

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 34 held on Monday 3<sup>rd</sup> January, 2022

**CTC LEAF:** 51,210 packages of Current Season teas on offer met with an improved demand.

**BROKENS:** Good liquoring varieties met with a good demand and were mostly firm to occasionally dearer. Medium varieties saw more demand but eased a little. Likewise, plain types saw fair demand but prices were much lower than last and there were several withdrawals. BLF types saw a little more demand and again eased.

**FANNINGS:** A fair weight of good liquoring Fannings saw strong competition and were mostly dearer often substantially. Good types witnessed fair demand and were about steady. Medium and plainer varieties met with less competition and prices declined further. There were also some withdrawals in this category. BLFs saw some enquiry at lower rates.

**CTC DUST:** 10,519 packages of Current Season on offer met with improved demand. All good and medium Dusts were a dearer market and advanced by

Tk.5/- to Tk.10/- closely following quality. Plainer Dusts also sold well at around last levels. BLF Dusts on offer sold readily at slightly easier rates with few withdrawals. Blenders lent good support with a little more interest from the Loose tea buyers.

**COMMENTS:** After weeks of weak demand, there was some improvement this week in this area whereby more teas were sold albeit at much easier rates. The feature of the sale was the strong competition for all good liquoring varieties particularly in the Fannings category. Blenders lent stronger support with a little more interest from the Internal Loose tea buyers.

Dusts sold well.

**Our catalogue ( Sale 34 ): Avg: Tk 188.43, Sold 69.6 % & ( Sale 33 ) Avg: Tk 199.81, sold 53.5 %.**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	210-215	205-210 nom	PD	193-254	133-276
Medium	165-175	168-175	Good	185-190	183-188	RD	140-304	131-284
Small	170-180	175-182	Medium	165-175	170-175	D	140-300	156-289
Plain	145-155	145-160	Plain	145-155	150-160	CD	140-301	150-313
BLF	125-145	130-145	BLF	125-145	130-145	BLF	140-179	131-147

Exchange Rates 3<sup>rd</sup> January, 2022 Sterling Pound: Tk. 112.9557 dollar: Tk. 84.5672

Top Prices – This Week

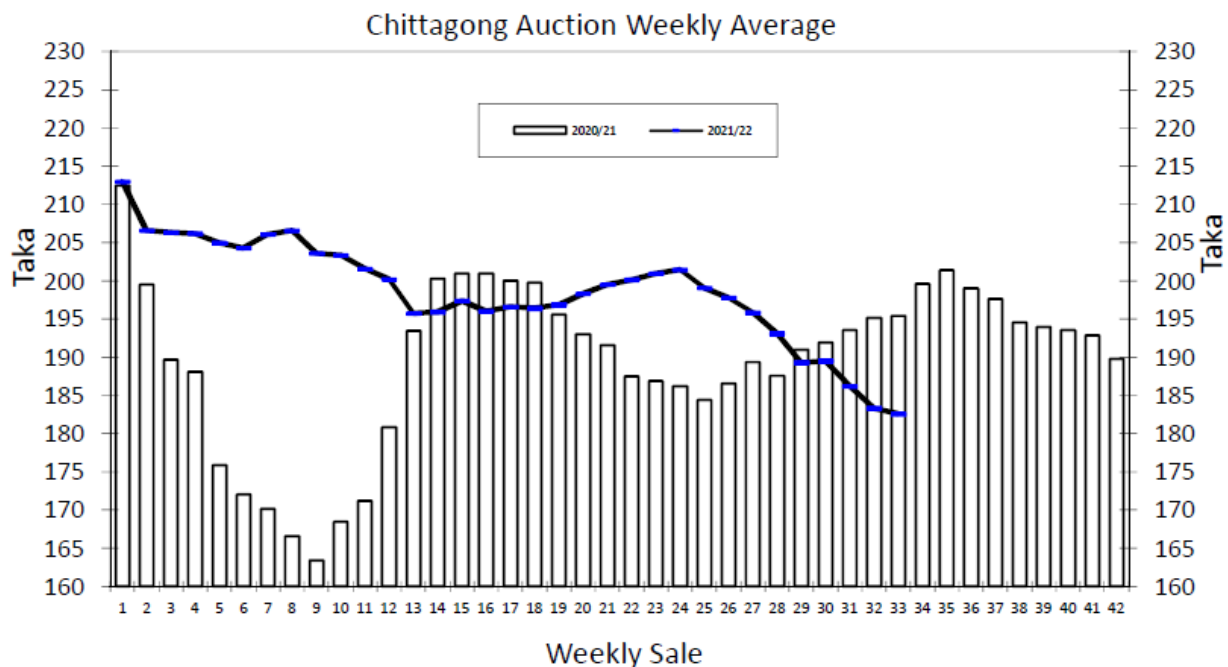
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Balisera	BOP	10	242/-	Meghna
Fannings	* Daragaon	PF	30	265/-	Danish/TK
Clonal Brokens	Kaiyacherra Dalu	GBOP	10	280/-	Sam
Clonal Fannings	Kaiyacherra Dalu	OF	10	275/-	PA
PD/RD Incl. Clone	* Balisera	RD	10	304/-	Meghna
D Incl. Clone	* Daragaon/*Balisera	D	20/20	300/-	Shawon
CD Incl. Clone	* Madhupur	CD(BT1)	10	336/-	Shawon

