# NATIONAL BROKERS LIMITED 

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## Tea Auctioneers since 1948

## TEA MARKET REPORT - Sale 17 held on Monday $29^{\text {th }}$ August, 2022

CTC LEAF: 37,044 packages of Current Season teas on offer met with a stronger demand.
BROKENS: All good liquoring Brokens met with more competition and advanced by Tk.5/- to Tk.10/over last. Medium and Plain types also saw better demand generally at higher rates particularly the former. Likewise, BLF teas sold well in line with quality but few were withdrawn without bids. There were some withdrawals.
FANNINGS: Best Fannings were a strong feature of the sale and these advanced by Tk.10/- and more following competition. Good and Medium types also met with stronger demand and were mostly dearer by Tk.5/- and more. Plainer types were well absorbed generally at firm to slightly dearer rates. BLF teas sold well in line with quality but few were withdrawn without bids. There were some withdrawals

CTC DUST: 13,301 packages of Current Season teas on offer met with strong demand. Well made good liquoring Dusts sold well at dearer rates following competition compared to last sale. Their Mediums also saw better demand and were dearer by Tk.8/- to Tk.10/- closely following quality. Plain and BLF Dusts sold at Brokers' valuation with a few withdrawals.. Blenders lent strong support with quite fair interest from the Loose tea buyers.
COMMENTS: A lesser weight of tea was on offer which attracted strong competition from all sections of the market. Blenders were very active as well as the Loose tea buyers particularly on the brightest teas on offer. As a result of much increased activity, the prices moved upwards
Dusts sold at higher price than last.
Our catalogue: (Sale 17) Avg: Tk 224.56, Sold 82.8\% \& (Sale 16) Avg: Tk 213.34, sold $89.2 \%$.

| Brokens | Quotations - This Week - (In Taka) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
| Large | 212-217 nom | 207-212 nom | Best | 225-240 | 220-230 | PD | 200-231 | 185-266 |
| Medium | 210-222 | 200-215 | Good | 215-222 | 208-215 | RD | 148-354 | 140-385 |
| Small | 215-225 | 203-215 | Medium | 207-212 | 195-203 | D | 187-399 | 158-375 |
| Plain | 190-200 | 180-190 | Plain | 190-205 | 185-190 | CD | 183-450 | 180-430 |
| BLF | 135-170 | 130-145 | BLF | 135-170 | 130-145 | BLF | 148-205 | 140-196 |

Exchange Rates $29^{\text {th }}$ August, 2022 Sterling Pound: Tk. 108.5396, dollar: Tk. 93.7365

| Top Prices - This Week |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Category - CTC | Garden | Grade | Package | Price | Buyer(s) |
| Brokens | * Madhupur | GBOP | 20 | 390/- | Ali |
| Fannings | * Madhupur | PF | 30 | 384/- | Ali/Ispahani |
| Clonal Brokens | * Madhupur | GBOP(BT1) | 20 | 403/- | Padma/Meghna |
| Clonal Fannings | Kedarpur | PFS(BT1) | 10 | 380/- | Ispahani |
| PD/RD (Incl Clone) | Kedarpur | RD(BT1) | 10 | 354/- | MA |
| D (Incl Clone) | * Madhupur | D(BT1) | 20 | 399/- | MA/Shawon |
| CD (Incl Clone) | * Madhupur | CD(BT1) | 10 | 450/- | Shawon |

Offerings
This Sale (Sale 17 ) Next Sale (Sale 18 )

|  | This Sale ( Sale 17 ) |  |  |  | Next Sale ( Sale 18 ) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Season 2 | 23 | Season 20 | -22 | Season 202 |  | Season | 021-22 |
| Type | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg |
| Leaf | 37,044 | 1,848,496 | 41,735 | 2,287,913 | - | - | 45,626 | 2,501,217 |
| Dust | 9,445 | 471,306 | 11,294 | 620,198 | - | - | 10,422 | 567,457 |
| Total | 46,489 | 2,319,801 | 53,029 | 2,908,110 | - | - | 56,048 | 3,068,674 |

Chittagong Auction Average: Sale 16
Season 2022/23: Tk. 203.53 \& Season 2021/22: Tk. 196.02
Chittagong Auction Weekly Average


Weekly Sale


Buyer Purchase Analysis
For the Sale

|  | Season 2021/22 |  | Season 2022/23 |  | Season 2021/22 |  | Season 2022/23 |  |  | (+/-) Season 2021/22 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Buyer | Qty. (Kg) | Taka | Qty. (Kg) | Taka | Qty. (Kg) | (\%) | Taka | Qty. (Kg) | (\%) | Taka | Qty. (Kg) | Taka |
| Export | 0.0 | 0.00 | 0.0 | 0.00 | 0.0 | 0.00\% | 0.00 | 7,489.5 | 0.0\% | 198.85 | 7,489.5 | 198.85 |
| Internal | 2,393,359.9 | 196.02 | 2,755,111.1 | 203.54 | 28,180,398.2 | 100.00\% | 201.51 | 29,275,873.6 | 100.0\% | 198.68 | 1,095,475.4 | -2.83 |
| Grand Total | 2,393,359.9 | 196.02 | 2,755,111.1 | 203.54 | 28,180,398.2 | 100.00\% | 201.51 | 29,283,363.1 | 100.0\% | 198.68 | 1,102,964.9 | -2.83 |

