# NATIONAL BROKERS LIMITED 

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## Tea Auctioneers since 1948

## TEA MARKET REPORT - Sale 11 held on Monday $18{ }^{\text {th }}$ July, 2022

CTC LEAF: 46,452 packages of Current Season teas on offer met with a fairly good demand.
BROKENS: Best Brokens continued to meet with a good demand and were mostly firm on last. Good and Medium varieties once again met with a fairly good demand and were firm to slightly easier. Plainer sorts met with a fair demand at around last levels. BLF teas met with a little more demand at around last levels with a few withdrawals.
FANNINGS: Best Fannings met with a fairly good market and were a little easier over last. Good Fannings were a fair market and eased slightly in line with quality. Medium and plainer types met with a fair demand at around last levels. BLF teas met with a little more demand at around last levels with a few withdrawals.
CTC DUST: 13,108 packages of Current Season teas on offer met with good demand. Good liquoring well
made Dusts met with competition and sold around last levels. Mediums met with better demand and were firm to slightly dearer closely following quality. Plain and BLF Dusts were an easier market and witnessed a few withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.
COMMENTS: This sale took place after a fortnight owing to Eid-ul-Azha holidays. Well made good liquoring types continued to be well sought after by all sections of the market. Blenders continued to be the mainstay of the market whilst Loose tea buyers showed a little more interest again for the best varieties.
Dusts sold well.

Our catalogue: (Sale 11) Avg: Tk 209.19, Sold 82.7\% \& (Sale 10) Avg: Tk 207.66, sold $85.9 \%$.

|  | Quotations - This Week - (In Taka) |  |  |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |  |  |  |
| Large | NQTA | NQTA | Best | $208-213$ | $210-215$ | PD | $175-235$ | $175-260$ |  |  |  |
| Medium | $195-207$ | $195-210$ | Good | $198-203$ | $198-205$ | RD | $159-380$ | $120-381$ |  |  |  |
| Small | $195-205$ | $195-208$ | Medium | $188-193$ | $190-195$ | D | $146-265$ | $155-330$ |  |  |  |
| Plain | $178-180$ | $175-185$ | Plain | $175-180$ | $175-185$ | CD | $179-410$ | $165-406$ |  |  |  |
| BLF | $120-140$ | $120-140$ | BLF | $120-140$ | $120-140$ | BLF | $146-199$ | $175-260$ |  |  |  |


| Garden |  |  |  |  |  |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Category - CTC | Grade Prices - This Week |  |  |  |  |
| Brokens | * Madhupur | GBOP /GBOPS | 40 | $330 /-$ | Buyer(s) |
| Fannings | Brindabon | OF | 20 | $250 /-$ | AKT |
| Clonal Brokens | * Madhupur | GBOP(BT2) | 20 | $365 /-$ | AMTALI |
| Clonal Fannings | Kedarpur | PF(BT1) | 10 | $356 /-$ | GL/AKT |
| PD/RD (Incl Clone) | * Madhupur | RD | 10 | $380 /-$ | ORION |
| D (Incl Clone) | * Madhupur | D(BT1) | 20 | $400 /-$ | MA |
| CD (Incl Clone) | Kedarpur | CD | 5 | $459 /-$ | SHAWON |

Offerings
This Sale (Sale 11 ) Next Sale ( Sale 12 )

|  | This Sale (Sale 11 ) |  |  |  | Next Sale ( Sale 12 ) |  |  |  |  |  |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Season 2022-23 |  |  |  |  |  |  |  |  | Season 2021-22 | Season 2022-23 |  |  | Season 2021-22 |
| Type | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg |  |  |  |  |  |  |
| Leaf | 46,452 | $2,317,955$ | 38,379 | $2,103,937$ | 53,666 | $2,677,933$ | 37,757 | $2,069,839$ |  |  |  |  |  |  |
| Dust | 13,108 | 654,089 | 11,743 | 644,754 | 13,564 | 676,844 | 10,781 | 591,985 |  |  |  |  |  |  |
| Total | 59,560 | $2,972,044$ | 50,122 | $2,748,690$ | 67,230 | $3,354,777$ | 48,538 | $2,661,824$ |  |  |  |  |  |  |

Chittagong Auction Average: Sale 10
Season 2022/23: Tk. 194.39 \& Season 2021/22: Tk. 203.35


Weekly Sale


Buyer Purchase Analysis

| For the Sale |  |  |  |  |  |  | Up-to-Date Sale |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Season 2 | /22 | Season 2 | 2/23 | Season 2021/22 |  | Season 2022/23 |  |  | (+/-) Season 2021/22 |  |  |
| Buyer | Qty. (Kg) | Taka | Qty. (Kg) | Taka | Qty. (Kg) | (\%) | Taka | Qty. (Kg) | (\%) | Taka | Qty. (Kg) | Taka |
| Export | 0.0 | 0.00 | 0.0 | 0.00 | 0.0 | 0.00\% | 0.00 | 0.0 | 0.0\% | 0.00 | 0.0 | 0.00 |
| Internal | 1,668,134.1 | 203.02 | 2,060,867.0 | 194.32 | 14,740,700.6 | 100.00\% | 205.03 | 14,503,288.7 | 100.0\% | 199.00 | -237,412.0 | -6.04 |
| Grand Total | 1,668,134.1 | 203.02 | 2,060,867.0 | 194.32 | 14,740,700.6 | 100.00\% | 205.03 | 14,503,288.7 | 100.0\% | 199.00 | -237,412.0 | -6.04 |

