# NATIONAL BROKERS LIMITED 

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## Tea Auctioneers since 1948

## TEA MARKET REPORT - Sale 28 held on Monday $14^{\text {th }}$ November, 2022

CTC LEAF: 61,518 packages of Current Season teas on offer met with a strong demand.
BROKENS: The best and the selective good Brokens were strongly competed for and were dearer often by upto Tk.5/- to Tk.10/-. Medium categories also met with a fairly good demand and were about steady. Plain types saw fair demand but generally eased a little with a few withdrawals. BLF teas once again met with a limited interest and a fair weight of tea was withdrawn.
FANNINGS: Good liquoring invoices met with a strong demand and were often dearer by upto Tk.10/and more. The Medium types met with fair interest and were about steady to a touch dearer. Plain teas met with fair interest but generally eased with some withdrawals. BLF teas met with limited demand with heavy withdrawals.

CTC DUST: 12,733 packages of Current Season teas on offer met with good demand. Good liquoring Dusts were an easier market and sold at a drop of Tk.10/- closely following quality. Mediums met with a good demand and sold well at slightly dearer rates. Plain and BLF Dusts once again met with less demand and saw heavy withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.
COMMENTS: The sale opened on a strong note which continued throughout. The bright liquoring teas were the strongest feature whilst others also sold well in line with quality. Blenders as well as Loose tea buyers were more active this week.
Dusts sold well.
Our catalogue: (Sale 28) Avg: Tk 222.43, Sold 71.8\% \& (Sale 27) Avg: Tk 218.14, sold $72.1 \%$.

| Brokens | Quotations - This Week - (In Taka) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
| Large | 215-225 nom | NQTA | Best | 235-255 | 235-250 | PD | 195-280 | 213-279 |
| Medium | 210-220 | 205-215 | Good | 220-230 | 215-225 | RD | 170-385 | 140-412 |
| Small | 210-225 | 210-225 | Medium | 205-210 | 205-210 | D | 155-285 | 180-390 |
| Plain | 180-190 | 175-185 | Plain | 180-190 | 175-185 | CD | 150-315 | 166-405 |
| BLF | 125-145 | 125-155 | BLF | 125-145 | 125-155 | BLF | 155-170 | 140-167 | Top Prices - This Week


| Category - CTC | Garden | Grade | Package | Price | Buyer(s) |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Brokens | * Madhupur | GBOP | 20 | $375 /-$ | PA/Jamuna |
| Fannings | Ghazipore | OF | 30 | $281 /-$ | Karnafuli/HTA |
| Clonal Brokens | Kedarpur | GBOP(BT1) | 10 | $388 /-$ | Padma |
| Clonal Fannings | * Madhupur | PF(BT1) | 30 | $380 /-$ | Ispahani/AKT |
| PD/RD (Incl Clone) | * Madhupur | RD(BT1) | 10 | $385 /-$ | AKT |
| D (Incl Clone) | * Daragaon | D | 20 | $285 /-$ | Rajdhani/Al-Amin |
| CD (Incl Clone) | * Amrail | CD | 10 | $315 /-$ | Samia |
| Oolong | * M.M. Tea Estates Ltd | Oolong | 4 | $1750 /-$ | GT |
|  |  |  |  |  |  |

Offerings

|  | This Sale ( Sale 28 ) |  |  |  | Next Sale ( Sale 29 ) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Season 2022-23 |  | Season 2021-22 |  | Season 2022-23 |  | Season 2021-22 |  |
| Type | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg |
| Leaf | 61,518 | 3,069,748 | 52,062 | 2,854,039 | 59,199 | 2,954,030 | 63,891 | 3,502,505 |
| Dust | 12,733 | 635,377 | 12,605 | 682,599 | 11,946 | 596,105 | 12,196 | 658,693 |
| Total | 74,251 | 3,705,125 | 64,667 | 3,536,638 | 71,145 | 3,550,136 | 76,087 | 4,161,198 |

Chittagong Auction Average: Sale 27
Season 2022/23: Tk. 208.59 \& Season 2021/22: Tk. 195.83


