NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948 TEA MARKET REPORT – Sale 41 held on Monday 13th February, 2023

CTC LEAF: 44,283 packages of Current Season teas on offer once again met with much less demand with heavy withdrawals.

BROKENS: A few clean Brokens on offer met with quite a strong demand and sold at around last levels. All others met with less demand and prices declined quite substantially. Withdrawals were heavier particularly in the plain and poor categories. BLF teas continued to meet with a fairly good demand at around last levels.

FANNINGS: A select few clean Fannings on offer again met with a strong demand and were mostly firm. All other varieties met with less demand and prices declined quite sharply following quality. Withdrawals were again quite heavy particularly for the plain and poor varieties. BLF teas met with a fairly good demand at around last levels.

CTC DUST: 9,829 packages of Current Season teas on offer met with a fair demand with some withdrawals. Good liquoring Dusts met with good demand. Mediums met with fair demand and had some withdrawals. Plain and BLF Dusts were again an easier market with some withdrawals. Blenders were fairly active with some interest from the Loose tea buyers.

COMMENTS: Offerings again comprised of mostly end of season varieties. Blenders were less active this week whilst Loose tea buyers showed little more interest for the cheaper varieties. Withdrawals were more this week with a further decline in prices.

Dusts were an easier market with some withdrawals.

Our catalogue: (Sale 41) Avg: Tk 183.36 Sold 51.6 % & (Sale 40) Avg: Tk 198.39, sold 55.3%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	180-200 nom	200-210 nom	Best	225-250 nom	230-250 nom	PD	140-255	183-278
Medium	180-200	195-210	Good	200-215	210-220	RD	111-290	90-278
Small	185-210	195-215	Medium	160-180	170-190	D	100-305	100-295
Plain	100-130	120-140	Plain	100-130	130-140	CD	143-290	116-300
BLF	120-145	120-140	BLF	120-145	125-150	BLF	111-190	125-200

Exchange Rates 6th February, 2023 Sterling Pound: Tk. 123.6861dollar: Tk. 103.0000

Top Prices - This Week

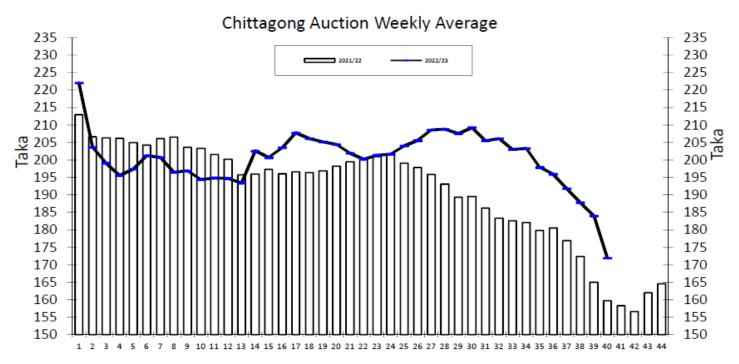
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Balisera	BOP	10	279/-	City
Fannings	Zareen	OF	10	258/-	Sharif
Clonal Brokens	Kedarpur	GBOP(BT1)	20	290/-	Ispahani
Clonal Fannings	Kaiyacherra Dalu	OF	11	282/-	Shati
PD/RD (Incl Clone)	Kedarpur	RD(BT1)	10	321/-	TK
D (Incl Clone)	* Daragaon	D	20	305/-	LC/TK
CD (Incl Clone)	* Madhupur /Ruthna	CD(BT1)/CD	15 /5	290/-	Padma/Ispahani/Meghna

^{*} Above price(s) realised in our catalogue

Offerings

		This Sale	(Sale 41)		Next Sale (Sale 42)					
	Season 2022-23		Season 2021-22		Season 2022-23		Season 2021-22			
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg		
Leaf	44,283	2,209,722	37,660	2,063,768	46,967	2,343,653	27,382	1,501,081		
Dust	9,829	490,467	8,887	480,787	10,460	521,954	7,506	406,943		
Total	54,112	2,700,189	46,547	2,544,555	57,427	2,865,607	34,888	1,908,025		

Chittagong Auction Average: Sale 40 Season 2022/23: Tk. 171.96 & Season 2021/22: Tk. 159.76



