### NATIONAL BROKERS LIMITED

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# TEA MARKET REPORT - Sale 37 held on Monday 24th January, 2022

**CTC LEAF**: 43,907 packages of Current Season teas on offer met with much less demand at easier rates.

**BROKENS**: A small weight of well made good liquoring varieties met with a fair demand and were occasionally firm to slightly easier following quality. Medium and other varieties witnessed less demand and prices eased further with more withdrawals. BLF teas met with some interest and sold around last levels with some withdrawals.

**FANNINGS**: A few lines of good liquoring Fannings met with a fair demand at firm to slightly easier rates. Medium and plain varieties met with much less demand at easier rates and witnessed more withdrawals. BLF teas met with some interest and sold around last levels with some withdrawals.

CTC DUST: 10,478 packages of Current Season teas on offer met with less demand. Good liquoring Dusts

were an easier market following a seasonal decline. Their Mediums sold at around last levels. Plain and BLF Dusts met with selective interest and were easier with more withdrawals compared to last. Blenders lent good support with fair interest from the Loose tea buyers.

**COMMENTS:** Today's sale witnessed much less demand and prices eased further with more withdrawals. Blenders lent fairly good support although at irregular rates with very selective enquiry from the Loose tea buyers.

Dusts were an easier market.

Our catalogue ( Sale 37 ): Avg: Tk 189.78, Sold 54.4 % & ( Sale 36 ) Avg: Tk 192.24, Sold 56.9 %.

Next Sale (Sale 38)

#### **Quotations** – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	210-215	215-220	PD	170-248	194-274
Medium	155-170	160-172	Good	180-185	182-192	RD	130-276	148-293
Small	160-172	165-178	Medium	160-170	165-172	D	165-291	153-294
Plain	138-153	140-155	Plain	140-155	145-155	CD	142-258	160-268
BLF	125-145	125-150	BLF	125-145	125-150	BLF	130-165	152-175

Exchange Rates 24th January, 2022 Sterling Pound: Tk. 114.0890 dollar: Tk. 84.7665

Top Prices - This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Deanston	BOP	10	229/-	AKT
Fannings	* Baraoora	PF	30	235/-	Sharif/Ispahani
Clonal Brokens	Clevedon	GBOP(S)	10	287/-	GT
Clonal Fannings	Madhupur	PF(TV1)	10	292/-	Wahid
PD/RD Incl. Clone	* Balisera	RD	10	276/-	AKT
D Incl. Clone	* Amrail	D	20	291/-	Meghna /AKT
CD Incl. Clone	* Amrail	CD	20	258/-	Kamona/Uttara

<sup>\*</sup> Above price(s) realised in our catalogue

This Sale (Sale 37)

### Offerings

		I IIIs Baic	(Baic 31)			TICAL Dan	c (Baic 30)	
	Season 2021-2022		Season 2020-2021		Season	2021-2022	Season 2020-2021	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	43,907	2,406,982	32,625	1,787,850	44,608	2,446,303	29,783	1,632,108
Dust	10,478	567,334	9,219	505,201	10,904	597,539	8,267	453,032
Total	54,385	2,974,316	41,844	2,293,051	55,512	3,043,842	38,050	2,085,140

Chittagong Auction Average: ( Sale -36 ) Season 2021-22: Tk. 180.48 & Season 2020-21: Tk. 199.01

Chittagong Auction Weekly Average 230 230 225 225 220 220 215 215 210 210 <u>e</u> 205 <u>e</u> 200 205 200 200 195 195 190 190 185 185 180 180 175 175 170 170 165 165 160 160 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42

#### Updated on: 24 January 2022

#### Quantities of Teas Sold & Average Prices Realised

		For the	Sale				Up-to-D	ate Sale				
	Season 20	20/21	Season 20	021/22	Seaso	n 2020/21		Seaso	on 2021/22	(	+/-) Season 2020/	/21
Category	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,376,160.5	194.43	1,737,797.7	172.96	58,668,272.1	79.3%	182.69	60,290,522.6	78.5%	192.02	1,622,250.5	9.33
CTC DUST	371,632.8	215.99	437,443.3	210.36	14,830,141.9	20.0%	214.61	16,236,783.3	21.1%	211.35	1,406,641.3	-3.26
Sub-Total	1,747,793.3	199.01	2,175,241.0	180.48	73,498,414.0	99.3%	189.13	76,527,305.9	99.6%	196.12	3,028,891.9	6.99
Orthodox	0.0	0.00	0.0	0.00	25,991.0	0.0%	121.18	26,105.0	0.0%	104.44	114.0	-16.74
Total	1,747,793.3	199.01	2,175,241.0	180.48	73,524,405.0	99.4%	189.11	76,553,410.9	99.7%	196.09	3,029,005.9	6.99
Green Tea	0.0	0.00	37.0	1,333.78	14,899.2	0.0%	453.46	10,857.4	0.0%	503.47	-4,041.8	50.01
Yellow Tea	2,654,318.8	186.29	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
Total	1,747,793.3	199.01	2,175,278.0	180.50	73,539,304.2	99.4%	189.16	76,564,288.3	99.7%	196.13	3,024,984.1	6.98
Other (s)	2,742.5	169.60	0.0	0.00	450,181.3	99.8%	113.38	253,843.2	0.3%	162.94	-196,338.1	49.56
G.Total	1,750,535.8	198.96	2,175,278.0	180.50	73,989,485.5	100.0%	188.70	76,818,131.5	100%	196.03	2,828,646.0	7.33

