NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948 TEA MARKET REPORT – Sale 23 held on Monday 10th October, 2022

CTC LEAF: 60,406 packages of Current Season teas were on offer.

BROKENS: A handful of well made good liquoring BOPs/GBOPs were a dearer market with prices appreciating further by Tk.5/- to Tk.10/- and sometimes more following competition. Medium varieties met with good demand at around last levels. Plainer sorts met with less demand and were mostly easier in line with quality. BLFs met with a selective market at around last levels with more withdrawals.

FANNINGS: Best liquoring Fannings were again a strong feature of the sale and advanced by Tk.10/- and more following competition. Good and Medium varieties were mostly firm to occasionally dearer. Plainer types, however, met with less interest and generally eased following quality with a little more withdrawals. BLFs met with a selective market at around last levels with more withdrawals.

CTC DUST: 13,111 packages of Current Season teas on offer met with good demand. Good liquoring Dusts sold well at around last levels. Mediums met with fair demand easing by Tk.5/- to Tk.8/- over last. Once again Plain and BLF Dusts witnessed a decline in price levels with more withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: There was a large weight of plainer varieties on offer which witnessed stronger competition and were substantially dearer. Select few lines of good liquoring varieties were again a strong feature of the sale and prices for these appreciated further following competition. Blenders lent stronger support with more interest from the Loose tea buyers.

Good liquoring Dusts continued to meet with more competition.

Our catalogue: (Sale 23) Avg: Tk 218.31, Sold 74.8% & (Sale 22) Avg: Tk 227.21, sold 69.9%.

Quotations – This Week – (In Taka)

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-------------|-------------|----------|-----------|-----------|------|-----------|-----------|
| Large | 220-225 nom | 222-227 nom | Best | 245-255 | 242-255 | PD | 165-300 | 210-265 |
| Medium | 222-230 | 224-232 | Good | 234-242 | 232-240 | RD | 150-270 | 150-295 |
| Small | 222-232 | 225-234 | Medium | 225-230 | 225-230 | D | 175-283 | 153-275 |
| Plain | 190-200 | 190-205 | Plain | 190-200 | 190-205 | CD | 155-380 | 170-314 |
| BLF | 130-165 | 130-165 | BLF | 130-165 | 130-165 | BLF | 150-210 | 150-170 |

Exchange Rates 12th October, 2022 Sterling Pound: Tk. 109.6921, dollar: Tk. 99.0000

Top Prices - This Week

| Category - CTC | Garden | Grade | Package | Price | Buyer(s) |
|--------------------|-----------|------------|---------|-------|---------------|
| Brokens | Ghazipore | GBOP | 20 | 280/- | Mollah/Meghna |
| Fannings | Ghazipore | OF | 30 | 267/- | Mollah/Meghna |
| Clonal Brokens | Kedarpur | GBOPS(BT1) | 10 | 399/- | Meghna |
| Clonal Fannings | Kedarpur | PF(BT1) | 10 | 377/- | AKT |
| PD/RD (Incl Clone) | Kedarpur | RD | 10 | 389/- | MA |
| D (Incl Clone) | * Amrail | D | 20 | 283/- | Shawon/NBT |
| CD (Incl Clone) | *Madhupur | CD(BT1) | 10 | 380/- | Pabna |

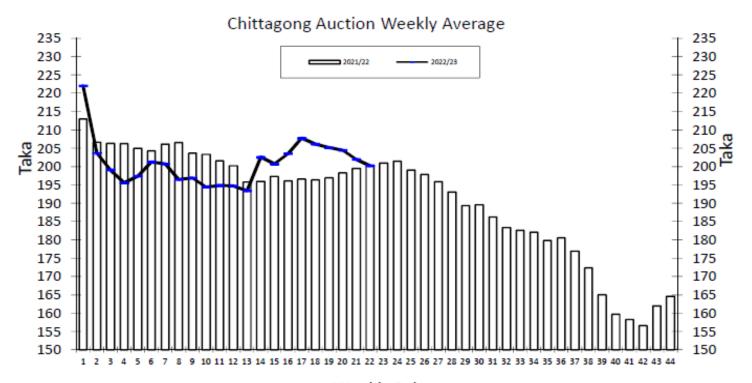
^{*} Above price(s) realised in our catalogue

