

NATIONAL BROKERS LIMITED

<http://nationalbrokersbd.com/>

Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 29 held on Monday 29th November, 2021

CTC LEAF: 63,891 packages of Current Season teas on offer met with much less demand with heavy withdrawals.

BROKENS: A few well made good liquoring Brokens met with a strong demand and were generally firm to slightly dearer. However, with the progress of the sale these were only about steady. Medium and other varieties witnessed less demand and were much easier particularly towards the latter half of the sale. There were also heavy withdrawals. BLF teas saw a little demand at easier rates.

FANNINGS: Good liquoring Fannings were a fairly good market and were steady to slightly easier but other varieties met with less demand and eased further with more withdrawals. BLF teas saw a little demand at easier rates.

CTC DUST: 12,126 packages of Current Season & 70 packages of Old Season teas on offer met with fair

demand. Select few best and good liquoring teas met with good competition and advanced by Tk.3/- to Tk.5/-. Others were an easier market and sold at a drop of Tk.5/- to Tk.7/- closely following quality. Plain and BLF Dusts were also a lower market and saw fair withdrawals. Blenders lent strong competition with fair interest from the Loose tea buyers.

COMMENTS: A larger weight of tea on offer met with a selective market and prices eased as the sale progressed. There were also much heavier withdrawals. Blenders were the mainstay of the market and lent fair support but Loose tea section of the market was much less active. As a result, there was a decline in price as well as heavy withdrawals.

Dusts were an easier market.

Our catalogue (Sale 29): Avg: Tk 198.39 Sold 60.6 % & (Sale 28) Avg: Tk 199.36, sold 71.8 %.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	NQTA	Best	202-207	204-209	PD	201-225	170-269
Medium	177-187	183-190	Good	187-192	189-193	RD	150-260	155-270
Small	182-192	187-197	Medium	178-183	183-187	D	157-268	168-278
Plain	165-172	170-177	Plain	167-174	170-177	CD	160-316	170-326
BLF	142-152	145-155	BLF	142-152	145-155	BLF	150-170	155-171

Exchange Rates 29th November, 2021 Sterling Pound: Tk. 113.0571 dollar: Tk. 84.5672

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur/ Madhupur	GBOPS/GBOP	20/20	250/-	Ispahani/AKT
Fannings	* Madhupur/ Madhupur	PF	30/10	243/-	AKT/Meghna
Clonal Brokens	Kaiyacherra Dalu	GBOP	21	281/-	Ziku/Mintu
Clonal Fannings	Kaiyacherra Dalu	OF	11	276/-	PA
PD/RD Incl. Clone	* Balisera	RD	10	260/-	AKT
D Incl. Clone	* Daragaon	D	40	268/-	Shawon/AKT
CD Incl. Clone	* Amrail	CD	10	316/-	Shawon

