

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 21 held on Monday 4<sup>th</sup> October, 2021

**CTC LEAF:** 49,191 packages of Current Season teas on offer once again met with a fairly strong demand.

**BROKENS:** Well made good liquoring Brokens continued to be a strong market and were fully firm to slightly dearer. Their Mediums followed a similar trend and mostly sold at around last levels. Plainer varieties were about steady whilst BLF teas were an improved market.

**FANNINGS:** Good liquoring Fannings were again a good market and sold at little dearer rate. Medium varieties were also a good market and were firm. Plainer sorts were a little easier. BLF teas met with more enquiry and withdrawals were less.

**CTC DUST:** 12,348 packages of Current Season teas on offer met with a good demand. Good liquoring Dusts were fully firm to slightly dearer. Their

Mediums were irregular around last. Plain and BLF Dusts were easier by Tk.2/- to Tk.3/- with a few withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** Demand was well sustained this week with good liquoring varieties attracting quite useful support. Blenders continued to operate strongly whilst Loose tea buyers also lent a fairly good support which resulted in a little dearer market. Dusts sold well.

**Our catalogue ( Sale 21 ): Avg: Tk 204.71, Sold 82.4% & ( Sale 20 ) Avg: Tk 200.68, sold 85.8%.**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	180-195 nom	180-195 nom	Best	207-213	207-212	PD	180-241	179-225
Medium	192-203	192-203	Good	195-202	195-202	RD	174-278	164-264
Small	193-208	193-206	Medium	188-193	189-194	D	182-278	175-268
Plain	183-188	182-187	Plain	182-187	182-187	CD	187-361	175-395
BLF	155-180	155-178	BLF	155-180	155-175	BLF	174-182	164-175

Exchange Rates 4<sup>th</sup> October, 2021 Sterling Pound: Tk. 113.2175 dollar: Tk. 84.26828

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP(S)	20	267/-	AKT/Ali
Fannings	Madhupur	PF	10	254/-	Ali
Clonal Brokens	Kaiyacherra Dalu	GBOP	10	276/-	Aftab
Clonal Fannings	Kaiyacherra Dalu	OF	11	285/-	Ali
PD/RD Incl. Clone	* Madhupur	RD	10	278/-	AKT
D Incl. Clone	* Daragaon	D	20	278/-	AKT/KT
CD Incl. Clone	* Madhupur	CD(BT1)	10	361/-	Bornali

