

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 39 held on Monday 22nd January, 2024

CTC LEAF: 55,535 packages of tea on offer met with a stronger demand.

BROKENS: Once again clean liquoring Brokens met with a strong demand and advanced by Tk.5/- to Tk.10/- and sometimes more following competition. Medium types were also a strong market and were generally firm. Plain teas, however, met with only a fair demand and were slightly easier with fair withdrawals. BLF teas saw a little more interest but prices remained steady.

FANNINGS: Likewise, clean Fannings were a stronger feature and were mostly dearer particularly the brighter varieties. Mediums were also a good market and were about firm. Plain teas saw fair demand but prices remained steady to a touch easier with fair withdrawals. BLFs met with only a little demand at steady rates but withdrawals were heavy in this category.

DUST: 17,045 packages of tea on offer met with less demand. Good liquoring Dusts were a fair market and sold Tk.5/- to Tk.8/- less than last. Mediums were an easier market with some withdrawals. Plain and BLF Dusts remained difficult of sale with heavy withdrawals, Tk. 5/- to Tk.10/- less than last levels. Blenders were fairly active whilst Loose tea buyers were very selective. In all, withdrawals were heavy with a further decline in price.

COMMENTS: Like the previous week, all sections of the market strongly operated in this sale resulting in better prices for brighter teas. There were also a little less withdrawals. Dusts were an easier market.

Our catalogue: (Sale 39) Avg: Tk 157.66 , Sold 71.59 % , (Sale 38) Avg: Tk 157.79 , Sold 64.03%

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	210-225 nom	205-220 nom	Best	215-230	215-230	PD	90-228	75-225
Good	190-200	185-195	Good	190-200	185-195	RD	74-295	135-234
Good Med	165-175	160-175	Good Med	175-185	170-180	D	80-284	99-294
Medium	145-155	140-150	Medium	145-155	145-155	CD	152-286	114-367
Plain	80-115	80-110	Plain	90-115	90-115	BLF	70-150	75-143
BLF	75-115	75-110	BLF	75-115	75-110			

Exchange Rates 22nd January, 2024 Sterling Pound 138.9016 Dollar: Tk. 109.5000

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Amrail	GBOP	20	246/-	BG/Meghna
Fannings	* Amrail	PF	30	251/-	BG/AKT
Clonal Brokens	Kedarpur	BOP(BT1)	10	260/-	Kamona
Clonal Fannings	* Madhupur/Kaiyacherra Dalu	PF(BT1) /OF	20 /10	237/-	Ispahani/HRC/PA
RD/PD (incl.Clone)	* Amrail	RD	40	239/-	Arif/City/Meghna/Orion
D (incl.Clone)	* Daragaon	D	10	284/-	Al-Amin
CD (incl.Clone)	* Madhupur	CD(BT1)	10	295/-	Al-Amin