Crop of Major Tea Producing \& Exporting Countries

| Country | Month | 2020 | 2021 | 2022 | $(+/-)$ | 2021 | 2020 | 2021 |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Bangladesh * | July | 12.18 | 12.34 | 11.27 | -1.07 | 33.99 | 37.76 | 38.33 |
| Sri Lanka | June | 27.3 | 26.1 | 20.2 | -5.9 | 130.5 | 161.8 | 132.9 |
| North India | June | 117.1 | 145.7 | 117.0 | -28.7 | 250.7 | 325.3 | 342.4 |
| South India | June | 22.1 | 25.3 | 24.3 | -1.0 | 98.8 | 122.8 |  |
| All India | June | 139.2 | 171.0 | 141.3 | -29.7 | 349.5 | 448.1 | 461.4 |
| Kenya | May | 47.0 | 45.3 | 50.0 | 4.7 | 255.2 | 230.6 | 227.1 |

*Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## General + Other Market(s) This/Last Week

## KOLKATA SALE $34-24^{\text {th }} / 25^{\text {th }}$ AUGUST, 2022

CTC: There was good demand. Brighter liquoring Assam were barely steady to at times easier. Well-made, medium descriptions were steady whilst brownish \& plainer liquoring sorts lost ground. Better Dooars were barely steady. Other Dooars categories were irregular around last levels. Dust: There was good demand. Bulk of the Assams on offer were irregularly easier. M/s Tata Consumer Products operated on brighter Assams and plainer Dooars in the leaf market. They were active on brighter liquoring and well-made medium Assams in the Dust market. M/s Hindustan Unilever operated on some brighter liquoring varieties in both markets. Western India buyers showed lower activity this week. Exporters were selective. Local Buyers operated on the Dooars.

| Tea Category | Brokens | Fannings | Dusts |
| :--- | :--- | :--- | :--- |
| BEST ASSAMS | $425-499$ | $412-474$ | $437-462$ |
| GOOD ASSAMS | $362-412$ | $337-400$ | $362-425$ |
| MED ASSAMS | $225-300$ | $225-287$ | $237-312$ |
| BEST DOOARS | $312-325$ | $312-325$ | NA |
| GOOD DOOARS | $262-300$ | $262-300$ | NA |
| MED/PLN DOOARS | $137-225$ | $137-212$ | NA |

## COONOOR SALE 34- $27^{\text {1H }}$ AUGUST, 2022

DEMAND: Good demand continued to persist at irregular price levels for all categories of teas. MARKET: The total CTC leaf teas sold this week was $\mathbf{8 8 7 7 9 9} \mathbf{2} \mathbf{2 K g s}$ of the total offering of $\mathbf{1 0 3 6 7 2 9 . 8 2 K g s}$. BUYING PATTERN: The major Blenders continue to be the mainstay of the market and absorbed $\mathbf{4 1 . 2 9 \%}$ of the total CTC leaf sold quantity. Regional packeteers were selective on best, good and better medium teas. Exporters were fairly active on the better medium, medium \& plainer types.

| CTC <br> Leaf(USC/KG) | Best | Good | Better Medium | Medium | Plain |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Larger Brokens | $195-207$ | $131-162$ | $119-130$ | $85-117$ | $76-84$ |
| Medium Brokens | $194-275$ | $137-189$ | $125-136$ | $92-124$ | $81-91$ |
| Smaller Brokens | $189-256$ | $146-180$ | $125-145$ | $101-124$ | $86-100$ |
| Fannings | $187-252$ | $162-184$ | $137-159$ | $115-136$ | $90-114$ |

## MOMBASA SALE 24- $22^{\text {nd }} / 24^{\text {th }}$ AUGUST, 2022

There was fairly good demand at irregular levels following quality for the 188,086 packages ( $12,276,813.00$ kilos) on offer with $27.17 \%$ remaining unsold

| CTC QUOTATIONS | BP1 - USC | PF1 - USC | PD - USC | D1 - USC |
| :--- | :--- | :--- | :--- | :--- |
| Best | $273-452$ | $278-318$ | $272-319$ | $270-296$ |
| Good | $270-370$ | $276-292$ | $274-304$ | $275-286$ |
| Good Medium | $260-306$ | $262-288$ | $270-283$ | $270-284$ |
| Medium (KTDA) | $250-291$ | $244-270$ | $258-268$ | $245-268$ |
| Medium (Plantations) | $164-270$ | $200-248$ | $190-242$ | $200-259$ |
| Lower Medium | $138-214$ | $160-218$ | $147-204$ | $138-211$ |
| Plainer | $080-168$ | $108-202$ | $130-196$ | $125-205$ |

