NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948 TEA MARKET REPORT – Sale 17 held on Monday 29th August, 2022

CTC LEAF: 37,044 packages of Current Season teas on offer met with a stronger demand.

BROKENS: All good liquoring Brokens met with more competition and advanced by Tk.5/- to Tk.10/over last. Medium and Plain types also saw better demand generally at higher rates particularly the former. Likewise, BLF teas sold well in line with quality but few were withdrawn without bids. There were some withdrawals.

FANNINGS: Best Fannings were a strong feature of the sale and these advanced by Tk.10/- and more following competition. Good and Medium types also met with stronger demand and were mostly dearer by Tk.5/- and more. Plainer types were well absorbed generally at firm to slightly dearer rates. BLF teas sold well in line with quality but few were withdrawn without bids. There were some withdrawals

CTC DUST: 13,301 packages of Current Season teas on offer met with strong demand. Well made good liquoring Dusts sold well at dearer rates following competition compared to last sale. Their Mediums also saw better demand and were dearer by Tk.8/- to Tk.10/- closely following quality. Plain and BLF Dusts sold at Brokers' valuation with a few withdrawals.. Blenders lent strong support with quite fair interest from the Loose tea buyers.

COMMENTS: A lesser weight of tea was on offer which attracted strong competition from all sections of the market. Blenders were very active as well as the Loose tea buyers particularly on the brightest teas on offer. As a result of much increased activity, the prices moved upwards.

Dusts sold at higher price than last.

Our catalogue: (Sale 17) Avg: Tk 224.56, Sold 82.8% & (Sale 16) Avg: Tk 213.34, sold 89.2%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	212-217 nom	207-212 nom	Best	225-240	220-230	PD	200-231	185-266
Medium	210-222	200-215	Good	215-222	208-215	RD	148-354	140-385
Small	215-225	203-215	Medium	207-212	195-203	D	187-399	158-375
Plain	190-200	180-190	Plain	190-205	185-190	CD	183-450	180-430
BLF	135-170	130-145	BLF	135-170	130-145	BLF	148-205	140-196

Exchange Rates 29th August, 2022 Sterling Pound: Tk. 108.5396, dollar: Tk. 93.7365

Top Prices – This Week

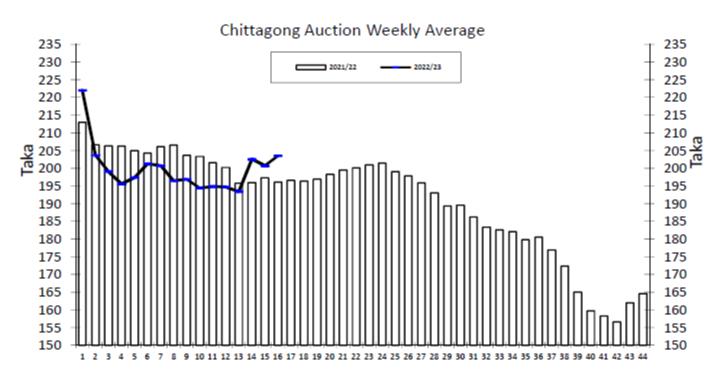
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	20	390/-	Ali
Fannings	* Madhupur	PF	30	384/-	Ali/Ispahani
Clonal Brokens	* Madhupur	GBOP(BT1)	20	403/-	Padma/Meghna
Clonal Fannings	Kedarpur	PFS(BT1)	10	380/-	Ispahani
PD/RD (Incl Clone)	Kedarpur	RD(BT1)	10	354/-	MA
D (Incl Clone)	* Madhupur	D(BT1)	20	399/-	MA/Shawon
CD (Incl Clone)	* Madhupur	CD(BT1)	10	450/-	Shawon

^{*} Above price(s) realised in our catalogue

Offerings

This Sale (Sale 17) Next Sale (Sale 18) Season 2022-23 Season 2022-23 Season 2021-22 Season 2021-22 Type **Packages** Qty/Kg **Packages** Qty/Kg Packages Qty/Kg **Packages** Qty/Kg Leaf 37,044 1,848,496 41,735 2,287,913 45,626 2,501,217 471,306 11,294 Dust 9,445 620,198 10,422 567,457 Total 46,489 2,319,801 53,029 2,908,110 56,048 3,068,674

> Chittagong Auction Average: Sale 16 Season 2022/23: Tk. 203.53 & Season 2021/22: Tk. 196.02