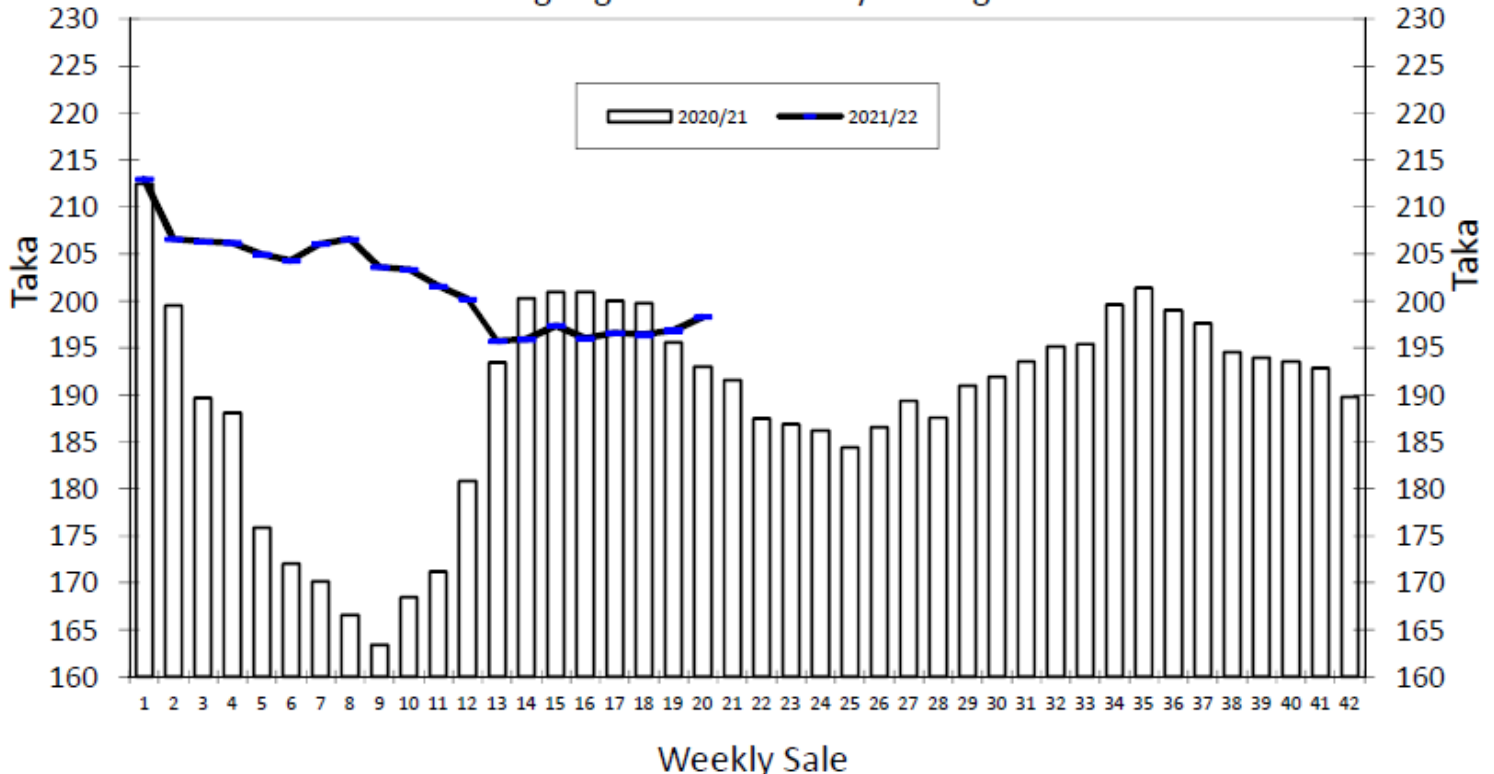
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 21 )				Next Sale ( Sale 22 )			
	Season 2021-2022		Season 2020-2021		Season 2021-2022		Season 2020-2021	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	49,191	2,696,651	44,428	2,434,654	53,888	2,955,218	49,334	2,703,503
Dust	12,348	668,917	10,430	571,564	13,070	716,236	10,708	586,798
Total	61,539	3,365,568	54,858	3,006,218	66,958	3,671,454	60,042	3,290,302

Chittagong Auction Average: ( Sale – 20 )  
Season 2021-22: Tk. 198.28 & Season 2020-21: Tk. 193.04

### Chittagong Auction Weekly Average



## Quantities of Teas Sold &amp; Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,538,427.3	187.56	2,080,924.0	196.35	29,696,574.5	78.6%	180.73	29,334,210.6	76.7%	196.93	-362,363.9	16.21
CTC DUST	421,852.2	213.00	472,370.3	206.79	7,696,368.7	20.4%	210.81	8,625,194.8	22.6%	212.90	928,826.1	2.08
Sub-Total	1,960,279.5	193.04	2,553,294.3	198.28	37,392,943.2	98.9%	186.92	37,959,405.4	99.3%	200.56	566,462.2	13.64
Orthodox	0.0	0.00	8,970.0	100.00	417.5	0.0%	883.70	26,035.0	0.1%	101.48	25,617.5	-782.22
Total	1,960,279.5	193.04	2,562,264.3	197.94	37,393,360.7	98.9%	186.93	37,985,440.4	99.3%	200.49	592,079.7	13.56
Green Tea	0.0	0.00	35.0	1,838.57	1,890.7	0.0%	435.90	10,150.9	0.0%	439.88	8,260.2	3.98
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
Total	1,960,279.5	193.04	2,562,299.3	197.96	37,395,251.4	98.9%	186.94	37,995,611.3	99.3%	200.56	600,359.9	13.62
Other (s)	0.0	0.00	8,861.2	139.56	399,392.2	99.8%	110.59	249,798.6	0.7%	163.91	-149,593.6	53.32
G.Total	1,960,279.5	193.04	2,571,160.5	197.76	37,794,643.6	100.0%	186.13	38,245,409.9	100%	200.32	450,766.3	14.18

## Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	85,836.0	0.23%	194.56	21,946.0	0.1%	197.63	-63,890.0	3.08
Internal	1,960,279.5	193.04	2,571,160.5	197.76	37,708,807.6	99.77%	186.11	38,223,463.9	99.9%	200.32	514,656.3	14.20
Grand Total	1,960,279.5	193.04	2,571,160.5	197.76	37,794,643.6	100.00%	186.13	38,245,409.9	100.0%	200.32	450,766.3	14.18

## Crop of Major Tea Producing &amp; Exporting Countries

Country	Month	For the Month			Up-to-Date		
		2020	2021	(+/-) 2020	2020	2021	(+/-) 2020
Bangladesh *	August	11.32	14.39	3.07	45.31	52.15	6.84
Sri Lanka	August	22.4	23.7	1.3	179.4	211.6	32.2
North India	August	143.0	153.2	10.2	534.9	631.9	97.0
South India	August	16.8	16.4	-0.4	135.9	160.6	24.7
All India	August	159.8	169.6	9.8	670.8	792.5	121.7
Kenya	June	46.0	43.0	-3.0	301.0	274.0	-27.0

\* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

## OTHER MARKET(S)

**KOLKATA SALE 39- 28<sup>TH</sup> / 29<sup>TH</sup> & 30<sup>TH</sup> SEPTEMBER, 2021**

CTC: There was good demand. Bulk of the good liquoring Assam Brokens were irregularly easier to barely steady, with smaller Brokens being discounted. Good liquoring Fannings met with better interest and maintained levels. Well-made medium sorts were irregular around last. Better Dooars were barely steady whilst other categories, including the plainer and BLF varieties, were irregular around last. There was limited but improved export interest on larger Brokens. Local traders were active on the Dooars.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	431-499	404-458	431-458
GOOD ASSAMS	378-418	337-378	378-418
MED ASSAMS	216-297	216-283	229-324
BEST DOOARS	351-364	337-351	NA
GOOD DOOARS	243-310	243-310	216-229
MED & PLAINER DOOARS	148-202	148-202	148-189

**SILIGURI SALE 39- 29<sup>TH</sup> SEPTEMBER, 2021**

Good demand for quality and fair for the remainder. Few liquoring sorts in the best/good category were around last while the remainder eased irregularly often with withdrawals. Buying Pattern: Internal-Fair support. Blenders-Operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	310-418	310-391	263-324
MEDIUM/ BETTER MEDIUM	189-297	189-297	182-249
COMMON / BLF	135-182	142-182	142-169

**COONOOR SALE 39- 1<sup>ST</sup> OCTOBER, 2021**

Sluggish Demand. The total CTC leaf teas sold this week was 60.47 % (960621 kgs) of the total offering of 1588516Kgs. Up country buyers and local traders were rather subdued this week. Exporters were absent this week.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	138-189	121-133	116-210	108-115	97-105
Medium Brokens	166-243	135-164	121-133	108-120	98-107
Smaller Brokens	171-284	132-170	121-131	108-120	98-107
Fannings	169-197	135-163	121-133	105-120	98-104

**MOMBASA SALE 39- 27<sup>TH</sup> & 28<sup>TH</sup> SEPTEMBER, 2021**

Good but irregular demand prevailed for the 125,919 packages (8,339,632.00 kilos) in the market closely following quality with 21.66% remaining unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	253 – 602	324 – 350	338 – 366	314 – 344
Good	250 – 344	320 – 360	337 – 376	312 – 328
Good Medium	245 – 290	284 – 336	334 – 364	280 – 340
Medium	260 – 276	250 – 282	258 – 286	235 – 254
Lower Medium	120 – 192	140 – 232	105 – 282	100 – 220
Plainer	110 – 154	105 – 199	086 – 173	086 – 160