# NATIONAL BROKERS LIMITED

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### **Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 32 held on Monday 20<sup>th</sup> December, 2021

**CTC LEAF**: 53,742 packages of Current Season teas on offer met with less demand at easier rates.

**BROKENS**: A few well made good liquoring Brokens met with a fairly good interest and were mostly firm on last. Their mediums met with less competition and were easier. Plainer varieties eased further with a lot of withdrawals. BLF teas met with a little more enquiry at slightly easier rates.

**FANNINGS**: Well made good liquoring Fannings continued to meet with a fairly strong market and were firm to slightly dearer. Medium types met with less demand and were an easier market with more withdrawals. Plainer varieties eased further with fair withdrawals. BLF teas met with a little more enquiry at slightly easier rates.

**CTC DUST**: 10,636 packages of Current Season teas on offer met with a strong demand. Brighter liquoring well made Dusts sold well with competition.

Medium Dusts were around last levels. Plain and BLF Dusts met with limited interest and were an easier market Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** Buyers were more selective this week and mostly concentrated on good liquoring varieties which witnessed fairly good demand. For all others, demand was quite lacking particularly as the sale progressed. As a result, withdrawals were heavy this week. Blenders lent fairly good support whilst Loose tea buyers were again selective.

Dusts were a dearer market.

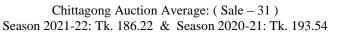
**Our catalogue ( Sale 32 ): Avg: Tk 199.52, Sold 60.5 %** & ( Sale 31 ) Avg: Tk 196.53, sold 74.8 %.

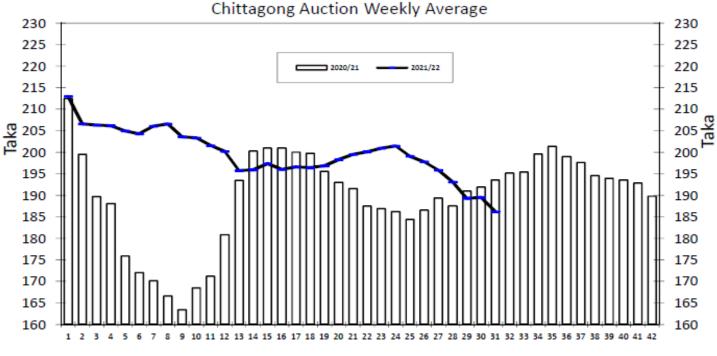
Quotations – This Week – (In Taka)											
Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week			
Large	NQTA	NQTA	Best	203-208 nom	200-205 nom	PD	175-186	185-297			
Medium	175-180	175-182	Good	188-193	185-190	RD	160-281	138-297			
Small	178-185	178-188	Medium	175-180	177-182	D	165-278	147-295			
Plain	155-168	160-170	Plain	155-168	160-170	CD	162-319	145-309			
BLF	130-145	132-142	BLF	130-145	132-142	BLF	160-165	138-165			
		Exchange Rates 2	20 <sup>th</sup> December,	2021 Sterling Pound	: Tk. 110.9848 doll	ar: Tk. 84.	5672				

Top Prices - This Week Category - CTC Garden Grade Package Price Buyer(s) GBOP Brokens \* Balisera 10 228/-AKT \* Amrail PF 30 233/-M/A Fannings Kaiyacherra Dalu Clonal Brokens GBOP 10 279/-Uttara **Clonal Fannings** Kaiyacherra Dalu OF 10 287/-Shati PD/RD Incl. Clone \* Daragaon PD 20 286/-Danish/TK 278/-D Incl. Clone \* Daragaon D 20 ATH/AKT CD Incl. Clone \* Amrail CD 10 319/-Padma \* Above price(s) realised in our catalogue

