

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 06 held on Monday 6th June 2022

CTC LEAF: 29,981 packages of Current Season teas on offer met with a strong demand at dearer rates.

BROKENS: All good liquoring Brokens met with a strong demand and were dearer following competition. Smaller Brokens also met with a strong demand particularly good liquoring types which were firm to dearer. Medium varieties met with a fairly good demand and were about steady with a few withdrawals. Plain types met with fair interest and sold in line with quality. BLF teas followed a similar trend to last and generally sold at steady rates with some withdrawals.

FANNINGS: There was a fair weight of good liquoring Fannings on offer which met with a strong demand and were mostly firm to occasionally dearer but Mediums saw more demand and were about steady. Plain types tended easier following only some support from the buyers. BLF teas met with a fair demand and were generally firm. There were less withdrawals.

CTC DUST: 8,553 packages of Current Season teas on offer met with fairly strong demand. Well made good liquoring Dusts were well competed for and were fully firm to slightly dearer. Medium Dusts also sold well at around last levels. Plain and BLF Dusts met with less demand and sold at easier rates with fair withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: With the advent of improved liquoring invoices, buyers stepped up their buying and operated strongly on these teas. As a result, prices moved up by a fair margin for best teas on offer. Blenders were more active with some interest from the Loose tea buyers.

As a result of increased activity, withdrawals were much less with an improvement in prices.

Bright liquoring Dusts were a strong feature of the sale.

Our catalogue (Sale 06): Avg: Tk 216.92, Sold 89.3% & (Sale 05) Avg: Tk 212.58, sold 73.1%

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	183-190 nom	Best	210-220	200-207	PD	182-250	191-270
Medium	195-205	183-191	Good	202-207	192-197	RD	130-406	135-351
Small	193-203	190-199	Medium	190-195	188-192	D	185-355	160-300
Plain	180-185	175-185	Plain	180-185	175-185	CD	202-421	219-410
BLF	128-142	125-140	BLF	128-142	125-140	BLF	130-204	135-219

Exchange Rates 6th June, 2022 Sterling Pound: Tk. 112.5883, dollar: Tk. 90.6967

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	10	301/-	Jam
Fannings	* Madhupur	PF	10	270/-	AKT
Clonal Brokens	* Madhupur	GBOP(BT1)	20	350/-	Mushtaq/Padma
Clonal Fannings	* Madhupur	PF(BT1)	20	352/-	TK/MA
PD/RD (Incl Clone)	* Madhupur	RD(BT1)	10	406/-	Shawon
D (Incl Clone)	* Madhupur	D(BT1)	10	355/-	Shawon
CD (Incl Clone)	* Madhupur	CD(BT1)	5	421/-	Shawon

