

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 33 held on Monday 27<sup>th</sup> December, 2021

**CTC LEAF:** 56,687 packages of Current Season teas on offer met with much less demand at lower rates.

**BROKENS:** Met with a restricted demand and were substantially easier compared to last. Select well made good liquoring types witnessed some competition but were easier.

**FANNINGS:** A few well made good liquoring Fannings met with fair competition and were mostly firm. All others were a weak feature with quite heavy withdrawals particularly for the plainest.

**CTC DUST:** 11,922 packages of Current Season teas on offer met with good demand. Select few lines of bright liquoring Dusts met with good competition and advanced by Tk.10/- to Tk.15/-. Other good liquoring Dusts also sold well at around last levels. Their mediums saw more interest and sold fairly well in line with quality. Plain Dusts saw a little more demand at

easier rates with fair withdrawals. BLF Dusts continued to meet with a limited interest and eased further with several withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** Market took a sharp decline in prices this week following lack of sufficient interest from all sections of the market resulting in heavier withdrawals. Demand slackened further as the sale progressed. Blenders lent fair support but Loose tea buyers were virtually absent.

Dusts sold well.

**Our catalogue ( Sale 33 ): Avg: Tk 200.57, Sold 52.0 %**  
& ( Sale 32 ) Avg: Tk 199.42, sold 61.1 %.

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	205-210 nom	203-208 nom	PD	133-276	175-186
Medium	168-175	175-180	Good	183-188	188-193	RD	131-284	160-281
Small	175-182	178-185	Medium	170-175	175-180	D	156-289	165-278
Plain	145-160	155-168	Plain	150-160	155-168	CD	150-313	162-319
BLF	130-145	130-145	BLF	130-145	130-145	BLF	131-147	160-165

Exchange Rates 27<sup>th</sup> December, 2021 Sterling Pound: Tk. 112.9557 dollar: Tk. 84.5672

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Madhupur	GBOPS	20	240/-	AKT/Meghna
Fannings	* Amrail	PF	30	250/-	Danish
Clonal Brokens	Madhupur	GBOP(S)BT1	20	283/-	Aria/Mollah
Clonal Fannings	Kaiyacherra Dalu	OF	11	277/-	Al-amin
PD/RD Incl. Clone	Madhupur	RD(BT1)	10	349/-	AKT
D Incl. Clone	* Amrail	D	20	289/-	Danish/Meghna
CD Incl. Clone	* Amrail	CD	10	313/-	ATH

