

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 25 held on Monday 1st November, 2021

CTC LEAF: 47,165 packages of Current Season teas on offer continued to meet with a fairly good demand.

BROKENS: Well made good liquoring Brokens were a good market but were slightly easier. Medium and plainer varieties met with less demand and were a little easier following quality with some withdrawals. BLF teas were a little less in demand and were easier.

FANNINGS: Good liquoring Fannings once again met with a good market and sold at around last levels. Medium varieties met with a good demand with quite fair competition and were mostly firm. Plainer varieties were easier with some withdrawals. BLF teas were a little less in demand and were easier.

CTC DUST: 11,320 packages of Current Season & 60 packages of Old Season teas on offer met with a good demand. Select few good liquoring Dusts met with good competition and advanced by Tk.5/- to Tk.7/-. Other good liquoring Dusts also sold at around

last levels. Their Mediums were a good market and were fully firm to slightly dearer following quality. Plain and BLF Dusts were easier by Tk.3/- to Tk.5/- with several withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Blenders continued to lend useful support for both good and Medium varieties whilst Loose Tea Trade were less active this week. Select few lines of good liquoring varieties were well competed for and prices for these appreciated quite considerably.

Dusts sold well.

Our catalogue (Sale 25): Avg: Tk 205.29, Sold 79.5 %
& (Sale 24) Avg: Tk 204.82, sold 84.0 %.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	NQTA	180-195 nom	Best	205-212	205-212	PD	175-239	188-247
Medium	190-199	190-200	Good	195-200	195-200	RD	173-293	170-268
Small	192-205	192-205	Medium	190-193	190-193	D	176-301	175-270
Plain	180-185	182-187	Plain	181-186	182-187	CD	178-301	178-313
BLF	165-178	165-180	BLF	165-178	165-180	BLF	170-183	170-188

Exchange Rates 01 November, 2021 Sterling Pound: Tk. 114.6827 dollar: Tk. 84.4675

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP(S)	20	259/-	Ispahani/AKT
Fannings	* Madhupur	PF	30	260/-	TS/AKT
Clonal Brokens	Kaiyacherra Dalu	GBOP	33	275/-	TS/Salim/ATH
Clonal Fannings	Kaiyacherra Dalu	OF	30	277/-	Lux/GT/AKT
PD/RD Incl. Clone	* Madhupur	RD(BT1)	10	293/-	AKT
D Incl. Clone	* Daragaon	D	20	301/-	Shawon
CD Incl. Clone	* Madhupur /* Amrail	CD(BT1)/CD	10/10	331/-	Bornali/Sen