Offerings

| This Sal | le (Sale 23) | | Next Sale (Sale 24) |
|----------------|----------------|----------------|---------------------|
| Season 2022-23 | Season 2021-22 | Season 2022-23 | Season 2 |

| Season 2022-23 | | | Season 20 | 21-22 | Season 2022 | -23 | Season 2021-22 | |
|----------------|----------|-----------|-----------|-----------|-------------|-----------|----------------|-----------|
| Type | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg |
| Leaf | 60,406 | 3,014,259 | 48,935 | 2,682,617 | 53,475 | 2,668,403 | 40,618 | 2,226,679 |
| Dust | 13,111 | 654,239 | 12,567 | 680,928 | 12,017 | 599,648 | 10,593 | 574,051 |
| Total | 73,517 | 3,668,498 | 61,502 | 3,363,544 | 65,492 | 3,268,051 | 51,211 | 2,800,730 |

Chittagong Auction Average: Sale 22 Season 2022/23: Tk. 200.25 & Season 2021/22: Tk. 200.14



Chittagong Auction Statistics - Sale: 22

Quantities of Teas Sold & Average Prices Realised

| | For the Sale | | | | | | Up-to-Date Sale | | | | | |
|------------|--------------|----------|-------------|----------|--------------|------------|-----------------|--------------|------------|--------|--------------------|-----------|
| | Season 20 | 21/22 | Season 2 | 022/23 | Seaso | on 2021/22 | | Seaso | on 2022/23 | (| (+/-) Season 2021/ | 22 |
| Category | Qty. (Kg) | Taka | Qty. (Kg) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | Taka |
| CTC LEAF | 2,431,272.0 | 197.83 | 1,611,197.4 | 195.95 | 34,064,043.0 | 77.4% | 197.02 | 31,560,632.1 | 78.4% | 194.36 | -2,503,410.9 | -2.65 |
| CTC DUST | 517,771.6 | 211.01 | 392,895.1 | 217.89 | 9,642,433.1 | 21.9% | 212.63 | 8,644,904.4 | 21.5% | 221.53 | -997,528.7 | 8.90 |
| Sub-Total | 2,949,043.6 | 200.14 | 2,004,092.5 | 200.25 | 43,706,476.1 | 99.3% | 200.46 | 40,205,536.5 | 99.9% | 200.20 | -3,500,939.6 | -0.26 |
| Orthodox | 0.0 | 0.00 | 0.0 | 0.00 | 26,035.0 | 0.1% | 101.48 | 0.0 | 0.0% | 0.00 | -26,035.0 | -101.48 |
| Total | 2,949,043.6 | 200.14 | 2,004,092.5 | 200.25 | 43,732,511.1 | 99.4% | 200.40 | 40,205,536.5 | 99.9% | 200.20 | -3,526,974.6 | -0.20 |
| Green Tea | 57.0 | 1,519.30 | 16.5 | 1,351.82 | 10,235.4 | 0.0% | 449.80 | 2,365.5 | 0.0% | 412.00 | -7,869.9 | -37.80 |
| Yellow Tea | 0.0 | 0.00 | 0.0 | 0.00 | 20.0 | 0.0% | 1,400.00 | 0.0 | 0.0% | 0.00 | -20.0 | -1,400.00 |
| Total | 2,949,100.6 | 200.17 | 2,004,109.0 | 200.26 | 43,742,766.5 | 99.4% | 200.46 | 40,207,902.0 | 99.9% | 200.22 | -3,534,864.5 | -0.24 |
| Other (s) | 0.0 | 0.00 | 491.0 | 120.00 | 249,798.6 | 0.6% | 163.91 | 27,012.5 | 0.1% | 120.25 | -222,786.1 | -43.66 |
| G.Total | 2,949,100.6 | 200.17 | 2,004,600.0 | 200.24 | 43,992,565.1 | 100.0% | 200.25 | 40,234,914.5 | 100% | 200.16 | -3,757,650.6 | -0.09 |

Buyer Purchase Analysis

| | For the Sale | | | | | | Up-to-Da | ate Sale | | | | |
|-------------|--------------|--------|-------------|--------|--------------|------------|----------|--------------|------------|--------|-------------------|-------|
| | Season 20 | 21/22 | Season 20 | 22/23 | Seas | on 2021/22 | | Seas | on 2022/23 | (| +/-) Season 2021/ | 22 |
| Buyer | Qty. (Kg) | Taka | Qty. (Kg) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | Taka |
| Export | 0.0 | 0.00 | 0.0 | 0.00 | 21,946.0 | 0.05% | 197.63 | 9,986.3 | 0.02% | 198.85 | -11,959.7 | 1.22 |
| Internal | 2,949,100.6 | 200.17 | 2,004,600.0 | 200.24 | 43,970,619.1 | 99.95% | 200.26 | 40,224,928.2 | 99.98% | 200.16 | -3,745,690.9 | -0.09 |
| Grand Total | 2,949,100.6 | 200.17 | 2,004,600.0 | 200.24 | 43,992,565.1 | 100.00% | 200.25 | 40,234,914.5 | 100.0% | 200.16 | -3,757,650,6 | -0.09 |