#### **Buyer Purchase Analysis**

		For the	Sale				Up-to-D	ate Sale				
	Season 20	20/21	Season 20	21/22	Seaso	on 2020/21		Seas	on 2021/22		(+/-) Season 2020/	21
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	134,400.8	0.18%	199.36	24,143.6	0.0%	199.24	-110,257.2	-0.13
Internal	1,750,535.8	198.96	2,175,278.0	180.50	73,855,084.7	99.82%	188.68	76,793,987.9	100.0%	196.02	2,938,903.2	7.34
<b>Grand Total</b>	1,750,535.8	198.96	2,175,278.0	180.50	73,989,485.5	100.00%	188.70	76,818,131.5	100.0%	196.03	2,828,646.0	7.33

#### **Crop of Major Tea Producing & Exporting Countries**

	Qty. (M.Kg)			For the Month	1		<b>Up-to-Date</b>		
Country	Month	2019	2020	2021	(+/-) 2020	2019	2020	2021	(+/-) 2020
Bangladesh *	November	10.30	10.50	10.24	-0.25	89.65	79.43	89.57	10.14
Sri Lanka	November	24.1	24.8	20.0	-4.8	278.4	250.2	278.7	28.5
North India	November	117.7	127.6	103.0	-24.6	1122.9	981.9	1043.7	61.8
South India	November	21.8	21.4	16.6	-4.8	200.8	201.6	220.8	19.2
All India	November	139.5	149.0	119.6	-29.4	1323.7	1183.5	1264.5	81.0
Kenya	October	46.3	48.3	49.0	0.7	363.1	467.4	434.6	-32.9

<sup>\*</sup> Source: Bangladesh Tea Board's Monthly Statistical Bulletin

#### **OTHER MARKET(S)**

### **KOLKATA SALE 03- 18<sup>TH</sup> /19<sup>TH</sup> & 20<sup>TH</sup> JANUARY, 2022**

CTC Leaf: There was good demand. The overall market for Assams was irregularly easier following a seasonal decline in quality. Most Dooars varieties sold at irregular levels around last. There was select export interest on larger Brokens. Local buyers were active on the Dooars.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	403-430	376-403	417-444
GOOD ASSAMS	323-363	309-349	323-376
MED ASSAMS	215-269	202-255	215-282
BEST DOOARS	349-390	336-376	NA
GOOD DOOARS	255-336	242-309	242-255
MED & PLAINER DOOARS	148-188	148-188	148-188

### SILIGURI SALE 03- 19<sup>TH</sup> JANUARY, 2022

LEAF: Good demand. Levels across all segments were generally irregular & tended easier in line with quality. DUST: Good demand. Best/ good sorts were well competed for.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	323-403	323-403	296-349
MEDIUM / BETTER MEDIUM	202-309	202-309	202-282
COMMON / BLF	121-195	128-188	134-188

### COONOOR SALE 03- 21<sup>ST</sup> JANUARY, 2022

Improvement in good demand for the best and good liquoring teas witnessed last week continued this week too. The total CTC offering stood at 952156 Kgs of which 836431 Kgs (87.85%) was sold. Exporters were active on the larger Broken and Fanning grades, especially the blacker, cleaner sorts.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	164-241	134-149	129-133	113-128	101-112
Medium Brokens	203-269	151-196	134-149	124-133	118-122
Smaller Brokens	196-296	159-188	136-157	126-134	118-125
Fannings	239-300	156-214	136-153	125-134	114-124

## MOMBASA SALE 03- 17<sup>th</sup> /19<sup>th</sup> JANUARY, 2022

Improved general demand for the 193,989 packages (12,991,726.50 kilos) on offer with 11.77% unsold.

CTC	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
QUOTATIONS				
Best	270 – 440	324 – 372	313 – 361	316 – 366
Good	250 – 306	322 – 346	308 – 348	310 – 341
Good Medium	250 – 294	314 – 342	304 – 336	290 – 332
Medium	260 – 270	266 – 308	258 – 306	235 – 310
Lower Medium	129 – 196	174 – 272	126 – 338	120 – 300
Plainer	096 – 172	096 – 213	102 – 234	106 – 196