## Offerings

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		This Sale	(Sale 32)	Next Sale (Sale 33)					
Season 2021-2022			Season	2020-2021	Season	2021-2022	Season 2020-2021		
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	
Leaf	53,742	2,946,136	39,317	2,154,572	56,687	3,108,715	40,280	2,207,344	
Dust	10,636	574,696	9,438	517,202	11,922	653,326	9,711	532,163	
Total	64,378	3,520,833	48,755	2,671,774	68,609	3,762,041	49,991	2,739,507	





## Weekly Sale

#### Chittagong Auction Statistics - Sale: 31 Quantities of Teas Sold & Average Prices Realised

Updated on: 20 December 2021

Season 202 Aty. (Kg) ,646,640.2 495,576.3	20/21 Taka 184.98 221.98	Season 20 Qty. (Kg) 2,023,521.0	Taka	Seaso Qty. (Kg)	n 2020/21 (%)			n 2021/22	(	+/-) Season 2020/	/21
,646,640.2	184.98			Qty. (Kg)	(96)	The last					
		2,023,521.0			(70)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
495,576.3	221 00		181.01	50,273,451.8	79.3%	181.13	51,225,288.4	78.3%	195.10	951,836.6	13.97
	221.30	481,639.1	208.13	12,647,154.4	19.9%	213.57	13,868,611.4	21.2%	211.58	1,221,457.0	-2.00
,142,216.5	193.54	2,505,160.1	186.22	62,920,606.2	99.2%	187.65	65,093,899.8	99.6%	198.61	2,173,293.6	10.96
0.0	0.00	0.0	0.00	25,991.0	0.0%	121.18	26,105.0	0.0%	104.44	114.0	-16.74
,142,216.5	193.54	2,505,160.1	186.22	62,946,597.2	99.3%	187.62	65,120,004.8	99.6%	198.57	2,173,407.6	10.95
9,475.0	403.16	56.0	1,562.68	14,751.7	0.0%	440.23	10,591.4	0.0%	480.93	-4,160.3	40.70
,654,318.8	186.29	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
,151,691.5	194.46	2,505,216.1	186.26	62,961,348.9	99.3%	187.68	65,130,616.2	99.6%	198.62	2,169,267.3	10.94
3,296.0	162.18	0.0	0.00	444,692.7	99.8%	112.47	250,891.2	0.4%	163.74	-193,801.5	51.27
,154,987.5	194.41	2,505,216.1	186.26	63,406,041.6	100.0%	187.16	65,381,507.4	100%	198.49	1,975,465.8	11.33
,	142,216.5 0.0 142,216.5 9,475.0 654,318.8 151,691.5 3,296.0	142,216.5         193.54           0.0         0.00           142,216.5         193.54           9,475.0         403.16           654,318.8         186.29           151,691.5         194.46           3,296.0         162.18	142,216.5         193.54         2,505,160.1           0.0         0.00         0.0           142,216.5         193.54         2,505,160.1           9,475.0         403.16         56.0           654,318.8         186.29         0.0           151,691.5         194.46         2,505,216.1           3,296.0         162.18         0.0	142,216.5         193.54         2,505,160.1         186.22           0.0         0.00         0.0         0.00           142,216.5         193.54         2,505,160.1         186.22           9,475.0         403.16         56.0         1,562.68           654,318.8         186.29         0.0         0.00           151,691.5         194.46         2,505,216.1         186.26           3,296.0         162.18         0.0         0.00	142,216.5         193.54         2,505,160.1         186.22         62,920,606.2           0.0         0.00         0.0         0.00         25,991.0           142,216.5         193.54         2,505,160.1         186.22         62,920,606.2           9,475.0         403.16         56.0         1,562.68         14,751.7           654,318.8         186.29         0.0         0.00         0.0           151,691.5         194.46         2,505,216.1         186.26         62,961,348.9           3,296.0         162.18         0.0         0.00         444,692.7	142,216.5         193.54         2,505,160.1         186.22         62,920,606.2         99.2%           0.0         0.00         0.0         0.00         25,991.0         0.0%           142,216.5         193.54         2,505,160.1         186.22         62,926,6597.2         99.3%           9,475.0         403.16         56.0         1,562.68         14,751.7         0.0%           654,318.8         186.29         0.0         0.00         0.0         0.0%           151,691.5         194.46         2,505,216.1         186.26         