

# NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 12 held on Monday 25<sup>th</sup> July, 2022

**CTC LEAF:** 53,067 packages of Current Season & 119 packages of Old Season teas on offer met with a good demand.

**BROKENS:** Well made good liquoring Brokens met with a good market and were mostly dearer following competition. Good varieties met a good demand and sold at around last levels whilst Medium varieties met with a fairly good demand and were slightly easier. Plainer sorts again met with a fair demand at slightly easier rates. BLF teas also met with a fair demand at around last levels with some withdrawals.

**FANNINGS:** Best Fannings met with a good market and were mostly firm to slightly dearer following competition. Good Fannings met with a little more interest and sold at around last levels easing slightly in line with quality. Medium and plainer varieties met with a fair demand at slightly easier rates. BLF teas also met with a fair demand at around last levels with some withdrawals.

**CTC DUST:** 13,534 packages of Current Season teas on offer met with fair demand. Good liquoring well made Dusts met with fair competition and were slightly lower. Mediums met with better demand and were firm to slightly dearer. Plain and BLF Dusts were an easier market and witnessed a few withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** This sale witnessed a little more demand particularly for well made good liquoring varieties which were mostly dearer. Blenders continued to lend good support along with more interest from the Loose tea buyers particularly for the best varieties.

Dusts met with fair demand.

**Our catalogue: (Sale 12) Avg: Tk 213.20, Sold 83.1% & (Sale 11) Avg: Tk 208.61, sold 83.8%.**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	210-215	208-213	PD	175-228	175-235
Medium	193-208	195-207	Good	200-205	198-203	RD	143-250	159-380
Small	195-205	195-205	Medium	190-195	188-193	D	158-352	146-265
Plain	175-180	178-180	Plain	175-180	175-180	CD	175-408	179-410
BLF	120-140	120-140	BLF	120-140	120-140	BLF	143-205	146-199

Exchange Rates 25<sup>th</sup> July 2022 Sterling Pound: Tk. 111.1961, dollar: Tk. 93.4375

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP(S)	20	335/-	AKT
Fannings	* Monipur	PF	20	261/-	Meghna
Clonal Brokens	* Madhupur	GBOP(BT1)	20	391/-	FTH
Clonal Fannings	* Madhupur	PF(BT1)	30	352/-	AKT/Ispahani
PD/RD (Incl Clone)	Kedarpur	RD(BT1)	10	381/-	MA
D (Incl Clone)	* Madhupur	D(BT1)	20	352/-	Danish/AKT
CD (Incl Clone)	Kedarpur	CD(BT1)	5	420/-	Shawon

