings were mostly plain and end of season variety. Buyers operated selective which resulted in quite heavy withdrawals. A few New Season teas, however, were a strong feature.

NEW SEASON 2023/2024

373 packages of New Season teas on offer met with a strong demand and sold at attractive rates ranging between Tk. 450/- and Tk.1000/-. BLF teas ranged between Tk.150/- and Tk.190/-.

Our catalogue: (Sale 45) Avg: Tk 137.98, Sold 49.9 % & (Sale 44) Avg: Tk 145.61, sold 82.7%

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	127-137 nom	NQTA	Best	NQTA	230-260 nom	PD	110-202	105-185
Medium	130-140 nom	150-170 nom	Good	NQTA	160-180	RD	110-186	94-247
Small	140-150 nom	150-180 nom	Medium	135-145 nom	120-140	D	115-200	95-239
Plain	90-115 nom	95-115	Plain	90-110	95-115	CD	208-214	120-230
BLF	105-130 nom	115-150	BLF	105-130	115-150	BLF	118-190	132-145

Exchange Rates 13th March, 2023 Sterling Pound: Tk. 126.0792 dollar: Tk. 104.0000

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Laxmicherra	BOP	10	213/-	Meghna
Fannings	Laxmicherra	PF	15	174/-	AKT
Clonal Brokens	* Dildarpur	GBOP	10	225/-	HTS
Clonal Fannings	* Madhupur	PF(BT1)	20	210/-	Mollah
PD/RD (Incl Clone)	* Madhupur	RD(BT1)	10	202/-	Ankur
D (Incl Clone)	* Daragaon	D	10	200/-	Al-Amin
CD (Incl Clone)	* Balisera	CD	10	214/-	Al-Amin

* Above price(s) realised in our catalogue

New Season 2023/2024

Top Prices – This Week

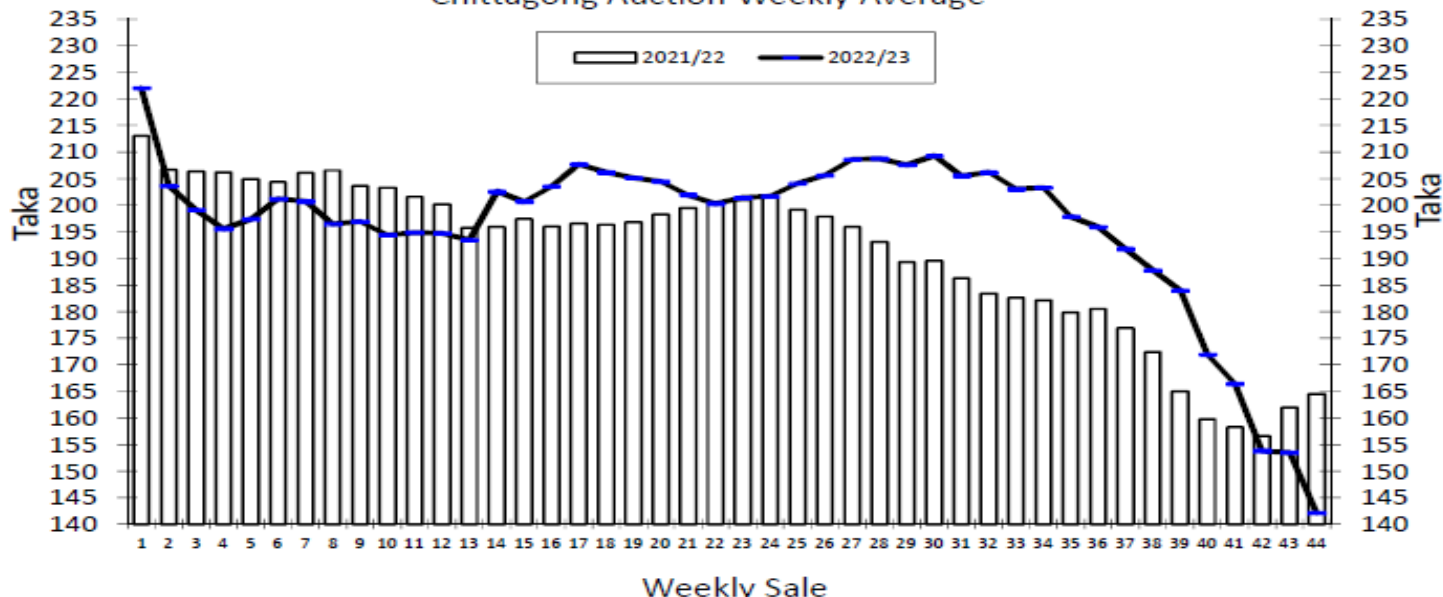
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Shumshernugger	GBOP	2	930/-	GT
Fannings	* Shumshernugger	PF	4	480/-	Rajdhani
Clonal Brokens	Kaiyacherra Dalu	GBOP	4	1010/-	GT
Clonal Fannings	Kaiyacherra Dalu	OF	9	600/-	GT/Rajdhani
PD/RD (Incl Clone)	* Shumshernugger	RD	1	550/-	Lovely
D (Incl Clone)	* Shumshernugger	D	2	660/-	Lovely

* Above price(s) realised in our catalogue

Offerings in Sale 45 (Final sale) - (Season 2022-23)		
Type	Packages	Qty/Kg
Leaf	17,282	8,62,371.8
Dust	5291	2,64,020.9
Total	22,573	11,26,392.7

Chittagong Auction Average: Sale 44
Season 2022/23: Tk. 142.14 & Season 2021/22: Tk. 164.56