62,961,348.9         99.3%           3,296.0         162.18         0.0         0.00         444,692.7         99.8%	142,216.5         193.54         2,505,160.1         186.22         62,920,606.2         99.2%         187.65           0.0         0.00         0.00         0.00         25,991.0         0.0%         121.18           142,216.5         193.54         2,505,160.1         186.22         62,946,597.2         99.3%         187.62           9,475.0         403.16         56.0         1,562.68         14,751.7         0.0%         440.23           654,318.8         186.29         0.0         0.00         0.0         0.0%         0.00           151,691.5         194.46         2,505,216.1         186.26         62,961,348.9         99.3%         187.68           3,296.0         162.18         0.0         0.00         444,692.7         99.8%         112.47	142,216.5         193.54         2,505,160.1         186.22         62,920,606.2         99.2%         187.65         65,093,899.8           0.0         0.00         0.00         0.00         25,991.0         0.0%         121.18         26,105.0           142,216.5         193.54         2,505,160.1         186.22         62,946,597.2         99.3%         187.62         65,120,004.8           9,475.0         403.16         56.0         1,562.68         14,751.7         0.0%         440.23         10,591.4           654,318.8         186.29         0.0         0.00         0.0         0.0%         0.00         20.0           151,691.5         194.46         2,505,216.1         186.26         62,961,348.9         99.3%         187.68         65,130,616.2           3,296.0         162.18         0.0         0.00         444,692.7         99.8%         112.47         250,891.2	142,216.5         193.54         2,505,160.1         186.22         62,920,606.2         99.2%         187.65         65,093,899.8         99.6%           0.0         0.00         0.00         0.00         25,991.0         0.0%         121.18         26,105.0         0.0%           142,216.5         193.54         2,505,160.1         186.22         62,946,597.2         99.3%         187.62         65,120,004.8         99.6%           9,475.0         403.16         56.0         1,562.68         14,751.7         0.0%         440.23         10,591.4         0.0%           654,318.8         186.29         0.0         0.00         0.0         0.0%         0.00         20.0         0.0%           151,691.5         194.46         2,505,216.1         186.26         62,961,348.9         99.3%         187.68         65,130,616.2         99.6%           3,296.0         162.18         0.0         0.00         444,692.7         99.8%         112.47         250,891.2         0.4%	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	142,216.5         193.54         2,505,160.1         186.22         62,920,606.2         99.2%         187.65         65,093,899.8         99.6%         198.61         2,173,293.6           0.0         0.00         0.00         0.00         25,991.0         0.0%         121.18         26,105.0         0.0%         104.44         114.0           142,216.5         193.54         2,505,160.1         186.22         62,946,597.2         99.3%         187.62         65,120,004.8         99.6%         198.57         2,173,407.6           9,475.0         403.16         56.0         1,562.68         14,751.7         0.0%         440.23         10,591.4         0.0%         480.93         -4,160.3           654,318.8         186.29         0.0         0.00         0.0%         0.00         20.0         0.0%         1,400.00         20.0           151,691.5         194.46         2,505,216.1         186.26         62,961,348.9         99.3%         187.68         65,130,616.2         99.6%         198.62         2,169,267.3           3,296.0         162.18         0.0         0.00         444,692.7         99.8%         112.47         250,891.2         0.4%         163.74         -193,801.5