Crop of Major Tea Producing \& Exporting Countries

| Country | Month | 2020 | 2021 | 2022 | (+/-) 2021 | 2020 | 2021 | 2022 | (+/-) 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bangladesh * | May | 8.66 | 6.15 | 7.42 | 1.27 | 12.85 | 12.07 | 14.48 | 2.41 |
| North India | May | 76.0 | 78.2 | 100.2 | 22.0 | 133.6 | 179.6 | 225.4 | 45.8 |
| South India | May | 20.7 | 24.4 | 26.9 | 2.5 | 76.6 | 97.5 | 94.7 | -2.8 |
| All India | May | 96.7 | 102.6 | 127.1 | 24.5 | 210.2 | 277.1 | 320.1 | 43.0 |
| Sri Lanka | May | 28.7 | 31.1 | 26.0 | -5.1 | 103.2 | 135.9 | 112.6 | -23.3 |
| Kenya | Mar | 55.8 | 48.7 | 46.3 | -2.4 | 158.6 | 141.0 | 135.8 | -5.2 |

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin


## General + Other Market(s) This/Last Week

## KOLKATA SALE 28-12 ${ }^{\text {TH }} \& 13{ }^{\text {TH }}$ JULY, 2022

CTC: There was good demand. Select best liquoring sorts met with competition and sold around last levels. The remainder was irregular and easier with browner and plainer liquoring sorts seeing a decline in levels. Better Dooars and well-made medium sorts were irregular around last. The remainder, including the plainer categories, were easier. Export accounts showed limited interest on bolder Brokens. Local buyers operated on the Dooars.

| Tea Category | Brokens | Fannings | Dusts |
| :--- | :--- | :--- | :--- |
| BEST ASSAMS | $451-539$ | $438-514$ | $426-463$ |
| GOOD ASSAMS | $376-438$ | $363-426$ | $376-413$ |
| MED ASSAMS | $225-326$ | $225-326$ | $213-326$ |
| BEST DOOARS | $351-388$ | $338-376$ | NA |
| GOOD DOOARS | $326-351$ | $313-338$ | NA |
| MED/PLN DOOARS | $125-251$ | $125-251$ | NA |

## COONOOR SALE 28-15 ${ }^{\text {TH }}$ JULY, 2022

Good demand with erratic price fluctuations among the categories of teas on offer. The total CTC leaf teas sold this week was $87.02 \%$ ( 1780557.2 kgs ) of the total offering of 2046045.9 Kgs . Exporters continued to be active and operated strongly on the medium and plainer teas.

| CTC <br> Leaf(USC/KG) | Best | Good | Better Medium | Medium | Plain |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Larger Brokens | $148-180$ | $108-139$ | $96-106$ | $80-95$ | $75-79$ |
| Medium Brokens | $183-263$ | $125-167$ | $103-111$ | $85-101$ | $76-84$ |
| Smaller Brokens | $164-172$ | $114-160$ | $101-113$ | $81-100$ | $76-80$ |
| Fannings | $150-244$ | $113-147$ | $104-111$ | $83-103$ | $76-81$ |

## SILIGURI SALE 28-13 ${ }^{\text {TH }}$ JULY, 2022

LEAF \& DUST: Good demand at easier levels for teas in the upper bracket \& the medium sorts as prices seek to adjust to quality on offer. Plainer sorts continue to be steady to easier. Buying Pattern: Internal- Main stay. Blendersoperated. Exporters were selective.

| Quotations (USC/KG) | Brokens(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
| :--- | :--- | :--- | :--- |
| Good / Best | $313-388$ | $301-376$ | $276-338$ |
| Medium/ Better Medium | $213-301$ | $213-288$ | $188-263$ |
| Common / BLF | $113-200$ | $113-200$ | $125-175$ |

## MOMBASA SALE 28-12 ${ }^{\text {TH }} / 13^{\text {TH }} \& 14^{\text {TH }}$ JULY, 2022

Maintained demand for the 191,005 packages ( $12,434,986.00$ kilos) on offer with prices closely following quality;
$27.41 \%$ remained unsold.

| CTC QUOTATIONS | BP1 - USC | PF1 - USC | PD - USC | D1 - USC |
| :--- | :--- | :--- | :--- | :--- |
| Best | $280-330$ | $277-306$ | $275-298$ | $268-308$ |
| Good | $262-304$ | $268-288$ | $272-292$ | $270-285$ |
| Good Medium | $260-296$ | $270-284$ | $269-283$ | $268-284$ |
| Medium (KTDA) | $260-266$ | $250-266$ | $258-272$ | $235-272$ |
| Medium (Plantations) | $200-256$ | $200-244$ | $222-266$ | $230-250$ |
| Lower Medium | $132-230$ | $150-227$ | $160-246$ | $160-236$ |
| Plainer | $090-178$ | $107-200$ | $124-206$ | $123-208$ |

