NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948 TEA MARKET REPORT – Sale 30 held on Monday 6th December, 2021

CTC LEAF: 54,152 packages of Current Season teas on offer met with much less demand with very heavy withdrawals.

BROKENS: A few select well made good liquoring Brokens met with some competition and were generally firm to touch dearer. Good mediums and mediums witnessed less demand and were easier following quality. There were also several withdrawals in this category. Plain teas witnessed heavier withdrawals. BLF teas witnessed very limited interest with much heavier withdrawals.

FANNINGS: A few good liquoring Fannings met with a good support at around last levels but the bulk of good and medium varieties saw less demand at easier rates. There were also many withdrawals. Plain and BLF types met with much less demand with heavy withdrawals.

CTC DUST: 11,690 packages of Current Season teas on offer met with fair demand. Well made good liquoring teas sold well and were around last levels. Their mediums were irregularly easier closely following quality. Plain and BLF Dusts met with much less demand with heavy withdrawals. Blenders lent strong support with fair interest from the Loose tea buvers

COMMENTS: Market started off with less demand and with the progress of sale it declined further. Withdrawals were very heavy following limited demand from the buyers particularly for plainer and BLF teas. Blenders supported good liquoring varieties but ignored the bulk of Medium and plain types. Loose tea buyers lent only a limited support

Dusts were an easier market.

Our catalogue (Sale 30): Avg: Tk 196.29 Sold 58.9 % & (Sale 29) Avg: Tk 198.39, sold 61.1 %.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	197-202	202-207	PD	190-267	201-225
Medium	175-183	177-187	Good	184-190	187-192	RD	150-272	150-260
Small	177-187	182-192	Medium	175-180	178-183	D	151-260	157-268
Plain	162-170	165-172	Plain	162-170	167-174	CD	150-311	160-316
BLF	140-152	142-152	BLF	140-152	142-152	BLF	150-170	150-170

Exchange Rates 6th December, 2021 Sterling Pound: Tk. 112.2022 dollar: Tk. 84.5672

Top Prices - This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Luskerpore	BOP	20	221/-	AKT
Fannings	Madhupur	PF	10	235/-	Danish
Clonal Brokens	Kaiyacherra Dalu	GBOP	11	267/-	AKT
Clonal Fannings	Kaiyacherra Dalu	OF	10	271/-	Banani
PD/RD Incl. Clone	* Balisera	RD	10	272/-	Danish
D Incl. Clone	* Daragaon	D	40	260/-	AKT/Kamona
CD Incl. Clone	* Ruthna	CD	10	311/-	LC

^{*} Above price(s) realised in our catalogue

Offerings

		This Sale	(Sale 30)	Next Sale (Sale 31)						
	Season 20	21-2022	Season	2020-2021	Season	2021-2022	Season 2	2020-2021		
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg		
Leaf	54,152	2,968,613	44,862	2,458,438	56,345	3,089,960	38,228	2,094,894		
Dust	11,690	632,286	10,320	565,536	10,706	586,689	10,465	573,482		
Total	65,842	3,600,899	55,182	3,023,974	67,051	3,676,649	48,693	2,668,376		

Chittagong Auction Average: (Sale -29) Season 2021-22: Tk. 189.31 & Season 2020-21: Tk. 190.95

Chittagong Auction Weekly Average 230 230 225 225 220 220 2020/21 2021/22 215 215 210 210 205 📸 205 200 200 195 195 190 190 185 185 180 180 175 175 170 170 165 165 160 160 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42

Weekly Sale

Quantities of Teas Sold & Average Prices Realised

		For the		Up-to-Date Sale								
	Season 20	20/21	Season 20	021/22	Seaso	on 2020/21		Seaso	on 2021/22	(+/-) Season 2020/	21
Category	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	2,068,490.5	182.62	1,945,701.0	185.06	46,851,088.6	79.4%	180.89	47,440,003.7	78.2%	196.04	588,915.1	15.16
CTC DUST	452,765.4	229.00	475,902.4	206.67	11,714,141.0	19.8%	212.83	12,902,720.5	21.3%	212.04	1,188,579.5	-0.79
Sub-Total	2,521,255.9	190.95	2,421,603.4	189.31	58,565,229.6	99.2%	187.28	60,342,724.2	99.5%	199.46	1,777,494.6	12.19
Orthodox	0.0	0.00	0.0	0.00	25,922.0	0.0%	118.84	26,105.0	0.0%	104.44	183.0	-14.40
Total	2,521,255.9	190.95	2,421,603.4	189.31	58,591,151.6	99.2%	187.25	60,368,829.2	99.6%	199.42	1,777,677.6	12.18
Green Tea	0.0	0.00	40.0	1,394.63	5,276.7	0.0%	506.79	10,491.4	0.0%	471.85	5,214.7	-34.94
Yellow Tea	2,654,318.8	186.29	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
Total	2,521,255.9	190.95	2,421,643.4	189.33	58,596,428.3	99.3%	187.27	60,379,340.6	99.6%	199.47	1,782,912.3	12.20
Other (s)	2,194.0	148.75	545.0	120.00	439,202.7	99.8%	112.66	250,891.2	0.4%	163.74	-188,311.5	51.08
G.Total	2,523,449.9	190.91	2,422,188.4	189.31	59,035,631.0	100.0%	186.72	60,630,231.8	100%	199.32	1,594,600.8	12.60