Quantities of Teas Sold & Average Prices Realised

For the Sale Up-to-Date Sale

	Season 20	21/22	Season 20	022/23	Seaso	on 2021/22		Seaso	on 2022/23	(+/-) Season 2021/	22
Category	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,900,557.2	193.71	2,181,706.0	198.57	21,136,526.3	75.0%	197.63	22,655,017.5	77.4%	192.09	1,518,491.2	-5.54
CTC DUST	492,802.7	204.94	573,346.1	222.41	6,778,888.6	24.1%	214.90	6,601,155.5	22.5%	221.52	-177,733.1	6.62
Sub-Total	2,393,359.9	196.02	2,755,052.1	203.53	27,915,414.9	99.1%	201.82	29,256,173.0	99.9%	198.73	1,340,758.1	-3.09
Orthodox	0.0	0.00	0.0	0.00	17,065.0	0.1%	102.26	0.0	0.0%	0.00	-17,065.0	-102.26
Total	2,393,359.9	196.02	2,755,052.1	203.53	27,932,479.9	99.1%	201.76	29,256,173.0	99.9%	198.73	1,323,693.1	-3.03
Green Tea	0.0	0.00	59.0	653.14	7,234.9	0.0%	441.54	2,259.0	0.0%	415.46	-4,975.9	-26.08
Yellow Tea	0.0	0.00	0.0	0.00	20.0	0.0%	1,400.00	0.0	0.0%	0.00	-20.0	-1,400.00
Total	2,393,359.9	196.02	2,755,111.1	203.54	27,939,734.8	99.1%	201.83	29,258,432.0	99.9%	198.75	1,318,697.2	-3.08
Other (s)	0.0	0.00	0.0	0.00	240,663.4	0.9%	164.83	24,931.1	0.1%	119.28	-215,732.3	-45.55
G.Total	2,393,359.9	196.02	2,755,111.1	203.54	28,180,398.2	100.0%	201.51	29,283,363.1	100%	198.68	1,102,964.9	-2.83

Buyer Purchase Analysis

	For the Sale						Up-to-Date Sale					
	Season 20	21/22	Season 20	22/23	Seas	on 2021/22		Seaso	on 2022/23		(+/-) Season 2021/2	2
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	7,489.5	0.0%	198.85	7,489.5	198.85
Internal	2,393,359.9	196.02	2,755,111.1	203.54	28,180,398.2	100.00%	201.51	29,275,873.6	100.0%	198.68	1,095,475.4	-2.83
Grand Total	2,393,359.9	196.02	2,755,111.1	203.54	28,180,398.2	100.00%	201.51	29,283,363.1	100.0%	198.68	1,102,964.9	-2.83

Crop of Major Tea Producing & Exporting Countries

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	July	12.18	12.34	11.27	-1.07	33.99	37.76	38.33	0.57
Sri Lanka	June	27.3	26.1	20.2	-5.9	130.5	161.8	132.9	-28.9
North India	June	117.1	145.7	117.0	-28.7	250.7	325.3	342.4	17.1
South India	June	22.1	25.3	24.3	-1.0	98.8	122.8	119.0	-3.8
All India	June	139.2	171.0	141.3	-29.7	349.5	448.1	461.4	13.3
Kenya	May	47.0	45.3	50.0	4.7	255.2	230.6	227.1	-3.5

^{*} Source: Bangladesh Tea Board's Monthly Statistical Bulletin

General + Other Market(s) This/Last Week

KOLKATA SALE 34 – 24th /25th AUGUST, 2022

CTC: There was good demand. Brighter liquoring Assam were barely steady to at times easier. Well-made, medium descriptions were steady whilst brownish & plainer liquoring sorts lost ground. Better Dooars were barely steady. Other Dooars categories were irregular around last levels. Dust: There was good demand. Bulk of the Assams on offer were irregularly easier. M/s Tata Consumer Products operated on brighter Assams and plainer Dooars in the leaf market. They were active on brighter liquoring and well-made medium Assams in the Dust market. M/s Hindustan Unilever operated on some brighter liquoring varieties in both markets. Western India buyers showed lower activity this week. Exporters were selective. Local Buyers operated on the Dooars.

Tea Category	Brokens	Fannings	Dusts
BEST ASSAMS	425-499	412-474	437-462
GOOD ASSAMS	362-412	337-400	362-425
MED ASSAMS	225-300	225-287	237-312
BEST DOOARS	312-325	312-325	NA
GOOD DOOARS	262-300	262-300	NA
MED/PLN DOOARS	137-225	137-212	NA

COONOOR SALE 34- 27TH AUGUST, 2022

DEMAND: Good demand continued to persist at irregular price levels for all categories of teas. **MARKET:** The total CTC leaf teas sold this week was **887799.2Kgs** of the total offering of **1036729.82Kgs**. **BUYING PATTERN:** The major Blenders continue to be the mainstay of the market and absorbed **41.29%** of the total CTC leaf sold quantity. Regional packeteers were selective on best, good and better medium teas. Exporters were fairly active on the better medium, medium & plainer types.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	195-207	131-162	119-130	85-117	76-84
Medium Brokens	194-275	137-189	125-136	92-124	81-91
Smaller Brokens	189-256	146-180	125-145	101-124	86-100
Fannings	187-252	162-184	137-159	115-136	90-114

MOMBASA SALE 24- 22nd /24th AUGUST, 2022

There was fairly good demand at irregular levels following quality for the 188,086 packages (12,276,813.00 kilos) on offer with 27.17% remaining unsold.

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CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	273 – 452	278 – 318	272 – 319	270 – 296
Good	270 - 370	276 – 292	274 – 304	275 – 286
Good Medium	260 – 306	262 - 288	270 - 283	270 – 284
Medium (KTDA)	250 – 291	244 - 270	258 – 268	245 – 268
Medium (Plantations)	164 - 270	200 - 248	190 – 242	200 – 259
Lower Medium	138 – 214	160 – 218	147 – 204	138 – 211
Plainer	080 - 168	108 - 202	130 – 196	125 – 205