NATIONAL BROKERS LIMITED

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TEA MARKET REPORT - Sale 35 held on Monday 10th January, 2022

CTC LEAF: 47,021 packages of Current Season teas on offer met with a fairly good demand.

BROKENS: Good liquoring types met with quite strong demand and were mostly firm to slightly dearer. Medium varieties witnessed slightly more demand but were a little easier. Plainer varieties met with an irregular demand at generally slightly easier rates. BLF teas met with fair demand at around last levels.

FANNINGS: Good liquoring Fannings were again a strong market and were mostly dearer following competition. All other varieties were a fair market and tended slightly easier. BLF teas met with fair enquiry at around last levels.

CTC DUST: 10,345 packages of Current Season teas on offer met with quite a good demand. Good liquoring Dusts sold well at slightly dearer rates. Medium Dusts were fully firm on last. The plain and

BLF Dusts were easier following a seasonal decline in quality. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Demand continued to be fairly similar to last with good liquoring sorts again meeting strong competition at higher rates. Other varieties also met with quite fair enquiry but were generally a little easier with fair withdrawals. Blenders continued to be quite strong with quite good support from the Loose tea buyers.

Dusts sold well.

Our catalogue (Sale 35): Avg: Tk 190.54, Sold 69.6 % & (Sale 34) Avg: Tk 188.14, Sold 70.4 %.

Next Sale (Sale 36)

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	215-220	210-215	PD	189-289	193-254
Medium	163-175	165-175	Good	185-195	185-190	RD	153-298	140-304
Small	168-180	170-180	Medium	165-175	165-175	D	155-295	140-300
Plain	145-155	145-155	Plain	145-155	145-155	CD	161-341	140-301
BLF	125-145	125-145	BLF	125-145	125-145	BLF	150-179	140-179

Exchange Rates 10th January, 2022 Sterling Pound: Tk. 114.7199 dollar: Tk. 84.7665 Top Prices – This Week

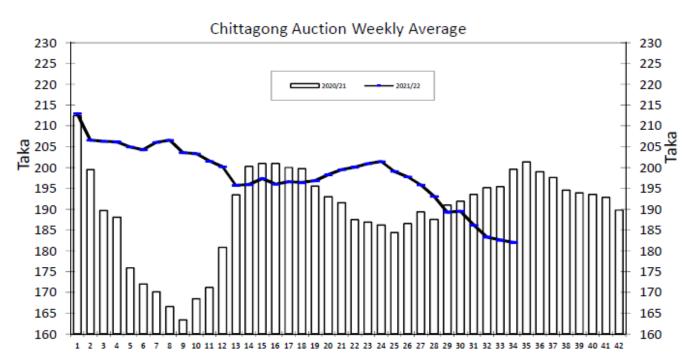
Category – CTC Garden Grade **Package** Price Buyer(s) Brokens *Daragaon/*Rajghat GBOP/BOPS 10/10 256/-Meghna/AKT/Mintu * Amrail 279/-Fannings PF 30 Meghna/AKT Clonal Brokens Kaiyacherra Dalu **GBOP** 10 321/-Uttara 295/-Clonal Fannings Kaiyacherra Dalu OF 10 AKT * Balisera PD/RD Incl. Clone RD 10 298/-AKT D Incl. Clone * Balisera D 20 295/-AKT CD Incl. Clone * Madhupur CD(BT1) 10 341/-Sen

This Sale (Sale 35)

Offerings

	This bale (bale 33)					ricat bale (bale 30)				
	Season 2021-2022		Season 2020-2021		Season	2021-2022	Season 2020-2021			
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg		
Leaf	47,021	2,577,691	33,921	1,858,871	53,968	2,959,605	31,134	1,706,143		
Dust	10,345	559,655	8,997	493,036	10,447	572,496	8,640	473,472		
Total	57,366	3,137,347	42,918	2,351,906	64,415	3,532,101	39,774	2,179,615		

Chittagong Auction Average: (Sale -34) Season 2021-22: Tk. 182.06 & Season 2020-21: Tk. 199.59