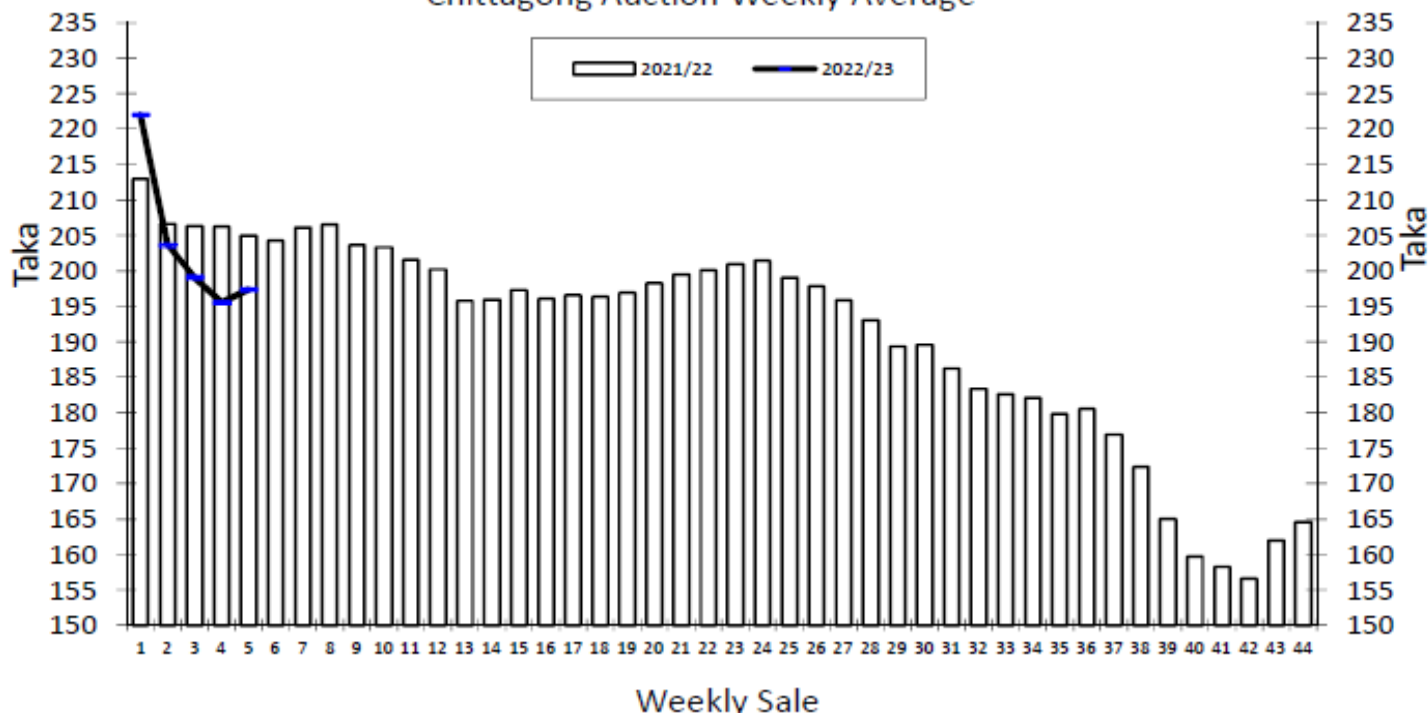
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 06)				Next Sale (Sale 07)			
	Season 2022-23		Season 2021-22		Season 2022-23		Season 2021-22	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	29,981	1,643,558	27,894	1,527,545	43,085	2,361,058	28,532	1,564,952
Dust	8,553	463,866	9,234	506,192	9,851	539,835	9,830	539,166
Total	38,534	2,107,424	37,128	2,033,737	52,936	2,900,893	38,362	2,104,117

Chittagong Auction Average: Sale 05
Season 2022/23: Tk. 197.38 & Season 2021/22: Tk. 204.96

Chittagong Auction Weekly Average



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	992,307.7	198.70	1,064,089.0	186.27	4,215,487.9	72.1%	200.35	3,947,618.3	75.3%	191.86	-267,869.7	-8.50
CTC DUST	319,763.8	224.40	427,444.8	225.07	1,441,190.9	24.7%	226.50	1,290,806.8	24.6%	230.22	-150,384.1	3.73
Sub-Total	1,312,071.5	204.96	1,491,533.8	197.38	5,656,678.8	96.8%	207.02	5,238,425.1	100.0%	201.31	-418,253.8	-5.70
Orthodox	0.0	0.00	0.0	0.00	17,065.0	0.3%	102.26	0.0	0.0%	0.00	-17,065.0	-102.26
Total	1,312,071.5	204.96	1,491,533.8	197.38	5,673,743.8	97.1%	206.70	5,238,425.1	100.0%	201.31	-435,318.8	-5.39
Green Tea	0.0	0.00	0.0	0.00	19.4	0.0%	936.65	1,936.5	0.0%	357.08	1,917.1	-579.57
Yellow Tea	0.0	0.00	0.0	0.00	0.0	99.3%	0.00	0.0	0.0%	0.00	0.0	0.00
Total	1,312,071.5	204.96	1,491,533.8	197.38	5,673,763.2	97.1%	206.70	5,240,361.6	100.0%	201.37	-433,401.7	-5.33
Other (s)	0.0	0.00	0.0	0.00	171,478.8	100.0%	168.51	0.0	0.0%	0.00	-171,478.8	-168.51
G.Total	1,312,071.5	204.96	1,491,533.8	197.38	5,845,242.0	100.0%	205.58	5,240,361.6	100%	201.37	-604,880.5	-4.21

