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TEA MARKET REPORT – Sale 19 held on Monday 20th September, 2021

CTC LEAF: 49,466 packages of Current Season teas on offer met with a good demand.

BROKENS: Well made good liquoring Brokens were a fairly strong market and were dearer by Tk.1/- to Tk.2/-. Their Medium sorts were also a good market and were slightly dearer. Plain and BLF teas met with a fair demand at around last levels.

FANNINGS: Good liquoring Fannings met with a good demand and were generally firm. Medium varieties followed a similar trend and were slightly dearer following competition. Plain and BLF teas were an irregular market following quality.

CTC DUST: 12,107 packages of Current Season teas on offer met with good demand. Select best liquoring Dusts met with good competition and advanced by Tk.

Tk.8/- to Tk.10/-. Other good liquoring Dusts were also fully firm to slightly dearer. Their Mediums were barely steady. Plain and BLFs were again an easier market with few withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Good liquoring teas were once again a strong feature of the market and were mostly firm to dearer. Blenders continued to lent useful support with a little more interest from the Loose tea buyers.

Dusts sold well.

Our catalogue (Sale 19): Avg: Tk 203.12, Sold 80.3% & (Sale 18) Avg: Tk 202.36, sold 81.1%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	180-195 nom	180-195 nom	Best	207-212	205-210	PD	179-225	175-240
Medium	192-203	192-202	Good	195-202	195-200	RD	164-264	163-270
Small	193-205	193-203	Medium	189-194	189-193	D	175-268	166-278
Plain	180-185	178-183	Plain	182-187	180-185	CD	175-395	180-402
BLF	155-175	155-175	BLF	155-175	155-175	BLF	164-175	163-166

Exchange Rates 20 September, 2021 Sterling Pound: Tk. 114.1606 dollar: Tk. 84.0190

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP(S)	20	250/-	Ispahani/AKT
Fannings	* Madhupur	PF	30	266/-	AKT/Meghna
Clonal Brokens	Kaiyacherra Dalu	BOP	10	285/-	KT
Clonal Fannings	Kaiyacherra Dalu	OF	33	297/-	KT/Pop
PD/RD Incl. Clone	Madhupur	RD(TV1)	10	264/-	Meghna
D Incl. Clone	Madhupur	D(BT1)	20	268/-	AKT/Orion
CD Incl. Clone	* Madhupur	CD(BT1)	10	395/-	Shawon