Crop of Major Tea Producing & Exporting Countries

| Country | Month | 2020 | 2021 | 2022 | (+/-) 2021 | 2020 | 2021 | 2022 | (+/-) 2021 |
|--------------|--------|-------|-------|-------|------------|-------|-------|-------|------------|
| Bangladesh * | August | 11.32 | 14.39 | 10.76 | -3.63 | 45.31 | 52.15 | 49.09 | -3.06 |
| Sri Lanka | August | 22.4 | 23.8 | 18.2 | -5.6 | 179.4 | 211.9 | 171.3 | -40.6 |
| North India | August | 143.0 | 155.0 | 166.4 | 11.4 | 534.9 | 638.9 | 642.1 | 3.2 |
| South India | August | 16.8 | 16.6 | 14.3 | -2.3 | 135.9 | 161.3 | 152.5 | -8.8 |
| All India | August | 159.8 | 171.6 | 180.7 | 9.1 | 670.8 | 800.2 | 794.6 | -5.6 |
| Kenya | June | 46.0 | 43.5 | 43.3 | -0.2 | 301.0 | 274.1 | 270.4 | -3.7 |

^{*} Source: Bangladesh Tea Board's Monthly Statistical Bulletin

General + Other Market(s) This/Last Week

COONOOR SALE 40-7TH OCTOBER, 2022

DEMAND: - Continued suppressed demand on the best liquoring teas. Good category teas met with fair demand. Better medium, medium & plainer teas met with fair but selective demand at easier price levels. **MARKET:** -The total CTC leaf teas sold this week was **74.68** % (**1067227.33kgs**) of the total offering of **1428974.63Kgs**. Best and good liquoring larger Broken sold at irregular prices barring few odd lines sold at firm to dearer rates however, all other sorts declined hugely across the teas on offer. The better medium, medium and plainer teas declined in the range of Rs 3 to 5 and sometimes more across the grades. The medium broken in all categories suffered huge withdrawals. **BUYING PATTERN:** - The major Blenders continued to be fairly active and absorbed as much as **47.21**% of the total CTC leaf sold quantity. Regional packateers were fairly active at lower levels. Up country buyers and local traders continued to be choosy. Exporters operated this week selectively on the larger and medium Broken and on select Fanning, especially on the medium category teas. Browner sorts in all categories faced withdrawals.

| CTC Leaf(USC/KG) | Best | Good | Better Medium | Medium | Plain |
|---------------------|---------|---------|------------------|---------|--------|
| Larger Brokens | 145-195 | 119-144 | 110-117 | 85-109 | 73-84 |
| Medium Brokens | 166-238 | 136-163 | 126-134 | 92-125 | 90-91 |
| Smaller Brokens | 163-212 | 136-161 | 127-134 | 100-126 | 85-99 |
| Fannings | 156-192 | 134-154 | 125-133 | 110-123 | 97-109 |

$\underline{MOMBASA\ SALE\ 40\text{--}\ 3^{RD}\ /4^{TH}\ \&\ 5^{TH}\ OCTOBER, 2022}$

Fairly good demand following quality for the 183,420 packages (12,181,172.00 kilos) in the market; 24.27% remained unsold.

| CTC QUOTATIONS | BP1 – USC | PF1 – USC | PD – USC | D1 - USC |
|----------------------|-----------|-----------|-----------|-----------|
| Best | 273 - 470 | 280 – 313 | 273 – 305 | 312 - 332 |
| Good | 268 – 316 | 273 – 296 | 272 – 286 | 308 - 328 |
| Good Medium | 255 - 282 | 273 – 288 | 272 – 282 | 301 – 332 |
| Medium (KTDA) | 250 - 278 | 244 – 274 | 258 – 266 | 245 – 302 |
| Medium (Plantations) | 220 - 272 | 200 – 242 | 195 – 220 | 197 – 274 |
| Lower Medium | 133 – 258 | 156 – 232 | 140 – 206 | 159 – 204 |
| Plainer | 106 – 166 | 116 – 207 | 124 – 180 | 132 – 194 |

KOLKATA/SILIGURI : Sale 40- Dropped this week.