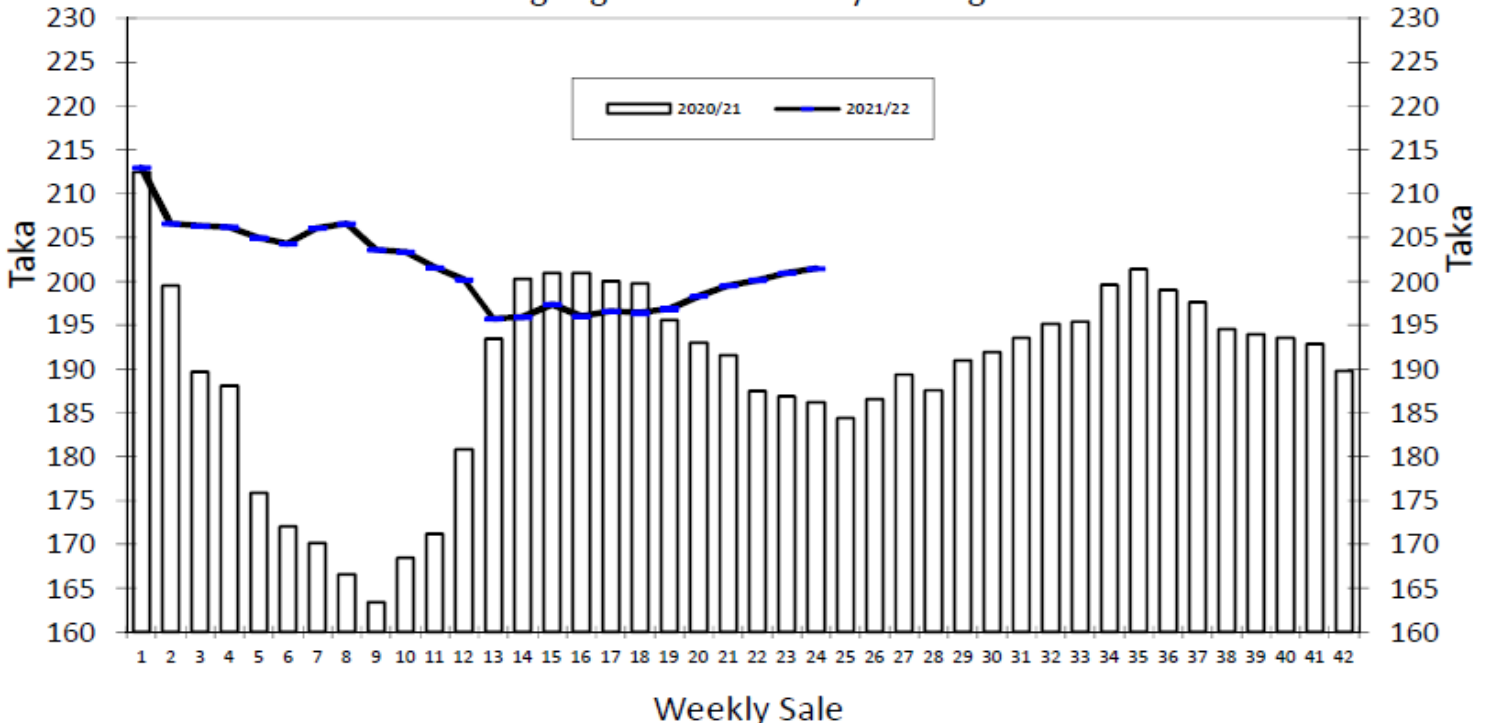
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 25)				Next Sale (Sale 26)			
	Season 2021-2022		Season 2020-2021		Season 2021-2022		Season 2020-2021	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	47,165	2,585,585	50,679	2,777,209	52,049	2,854,367	51,117	2,801,212
Dust	11,320	612,959	8,743	479,116	11,235	615,678	10,186	558,193
Total	58,485	3,198,545	59,422	3,256,326	63,284	3,470,045	61,303	3,359,404

Chittagong Auction Average: (Sale – 24)
Season 2021-22: Tk. 201.45 & Season 2020-21: Tk. 186.18

Chittagong Auction Weekly Average



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,854,596.0	179.82	1,846,153.0	198.38	36,505,562.5	78.6%	180.94	38,038,822.2	77.8%	197.13	1,533,259.7	16.18
CTC DUST	448,521.1	212.45	451,714.7	213.99	9,507,118.8	20.5%	210.79	10,591,556.0	21.7%	212.77	1,084,437.2	1.99
Sub-Total	2,303,117.1	186.18	2,297,867.7	201.45	46,012,681.3	99.1%	187.11	48,630,378.2	99.4%	200.53	2,617,696.9	13.42
Orthodox	15,548.0	101.35	0.0	0.00	17,550.0	0.0%	127.15	26,035.0	0.1%	101.48	8,485.0	-25.67
Total	2,318,665.1	185.61	2,297,867.7	201.45	46,030,231.3	99.1%	187.09	48,656,413.2	99.5%	200.48	2,626,181.9	13.39
Green Tea	39.0	900.00	33.5	1,291.04	5,089.7	0.0%	492.96	10,304.4	0.0%	455.57	5,214.7	-37.39
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
Total	2,318,704.1	185.62	2,297,901.2	201.46	46,035,321.0	99.1%	187.12	48,666,737.6	99.5%	200.54	2,631,416.6	13.41
Other (s)	547.0	119.00	0.0	0.00	413,815.1	99.8%	111.20	249,798.6	0.5%	163.91	-164,016.5	52.71
G.Total	2,319,251.1	185.60	2,297,901.2	201.46	46,449,136.1	100.0%	186.44	48,916,536.2	100%	200.35	2,467,400.1	13.90