Weekly Sale

| Category | For the Sale |  |  |  | Up-to-Date Sale |  |  |  |  | (+/-) Season 2021/22 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Season 2021/22 |  | Season 2022/23 |  | Season 2021/22 |  |  | Season 2022/23 |  |  |  |  |
|  | Qty. (kg) | Taka | Qty. (Kg) | Taka | Qty. (kg) | (\%) | Taka | Qty. (kg) | (\%) | Taka | Qty. (Kg) | Taka |
| ctc leaf | 1,800,744.7 | 192.74 | 1,736,381.2 | 203.50 | 43,651,601.9 | 78.1\% | 196.80 | 40,668,924.2 | 78.7\% | 195.55 | -2,982,677.7 | -1.26 |
| CTC DUST | 419,731.6 | 209.08 | 483,921.5 | 226.85 | 11,946,393.6 | 21.4\% | 212.48 | 10,951,460.0 | 21.2\% | 221.54 | -994,933.6 | 9.06 |
| Sub-Total | 2,220,476.3 | 195.83 | 2,220,302.7 | 208.59 | 55,597,995.5 | 99.5\% | 200.17 | 51,620,384.2 | 99.9\% | 201.06 | -3,977,611.3 | 0.89 |
| Orthodox | 0.0 | 0.00 | 0.0 | 0.00 | 26,035.0 | 0.0\% | 101.48 | 0.0 | 0.0\% | 0.00 | -26,035.0 | -101.48 |
| Total | 2,220,476.3 | 195.83 | 2,220,302.7 | 208.59 | 55,624,030.5 | 99.5\% | 200.12 | 51,620,384.2 | 99.9\% | 201.06 | -4,003,646.3 | 0.93 |
| Green Tea | 35.5 | 1,260.00 | 34.0 | 1,716.18 | 10,420.9 | 0.0\% | 465.50 | 2,503.5 | 0.0\% | 471.29 | -7,917.4 | 5.79 |
| Yellow Tea | 0.0 | 0.00 | 0.0 | 0.00 | 20.0 | 0.0\% | 1,400.00 | 0.0 | 0.0\% | 0.00 | -20.0 | -1,400.00 |
| Total | 2,220,511.8 | 195.85 | 2,220,336.7 | 208.61 | 55,634,471.4 | 99.6\% | 200.17 | 51,622,887.7 | 99.9\% | 201.07 | -4,011,583.7 | 0.90 |
| Other (s) | 0.0 | 0.00 | 0.0 | 0.00 | 250,346.2 | 0.4\% | 163.83 | 43,126.3 | 0.1\% | 129.18 | -207,219.9 | -34.65 |
| G.Total | 2,220,511.8 | 195.85 | 2,220,336.7 | 208.61 | 55,884,817.6 | 100.0\% | 200.01 | 51,666,014.0 | 100\% | 201.01 | -4,218,803.6 | 1.00 |

Buyer Purchase Analysis
For the Sale


Crop of Major Tea Producing \& Exporting Countries

| Country | Month | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $(+/-) \mathbf{2 0 2 1}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $(+/-) 2021$ |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Bangladesh * | September | 12.14 | 12.61 | 14.74 | 2.13 | 57.45 | 64.76 | 63.83 | -0.92 |
| North India | September | 163.9 | 142.6 | 166.7 | 24.1 | 698.7 | $\mathbf{7 8 1 . 5}$ | 808.9 | 27.4 |
| South India | September | 24.1 | 20.6 | 23.3 | 2.7 | 160.1 | 181.9 | 175.8 | -6.1 |
| All India | September | 188.0 | 163.2 | 190.0 | 26.8 | 858.8 | 963.4 | 984.7 | 21.3 |
| Sri Lanka | September | 22.1 | 22.8 | 20.9 | -1.9 | 201.5 | 234.8 | 192.4 | -42.4 |
| Kenya | July | 36.5 | 34.7 | 33.9 | -0.9 | 377.0 | 308.8 | 304.2 | -4.6 |