\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 34 )				Next Sale ( Sale 35 )			
	Season 2021-2022		Season 2020-2021		Season 2021-2022		Season 2020-2021	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	51,210	2,807,332	37,217	2,039,492	47,021	2,578,632	33,921	1,858,871
Dust	10,519	568,627	9,868	540,766	10,345	566,906	8,997	493,036
Total	61,729	3,375,959	47,085	2,580,258	57,366	3,145,538	42,918	2,351,906

Chittagong Auction Average: ( Sale – 33 )  
Season 2021-22: Tk. 182.59 & Season 2020-21: Tk. 195.37



Weekly Sale

Chittagong Auction Statistics - Sale: 33

Updated on: 03 January 2022

Quantities of Teas Sold & Average Prices Realised

Category	For the Sale						Up-to-Date Sale					
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,883,628.0	189.14	1,673,097.0	174.74	54,008,946.3	79.3%	181.65	54,768,043.6	78.3%	193.84	759,097.3	12.20
CTC DUST	471,563.9	220.29	485,741.7	209.61	13,580,288.7	19.9%	214.16	14,858,109.6	21.3%	211.42	1,277,820.8	-2.73
Sub-Total	2,355,191.9	195.37	2,158,838.7	182.59	67,589,235.0	99.3%	188.18	69,626,153.2	99.6%	197.59	2,036,918.2	9.41
Orthodox	0.0	0.00	0.0	0.00	25,991.0	0.0%	121.18	26,105.0	0.0%	104.44	114.0	-16.74
Total	2,355,191.9	195.37	2,158,838.7	182.59	67,615,226.0	99.3%	188.15	69,652,258.2	99.6%	197.56	2,037,032.2	9.41
Green Tea	53.0	1,926.89	106.0	1,459.58	14,857.7	0.0%	450.14	10,734.4	0.0%	494.56	-4,123.3	44.42
Yellow Tea	2,654,318.8	186.29	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
Total	2,355,244.9	195.41	2,158,944.7	182.65	67,630,083.7	99.3%	188.21	69,663,012.6	99.6%	197.60	2,032,928.9	9.39
Other (s)	0.0	0.00	2,952.0	95.00	444,692.7	99.8%	112.47	253,843.2	0.4%	162.94	-190,849.5	50.47
G.Total	2,355,244.9	195.41	2,161,896.7	182.53	68,074,776.4	100.0%	187.72	69,916,855.8	100%	197.48	1,842,079.4	9.76

Buyer Purchase Analysis

Buyer	For the Sale						Up-to-Date Sale					
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	134,400.8	0.20%	199.36	24,143.6	0.0%	199.24	-110,257.2	-0.13
Internal	2,355,244.9	195.41	2,161,896.7	182.53	67,940,375.6	99.80%	187.70	69,892,712.2	100.0%	197.48	1,952,336.6	9.78
Grand Total	2,355,244.9	195.41	2,161,896.7	182.53	68,074,776.4	100.00%	187.72	69,916,855.8	100.0%	197.48	1,842,079.4	9.76

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2019	2020	2021	(+/-) 2020	2019	2020	2021	(+/-) 2020
Bangladesh *	November	10.30	10.50	10.24	-0.25	89.65	79.43	89.57	10.14
Sri Lanka	November	24.1	24.8	20.0	-4.8	278.4	250.2	278.7	28.5
North India	November	117.7	127.6	103.0	-24.6	1122.9	981.9	1043.7	61.8
South India	November	21.8	21.4	16.6	-4.8	200.8	201.6	220.8	19.2
All India	November	139.5	149.0	119.6	-29.4	1323.7	1183.5	1264.5	81.0
Kenya	October	46.3	48.3	49.0	0.7	363.1	467.4	434.6	-32.9

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKET(S)

**KOLKATA SALE 52- 28<sup>TH</sup> /29<sup>TH</sup> & 30<sup>TH</sup> DECEMBER, 2021**

CTC Leaf: There was good demand. Bulk of the good & medium Assams on offer sold readily at easier rates following a seasonal decline in quality. Better & clean well-made medium Doors descriptions sold around last levels. Plainer Doors were irregular and mostly easier. Dust: There was good demand. Select best liquoring descriptions sold well with competition. The remainder was irregular and easier closely following quality. M/s Tata Consumer Products was active in the leaf sale and operated on a wide range of the offerings. They showed lesser interest in the dust sale. M/s Hindustan Unilever was active primarily on brighter liquoring Assams in both markets. Western India segments were active on good liquoring sorts. Regional packeteers extended useful support on a cross-section of the offerings, more so in the plainer categories. Export accounts operated on larger Brokens. Local buyers were active on the Doors.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	444-484	417-457	457-497
GOOD ASSAMS	350-417	336-390	363-430
MED ASSAMS	215-296	215-282	229-296
BEST DOORS	350-390	350-390	NA
GOOD DOORS	269-336	255-323	242-255
MED & PLAINER DOORS	148-202	148-202	148-188

**SILIGURI SALE 52- 29<sup>TH</sup> DECEMBER, 2021**

LEAF & DUST: Good demand. Well made & good liquoring sorts were well competed for at last levels. The remainder eased irregularly in line with quality & met with some withdrawals. Buying Pattern: Internal- Main stay. Blenders- HUL/DTL operated, TCPL-selective.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	350-430	350-424	309-390
MEDIUM / BETTER MEDIUM	229-336	222-336	215-296
COMMON / BLF	141-215	141-208	148-202