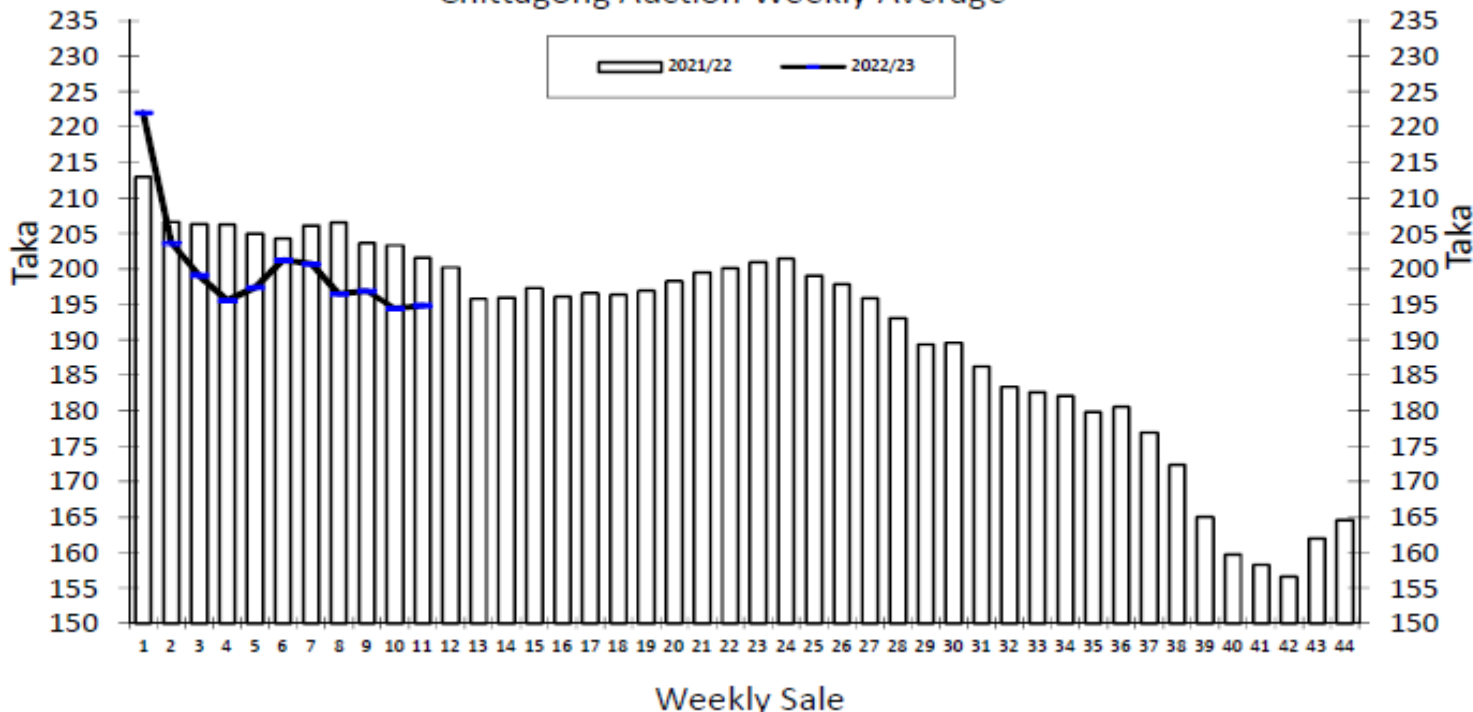
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 12 )				Next Sale ( Sale 13 )			
	Season 2022-23		Season 2021-22		Season 2022-23		Season 2021-22	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	53,186	2,653,981	37,757	2,069,839	47,636	2,377,036	37,867	2,075,112
Dust	13,534	675,347	10,781	591,985	13,159	656,634	10,846	594,361
Total	66,720	3,329,328	48,538	2,661,824	60,795	3,033,671	48,713	2,669,472

Chittagong Auction Average: Sale 11  
Season 2022/23: Tk. 194.87 & Season 2021/22: Tk. 201.54

### Chittagong Auction Weekly Average



## Quantities of Teas Sold &amp; Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,533,965.5	198.25	1,862,129.3	187.81	12,316,685.4	73.6%	199.88	12,967,090.2	76.7%	190.16	650,404.8	-9.72
CTC DUST	452,782.6	212.72	540,513.5	219.19	4,183,801.4	25.0%	220.84	3,929,845.7	23.2%	225.66	-253,955.7	4.82
Sub-Total	1,986,748.1	201.54	2,402,642.8	194.87	16,500,486.8	98.6%	205.20	16,896,935.9	99.9%	198.42	396,449.1	-6.78
Orthodox	0.0	0.00	0.0	0.00	17,065.0	0.1%	102.26	0.0	0.0%	0.00	-17,065.0	-102.26
Total	1,986,748.1	201.54	2,402,642.8	194.87	16,517,551.8	98.7%	205.09	16,896,935.9	99.9%	198.42	379,384.1	-6.67
Green Tea	0.0	0.00	56.5	843.19	39.4	0.0%	1,062.72	2,097.5	0.0%	393.38	2,058.1	-669.33
Yellow Tea	0.0	0.00	0.0	0.00	10.0	0.0%	2,000.00	0.0	0.0%	0.00	-10.0	-2,000.00
Total	1,986,748.1	201.54	2,402,699.3	194.89	16,517,601.2	98.7%	205.09	16,899,033.4	100.0%	198.44	381,432.2	-6.65
Other (s)	14,314.5	143.97	0.0	0.00	224,162.0	1.3%	165.65	6,954.5	0.0%	121.29	-217,207.5	-44.36
G.Total	2,001,062.6	201.13	2,402,699.3	194.89	16,741,763.2	100.0%	204.57	16,905,987.9	100%	198.41	164,224.7	-6.15