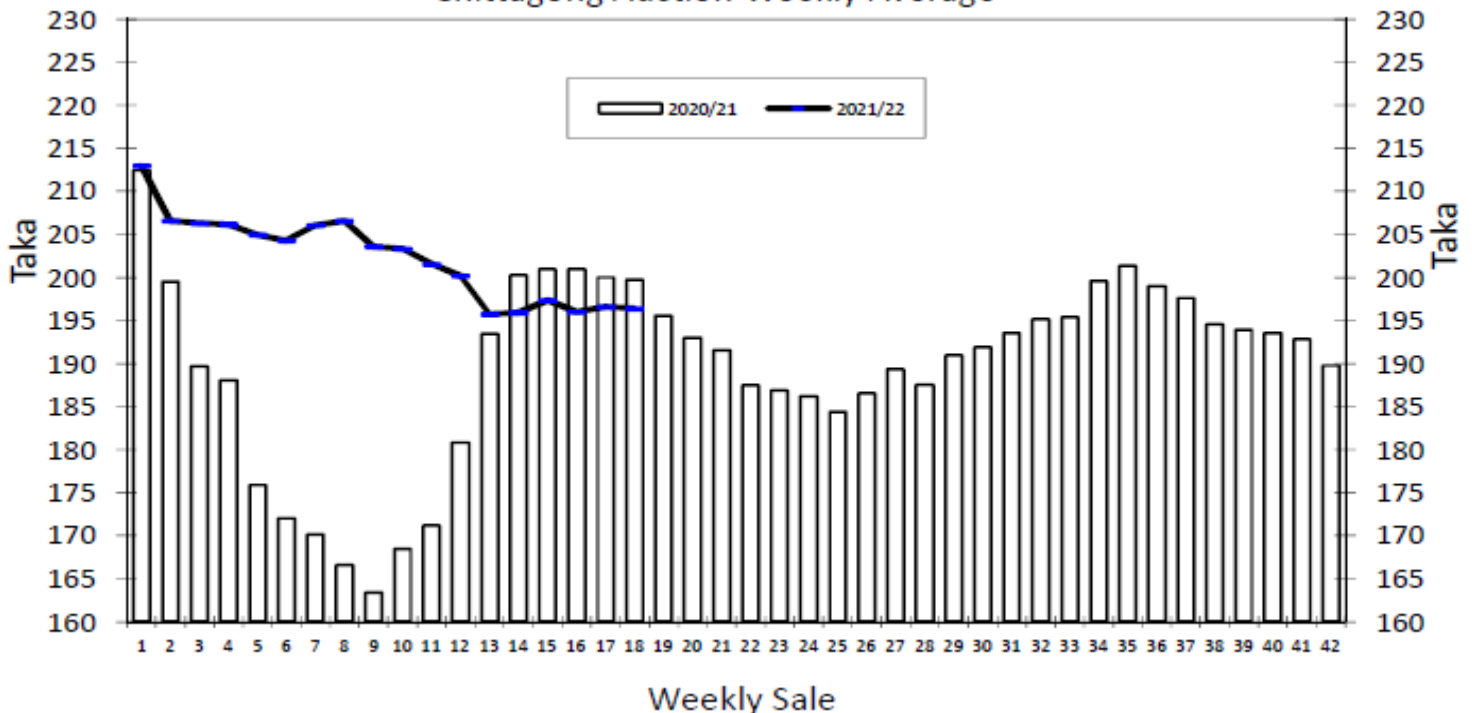
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 19)				Next Sale (Sale 20)			
	Season 2021-2022		Season 2020-2021		Season 2021-2022		Season 2020-2021	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	49,466	2,711,726	46,586	2,552,913	47,774	2,619,926	46,854	2,567,599
Dust	12,107	648,312	10,719	587,401	11,725	642,530	9,791	536,547
Total	61,573	3,360,039	57,305	3,140,314	59,499	3,262,456	56,645	3,104,146

Chittagong Auction Average: (Sale – 18)
Season 2021-22: Tk. 196.39 & Season 2020-21: Tk. 199.72

Chittagong Auction Weekly Average



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,583,043.2	195.13	2,100,580.8	194.52	26,699,995.2	78.7%	179.78	25,029,568.1	75.9%	197.15	-1,670,427.1	17.37
CTC DUST	504,947.4	214.13	439,368.8	205.35	6,834,086.5	20.1%	210.64	7,665,041.1	23.3%	213.75	830,954.6	3.11
Sub-Total	2,087,990.6	199.72	2,539,949.6	196.39	33,534,081.7	98.8%	186.07	32,694,609.2	99.2%	201.04	-839,472.5	14.97
Orthodox	69.5	1,500.00	0.0	0.00	417.5	0.0%	883.70	17,065.0	0.1%	102.26	16,647.5	-781.44
Total	2,088,060.1	199.77	2,539,949.6	196.39	33,534,499.2	98.8%	186.08	32,711,674.2	99.2%	200.99	-822,825.0	14.91
Green Tea	0.0	0.00	2,740.0	400.00	1,832.2	0.0%	415.23	9,974.9	0.0%	430.13	8,142.7	14.90
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
Total	2,088,060.1	199.77	2,542,689.6	196.61	33,536,331.4	98.8%	186.09	32,721,669.1	99.3%	201.06	-814,662.3	14.97
Other (s)	2,194.0	154.00	0.0	0.00	398,400.2	99.8%	110.40	240,663.4	0.7%	164.83	-157,736.8	54.43
G.Total	2,090,254.1	199.72	2,542,689.6	196.61	33,934,731.6	100.0%	185.21	32,962,332.5	100%	200.80	-972,399.1	15.59