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	85,836.0	0.18%	194.56	21,946.0	0.0%	197.63	-63,890.0	3.08
Internal	2,319,251.1	185.60	2,297,901.2	201.46	46,363,300.1	99.82%	186.43	48,894,590.2	100.0%	200.35	2,531,290.1	13.92
Grand Total	2,319,251.1	185.60	2,297,901.2	201.46	46,449,136.1	100.00%	186.44	48,916,536.2	100.0%	200.35	2,467,400.1	13.90

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2019	2020	2021	(+/-) 2020	2019	2020	2021	(+/-) 2020
Bangladesh *	September	13.38	12.14	12.61	0.46	65.94	57.45	64.76	7.30
Sri Lanka	September	21.9	22.0	22.6	0.6	232.9	201.4	234.4	33.0
North India	August	157.5	143.0	153.2	10.2	684.4	534.9	631.9	97.0
South India	August	14.8	16.8	16.4	-0.4	137.0	135.9	160.6	24.7
All India	August	172.3	159.8	169.6	9.8	821.4	670.8	792.5	121.7
Kenya	July	31.5	36.5	34.7	-1.8	244.1	337.0	309.0	-28.0

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKET(S)

KOLKATA SALE 43- 26th/27th & 28th OCTOBER, 2021

CTC: There was good demand. Brighter liquoring Assams sold around last levels. The remainder was irregularly easier with browner sorts further discounted. Most Dooars varieties were steady. There was fair export enquiry on larger Brokens. Some interest was seen from regional packers. Local buyers were active on the Dooars.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	440-493	426-453	426-453
GOOD ASSAMS	373-426	347-400	347-413
MED ASSAMS	213-293	213-280	200-293
BEST DOOARS	347-360	333-347	NA
GOOD DOOARS	240-307	240-307	213-227
MED & PLAINER DOOARS	147-206	147-200	147-187

SILIGURI SALE 43- 27TH OCTOBER, 2021

LEAF : Good demand. Best/good & better medium sorts tended dearer with competition. The remainder were steady following quality.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	360-453	347-440	293-360
MEDIUM/ BETTER MEDIUM	220-347	220-333	200-280
COMMON / BLF	147-213	147-213	147-187

COONOOR SALE 43- 29TH OCTOBER, 2021

Good improved demand. The total CTC leaf teas sold this week was 95.69 % (1365216kgs) of the total offering of 1426741Kgs. Regional packeteers improved their buying and were active on the better medium and medium category. Up country buyers and local traders were fairly active. Selective buying was witnessed from the Exporters.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	161-195	128-159	113-127	103-112	89-101
Medium Brokens	173-199	139-168	128-137	104-127	96-103
Smaller Brokens	169-192	147-168	129-145	108-128	93-107
Fannings	160-193	127-159	119-125	104-117	87-103

MOMBASA SALE 43- 25TH/26TH & 27TH OCTOBER, 2021

Fair demand for the 151,420 packages (9,952,602.00 kilos) on offer and 21.09% remained unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	280 – 590	330 – 358	350 – 384	314 – 344
Good	250 – 343	330 – 360	350 – 386	310 – 350
Good Medium	245 – 296	232 – 344	326 – 368	280 – 326
Medium	260 – 264	250 – 276	258 – 276	235 – 267
Lower Medium	105 – 180	130 – 239	096 – 274	105 – 224
Plainer	090 – 150	090 – 210	074 – 165	076 – 165