#### Buyer Purchase Analysis

	For the Sale						Up-to-Date Sale					
	Season 20	20/21	Season 20	21/22	Seaso	on 2020/21		Seas	on 2021/22	(	+/-) Season 2020/	21
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	4,122.0	207.60	0.0	0.00	134,400.8	0.21%	199.36	24,143.6	0.0%	199.24	-110,257.2	-0.13
Internal	2,150,865.5	194.39	2,505,216.1	186.26	63,271,640.8	99.79%	187.14	65,357,363.8	100.0%	198.49	2,085,723.0	11.35
Grand Total	2,154,987.5	194.41	2,505,216.1	186.26	63,406,041.6	100.00%	187.16	65,381,507.4	100.0%	198.49	1,975,465.8	11.33

#### Crop of Major Tea Producing & Exporting Countries

	Qty. (M.Kg)			For the Month			Up-to-Date		
Country	Month	2019	2020	2021	(+/-) 2020	2019	2020	2021	(+/-) 2020
Bangladesh *	October	13.41	11.49	14.58	3.09	79.35	68.94	79.33	10.40
Sri Lanka	October	21.3	23.8	23.9	0.1	254.3	225.2	258.6	33.4
North India	October	151.8	155.5	167.3	11.8	1005.1	854.3	940.7	86.4
South India	October	25.2	20.2	21.3	1.1	179.1	180.2	204.2	24.0
All India	October	177.0	175.7	188.6	12.9	1184.2	1034.5	1144.9	110.4
Kenya	August	37.4	38.5	33.6	-4.9	281.5	376.8	342.4	-34.4

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## **OTHER MARKET(S)**

## KOLKATA SALE 50-14<sup>TH</sup> /15<sup>TH</sup> & 16<sup>TH</sup> DECEMBER, 2021

CTC Leaf: There was good demand. Brighter liquoring & well-made Assams of earlier period of manufacture sold well with competition. The remainder, comprising of later period of manufacture Assams, were irregularly easier closely following quality. Fannings in general were an easier market. Better and well-made medium Dooars were around last levels. Plainer sorts were irregular around last.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	433-473	394-420	433-473
GOOD ASSAMS	341-407	315-368	341-420
MED ASSAMS	223-289	210-276	223-289
BEST DOOARS	341-368	341-355	NA
GOOD DOOARS	263-328	250-315	236-250
MED & PLAINER DOOARS	158-210	158-197	158-184

## COONOOR SALE 50-18<sup>TH</sup> DECEMBER 2021

Improved demand. The total CTC leaf teas sold this week was 79.77 % (993998kgs) of the total offering of 1246100Kgs. The best liquoring and good teas larger Brokens sold firm to dearer, whilst the remainders were steady to easier. Exporters were very selective on the range of teas on offer.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	155-210	131-146	125-130	106-123	96-105
Medium Brokens	190-236	164-188	129-162	116-127	105-114
Smaller Brokens	186-236	159-179	131-158	118-130	106-117
Fannings	184-239	137-181	126-135	108-125	101-106
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## SILIGURI SALE 50- 15<sup>TH</sup> DECEMBER, 2021

LEAF & DUST: Good demand. Liquoring & well made sorts across all segments were firm to dearer with competition. The remainder were irregular around last. Buying Pattern: All sections operated

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	368-460	355-460	315-381
MEDIUM / BETTER MEDIUM	236-355	223-341	223-302
COMMON / BLF	151-223	151-217	144-210
MOMDACA CALE 50 14TH /	15TH 0 16TH DECEM	DED 2021	

## MOMBASA SALE 50- 14<sup>1H</sup> /15<sup>1H</sup> & 16<sup>1H</sup> DECEMBER, 2021

Good general demand prevailed for the 180,265 packages (11,743,428.50 kilos) in the market and 18.45% remained unsold.

<b>CTC QUOTATIONS</b>	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	274 - 444	315 - 366	331 - 357	317 - 347
Good	262 - 350	315 - 362	332 - 369	317 - 352
Good Medium	257 - 306	300 - 319	305 - 342	283 - 332
Medium	260 - 274	255 - 287	260 - 290	235 - 287
Lower Medium	096 - 165	122 - 258	124 - 318	140 - 260
Plainer	075 – 160	076 - 210	099 - 218	091 - 206