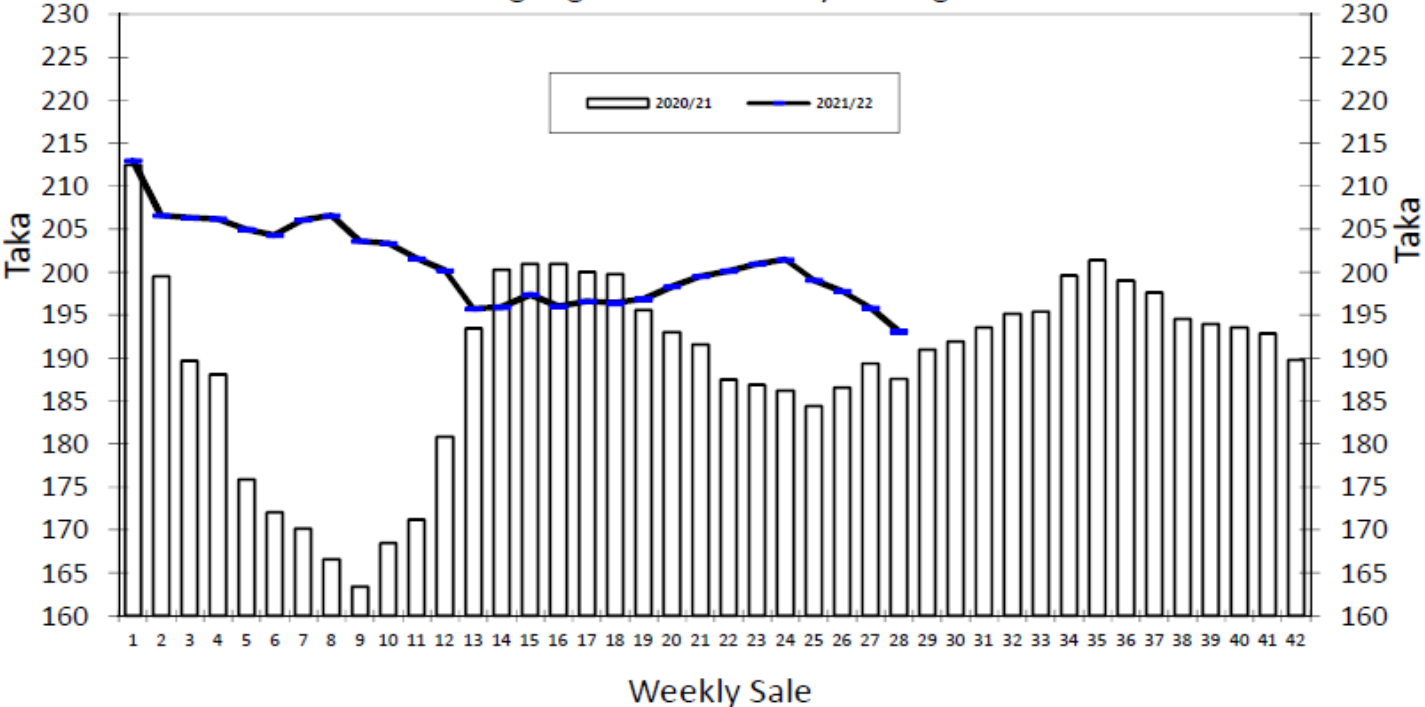
* Above price(s) realised in our catalogue

Offerings

This Sale (Sale 29)					Next Sale (Sale 30)			
Season 2021-2022			Season 2020-2021		Season 2021-2022		Season 2020-2021	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	63,891	3,502,505	46,714	2,559,927	58,598	3,213,514	44,862	2,458,438
Dust	12,196	658,693	9,292	509,202	11,300	619,240	10,320	565,536
Total	76,087	4,161,198	56,006	3,069,129	69,898	3,832,754	55,182	3,023,974

Chittagong Auction Average: (Sale – 28)
Season 2021-22: Tk. 193.10 & Season 2020-21: Tk. 187.55

Chittagong Auction Weekly Average



Quantities of Teas Sold & Average Prices Realised												
Category	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	2,196,482.8	180.05	1,842,700.9	189.61	44,802,398.1	79.3%	180.78	45,494,302.7	78.2%	196.51	691,904.6	15.74
CTC DUST	435,058.1	225.41	480,424.5	206.47	11,264,975.6	19.9%	212.15	12,426,818.1	21.3%	212.24	1,161,842.5	0.10
Sub-Total	2,631,540.9	187.55	2,323,125.4	193.10	56,067,373.7	99.2%	187.08	57,921,120.8	99.5%	199.89	1,853,747.1	12.81
Orthodox	0.0	0.00	70.0	1,205.00	25,922.0	0.0%	118.84	26,105.0	0.0%	104.44	183.0	-14.40
Total	2,631,540.9	187.55	2,323,195.4	193.13	56,093,295.7	99.2%	187.05	57,947,225.8	99.6%	199.84	1,853,930.1	12.80
Green Tea	39.0	900.00	30.5	1,431.15	5,276.7	0.0%	506.79	10,451.4	0.0%	468.32	5,174.7	-38.47
Yellow Tea	2,654,318.8	186.29	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
Total	2,631,579.9	187.56	2,323,225.9	193.15	56,098,572.4	99.2%	187.08	57,957,697.2	99.6%	199.89	1,859,124.8	12.82
Other (s)	0.0	0.00	0.0	0.00	431,516.7	99.8%	112.77	250,346.2	0.4%	163.83	-181,170.5	51.06
G.Total	2,631,579.9	187.56	2,323,225.9	193.15	56,530,089.1	100.0%	186.51	58,208,043.4	100%	199.74	1,677,954.3	13.23

