

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 19 held on Monday 12th September, 2022

CTC LEAF: 41,403 packages of Current Season teas on offer met with a very strong demand.

BROKENS: Best Brokens were strongly competed for and prices advanced by Tk.3/- to Tk.5/- following competition whilst good Brokens were also a stronger market and advanced by Tk.2/- to Tk.3/-. Likewise, Mediums followed a similar trend. Plain varieties were well absorbed at around last levels. BLF teas met with fair demand but there were several withdrawals.

FANNINGS: Best Fannings were a very strong market and advanced by Tk.3/- to Tk.7/- and sometimes more whilst Good and Medium types also met with a strong competition and generally advanced by Tk.2/- to Tk.5/-. Plain varieties met with good demand and were generally firm. BLF teas met with fair demand but there were several withdrawals

CTC DUST: 7,562 packages of Current Season teas on offer met with a good demand. Good liquoring

Dusts sold well at around last levels. Their Mediums met with good demand and were generally firm on last. Plain and BLF Dusts were an easier market and there were fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: A smaller weight of tea on offer met with a stronger demand from Blenders who were competing for the good liquoring varieties which advanced further. Loose tea buyers were a little subdued but lent fairly good support for good liquoring varieties. However, BLF teas met with a selective demand and in the absence of the usual interest from the Loose tea buyers suffered large withdrawals. Dusts sold well.

Our catalogue: (Sale 19) Avg: Tk 225.67, Sold 82.4% & (Sale 18) Avg: Tk 223.44, sold 68.8%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	220-230 nom	212-217 nom	Best	230-250	225-245	PD	200-256	185-230
Medium	218-228	210-220	Good	224-229	217-222	RD	188-380	147-350
Small	220-230	213-223	Medium	210-220	207-215	D	215-305	165-278
Plain	195-205	190-200	Plain	195-205	190-205	CD	225-305	180-289
BLF	130-170	130-170	BLF	130-170	130-170	BLF	157-218	147-205

Exchange Rates 12th September, 2022 Sterling Pound: Tk. 115.6469, dollar: Tk. 99.0000

Top Prices – This Week

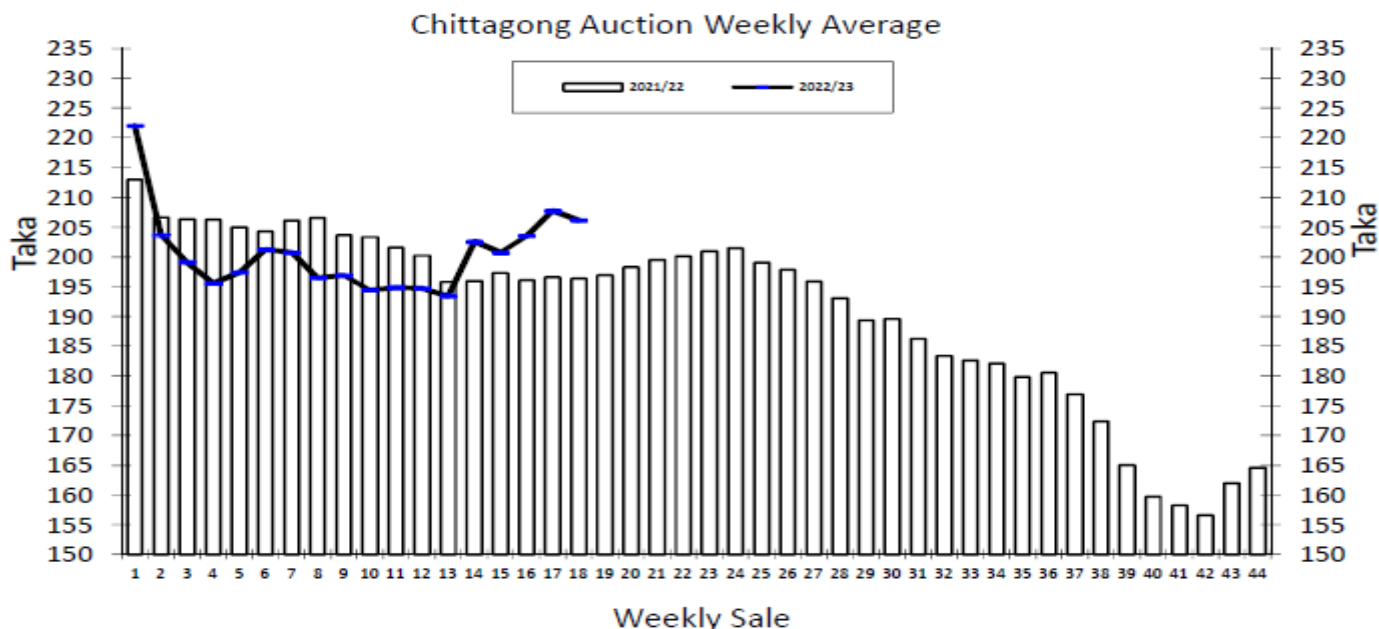
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Rangapani a/c Ellahinoor	GBOP	10	254/-	Hoq
Fannings	Baramasia	GOF	20	251/-	Taj
Clonal Brokens	Kedarpur	GBOPS(BT1)	10	391/-	Meghna
Clonal Fannings	* Madhupur	PF(BT1)	30	408/-	Meghna/AKT
PD/RD (Incl Clone)	* Madhupur	RD(BT1)	10	380/-	Meghna
D (Incl Clone)	* Daragaon	D	20	295/-	MA/Al-Amin
CD (Incl Clone)	* Amrail	CD	10	305/-	Sen

* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 19)				Next Sale (Sale 20)			
	Season 2022-23		Season 2021-22		Season 2022-23		Season 2021-22	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	41,403	2,066,010	49,466	2,711,726	43,236	2,157,476	47,662	2,612,831
Dust	7,562	377,344	12,107	648,312	8,473	422,803	11,710	639,354
Total	48,965	2,443,354	61,573	3,360,039	51,709	2,580,279	59,372	3,252,185

Chittagong Auction Average: Sale 18
Season 2022/23: Tk. 206.14 & Season 2021/22: Tk. 163.99



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale						Up-to-Date Sale					
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	2,100,580.8	194.52	1,351,701.5	203.42	25,029,568.1	75.9%	197.15	25,466,749.9	77.7%	193.27	437,181.8	-3.89
CTC DUST	439,368.8	205.35	285,955.4	218.98	7,665,041.1	23.3%	213.75	7,277,593.5	22.2%	221.81	-387,447.6	8.06
Sub-Total	2,539,949.6	196.39	1,637,656.9	206.14	32,694,609.2	99.2%	201.04	32,744,343.4	99.9%	199.61	49,734.2	-1.43
Orthodox	0.0	0.00	0.0	0.00	17,065.0	0.1%	102.26	0.0	0.0%	0.00	-17,065.0	-102.26
Total	2,539,949.6	196.39	1,637,656.9	206.14	32,711,674.2	99.2%	200.99	32,744,343.4	99.9%	199.61	32,669.2	-1.38
Green Tea	2,838.0	401.38	30.0	150.00	10,072.9	0.0%	430.23	2,319.0	0.0%	408.70	-7,753.9	-21.53
Yellow Tea	0.0	0.00	0.0	0.00	20.0	0.0%	1,400.00	0.0	0.0%	0.00	-20.0	-1,400.00
Total	2,542,787.6	196.62	1,637,686.9	206.14	32,721,767.1	99.3%	201.06	32,746,662.4	99.9%	199.62	24,895.3	-1.44
Other (s)	0.0	0.00	1,093.6	138.00	240,663.4	0.7%	164.83	26,521.5	0.1%	120.25	-214,141.9	-44.58
G.Total	2,542,787.6	196.62	1,638,780.5	206.10	32,962,430.5	100.0%	200.80	32,773,183.9	100%	199.56	-189,246.6	-1.24

