## NATIONAL BROKERS LIMITED

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### **Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 18 held on Monday 13<sup>th</sup> September, 2021

**CTC LEAF**: 45,626 packages of Current Season teas on offer met with a fairly good demand.

**BROKENS**: Well made good liquoring Brokens met with a fairly good market and were generally firm. Their Medium varieties were also a good market and tended dearer. Plain and BLF teas met with an improved market and withdrawals were less.

**FANNINGS**: Good liquoring Fannings were in good demand and were a slightly dearer market. Medium varieties were again a little dearer following competition. Plain and BLF teas met with an improved market with less withdrawals.

CTC DUST: 10,392 packages of Current Season and 30 packages of Old Season teas on offer met with a good demand. Select few bright liquoring Dusts met with good competition and advanced by Tk.8/- to

Tk.10/-. The remainder sold around last levels. Medium varieties were fully firm to slightly dearer closely following quality. Plain and BLFs were easier market particularly latter which witnessed more withdrawals. Blenders were the mainstay of the market whilst Loose tea buyers lent a little more support particularly for CD grade.

**COMMENTS:** Demand was a little more widespread this week with more spontaneous bids emanating from both the Blenders and the Loose tea buyers particularly for the bright liquoring sorts. As a result, more teas were sold this week compared to last.

Dusts sold well.

Our catalogue (Sale 18): Avg: Tk 201.85, Sold 80.4% & (Sale 17) Avg: Tk 200.91, sold 75.1%.

### Quotations - This Week - (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	180-195 nom	180-190 nom	Best	205-210	204-209	PD	175-240	180-243
Medium	192-202	190-202	Good	195-200	193-200	RD	163-270	160-280
Small	193-203	192-202	Medium	189-193	189-192	D	166-278	172-285
Plain	178-183	175-180	Plain	180-185	175-180	CD	180-402	173-406
BLF	155-175	150-170	BLF	155-175	150-170	BLF	163-166	160-173

Exchange Rates 13 September, 2021 Sterling Pound: Tk. 115.2199 dollar: Tk. 83.9692

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	20	271/-	Ali/AKT
Fannings	* Madhupur	PF	30	260/-	HTA/AKT
Clonal Brokens	Kaiyacherra Dalu	GBOP	11	297/-	Pop (D)
Clonal Fannings	Kaiycherra Dalu	OF	20	292/-	Mamoni/Shati
PD/RD Incl. Clone	* Madhupur	RD(TV1)	20	270/-	AKT
D Incl. Clone	* Madhupur	D(BT1)	20	278/-	AKT
CD Incl. Clone	* Madhupur	CD(BT1)	10	402/-	Shawon

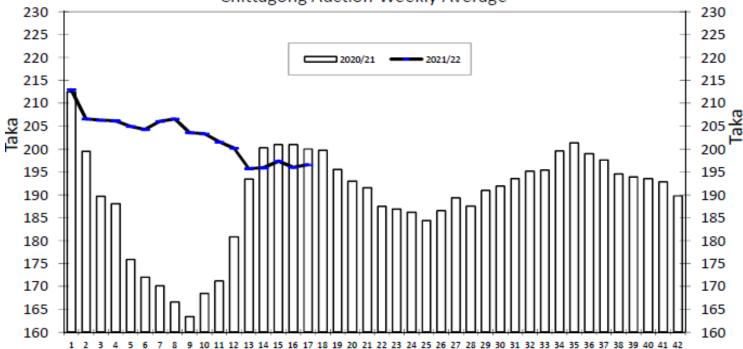
<sup>\*</sup> Above price(s) realised in our catalogue

### **Offerings**

		This Sale	( Sale 18)	8	Next Sal	e ( Sale 19 )		
	Season 2021-2022			2020-2021	Season	2021-2022	Season 2020-2021	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	45,626	2,501,217	43,503	2,383,964	49,466	2,712,715	46,586	2,552,913
Dust	10,422	567,457	11,905	652,394	12,107	663,464	10,719	587,401
Total	56,048	3,068,674	55,408	3,036,358	61,573	3,376,179	57,305	3,140,314

 $\label{eq:chittagong} \begin{array}{c} \text{Chittagong Auction Average: (Sale-17)} \\ \text{Season 2021-22: Tk. 196.59 \& Season 2020-21: Tk. 199.98} \\ \end{array}$ 