Buyer Purchase Analysis												
Buyer	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	18,949.8	220.37	0.0	0.00	130,278.8	0.23%	199.36	24,143.6	0.0%	199.24	-106,135.2	-0.13
Internal	2,612,630.1	187.32	2,323,225.9	193.15	56,399,810.3	99.77%	186.48	58,183,899.8	100.0%	199.74	1,784,089.5	13.26
Grand Total	2,631,579.9	187.56	2,323,225.9	193.15	56,530,089.1	100.00%	186.51	58,208,043.4	100.0%	199.74	1,677,954.3	13.23

Crop of Major Tea Producing & Exporting Countries									
Qty. (M.Kg)		For the Month				Up-to-Date			
Country	Month	2019	2020	2021	(+/-) 2020	2019	2020	2021	(+/-) 2020
Bangladesh *	October	13.41	11.49	14.58	3.09	79.35	68.94	79.33	10.40
Sri Lanka	September	21.9	22.0	22.6	0.6	232.9	201.4	234.4	33.0
North India	September	168.9	163.9	141.4	-22.5	853.4	698.7	773.4	74.7
South India	September	16.9	24.1	22.4	-1.7	153.8	160.1	182.9	22.8
All India	September	185.8	188.0	163.8	-24.2	1007.2	858.8	956.3	97.5
Kenya	August	37.4	38.5	33.6	-4.9	281.5	376.8	342.4	-34.4

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKET(S)

KOLKATA SALE 47- 23RD /24TH & 25TH NOVEMBER, 2021

CTC : There was good demand. Best & brightest descriptions sold at fully firm to dearer rates on competition. Other good liquoring Assams were firm to at times dearer. Clean, well-made sorts in the medium categories were firm to occasionally dearer. The Dooars market was overall firm to dearer, including for plainer categories. Regional packeteers were active. Export accounts operated on larger Brokens. Local buyers were active on the Dooars.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	494-521	428-454	468-521
GOOD ASSAMS	387-468	347-414	387-454
MED ASSAMS	241-334	227-307	227-334
BEST DOOARS	374-401	374-401	NA
GOOD DOOARS	294-334	281-321	241-254
MED & PLAINER DOOARS	160-214	160-200	160-187

SILIGURI SALE 47- 24TH NOVEMBER, 2021

Good demand. Post-Puja quality sold at irregularly easier levels & saw some withdrawals. Medium/common sorts met with better enquiry & sold at firm to occasionally dearer levels. Internal & Blenders were active.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	347-441	334-428	281-361
MEDIUM / BETTER MEDIUM	227-334	214-321	187-267
COMMON / BLF	147-214	147-200	147-180

COONOR SALE 47- 27TH NOVEMBER, 2021

Good demand.The total CTC leaf teas sold this week was 96.78 % (1254054kgs) of the total offering of 1295816Kgs.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	174-226	134-168	126-131	112-124	103-111
Medium Brokens	187-242	171-184	134-168	119-132	108-118
Smaller Brokens	195-249	162-187	135-168	119-134	106-118
Fannings	187-224	147-182	132-146	108-131	99-107

MOMBASA SALE 47- 22ND-24TH NOVEMBR, 2021

There was strong general demand for the 188,528 packages (12,344,312.00 kilos) on offer with 14.54% remaining unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	280 – 480	344 – 398	346 – 368	316 – 360
Good	261 – 350	338 – 362	329 – 368	324 – 352
Good Medium	260 – 356	320 – 354	325 – 346	302 – 344
Medium	260 – 266	250 – 308	258 – 280	235 – 278
Lower Medium	112 – 194	118 – 242	105 – 314	118 – 256
Plainer	085 – 140	078 – 214	074 – 194	080 – 198