Weekly Sale

Up-to-Date Sale For the Sale Season 2021/22 Season 2022/23 Season 2021/22 Season 2022/23 (+/-) Season 2021/22 Category Qty. (Kg) Taka Qty. (Kg) Qty. (Kg) (%) Taka Qty. (Kg) (%) Taka Qty. (Kg) 1,630,305.3 194.94 155.06 1,366,859.5 167.46 66,046,680.9 78.6% 189.36 63,592,590.4 79.0% -2,454,090.5 5.59 CTC LEAF 330,212.6 352,786.9 17,695,650.1 220.39 -834,760.1 CTC DUST 182.96 189.40 21.1% 209.97 16,860,889.9 20.9% 10.42 Sub-Total 1,960,517.9 159.76 1.719.646.4 171.96 83,742,331.0 99.7% 193.71 80.453.480.3 99.9% 200.28 -3.288.850.7 6.56 -104.44 Orth 0.0 0.00 0.0 0.00 26,105.0 0.0% 104.44 0.0 0.0% 0.00 -26,105.0 159.76 171.96 193.68 1,960,517.9 1,719,646.4 83,768,436.0 99.7% 80,453,480.3 99.9% 200.28 -3,314,955.6 6.59 Total 50.00 550.44 10,975.4 510.78 560.79 Green Tea 1,742.21 0.0 0.00 1.500.00 0.0 0.0% 0.00 38.5 0.0% 1,742.21 38.5 **Oolong Tea** 3.0 Yellow Tea 0.0 0.00 2.5 1.500.00 20.0 0.0% 1.400.00 15.5 0.0% 1,756.45 -4.5 356.45 Total 1,960,558.9 159.78 1,731,188.9 174.49 83,779,431.4 99.7% 193.73 80,489,850.8 99.9% 200.44 -3,289,580.6 6.71 Other (s) 0.0 0.00 399.5 100.00 253,843.2 0.3% 162.94 43,525.8 0.1% 128.92 -210,317.4 -34.02 1,960,558.9 159.78 1,731,588.4 174.47 84,033,274.6 100.0% 193.63 80,533,376.6 100% -3,499,898.0 6.77 **G.Total**

Buyer Purchase Analysis

		For the Sale					Up-to-Date Sale					
	Season 20	21/22	Season 20	22/23	Seas	on 2021/22		Seaso	on 2022/23		(+/-) Season 2021/	22
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	24,143.6	0.03%	199.24	90,188.8	0.11%	134.10	66,045.2	-65.14
Internal	1,960,558.9	159.78	1,731,588.4	174.47	84,009,131.0	99.97%	193.63	80,443,187.8	99.89%	200.48	-3,565,943.2	6.84
Grand Total	1,960,558.9	159.78	1,731,588.4	174.47	84,033,274.6	100.00%	193.63	80,533,376.6	100.0%	200.40	-3,499,898.0	6.77

Crop of Major Tea Producing & Exporting Countries

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	December	6.96	6.93	7.78	0.85	86.39	96.51	93.83	-2.68
Sri Lanka	December	28.5	20.5	19.5	-1.0	278.4	299.5	251.5	-48.0
North India	December	53.6	50.8	48.0	-2.8	1035.5	1108.0	1110.4	2.4
South India	December	20.5	15.0	14.4	-0.6	222.0	235.0	230.1	-4.9
All India	December	74.1	65.8	62.4	-3.4	1257.5	1343.0	1340.5	-2.5
Kenya	November	46.6	50.7	49.2	-1.5	515.1	485.3	478.0	-7.3

^{*} Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKETS

KOLKATA SALE 06-7TH FEBRUARY, 2023

There was good demand for Assams at irregularly easier levels in line with quality. Select weight of good and medium Dooars sold at levels which were irregular around last. Plainer/BLF sorts were steady. M/s Tata Consumer Products operated on medium and plainer categories with very selective enquiry in the Dust market. There was selective enquiry from Exporters on the bolder brokens. Local buyers operated on the Dooars.

Tea Category USC/KG	Brokens	Fannings	Dusts	
BEST ASSAMS	314-399	278-338	302-363	
GOOD ASSAMS	230-302	242-266	242-290	
MED ASSAMS	157-218	157-218	169-230	
BEST DOOARS	242-266	NA	NA	
GOOD DOOARS	193-230			
MED/PLN DOOARS	133-181	133-181		

SILIGURI SALE 06 HELD ON 8TH FEBRUARY 2023

LEAF: Good demand at irregular levels which followed quality. DUST: Strong demand at firm to dearer levels. Buying Pattern: Internal- Main stay. Blenders – Operated.

CTC/Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)				
GOOD / BEST	230-290	242-302	205-230				
MEDIUM / BETTER	157-205	163-218	175-193				
MEDIUM							
COMMON / BLF	121-151	121-151	127-163				

COONOOR SALE 06- 10TH FEBRUARY,2023

DEMAND: Good demand. **MARKET:-** The total CTC leaf teas sold this week was **75.49%** (**534492.64kgs**) of the total offering of **707999.73Kgs**. **BUYING PATTERN: -** The major blenders were fairly active however were price sensitive and picked up around **39.69%** of the total CTC sold. Exporters continued to be selective on the range of teas on offer.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	168-255	140-166	134-138	122-133	NA
Medium Brokens	164-332	145-157	141-144	134-140	127-133
Smaller Brokens	174-326	151-157	145-150	139-144	132-138
Fannings	169-309	156-167	145-155	139-144	132-138

MOMBASA SALE 06-6TH /7th & 8TH FEBRUARY, 2023

There was fairly good demand for the 252,998 packages (16,995,745.00 kilos) on offer with 37.14% neglected.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	255 – 351	262 – 319	270 – 300	270 – 285
Good	255 – 274	262 - 288	270 - 278	270
Good Medium	255 - 275	262 - 280	270 – 272	270 – 276
Medium (KTDA)	250 - 276	244 – 267	258 - 268	245 – 269
Medium (Plantations)	158 – 242	175 – 238	222 - 248	180 – 222
Lower Medium	112 - 222	118 – 212	128 - 237	120 – 200
Plainer	094 - 150	094 – 150	097– 176	106 – 162