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.0%	0.00	0.0	0.00
Internal	2,001,062.6	201.13	2,402,699.3	194.89	16,741,763.2	100.00%	204.57	16,905,987.9	100.0%	198.41	164,224.7	-6.15
Grand Total	2,001,062.6	201.13	2,402,699.3	194.89	16,741,763.2	100.00%	204.57	16,905,987.9	100.0%	198.41	164,224.7	-6.15

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	June	8.96	13.35	12.59	-0.77	21.81	25.43	27.06	1.63
Sri Lanka	June	27.3	26.1	20.2	-5.9	130.5	161.8	132.9	-28.9
North India	May	76.0	78.2	100.2	22.0	133.6	179.6	225.4	45.8
South India	May	20.7	24.4	26.9	2.5	76.6	97.5	94.7	-2.8
All India	May	96.7	102.6	127.1	24.5	210.2	277.1	320.1	43.0
Kenya	April	49.7	44.3	41.2	-3.1	208.2	185.3	177.0	-8.3

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## General + Other Market(s) This/Last Week

**KOLKATA SALE 29- 19<sup>TH</sup> & 20<sup>TH</sup> JULY, 2022**

CTC: There was good demand. Best and good Assams were barely steady overall. The remainder was around last levels. Doors on the whole were barely steady. Western India segments extended useful support on all good liquoring Assams in both markets. Export accounts showed limited interest on bolder Brokens. Local buyers operated on the Doors.

Tea Category	Brokens	Fannings	Dusts
BEST ASSAMS	451-514	438-489	451-464
GOOD ASSAMS	376-438	363-426	388-438
MED ASSAMS	226-326	226-326	238-326
BEST DOOARS	351-376	338-363	NA
GOOD DOOARS	301-326	301-326	NA
MED/PLN DOOARS	125-251	125-251	NA

**COONOOR SALE 29- 22<sup>ND</sup> JULY, 2022**

Good demand. The total CTC leaf teas sold this week was 92.35 % (1532604kgs) of the total offering of 1659543Kgs. Exporters continued to be active and operated strongly on the medium and plainer teas.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	157-190	125-155	98-117	81-96	75-80
Medium Brokens	177-253	132-172	109-129	89-108	80-88
Smaller Brokens	179-278	132-172	109-130	89-108	81-88
Fannings	158-227	133-154	109-110	88-109	79-86

**SILIGURI SALE 29- 20<sup>TH</sup> JULY, 2022**

LEAF: Good demand. Best & below were irregular and tended easier following quality. Remainder were around last. DUST:

Good demand at steady levels. Buying Pattern: Internal- Main stay. Blenders- operated. Exporters were selective.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	313-395	313-382	288-357
Medium/ Better Medium	219-301	213-301	200-276
Common / BLF	119-207	113-200	125-182

**MOMBASA SALE 29- 18<sup>TH</sup> /19<sup>TH</sup> & 20<sup>TH</sup> JULY, 2022**

There was reduced demand for the 190,840 packages (12,393,703.00 kilos) available with 28.12% neglected

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	255 – 322	274 – 303	270 – 298	274 – 309
Good	255 – 310	272 – 282	270 – 290	270 – 280
Good Medium	255 – 294	270 – 282	270 – 278	270 – 286
Medium (KTDA)	250 – 276	244 – 268	258 – 269	245 – 268
Medium (Plantations)	200 – 256	186 – 240	222 – 257	228 – 247
Lower Medium	130 – 220	166 – 222	165 – 232	168 – 234
Plainer	088 – 184	116 – 200	145 – 212	147 – 216