Buyer Purchase Analysis

Buyer	For the Sale						Up-to-Date Sale					
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	6,040.7	208.60	0.0	0.00	6,040.7	0.02%	208.60	7,489.5	0.0%	198.85	1,448.8	-9.75
Internal	2,536,746.9	196.58	1,638,780.5	206.10	32,956,389.8	99.98%	200.80	32,765,694.4	100.0%	199.56	-190,695.4	-1.24
Grand Total	2,542,787.6	196.62	1,638,780.5	206.10	32,962,430.5	100.00%	200.80	32,773,183.9	100.0%	199.56	-189,246.6	-1.24

Crop of Major Tea Producing & Exporting Countries

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	July	12.18	12.34	11.27	-1.07	33.99	37.76	38.33	0.57
Sri Lanka	July	26.4	26.4	19.9	-6.5	156.9	188.1	153.0	-35.1
North India	July	141.1	158.6	133.3	-25.3	391.9	483.9	475.7	-8.2
South India	July	20.3	21.9	19.2	-2.7	119.1	144.7	138.2	-6.5
All India	July	161.4	180.5	152.5	-28.0	511.0	628.6	613.9	-14.7
Kenya	May	47.0	45.3	50.0	4.7	255.2	230.6	227.1	-3.5

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

General + Other Market(s) This/Last Week

KOLKATA SALE 36 – 6TH & 7TH SEPTEMBER, 2022

CTC: There was lower demand compared to the previous week. Bulk of the better Assam categories witnessed an easing of levels, closely following quality. Well-made medium descriptions were around last whilst brownish plainer liquoring sorts were easier. Clean, well-made Doors across all categories were steady whilst the remainder was barely steady. There was limited Export interest. Local Buyers operated on the Doors.

Tea Category	Brokens	Fannings	Dusts
BEST ASSAMS	414-502	402-465	427-452
GOOD ASSAMS	352-402	339-389	352-414
MED ASSAMS	213-301	213-289	226-301
BEST DOOARS	301-314	301-314	NA
GOOD DOOARS	264-289	264-289	NA
MED/PLN DOOARS	138-226	138-213	NA

SILIGURI SALE 36- 7TH SEPTEMBER, 2022

Fair general demand. Select best & below were around last. The remainder tended irregular & easier and saw some withdrawals

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	301-389	301-383	251-320
MEDIUM/ BETTER MEDIUM	201-289	201-289	182-239
COMMON / BLF	126-195	126-188	138-176

COONOOR SALE 36- 9TH SEPTEMBER, 2022

Good but selective demand on all sorts of teas on offer at prices settling down erratically. The total CTC leaf teas sold this week was 920068.76Kgs of the total offering of 1302262.1Kgs. Exporter's fairly active but absorbed a lesser volume of teas. Up country buyers and local traders were selective.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	195-205	129-159	121-128	89-119	75-87
Medium Brokens	183-265	138-182	124-137	92-123	80-90
Smaller Brokens	170-251	134-165	126-133	100-124	89-99
Fannings	183-259	153-181	138-149	117-137	99-116

MOMBASA SALE 36- 5TH, 6TH & 7TH SEPTEMBER, 2022

There was improved demand for the 170,000 packages (11,291,107.00 kilos) on offer with 25.64% remaining unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	260 – 523	284 – 312	280 – 310	286 – 298
Good	255 – 314	280 – 294	280 – 291	284 – 296
Good Medium	256 – 296	268 – 289	277 – 290	280 – 296
Medium (KTDA)	250 – 286	244 – 269	258 – 268	245 – 272
Medium (Plantations)	174 – 271	200 – 250	205 – 246	206 – 254
Lower Medium	121 – 242	164 – 229	140 – 219	138 – 210
Plainer	091 – 168	114 – 198	122 – 189	131 – 187