Buyer Purchase Analysis

	For the Sale						Up-to-Da	Up-to-Date Sale				
	Season 202	20/21	Season 20	21/22	Seas	on 2020/21		Seaso	on 2021/22		(+/-) Season 2020/	21
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	130,278.8	0.22%	199.36	24,143.6	0.0%	199.24	-106,135.2	-0.13
Internal	2,523,449.9	190.91	2,422,188.4	189.31	58,905,352.2	99.78%	186.69	60,606,088.2	100.0%	199.32	1,700,736.0	12.63
Grand Total	2,523,449.9	190.91	2,422,188.4	189.31	59,035,631.0	100.00%	186.72	60,630,231.8	100.0%	199.32	1,594,600.8	12.60

Crop of Major Tea Producing & Exporting Countries

Qty. (M.Kg)				For the Month			Up-to-Date		
Country	Month	2019	2020	2021	(+/-) 2020	2019	2020	2021	(+/-) 2020
Bangladesh *	October	13.41	11.49	14.58	3.09	79.35	68.94	79.33	10.40
Sri Lanka	October	21.3	23.8	23.9	0.1	254.3	225.2	258.6	33.4
North India	October	151.8	155.5	167.3	11.8	1005.1	854.3	940.7	86.4
South India	October	25.2	20.2	21.3	1.1	179.1	180.2	204.2	24.0
All India	October	177.0	175.7	188.6	12.9	1184.2	1034.5	1144.9	110.4
Kenya	August	37.4	38.5	33.6	-4.9	281.5	376.8	342.4	-34.4

^{*} Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKET(S)

KOLKATA SALE 48- 30TH NOVEMBER/1ST & 2ND DECEMBER, 2021

CTC: There was good demand although there was a general decline in levels for most Assams. Brightest descriptions continued to sell well and were around last levels whilst the remainder was irregularly easier closely following quality. The market for Dooars was overall barely steady. There was some export interest on larger Brokens. Regional packeteers operated. Local buyers were active on the Dooars.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	465-505	412-439	465-505
GOOD ASSAMS	372-439	346-399	372-452
MED ASSAMS	226-319	213-306	226-319
BEST DOOARS	359-372	346-359	NA
GOOD DOOARS	266-332	252-319	239-252
MED & PLAINER DOOARS	159-213	159-199	159-186

SILIGURI SALE 48- 1ST DECEMBER, 2021

Good demand. Levels for Best/good sorts were irregular & easier in line with the Post-Puja quality on offer & saw some withdrawals. Medium/ BLF segment saw better movement & were firm to dearer with competition. Improved demand at firm levels. All section operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	346-452	346-439	292-359
MEDIUM / BETTER MEDIUM	233-332	226-332	213-279
COMMON / BLF	153-226	153-213	153-199

COONOOR SALE 48- 4TH DECEMBER, 2021

Good demand. The total CTC leaf teas sold this week was 89.49 % (1209027kgs) of the total offering of 1351026Kgs. The best liquoring teas sold at around last levels. Good and better medium teas fetched prices at firm to occasionally dearer rates. Exporters were fairly active on the select better medium, medium and plainer category larger, medium Broken and blacker cleaner Fanning grades.

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CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain		
Larger Brokens	169-203	130-166	126-129	112-125	102-110		
Medium Brokens	189-241	173-187	136-170	121-134	106-120		
Smaller Brokens	191-243	166-186	137-163	120-136	102-118		
Fannings	185-227	149-182	134-148	108-133	100-106		

MOMBASA SALE 48- 29TH/30TH NOVEMBER/1ST DECEMBER, 2021

Strong general demand prevailed for the 175,133 packages (11,466,377.00 kilos) in the market and 14.45% were unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	270 – 501	340 – 382	347 – 381	325 – 363
Good	260 - 356	342 - 363	350 - 380	322 – 356
Good Medium	260 – 335	329 – 350	338 – 378	300 – 346
Medium	260 – 267	260 – 319	260 – 290	235 – 296
Lower Medium	112 – 180	136 – 254	110 – 315	110 – 254
Plainer	078 - 143	064 - 226	082 – 192	070 – 190