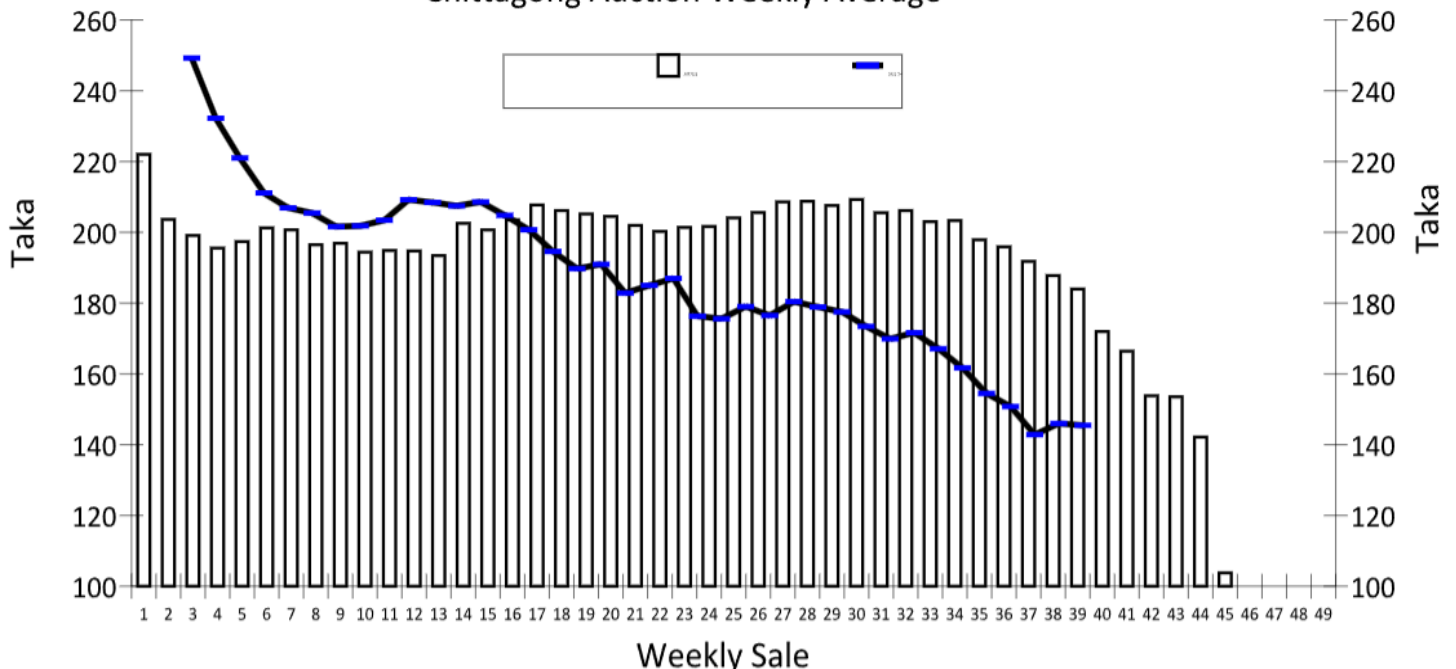
* Above price(s) realised in our catalogue

Offerings

	This Sale (Sale 39)				Next Sale (Sale 40)			
	Season 2023-24		Season 2022-23		Season 2023-24		Season 2022-23	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	55,535	2,771,196	51,808	2,585,219	51,853	2,587,464	50,621	2,525,988
Dust	17,045	850,545	12,027	600,147	16,442	820,455	11,365	567,114
Total	72,580	3,621,742	63,835	3,185,367	68,295	3,407,920	61,986	3,093,101

Chittagong Auction Average - Sale 38
(Season 2023/24): Tk 145.47 & (Season 2022/23): Tk 187.79

Chittagong Auction Weekly Average



Category	For the Sale				Up-to-Date Sale							(+/-) Season 2022/23	
	Season 2022/23		Season 2023/24		Season 2022/23			Season 2023/24					
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka	
CTC LEAF	1,635,937.0	183.59	2,061,878.1	140.46	60,685,408.4	77.5%	195.95	60,721,971.4	79.46%	177.80	36,563.0	-18.15	
CTC DUST	435,726.0	203.53	454,611.2	168.18	16,101,646.3	22.5%	221.57	15,477,108.4	20.25%	205.35	-624,537.9	-16.22	
Sub-Total	2,071,663.0	187.78	2,516,489.30	145.47	76,787,054.7	99.9%	201.32	76,199,079.8	99.71%	183.39	-587,974.9	-17.93	
Orthodox	0.0		0.0	0.00	0.0	0.0%	0.00	499.0	0.00%	850.00	499.0	850.00	
Total	2,071,663.0	187.78	2,516,489.3	145.47	76,787,054.7	99.9%	201.32	76,199,578.8	99.71%	183.39	-587,475.9	-17.93	
Green Tea	85.0	352.94	78.4	199.63	24,611.0	0.0%	565.16	3,603.7	0.00%	772.14	-21,007.3	206.98	
Oolong Tea	3.0	1,300.00	0.0	0.00	30.5	0.0%	1,789.34	7.0	0.00%	1,250.00	-23.5	-539.34	
Yellow Tea	1.0	1,400.00	0.0	0.00	8.0	0.0%	1,934.38	20.5	0.00%	1,250.00	12.5	-684.38	
Total	2,071,752.0	187.79	2,516,567.7	145.47	76,811,704.2	99.9%	201.44	76,203,210.0	99.72%	183.41	-608,494.2	-18.03	
Other (s)	0.0	0.00	490.4	145.00	43,126.3	0.1%	129.18	214,236.9	0.28%	116.87	171,110.6	-12.31	
G.Total	2,071,752.0	187.79	2,517,058.1	145.47	76,854,830.5	100.0%	201.40	76,417,446.9	100%	183.23	-437,383.6	-18.17	