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	6,040.7	208.60	71,839.5	0.21%	195.05	6,040.7	0.0%	208.60	-65,798.8	13.55
Internal	2,090,254.1	199.72	2,536,648.9	196.58	33,862,892.1	99.79%	185.19	32,956,291.8	100.0%	200.80	-906,600.3	15.61
Grand Total	2,090,254.1	199.72	2,542,689.6	196.61	33,934,731.6	100.00%	185.21	32,962,332.5	100.0%	200.80	-972,399.1	15.59

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month			Up-to-Date		
		2020	2021	(+/-) 2020	2020	2021	(+/-) 2020
Bangladesh *	August	11.32	14.39	3.07	45.31	52.15	6.84
Sri Lanka	July	26.5	26.2	-0.3	156.0	187.0	31.0
North India	July	141.1	157.2	16.1	392.0	478.7	86.7
South India	July	20.4	21.8	1.4	119.0	144.2	25.2
All India	July	161.5	179.0	17.5	511.0	622.9	111.9
Kenya	June	46.0	43.0	-3.0	301.0	274.0	-27.0

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKET(S)

KOLKATA SALE 37- 14th, 15th & 16th SEPTEMBER, 2021

CTC Leaf: There was good demand. Select best Assams were around last levels. Other good Assams were barely steady and easier. Brownish sorts were easier. Well-made liquoring sorts in the medium Assam categories were irregular around last levels. Doors in general were around last levels, including plainer and BLF categories which were around last levels. Dust: There was good demand at irregularly easier levels for most categories. M/s Hindustan Unilever was active in both markets especially on the better liquoring Assams. M/s Tata Global Beverages was active on a wide ranges of teas in both offerings. Western India segments were active on brighter liquoring Assams. Regional packeteers showed some interest on clean, well-made varieties. Local buyers were active on the Doors.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	434-501	407-461	420-461
GOOD ASSAMS	379-420	339-379	352-407
MED ASSAMS	217-298	217-285	217-285
BEST DOOARS	352-379	339-352	NA
GOOD DOOARS	244-312	244-312	217-230
MED & PLAINER DOOARS	149-203	149-203	149-190

COONOOR SALE 37- 17th SEPTEMBER, 2021

Fair selective demand on all sorts of teas on offer. The total CTC leaf teas sold this week was 75.85 % (1055970kgs) of the total offering of 1392193Kgs. The brighter, good and the better medium category teas met with selective demand this week with prices falling by Rs 4/6 sometimes more following quality with a fair amount of teas being unsold. The medium and plainer sorts opened to barely steady prices initially however, as the sale progressed they declined in prices by Rs 3/4 but the absorption was better compared to the brighter teas. The major Blenders though continued to be the mainstay of the market they absorbed only 34.26% of the total CTC leaf sold quantity. Regional packeteers were choosy on best, good and better medium teas. Up country buyers and local traders were rather subdued this week. Exporters too were selective on their buying this week.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	163-194	125-140	121-122	114-119	104-112
Medium Brokens	176-260	136-175	125-134	111-123	100-110
Smaller Brokens	190-222	134-165	127-133	112-126	100-111
Fannings	176-234	134-172	129-133	112-127	100-111

MOMBASA SALE 37- 13TH & 15TH SEPTEMBER, 2021

Good but irregular demand prevailed for the 121,938 packages (7,968,316.00 kilos) in the market with prices following quality. 23.68% were unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	260 – 650	306 – 346	298 – 346	298 – 320
Good	256 – 290	300 – 335	258 – 342	294 – 310
Good Medium	246 – 285	270 – 318	278 – 326	296 – 314
Medium	260 – 280	250 – 270	258 – 274	235 – 250
Lower Medium	124 – 189	110 – 220	104 – 248	100 – 235
Plainer	118 – 160	104 – 188	089 – 178	085 – 170