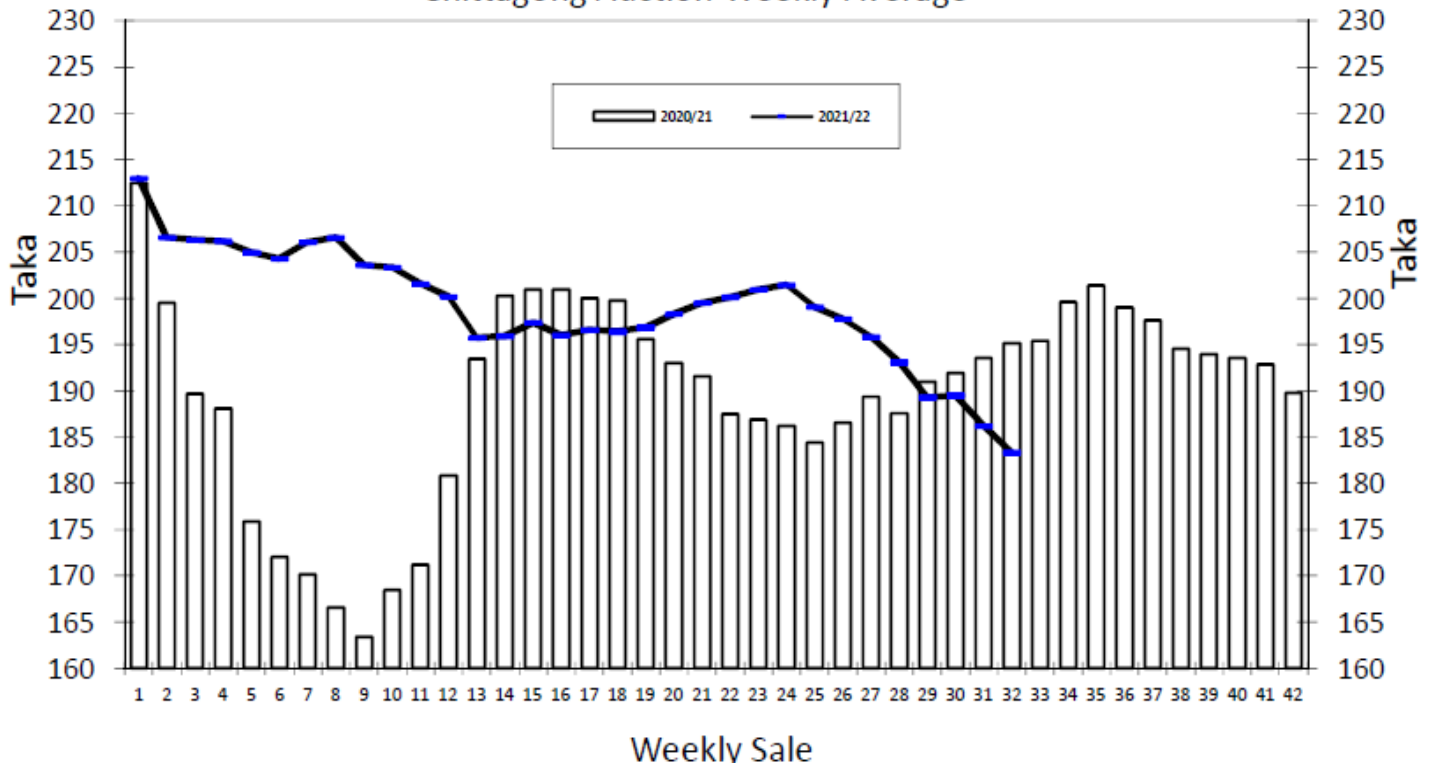
\* Above price(s) realised in our catalogue

### Offerings

	This Sale ( Sale 33 )				Next Sale ( Sale 34 )			
	Season 2021-2022		Season 2020-2021		Season 2021-2022		Season 2020-2021	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	56,687	3,107,581	40,280	2,207,344	51,705	2,835,502	37,217	2,039,492
Dust	11,922	644,645	9,711	532,163	10,549	578,085	9,868	540,766
Total	68,609	3,752,226	49,991	2,739,507	62,254	3,413,587	47,085	2,580,258

Chittagong Auction Average: ( Sale – 32 )  
Season 2021-22: Tk. 183.34 & Season 2020-21: Tk. 195.18

### Chittagong Auction Weekly Average



## Quantities of Teas Sold &amp; Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,851,866.5	188.02	1,869,658.2	176.44	52,125,318.3	79.3%	181.38	53,094,946.6	78.4%	194.44	969,628.3	13.07
CTC DUST	461,570.4	223.91	503,756.5	208.93	13,108,724.8	19.9%	213.93	14,372,367.9	21.2%	211.48	1,263,643.1	-2.45
Sub-Total	2,313,436.9	195.18	2,373,414.7	183.34	65,234,043.1	99.3%	187.92	67,467,314.5	99.6%	198.07	2,233,271.4	10.15
Orthodox	0.0	0.00	0.0	0.00	25,991.0	0.0%	121.18	26,105.0	0.0%	104.44	114.0	-16.74
Total	2,313,436.9	195.18	2,373,414.7	183.34	65,260,034.1	99.3%	187.89	67,493,419.5	99.6%	198.04	2,233,385.4	10.15
Green Tea	48.0	1,755.73	37.0	1,632.43	14,804.7	0.0%	444.86	10,628.4	0.0%	484.94	-4,176.3	40.08
Yellow Tea	2,654,318.8	186.29	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
Total	2,313,484.9	195.22	2,373,451.7	183.36	65,274,838.8	99.3%	187.95	67,504,067.9	99.6%	198.08	2,229,229.1	10.13
Other (s)	0.0	0.00	0.0	0.00	444,692.7	99.8%	112.47	250,891.2	0.4%	163.74	-193,801.5	51.27
G.Total	2,313,484.9	195.22	2,373,451.7	183.36	65,719,531.5	100.0%	187.44	67,754,959.1	100%	197.96	2,035,427.6	10.52