Chittagong Auction Weekly Average



Category	For the Sale				Up-to-Date Sale										
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	348,042.7	163.35	809,483.0	137.77	69,980,039.3	78.5%	187.39	68,116,202.9	79.1%	191.97	-1,863,836.4	4.58			
CTC DUST	127,354.5	167.88	171,742.5	162.77	18,738,657.4	21.0%	208.06	17,951,779.9	20.8%	217.69	-786,877.4	9.63			
Sub-Total	475,397.2	164.56	981,225.5	142.14	88,718,696.7	99.6%	191.76	86,067,982.8	99.9%	197.34	-2,650,713.9	5.58			
Orthodox	0.0	0.00	0.0	0.00	26,227.0	0.0%	104.83	0.0	0.0%	0.00	-26,227.0	-104.83			
Total	475,397.2	164.56	981,225.5	142.14	88,744,923.7	99.6%	191.73	86,067,982.8	99.9%	197.34	-2,676,940.8	5.60			
Green Tea	21.5	1,530.23	99.5	350.00	11,001.9	0.0%	513.00	36,485.5	0.0%	560.22	25,483.6	47.22			
Oolong Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	49.0	0.0%	1,636.73	49.0	1,636.73			
Yellow Tea	0.0	0.00	0.0	0.00	20.0	0.0%	1,400.00	28.0	0.0%	1,552.68	8.0	152.68			
Total	475,418.7	164.63	981,325.0	142.16	88,755,945.6	99.6%	191.77	86,104,545.3	99.9%	197.49	-2,651,400.3	5.72			
Other (s)	91,426.1	236.15	5,888.2	310.29	353,798.4	0.4%	187.29	51,969.9	0.1%	152.76	-301,828.5	-34.53			
G.Total	566,844.8	176.16	987,213.2	143.17	89,109,744.0	100.0%	191.75	86,156,515.2	100%	197.46	-2,953,228.8	5.71			

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale										
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	29,911.8	0.03%	199.93	90,188.8	0.10%	134.10	60,277.0	-65.83			
Internal	566,844.8	176.16	987,213.2	143.17	89,079,832.2	99.97%	191.75	86,066,326.4	99.90%	197.53	-3,013,505.8	5.78			
Grand Total	566,844.8	176.16	987,213.2	143.17	89,109,744.0	100.00%	191.75	86,156,515.2	100.0%	197.46	-2,953,228.8	5.71			

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	(+/-) 2022
Bangladesh *	January	0.029	0.051	0.036	-0.014	0.029	0.051	0.036	-0.014
Bangladesh *	December	6.96	6.93	7.78	0.85	86.39	96.51	93.83	-2.68
Sri Lanka	December	28.5	20.5	19.5	-1.0	278.4	299.5	251.5	-48.0
North India	December	53.6	50.8	48.0	-2.8	1035.5	1108.0	1110.4	2.4
South India	December	20.5	15.0	14.4	-0.6	222.0	235.0	230.1	-4.9
All India	December	74.1	65.8	62.4	-3.4	1257.5	1343.0	1340.5	-2.5
Kenya	December	54.5	52.5	55.3	2.8	569.5	537.8	535.0	-2.8

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

Qty. = Million Kg

OTHER MARKETS

COONOOR SALE 10- 10TH MARCH, 2023

DEMAND: - Good demand continued to persist for the best & good category teas at erratic prices. The bolder grades in other sorts met improved enquiry at steady levels. Other sorts met fair enquiry from all sections of the buyers albeit the prices moved southwards. The plainer teas met with better absorption but at barely steady levels. **MARKET:-**The total CTC leaf teas sold this week was **87.79% (701342.5kgs)** of the total offering of **798893.44Kgs**. The best liquoring teas continued to sell at irregular price levels with select few invoices fetching handsome gains, especially Fanning grade. Good teas shed Rs 3/4 barring few invoices of smaller Broken and Fanning grades which sold at dearer prices on competition. Better medium & medium category all sorts sold easier by Rs 2/3 with some out lots in medium broken especially BOP grade. Medium category teas eased by rupees 1/2. Plainers sold at barely steady levels. **BUYING PATTERN:-** The major blenders were fairly active and bought around **38.31%** of the total CTC sold. The regional buyers and packeteers were selective on the range of teas. Up country and exporters were fairly active this week, especially on larger Broken.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	170-232	142-155	131-138	125-129	114-123
Medium Brokens	164-276	143-159	138-142	128-137	121-127
Smaller Brokens	181-358	144-160	142-143	136-140	126-134
Fannings	195-294	145-180	140-144	136-139	126-134

KOLKATA SALE 08- 9TH MARCH, 2023

CTC: There was good demand at lower levels for the end of season Assams and Dooars on offer with the majority of the teas selling at irregularly lower levels to last closely following quality. Dust: There was good demand at higher levels for the end of season offerings compared to the leaf market at irregular rates following quality. M/s Hindustan Unilever & M/s Tata Consumer Products showed some interest on medium and plainer sorts. An export account was active on a range of Assams at lower levels, particularly larger Brokens. Western India segments operated selectively in the leaf market with better activity in the Dust market. Regional packeteers were fairly active on liquoring Assam Dusts. There was limited interest from local traders.

MOMBASA SALE 10- 6TH /7TH & 8TH MARCH, 2023

Good and improved general demand for the 212,379 packages (14,232,108.00 kilos) offered with 26.36% remaining unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	255 – 352	288 – 364	270 – 304	270 – 307
Good	255 – 304	262 – 308	270 – 292	270 – 278
Good Medium	255 – 291	262 – 302	270 – 274	270 – 278
Medium (KTDA)	250 – 319	244 – 294	258 – 275	245 – 275
Medium (Plantations)	150 – 258	168 – 262	151 – 281	128 – 268
Lower Medium	118 – 232	146 – 218	127 – 262	125 – 241
Plainer	090 – 163	090 – 184	102 – 201	108 – 176