General + Other Market(s) This/Last Week

## KOLKATA SALE 45-9 $\mathbf{9}^{\mathrm{TH}} / 11^{\mathrm{TH}}$ NOVEMBER, 2022

CTC: There was good demand. Good liquoring Assam Brokens were irregularly easier although Fannings were mostly steady. Liquoring \& well-made medium Assams met with better demand and sold at fully firm to at times dearer rates. Better \& medium Dooars were irregular closely following quality whilst the plainer category was firm. Export accounts showed limited interest on bolder Brokens. Local buyers were active on the Dooars \& other clean, well-made descriptions.

| Tea Category | Brokens | Fannings | Dusts |
| :--- | :--- | :--- | :--- |
| BEST ASSAMS | $410-459$ | $410-435$ | $397-435$ |
| GOOD ASSAMS | $360-397$ | $335-397$ | $348-385$ |
| MED ASSAMS | $223-298$ | $211-286$ | $211-298$ |
| BEST DOOARS | $310-335$ | $310-323$ | NA |
| GOOD DOOARS | $261-298$ | $261-298$ | NA |
| MED/PLN DOOARS | $161-223$ | $161-211$ | NA |

## COONOOR SALE 45- 11 ${ }^{\text {TH }}$ NOVEMBER, 2022

DEMAND: Good demand. MARKET: The total CTC leaf teas sold this week was 92.37 \% ( 1082723 kgs ) of the total offering of 1172100.97 Kgs . Exporters continued to be active on the better medium, medium and plainer category larger and medium Broken grades and selective on the blacker cleaner Fanning grades. However, the fibrous browner sorts continue to be discounted.

| CTC <br> Leaf(USC/KG) | Best | Good | Better Medium | Medium | Plain |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Larger Brokens | $169-194$ | $144-168$ | $139-143$ | $125-138$ | $112-124$ |
| Medium Brokens | $181-218$ | $155-171$ | $146-154$ | $133-145$ | $119-132$ |
| Smaller Brokens | $169-214$ | $149-166$ | $145-148$ | $137-144$ | $124-135$ |
| Fannings | $173-228$ | $155-170$ | $148-154$ | $137-146$ | $125-135$ |

## SILIGURI SALE 45-10 ${ }^{\text {TH }}$ NOVEMBER, 2022

LEAF: Good general demand. Levels eased irregularly following decline in quality \& saw some withdrawals. Medium/Plainer sorts were around last. DUST: Good demand at steady to easier levels. Buying Pattern: InternalMain stay. Blenders - Operated.

| Quotations (USC/KG) | Brokens(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
| :--- | :--- | :--- | :--- |
| GOOD / BEST | $273-391$ | $261-385$ | $261-335$ |
| MEDIUM/ BETTER <br> MEDIUM | $199-261$ | $199-248$ | $192-248$ |
| COMMON / BLF | $143-186$ | $149-186$ | $161-186$ |

## MOMBASA SALE $45-8^{\mathrm{TH}} \& 9^{\mathrm{TH}}$ NOVEMBER, 2022

Good general demand at irregular levels following quality with an aspect of price adjustment for some categories.
There were 205,620 packages ( $13,824,645.00$ kilos) on offer with $29.58 \%$ unsold.

| CTC <br> QUOTATIONS | BP1 - USC | PF1 - USC | PD - USC | D1 - USC |
| :--- | :--- | :--- | :--- | :--- |
| Best | $265-534$ | $299-333$ | $284-362$ | $300-365$ |
| Good | $255-320$ | $296-308$ | $282-312$ | $300-350$ |
| Good Medium | $255-302$ | $290-304$ | $280-293$ | $300-345$ |
| Medium (KTDA) | $250-270$ | $244-281$ | $258-284$ | $245-289$ |
| Medium (Plantations) | $222-300$ | $224-254$ | $224-246$ | $226-272$ |
| Lower Medium | $124-248$ | $160-226$ | $172-236$ | $170-234$ |
| Plainer | $113-210$ | $125-238$ | $138-210$ | $146-222$ |

