NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948 TEA MARKET REPORT – Sale 11 held on Monday 18th July, 2022

CTC LEAF: 46,452 packages of Current Season teas on offer met with a fairly good demand.

BROKENS: Best Brokens continued to meet with a good demand and were mostly firm on last. Good and Medium varieties once again met with a fairly good demand and were firm to slightly easier. Plainer sorts met with a fair demand at around last levels. BLF teas met with a little more demand at around last levels with a few withdrawals.

FANNINGS: Best Fannings met with a fairly good market and were a little easier over last. Good Fannings were a fair market and eased slightly in line with quality. Medium and plainer types met with a fair demand at around last levels. BLF teas met with a little more demand at around last levels with a few withdrawals.

CTC DUST: 13,108 packages of Current Season teas on offer met with good demand. Good liquoring well

made Dusts met with competition and sold around last levels. Mediums met with better demand and were firm to slightly dearer closely following quality. Plain and BLF Dusts were an easier market and witnessed a few withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: This sale took place after a fortnight owing to Eid-ul-Azha holidays. Well made good liquoring types continued to be well sought after by all sections of the market. Blenders continued to be the mainstay of the market whilst Loose tea buyers showed a little more interest again for the best varieties.

Dusts sold well.

Our catalogue: (Sale 11) Avg: Tk 209.19, Sold 82.7% & (Sale 10) Avg: Tk 207.66, sold 85.9%.

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Quotations – This Week – (In Taka)

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Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week	
Large	NQTA	NQTA	Best	208-213	210-215	PD	175-235	175-260	
Medium	195-207	195-210	Good	198-203	198-205	RD	159-380	120-381	
Small	195-205	195-208	Medium	188-193	190-195	D	146-265	155-330	
Plain	178-180	175-185	Plain	175-180	175-185	CD	179-410	165-406	
BLF	120-140	120-140	BLF	120-140	120-140	BLF	146-199	175-26 0	

Exchange Rates 18TH July 2022 Sterling Pound: Tk. 109.3547, dollar: Tk. 92.6900

Top Prices – This Week

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Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP/GBOPS	40	330/-	AKT
Fannings	Brindabon	OF	20	250/-	AMTALI
Clonal Brokens	* Madhupur	GBOP(BT2)	20	365/-	GL/AKT
Clonal Fannings	Kedarpur	PF(BT1)	10	356/-	ORION
PD/RD (Incl Clone)	* Madhupur	RD	10	380/-	MA
D (Incl Clone)	* Madhupur	D(BT1)	20	400/-	SHAWON
CD (Incl Clone)	Kedarpur	CD	5	459/-	PABNA

^{*} Above price(s) realised in our catalogue

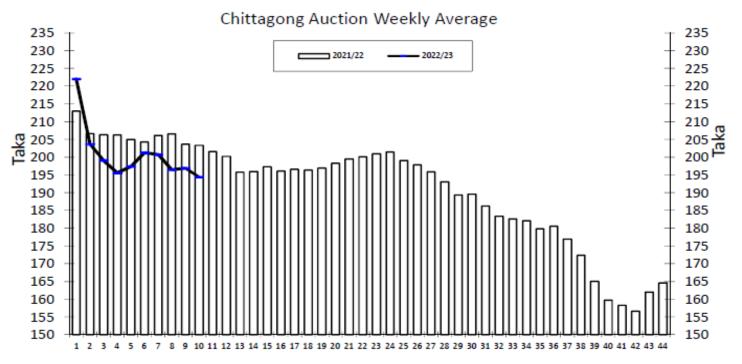
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Offerings

This Sale (Sale 11) Next Sale (Sale 12)

Season 2022-25		Season 2021-22		Season 2022-25		Season 2021-22		
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	46,452	2,317,955	38,379	2,103,937	53,666	2,677,933	37,757	2,069,839
Dust	13,108	654,089	11,743	644,754	13,564	676,844	10,781	591,985
Total	59,560	2,972,044	50,122	2,748,690	67,230	3,354,777	48,538	2,661,824

Chittagong Auction Average: Sale 10 Season 2022/23: Tk. 194.39 & Season 2021/22: Tk. 203.35