# Chittagong Auction Weekly Average



#### Chittagong Auction Statistics - Sale: 17

#### Quantities of Teas Sold & Average Prices Realised

	For the Sale					Up-to-Date Sale						
	Season 2	020/21	Season 20	21/22	Seaso	on 2020/21		Seaso	n 2021/22	(	(+/-) Season 2020/	/21
Category	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,639,890.8	195.52	1,792,461.0	194.61	25,116,952.0	78.9%	178.82	22,928,987.3	75.4%	197.39	-2,187,964.7	18.58
CTC DUST	542,001.3	213.48	446,783.7	204.53	6,329,139.1	19.9%	210.36	7,225,672.3	23.8%	214.26	896,533.2	3.90
Sub-Total	2,181,892.1	199.98	2,239,244.7	196.59	31,446,091.1	98.7%	185.17	30,154,659.6	99.1%	201.44	-1,291,431.5	16.27
Orthodox	0.0	0.00	0.0	0.00	348.0	0.0%	760.62	17,065.0	0.1%	102.26	16,717.0	-658.36
Total	2,181,892.1	199.98	2,239,244.7	196.59	31,446,439.1	98.8%	185.17	30,171,724.6	99.2%	201.38	-1,274,714.5	16.21
Green Tea	58.5	800.00	0.0	0.00	1,832.2	0.0%	415.23	7,234.9	0.0%	441.54	5,402.7	26.31
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
Total	2,181,950.6	200.00	2,239,244.7	196.59	31,448,271.3	98.8%	185.19	30,178,979.5	99.2%	201.44	-1,269,291.8	16.25
Other (s)	6,831.3	156.36	0.0	0.00	396,206.2	99.8%	110.16	240,663.4	0.8%	164.83	-155,542.8	54.67
G.Total	2,188,781.9	199.86	2,239,244.7	196.59	31,844,477.5	100.0%	184.25	30,419,642.9	100%	201.15	-1,424,834.6	16.90

#### **Buyer Purchase Analysis**

	For the Sale U					Up-to-Date Sale						
	Season 20	020/21	Season 20	21/22	Seaso	on 2020/21		Seaso	n 2021/22		(+/-) Season 2020/	21
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	1,097.0	210.00	0.0	0.00	71,839.5	0.23%	195.05	0.0	0.0%	0.00	-71,839.5	-195.05
Internal	2,187,684.9	199.85	2,239,244.7	196.59	31,772,638.0	99.77%	184.23	30,419,642.9	100.0%	201.15	-1,352,995.1	16.92
Grand Total	2.188.781.9	199.86	2.239.244.7	196.59	31.844.477.5	100.00%	184.25	30.419.642.9	100.0%	201.15	-1.424.834.6	16.90

### Crop of Major Tea Producing & Exporting Countries

Qty. (M.Kg)			For the Mont	h	Up-to-Date			
Country	Month	2020	2021	(+/-) 2020	2020	2021	(+/-) 2020	
Bangladesh *	July	12.18	12.57	0.39	33.99	38.31	4.33	
Sri Lanka	July	26.5	26.2	-0.3	156.0	187.0	31.0	
North India	July	141.1	157.2	16.1	392.0	478.7	86.7	
South India	July	20.4	21.8	1.4	119.0	144.2	25.2	
All India	July	161.5	179.0	17.5	511.0	622.9	111.9	
Kenya	June	46.0	43.0	-3.0	301.0	274.0	-27.0	

<sup>\*</sup> Source: Bangladesh Tea Board's Monthly Statistical Bulletin

### **OTHER MARKET(S)**

## KOLKATA SALE 36-7<sup>TH</sup>, 8<sup>TH</sup> & 9<sup>TH</sup> SEPTEMBER, 2021

Leaf: There was good demand. Best and brighter liquoring good Assams were around last levels. The remainder was barely steady to easier. Better Dooars varieties were around last levels. The remainder, including plainer and BLF varieties were easier. Regional packeteers extended fair support on the offerings. Local buyers were active on the Dooars.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	448-503	408-462	421-462
GOOD ASSAMS	380-421	340-380	353-408
MED ASSAMS	231-299	231-285	231-285
BEST DOOARS	353-380	340-353	N/A
GOOD DOOARS	245-313	245-313	217-231
MED & PLAINER DOOARS	149-217	149-204	149-190

### COONOOR SALE 36- 11<sup>th</sup> SEPTEMBER, 2021

Good demand on all sorts of teas on offer. The total CTC leaf teas sold this week was **86.24** % (**1139821kgs**) of the total offering of **1321724Kgs**. The major Blenders continued to be the mainstay of the market. Up country buyers and local traders were selective this week. Exporters continued to be active on medium and plainer sorts especially on the cleaner and blacker sorts along with other Internal buyers.

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CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	164-202	130-144	121-126	114-120	105-113
Medium Brokens	194-266	143-189	129-141	111-128	102-110
Smaller Brokens	177-266	144-173	130-143	114-129	101-113
Fannings	189-227	135-188	130-133	113-129	101-111

## SILIGURI SALE 36-8<sup>TH</sup> SEPTEMBER, 2021

LEAF & DUST: Good demand. Select best sorts were around last. The remainder were generally irregular & tended easier following quality. Buying Pattern: All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	326-442	319-428	285-340
MEDIUM/ BETTER MEDIUM	197-313	197-306	190-279
COMMON / BLF	149-150	149-190	149-183

## MOMBASA SALE 36- 6<sup>TH</sup> /7<sup>TH</sup> SEPTEMBER, 2021

There was good but irregular demand for the 128,659 packages (8,382,107.50 kilos) on offer closely following quality and 28,94% remained unsold.

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CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC					
Best	280 - 650	290 – 346	292 – 336	272 - 318					
Good	255 - 400	290 - 370	290 – 324	285 - 299					
Good Medium	245 – 300	270 – 312	266 – 310	236 – 308					
Medium	260 – 267	250 – 267	258 – 270	235 - 236					
Lower Medium	130 – 198	124 - 220	100 - 238	105 - 215					
Plainer	108 - 170	090 - 206	090 – 179	088 - 165					