# NATIONAL BROKERS LIMITED 

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## Tea Auctioneers since 1948

## TEA MARKET REPORT - Sale 15 held on Tuesday $16^{\text {th }}$ August, 2022

CTC LEAF: 49,353 packages of Current Season teas on offer met with a good demand.
BROKENS: Best Brokens met with a strong demand selling at firm to dearer rates. Good and Medium Brokens followed a similar trend with plain types dropping further in price with quite a few withdrawals. BLF teas witnessed some demand but again prices declined with many withdrawals.
FANNINGS: Best Fannings were a strong feature but demand eased a little as the sale progressed. Good varieties met with a fairly good demand but tended easier. Medium types met with only a fair demand and were a little easier with fair withdrawals. BLF teas witnessed some demand but again prices declined with many withdrawals.
CTC DUST: 13,617 packages of Current Season teas on offer met with quite a good demand. Good
liquoring well made Dusts sold well at slightly easier rates compared to last sale. However, their Mediums were fully firm to slightly dearer closely following quality. Plain and BLF Dusts were an easier market and saw fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.
COMMENTS: Market commenced with a fairly strong note but as the sale progressed competition lessened somewhat. However, prices firmed up again towards the close. Blenders lent good support but there was less interest from the Loose tea buyers. As a result withdrawals were a little higher in the catalogue.
Dusts sold well.

Our catalogue: (Sale 15) Avg: Tk 218.58, Sold 85.4\% \& (Sale 14) Avg: Tk 220.27 , sold $87.6 \%$.

Quotations - This Week - (In Taka)

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
| :--- | :---: | :---: | :--- | :---: | :---: | :---: | :---: | :---: |
| Large | $202-207$ nom | NQTA | Best | $215-225$ | $215-225$ | PD | $125-238$ | $195-243$ |
| Medium | $195-210$ | $198-212$ | Good | $200-210$ | $205-210$ | RD | $130-370$ | $120-375$ |
| Small | $195-210$ | $198-212$ | Medium | $190-195$ | $193-198$ | D | $154-386$ | $165-365$ |
| Plain | $180-190$ | $180-190$ | Plain | $180-190$ | $180-190$ | CD | $164-447$ | $213-420$ |
| BLF | $125-140$ | $125-145$ | BLF | $125-140$ | $125-145$ | BLF | $125-175$ | $120-165$ |

Exchange Rates $16^{\text {th }}$ August, 2022 Sterling Pound: Tk. 112.1650, dollar: Tk. 93.7365
Top Prices - This Week

| Category - CTC | Garden | Grade | Package | Price | Buyer(s) |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Brokens | Brindabon | GBOP | 20 | $276 /-$ | Sharif /Three Star |
| Fannings | Deundi | OF | 20 | $271 /-$ | AKT/Meghna |
| Clonal Brokens | $*$ Madhupur | GBOP(BT1) | 20 | $387 /-$ | Ali/Meghna |
| Clonal Fannings | $*$ Madhupur | PF(BT1) | 30 | $376 /-$ | AKT |
| PD/RD (Incl Clone) | $*$ Madhupur | RD(BT1) | 10 | $370 /-$ | MA |
| D (Incl Clone) | $*$ Madhupur | D | 20 | $386 /-$ | Shawon |
| CD (Incl Clone) | $*$ Madhupur | CD(BT1) | 10 | $447 /-$ | Shawon |

Offerings
This Sale ( Sale 15 ) Next Sale ( Sale 16 )

|  | Season 2022-23 |  | Season 2021-22 |  |  | ext |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Season 2022-23 | Season 2021-22 |  |
| Type | Packages | Qty/Kg |  |  | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg |
| Leaf | 49,353 | 2,462,715 | 49,153 | 2,694,567 | 53,700 | 2,679,630 | 44,145 | 2,420,029 |
| Dust | 13,617 | 679,488 | 13,540 | 743,517 | 13,301 | 663,720 | 11,776 | 646,679 |
| Total | 62,970 | 3,142,203 | 62,693 | 3,438,084 | 67,001 | 3,343,350 | 55,921 | 3,066,708 |

Chittagong Auction Average: Sale 14
Season 2022/23: Tk. 202.55 \& Season 2021/22: Tk. 195.92
Chittagong Auction Weekly Average


Weekly Sale


Buyer Purchase Analysis

|  |  |  |  | yer | Analys |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | For the | Sale |  |  |  | Up-to-D | Sale |  |  |  |  |
|  | Season 2 | /22 | Season 2 | 2/23 | Seas | 2021/22 |  | Seas | 2022/23 |  | ) Season 2021/ |  |
| Buyer | Qty. (kg) | Taka | Qty. (Kg) | Taka | Qty. (Kg) | (\%) | Taka | Qty. (Kg) | (\%) | Taka | Qty. (Kg) | Taka |
| Export | 0.0 | 0.00 | 0.0 | 0.00 | 0.0 | 0.00\% | 0.00 | 7,489.5 | 0.0\% | 198.85 | 7,489.5 | 198.85 |
| Internal | 2,306,395.2 | 196.64 | 2,407,533.9 | 202.55 | 23,342,205.0 | 100.00\% | 202.51 | 24,056,881.9 | 100.0\% | 197.93 | 714,676.9 | -4.58 |
| Grand Total | 2,306,395.2 | 196.64 | 2,407,533.9 | 202.55 | 23,342,205.0 | 100.00\% | 202.51 | 24,064,371.4 | 100.0\% | 197.93 | 722,166.4 | -4.58 |