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	134,400.8	0.20%	199.36	24,143.6	0.0%	199.24	-110,257.2	-0.13
Internal	2,313,484.9	195.22	2,373,451.7	183.36	65,585,130.7	99.80%	187.42	67,730,815.5	100.0%	197.96	2,145,684.8	10.53
Grand Total	2,313,484.9	195.22	2,373,451.7	183.36	65,719,531.5	100.00%	187.44	67,754,959.1	100.0%	197.96	2,035,427.6	10.52

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Qty. (M.Kg)	For the Month				Up-to-Date			
		Month	2019	2020	2021 (+/-) 2020	2019	2020	2021 (+/-) 2020	
Bangladesh *	November	10.30	10.50	10.24	-0.25	89.65	79.43	89.57	10.14
Sri Lanka	October	21.3	23.8	23.9	0.1	254.3	225.2	258.6	33.4
North India	October	151.8	155.5	167.3	11.8	1005.1	854.3	940.7	86.4
South India	October	25.2	20.2	21.3	1.1	179.1	180.2	204.2	24.0
All India	October	177.0	175.7	188.6	12.9	1184.2	1034.5	1144.9	110.4
Kenya	October	46.3	48.3	49.0	0.7	363.1	467.4	434.6	-32.9

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## OTHER MARKET(S)

**KOLKATA SALE 51- 21<sup>ST</sup> /22<sup>ND</sup> & 23<sup>RD</sup> DECEMBER, 2021**

CTC Leaf: There was good demand. Select bright liquoring descriptions sold at steady rates. Bulk of the remainder in the good Assam categories were easier closely following quality especially smaller Brokens. Well-made medium sorts were mostly firm. Well-made & good liquoring Doors were firm to at times dearer. The remainder was irregularly easier. Export accounts showed some interest on larger Brokens. Local buyers were active on the Doors.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	452-492	413-452	452-492
GOOD ASSAMS	359-426	333-386	359-426
MED ASSAMS	226-293	213-279	226-293
BEST DOORS	346-386	346-386	NA
GOOD DOORS	266-333	253-319	240-253
MED & PLAINER DOORS	146-200	146-200	160-186

**SILIGURI SALE 51- 22<sup>ND</sup> DECEMBER, 2021**

Good demand. Select best sorts were firm to occasionally dearer. The remainder sold at irregular levels and at times easier following quality. All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	373-466	359-466	319-413
MEDIUM / BETTER MEDIUM	226-359	220-346	213-306
COMMON / BLF	146-213	146-206	146-200

**COONOOR SALE 51- 23<sup>RD</sup> DECEMBER, 2021**

The total CTC leaf teas sold this week was 81.06 % (1115028kgs) of the total offering of 1375495Kgs. Fairly good demand was seen from the Up country buyers and local traders were fairly active. Exporters were fairly active on the range of teas on offer.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	153-194	130-149	125-129	109-124	100-108
Medium Brokens	201-255	160-186	133-158	120-132	106-118
Smaller Brokens	186-240	160-180	132-156	121-130	106-120
Fannings	214-241	137-184	128-136	113-126	100-112

**MOMBASA SALE 51- 20<sup>TH</sup> /21<sup>ST</sup> & 22<sup>ND</sup> DECEMBER, 2021**

There was good general demand for the 183,575 packages (12,126,308.50 kilos) on offer. 13.14% remained unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	265 – 396	308 – 368	315 – 370	316 – 350
Good	255 – 330	305 – 326	315 – 367	309 – 336
Good Medium	250 – 290	290 – 314	285 – 324	300 – 339
Medium	260 – 266	250 – 286	258 – 286	235 – 276
Lower Medium	099 – 178	123 – 257	120 – 306	104 – 251
Plainer	072 – 176	080 – 201	094 – 200	101 – 190

WE WISH YOU A HAPPY NEW YEAR