121.29

202,893.0

-237,412.0

45.84

Quantities of Teas Sold & Average Prices Realised

For the Sale Up-to-Date Sale Season 2021/22 Season 2022/23 Season 2021/22 Season 2022/23 (+/-) Season 2021/22 Taka Qty. (Kg) Qty. (Kg) Taka Taka Qty. (Kg) (%) Qty. (Kg) Qty. (Kg) Category Taka (%)11,104,961.0 CTC LEAF 1,212,795.5 199.53 186.24 10,782,719.9 73.1% 200.12 76.6% 190.56 322,241.0 -9.56 CTC DUST 446,582.2 221.83 23.4% 484,563.0 220.89 3,731,018.8 3,389,332.2 226.69 341,686.6 4.87 213.73 25.3% 194.39 98.5% Sub-Total 1,659,377.7 203.35 2,058,844.0 14,513,738.7 205.70 14,494,293.2 99.9% 199.01 -19,445.6 0.0 0.1% -17,065.0 0.0 0.00 0.00 17,065.0 102.26 0.0 0.0% 0.00 -102.26 -36,510.6 2,058,844.0 14,530,803.7 205.58 1,659,377.7 203.35 194.39 98.6% 14,494,293.2 99.9% 199.01 -6.57 Green Tea 0.0 0.00 35.0 500.00 39.4 0.0% 1.062.72 2,041.0 0.0% 380.93 2,001.6 681.78 0.00 0.0 10.0 0.00 0.0% 2,000.00 0.0 0.0% ,000.00 -10.0 98.6% Total 1.659.377.7 203.35 2.058.879.0 194.40 14.530.853.1 205.58 14.496.334.2 100.0% 199.03 -34.519.0

Buyer Purchase Analysis

116.25

194.32

	For the Sale						Up-to-Date Sale					
	Season 20	21/22	Season 20	022/23	Seas	on 2021/22		Seas	on 2022/23	(+/-) Season 2021/2	22
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.0%	0.00	0.0	0.00
Internal	1,668,134.1	203.02	2,060,867.0	194.32	14,740,700.6	100.00%	205.03	14,503,288.7	100.0%	199.00	-237,412.0	-6.04
Grand Total	1.668.134.1	203.02	2.060.867.0	194.32	14.740.700.6	100.00%	205.03	14 503 288 7	100.0%	199.00	-237.412.0	-6.04

1.4%

100.0%

167.13

205.03

6,954.5

14,503,288.7

0.0%

Crop of Major Tea Producing & Exporting Countries

209,847.5

14,740,700.6

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	May	8.66	6.15	7.42	1.27	12.85	12.07	14.48	2.41
North India	May	76.0	78.2	100.2	22.0	133.6	179.6	225.4	45.8
South India	May	20.7	24.4	26.9	2.5	76.6	97.5	94.7	-2.8
All India	May	96.7	102.6	127.1	24.5	210.2	277.1	320.1	43.0
Sri Lanka	May	28.7	31.1	26.0	-5.1	103.2	135.9	112.6	-23.3
Kenya	Mar	55.8	48.7	46.3	-2.4	158.6	141.0	135.8	-5.2

^{*} Source: Bangladesh Tea Board's Monthly Statistical Bulletin

Other (s)

8,756.4

1,668,134.1

140.90

203.02

1,988.0

2,060,867.0

General + Other Market(s) This/Last Week

KOLKATA SALE 28- 12TH & 13TH JULY, 2022

CTC: There was good demand. Select best liquoring sorts met with competition and sold around last levels. The remainder was irregular and easier with browner and plainer liquoring sorts seeing a decline in levels. Better Dooars and well-made medium sorts were irregular around last. The remainder, including the plainer categories, were easier. Export accounts showed limited interest on bolder Brokens. Local buyers operated on the Dooars.

Tea Category	Brokens	Fannings	Dusts	
BEST ASSAMS	451-539	438-514	426-463	
GOOD ASSAMS	376-438	363-426	376-413	
MED ASSAMS	225-326	225-326	213-326	
BEST DOOARS	351-388	338-376	NA	
GOOD DOOARS	326-351	313-338	NA	
MED/PLN DOOARS	125-251	125-251	NA	

COONOOR SALE 28- 15TH JULY, 2022

Good demand with erratic price fluctuations among the categories of teas on offer. The total CTC leaf teas sold this week was 87.02 % (1780557.2kgs) of the total offering of 2046045.9Kgs. Exporters continued to be active and operated strongly on the medium and plainer teas.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	148-180	108-139	96-106	80-95	75-79
Medium Brokens	183-263	125-167	103-111	85-101	76-84
Smaller Brokens	164-172	114-160	101-113	81-100	76-80
Fannings	150-244	113-147	104-111	83-103	76-81

SILIGURI SALE 28-13TH JULY, 2022

LEAF & DUST: Good demand at easier levels for teas in the upper bracket & the medium sorts as prices seek to adjust to quality on offer. Plainer sorts continue to be steady to easier. Buying Pattern: Internal- Main stay. Blenders-operated. Exporters were selective.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	313-388	301-376	276-338
Medium/ Better Medium	213-301	213-288	188-263
Common / BLF	113-200	113-200	125-175

MOMBASA SALE 28- 12TH /13TH & 14TH JULY, 2022

Maintained demand for the 191,005 packages (12,434,986.00 kilos) on offer with prices closely following quality; 27.41% remained unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	280 - 330	277 – 306	275 - 298	268 - 308
Good	262 - 304	268 - 288	272 - 292	270 - 285
Good Medium	260 - 296	270 - 284	269 - 283	268 - 284
Medium (KTDA)	260 - 266	250 – 266	258 - 272	235 - 272
Medium (Plantations)	200 - 256	200 – 244	222 – 266	230 - 250
Lower Medium	132 - 230	150 – 227	160 – 246	160 - 236
Plainer	090 - 178	107 - 200	124 - 206	123 - 208