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2021/22		Season 2022/23		Season 2021/22		Season 2022/23		(+/-) Season 2021/22			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.0%	0.00	0.0	0.00
Internal	1,312,071.5	204.96	1,491,533.8	197.38	5,845,242.0	100.00%	205.58	5,240,361.6	100.0%	201.37	-604,880.5	-4.21
Grand Total	1,312,071.5	204.96	1,491,533.8	197.38	5,845,242.0	100.00%	205.58	5,240,361.6	100.0%	201.37	-604,880.5	-4.21

Crop of Major Tea Producing & Exporting Countries

Country	Month	2020	2021	2022	(+/-) 2021	2020	2021	2022	(+/-) 2021
Bangladesh *	April	2.365	3.932	4.934	1.002	4.191	5.918	7.059	1.141
North India	April	23.8	52.4	71.2	18.7	57.6	101.5	125.2	23.7
South India	April	15.3	22.3	20.6	-1.7	55.9	73.1	67.7	-5.3
All India	April	39.1	74.7	91.8	17.1	113.5	174.5	193.0	18.4
Sri Lanka	April	20.8	30.0	22.9	-7.1	74.5	104.6	86.2	-18.4
Kenya	February	49.2	43.4	40.8	-2.6	102.8	92.3	89.5	-2.8

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

General + Other Market(s) This/Last Week

KOLKATA SALE 22- 31ST MAY & 1ST JUNE, 2022

There was improved demand. Improved liquoring Assams met with fair competition and sold well in line with quality. The remainder met with fair enquiry at barely steady and irregular rates closely following quality with browner and plainer liquoring sorts discounted. Good Dooars met with good demand and were steady. Other well-made sorts followed a similar trend. Plainer Dooars met with better enquiry and were irregular around last levels. There was some export interest on larger Brokens. Local traders were active on the Dooars.

Tea Category USC/KG	All categories
Best Assams	399-476
Good Assams	296-348
Med Assams	206-245
Good Dooars	309-399
Med & Plainer Dooars	167-270

COONOOR SALE 22- 4TH JUNE, 2022

Similar pattern of demand continued as last week with erratic price fluctuations; however the plainer teas met with good demand. The total CTC offering stood at 1466387 Kgs of which 993025 Kgs (67.72%) was sold. Up country and internal buyers were very choosy. The exporters were fairly active on select medium and plainer category teas.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	152-157	106-118	99-104	89-98	81-88
Medium Brokens	167-255	125-164	111-124	94-109	88-93
Smaller Brokens	170-277	129-164	109-127	97-108	90-95
Fannings	170-258	118-156	111-117	95-109	86-94

SILIGURI SALE 22- 1ST JUNE 2022

LEAF & DUST: Good demand for "Estate" marks which tended firm to dearer. The major weight of plainer sorts met with fair demand only at irregular & easier levels. Buying Pattern: Internal- Good support for quality. Blenders & Exporters were selective.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	386-489	386-489	322-412
Medium/ Better Medium	258-373	258-373	219-309
Common / BLF	135-245	135-245	142-206

MOMBASA SALE 22- 30TH & 31ST MAY, 2022

There was improved general demand at irregular levels for the 208,866 packages (13,699,297.00 kilos) on offer with 27.81% remaining unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	260 – 522	268 – 318	270 – 296	274 – 318
Good	253 – 286	263 – 286	264 – 288	260 – 286
Good Medium	246 – 278	260 – 276	260 – 284	248 – 285
Medium (KTDA)	260 – 266	250 – 270	258 – 266	236 – 268
Medium (Plantations)	204 – 242	215 – 263	217 – 282	244 – 264
Lower Medium	125 – 222	160 – 245	130 – 260	164 – 256
Plainer	081 – 180	094 – 196	120 – 210	131 – 214