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							(+/-) Season 2022/23	
	Season 2022/23		Season 2023/24		Season 2022/23			Season 2023/24					
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka	
Export	34,104.5	112.04	10,976.0	88.00	900,188.8	0.02%	134.10	127,790.0	0.17%	86.10	-772,398.8	-48.00	
Internal	2,037,647.5	189.06	2,506,082.1	145.72	75,954,641.7	99.98%	201.48	76,289,656.9	99.83%	183.39	335,015.2	-18.09	
Grand Total	2,071,752.0	187.79	2,517,058.1	145.47	76,854,830.5	100%	201.40	76,417,446.9	100%	183.23	-437,383.6	-18.17	

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	(+/-) 2022
		Bangladesh *	November	10.2	10.8	11.8	0.94	89.6	86.1
Sri Lanka	June	31.1	20.1	22.9	2.80	135.9	133.2	134.4	1.20
North India	June	145.7	119.3	109.7	-9.60	325.3	347.1	344.0	-3.10
South India	June	25.4	23.9	28.2	4.30	122.8	119.6	113.7	-5.90
All India	June	171.1	143.2	137.9	-5.30	448.1	466.7	457.7	-9.00
Kenya	May	45.3	57.9	57.9	0.00	230.6	227.9	225.5	-2.34

OTHER MARKETS

KOLKATA SALE 03- 16TH /17TH & 18TH JANUARY, 2024

CTC: Good demand for best and good liquoring Assams which were irregularly easier. All other categories met with fair demand and sold at easier levels. Dooars were also an easier market. M/s Hindustan Unilever operated on good and better medium Assams in the leaf and Dust markets. Local buyers operated on Dooars. There was fair support from the Exporters.

	2023	2022
Sale 02	185	198
Sale 03	174	185

COONOOR SALE 03- 20TH JANUARY, 2024

DEMAND:- Less demand. MARKET:- The total CTC leaf teas sold this week was only 59.24% (730055.46kgs) of the total offering of 1232265.89Kgs. Major Blenders were the mainstay in this category, exporters were very selective and continued to buy lower volumes compared to previous weeks. Up country buyers were rather subdued.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	156-211	117-129	114-115	106-113	93-105
Medium Brokens	150-314	118-141	113-117	106-112	102-105
Smaller Brokens	178-257	132-166	114-131	106-113	99-105
Fannings	224-243	124-183	113-123	103-112	96-102

SILIGURI SALE 03- 17TH JANUARY, 2024

Good demand. Levels were generally easier & followed quality. Internal & Blenders were the main stay.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	229-337	223-325	199-253
Medium/ Better Medium	144-223	138-217	138-192
Common / BLF	102-138	102-132	108-132

MOMBASA SALE 03- 15TH & 16TH JANUARY, 2024

There was improved but irregular general demand for the 276,100 packages available in the market with 47.84% neglected.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	255 – 370	301 – 378	282 – 490	285 – 382
Good	220 – 277	296 – 324	270 – 324	230 – 312
Good Medium	255 – 289	266 – 321	270 – 330	230 – 314
Medium (KTDA)	250 – 254	217 – 294	201 – 278	211 – 276
Medium (Plantations)	118 – 252	112 – 230	120 – 242	140 – 270
Lower Medium	106 – 178	064 – 149	082 – 168	094 – 185
Plainer	060 – 130	040 – 122	040 – 120	046 – 122