Weekly Sale

^{*} Above price(s) realised in our catalogue

Quantities of Teas Sold & Average Prices Realised

Up-to-Date Sale Season 2020/21 Season 2020/21 Season 2021/22 Season 2021/22 (+/-) Season 2020/21 Taka Qty. (Kg) Taka Qty. (Kg) (%) (%) Taka Qty. (Kg) Taka Category Qty. (Kg) Taka Qty. (Kg) CTC LEAF 1,749,161.3 193.72 1,830,252.5 174.30 55,757,560.1 79.3% 182.03 56,739,858.4 78.4% 193.23 982,298.3 11.20 CTC DUST 481,833.1 220.90 476,730.7 211.87 14,062,121.8 20.0% 214.39 15,361,410.7 21.2% 211.42 1,299,288.8 -2.96 2,230,994.4 2,306,983.2 Sub-Total 69,819,681.9 188.54 72,101,269.1 197.10 2,281,587.2 104.44 0.0 0.00 0.0 0.00 25,991.0 0.0% 121.18 26,105.0 0.0% 114.0 -16.74 Total 2,230,994.4 199.59 2.306.983.2 182.06 69.845.672.9 99.3% 188.52 72.127.374.1 99.6% 197.07 2.281.701.2 8.55 Green Tea 31.5 1,702.38 7.0 1,350.00 14,889.2 0.0% 452.79 10,741.4 0.0% 495.12 -4,147.8 42.33 Yellow Tea 2,654,318.8 186.29 0.0 0.0 0.0% 0.00 20.0 100.00 20.0 2,231,025.9 199.61 2.306,990,2 182.07 69.860.562.1 99.4% 188,57 72.138.135.5 99.6% 197.11 2.277.573.4 8.54 Other (s) 1,653.5 211.40 0.0 0.00 446,346.2 99.8% 112.84 253,843.2 0.4% 162.94 -192,503.0 50.10 2,306,990.2 72,391,978.7 2,085,070.4 2,232,679.4 199.62 182.07 70,306,908.3 100.0% 188.09 100% 196.99 G.Total 8.90

Buyer Purchase Analysis

	For the Sale					Up-to-D	ate Sale					
	Season 20	20/21	Season 20	21/22	Seaso	on 2020/21		Seaso	on 2021/22		(+/-) Season 2020/	21
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	134,400.8	0.19%	199.36	24,143.6	0.0%	199.24	-110,257.2	-0.13
Internal	2,232,679.4	199.62	2,306,990.2	182.07	70,172,507.5	99.81%	188.08	72,367,835.1	100.0%	196.99	2,195,327.6	8.92
Grand Total	2,232,679.4	199.62	2,306,990.2	182.07	70,306,908.3	100.00%	188.09	72,391,978.7	100.0%	196.99	2,085,070.4	8.90

Crop of Major Tea Producing & Exporting Countries

	Qty. (M.Kg)			For the Month	ı		Up-to-Date		
Country	Month	2019	2020	2021	(+/-) 2020	2019	2020	2021	(+/-) 2020
Bangladesh *	November	10.30	10.50	10.24	-0.25	89.65	79.43	89.57	10.14
Sri Lanka	November	24.1	24.8	20.0	-4.8	278.4	250.2	278.7	28.5
North India	November	117.7	127.6	103.0	-24.6	1122.9	981.9	1043.7	61.8
South India	November	21.8	21.4	16.6	-4.8	200.8	201.6	220.8	19.2
All India	November	139.5	149.0	119.6	-29.4	1323.7	1183.5	1264.5	81.0
Kenya	October	46.3	48.3	49.0	0.7	363.1	467.4	434.6	-32.9

^{*} Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKET(S)

KOLKATA SALE 01-4TH/5TH & 6TH JANUARY, 2022

CTC Leaf: There was good and improved demand. Select brighter liquoring Assams sold at steady rates. The remainder was easier following a seasonal decline in quality. Dooars maintained a steady market for most categories. Exporters operated on a fair weight of larger Brokens, more so on medium and plainer categories. Local buyers were active on the Dooars.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	432-472	405-445	445-472
GOOD ASSAMS	351-418	337-391	351-432
MED ASSAMS	216-297	216-283	229-297
BEST DOOARS	351-391	351-391	NA
GOOD DOOARS	270-337	256-324	243-256
MED & PLAINER DOOARS	148-202	148-202	148-189

COONOOR SALE 01- 8TH JANUARY, 2022

Strong demand for the best and good liquoring teas, particularly on the flavoury teas. Better medium, medium and plainer teas too met with good demand but at lower price levels. The fanning grades had good demand at firm to dearer prices. Exporters continued to be selective on the larger Broken and Fanning grades, especially the blacker, cleaner sorts.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	171-256	135-147	127-134	111-125	101-109
Medium Brokens	216-240	156-197	132-155	120-131	104-119
Smaller Brokens	205-322	159-198	134-156	123-132	108-121
Fannings	236-256	146-198	132-144	120-131	107-119

SILIGURI SALE 01-5TH JANUARY, 2022

LEAF & DUST: Good demand. Levels across all segments followed quality & tended irregular & easier. Few best sorts sold well with competition. Buying Pattern: All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	337-405	337-418	297-364
MEDIUM / BETTER MEDIUM	216-324	216-324	202-283
COMMON / BLF	142-202	135-202	135-189

MOMBASA SALE 01- 3rd /4th & 5th JANUARY, 2022

Improved general demand for the 191,560 packages (12,665,465.00 kilos) in the market with 13.77% unsold.

improved general demai	improved general demand for the 191,500 packages (12,005,105.00 knos) in the market with 15.7770 dissold.								
CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC					
Best	255 - 376	312 - 371	300 - 366	316 – 362					
Good	254 - 332	310 – 330	295 – 366	312 - 334					
Good Medium	248 - 282	300 – 321	295 – 315	280 - 330					
Medium	260 – 266	250 – 306	258 - 300	235 - 280					
Lower Medium	100 - 184	108 - 264	089 - 318	103 - 265					
Plainer	084 - 166	080 - 210	097 - 204	096 – 196					