Crop of Major Tea Producing \& Exporting Countries

| Country | Month | 2020 | 2021 | 2022 | $(+/-)$ | 2021 | 2020 | 2021 | 2022 |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $(+/-) 2021$ |  |  |  |  |  |  |  |  |  |
| Bangladesh * | June | 8.96 | 13.35 | 12.59 | -0.77 | 21.81 | 25.43 | 27.06 | 1.63 |
| Sri Lanka | June | 27.3 | 26.1 | 20.2 | -5.9 | 130.5 | 161.8 | 132.9 | -28.9 |
| North India | June | 117.1 | 145.7 | 117.0 | -28.7 | 250.7 | 325.3 | 342.4 | 17.1 |
| South India | June | 22.1 | 25.3 | 24.3 | -1.0 | 98.8 | 122.8 | 119.0 | -3.8 |
| All India | June | 139.2 | 171.0 | 141.3 | -29.7 | 349.5 | 448.1 | 461.4 | 13.3 |
| Kenya | April | 49.7 | 44.3 | 41.2 | -3.1 | 208.2 | 185.3 | 177.0 | -8.3 |

*Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## General + Other Market(s) This/Last Week

## KOLKATA SALE 32-10 ${ }^{\text {th }} \& 11^{\text {th }}$ AUGUST, 2022

CTC: There was improved demand. Best and good Assams liquoring were barely steady to at times easier. Clean, well-made good-medium and medium sorts were well received and were firm. Better Dooars were steady. Other categories were irregular around last levels. M/s Tata Consumer Products was active on well-made good and medium Assams. M/s Hindustan Unilever operated on some better Assams and extended useful support on good liquoring bolder Brokens Exporters were active on bolder Brokens. Local Buyers operated on the Dooars.

| Tea Category | Brokens | Fannings | Dusts |
| :--- | :--- | :--- | :--- |
| BEST ASSAMS | $453-515$ | $440-490$ | $465-490$ |
| GOOD ASSAMS | $377-440$ | $365-427$ | $402-453$ |
| MED ASSAMS | $264-339$ | $239-327$ | $264-339$ |
| BEST DOOARS | $314-339$ | $314-339$ | NA |
| GOOD DOOARS | $289-302$ | $289-314$ | NA |
| MED/PLN DOOARS | $138-251$ | $138-251$ | NA |

## COONOOR SALE 12-12 ${ }^{\text {TH }}$ AUGUST, 2022

Good demand continued to persist at irregular price levels for all categories of teas. The total CTC leaf teas sold this week was $\mathbf{1 3 3 8 4 3 9 . 4 K g s}$ of the total offering of $\mathbf{1 5 1 6 5 9 9 . 2 K g s}$. Regional packeteers operated fairly active on best, good and better medium teas. Exporters were fairly active on the better medium types. Up country buyers and local traders too were active.

| CTC <br> Leaf(USC/KG) | Best | Good | Better Medium | Medium | Plain |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Larger Brokens | $160-216$ | $114-147$ | $93-113$ | $80-92$ | $75-79$ |
| Medium Brokens | $179-290$ | $126-176$ | $118-124$ | $88-117$ | $77-87$ |
| Smaller Brokens | $186-297$ | $129-184$ | $119-128$ | $88-118$ | $80-87$ |
| Fannings | $185-265$ | $151-184$ | $128-147$ | $109-127$ | $85-108$ |

## SILIGURI SALE 32-10 ${ }^{\text {th }}$ AUGUST, 2022

LEAF: Good demand. Levels across all segments were irregular around last following quality. DUST: Good demand at irregular \& easier levels. Buying Pattern: Internal- Main stay. Blenders- Active. Exporters-Operated.

| Quotations (USC/KG) | Brokens(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
| :--- | :--- | :--- | :--- |
| Good / Best | $308-409$ | $308-396$ | $270-327$ |
| Medium/ Better Medium | $214-302$ | $207-302$ | $189-264$ |
| Common / BLF | $126-207$ | $126-201$ | $132-176$ |

## MOMBASA SALE 32-10 ${ }^{\text {in }} \&$ 11 $^{\text {th }}$ AUGUST, 2022

There was improved demand in some categories which also showed dearer tendencies while others were irregular following quality. 189,737 packages ( $12,357,819.00$ kilos) was on offer with $26.34 \%$ remaining unsold.

| CTC QUOTATIONS | BP1 - USC | PF1 - USC | PD - USC | D1 - USC |
| :--- | :--- | :--- | :--- | :--- |
| Best | $270-432$ | $274-300$ | $278-302$ | $276-300$ |
| Good | $255-348$ | $278-292$ | $274-288$ | $276-288$ |
| Good Medium | $255-316$ | $262-288$ | $272-284$ | $270-282$ |
| Medium (KTDA) | $250-279$ | $244-270$ | $258-268$ | $245-270$ |
| Medium (Plantations) | $180-236$ | $210-238$ | $218-260$ | $220-268$ |
| Lower Medium | $122-226$ | $158-220$ | $155-226$ | $166-214$ |
| Plainer | $090-155$ | $120-196$ | $136-208$ | $130-210$ |

