## NATIONAL BROKERS LIMITED

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### **Tea Auctioneers since 1948**

### TEA MARKET REPORT – Sale 16 held on Tuesday 31st August, 2021

**CTC LEAF**: 44,145 packages of Current Season teas on offer met with a fairly good demand.

**BROKENS**: Well made good liquoring small Brokens met with a fairly good market and were a little easier. Other varieties followed a similar trend whilst Plain and BLF teas were much less in demand with a quite lot of withdrawals.

**FANNINGS**: Good liquoring Fannings met with a good demand and mostly sold at around last levels with the very best declining in value. Medium types were a good market and generally sold at around last levels. Plain and BLF teas met with less demand and were easier with a lot of withdrawals.

CTC DUST: 131776 packages of Current Season teas on offer met with quite a good demand. Good liquoring Dusts were in good demand and sold at around last levels. Medium sorts were a good market and were generally firm to slightly dearer closely following quality except for CDs which were easier by Tk.10/- to Tk.15/- with quite a lot of withdrawals. Plain and BLF teas were much less in demand and saw a lot of withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** Market opened to a good demand but slackened a little as the sale progressed. Blenders once again were the mainstay of the market but the Loose tea buyers were a little less active As a result, higher valued teas declined in value.

CD were a weak feature of the sale.

Our catalogue (Sale 16): Avg: Tk 201.01, Sold 77.6% & (Sale 15) Avg: Tk 200.87, sold 78.7%.

### **Quotations** – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	180-190 nom	190-200 nom	Best	203-208	205-210	PD	182-207	188-227
Medium	190-200	190-200	Good	193-199	193-200	RD	151-275	165-265
Small	192-201	192-201	Medium	188-192	188-192	D	157-279	161-280
Plain	175-180	175-180	Plain	175-180	175-180	CD	170-406	165-409
BLF	150-175	150-175	BLF	150-175	150-175	BLF	151-170	161-175

Exchange Rates 31 August, 2021 Sterling Pound: Tk. 114.7300 dollar: Tk. 83.9692

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP(S)	20	262/-	AKT
Fannings	* Madhupur	PF	30	267/-	Danish/AKT
Clonal Brokens	Kaiyacherra Dalu	GBOP	21	287/-	Alamgir/Padma
Clonal Fannings	Kaiyacherra Dalu	OF	20	280/-	Kamona/NBT
PD/RD Incl. Clone	* Madhupur	RD(BT1)	10	275/-	MA
D Incl. Clone	* Madhupur	D(BT2)	20	279/-	Salim/Rajdhani
CD Incl. Clone	* Madhupur	CD(BT1)	10	406/-	Shawon

<sup>\*</sup> Above price(s) realised in our catalogue

### **Offerings**

#### This Sale (Sale 16) Next Sale (Sale 17) Season 2021-2022 Season 2020-2021 Season 2021-2022 Season 2020-2021 Type Packages Qty/Kg Packages Qty/Kg Packages Packages Qty/Kg Qty/Kg 44,145 2,420,029 45,850 2,512,580 41,880 2,296,699 46,025 2,522,170 Leaf Dust 11,776 646,679 11,647 638,256 11,239 615,897 12,201 668,615 55,921 3,066,708 57,497 3,150,836 53,119 2,912,596 58,226 3,190,785 Total

Chittagong Auction Average: (Sale – 15) Season 2021-22: Tk. 197.35 & Season 2020-21: Tk. 200.98

Chittagong Auction Weekly Average 230 230 225 225 220 220 2020/21 2021/22 215 215 210 <u>명</u> 205 205 200 200 195 195 190 190 185 185 180 180 175 175 170 170 165 165 160 160 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42

# Chittagong Auction Statistics - Sale: 15

Quantities of Teas Sold & Average Prices Realise

		For th			Up-to-Date Sale							
	Season 20	020/21	Season 20	21/22	Seaso	on 2020/21		Seaso	n 2021/22		(+/-) Season 2020,	/21
Category	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,762,877.0	196.56	1,911,376.7	195.17	21,738,470.2	79.3%	176.14	19,235,969.1	74.6%	198.02	-2,502,501.1	21.88
CTC DUST	505,656.9	216.40	532,910.6	205.18	5,274,332.9	19.2%	209.50	6,286,085.9	24.4%	215.68	1,011,753.0	6.18
Sub-Total	2,268,533.9	200.98	2,444,287.3	197.35	27,012,803.1	98.6%	182.65	25,522,055.0	99.0%	202.37	-1,490,748.1	19.72
Orthodox	0.0	0.00	0.0	0.00	348.0	0.0%	760.62	17,065.0	0.1%	102.26	16,717.0	-658.36
Total	2,268,533.9	200.98	2,444,287.3	197.35	27,013,151.1	98.6%	182.66	25,539,120.0	99.0%	202.30	-1,474,031.1	19.64
Green Tea	0.0	0.00	0.0	0.00	1,773.7	0.0%	402.54	7,234.9	0.0%	441.54	5,461.2	39.00
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	20.0	0.0%	1,400.00	20.0	1,400.00
Total	2,268,533.9	200.98	2,444,287.3	197.35	27,014,924.8	98.6%	182.67	25,546,374.9	99.1%	202.37	-1,468,549.9	19.70
Other (s)	1,097.0	169.00	546.0	130.00	389,374.9	99.8%	109.35	240,663.4	0.9%	164.83	-148,711.5	55.48
G.Total	2.269.630.9	200.97	2 444 833 3	197.34	27 404 299 7	100.0%	181.63	25 787 038 3	100%	202.02	-1.617.261.4	20.39

#### **Buyer Purchase Analysis**

	For the Sale					Up-to-Da	ate Sale					
	Season 20	020/21	Season 20	21/22	Seaso	on 2020/21		Seaso	n 2021/22	(	(+/-) Season 2020/	21
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	63,877.3	0.23%	193.18	0.0	0.0%	0.00	-63,877.3	-193.18
Internal	2,269,630.9	200.97	2,444,833.3	197.34	27,340,422.4	99.77%	181.60	25,787,038.3	100.0%	202.02	-1,553,384.1	20.42
<b>Grand Total</b>	2,269,630.9	200.97	2,444,833.3	197.34	27,404,299.7	100.00%	181.63	25,787,038.3	100.0%	202.02	-1,617,261.4	20.39

### **Crop of Major Tea Producing & Exporting Countries**

Qty. (M.Kg)			For the Mont	Up-to-Date			
Country	Month	2020	2021	(+/-) 2020	2020	2021	(+/-) 2020
Bangladesh *	July	12.18	12.57	0.39	33.99	38.31	4.33
Sri Lanka	July	26.5	26.2	-0.3	156.0	187.0	31.0
North India	June	117.1	143.6	26.5	250.7	321.5	70.8
South India	June	22.2	25.2	3.0	98.8	122.4	23.6
All India	June	139.3	168.8	29.5	349.5	443.9	94.4
Kenya	May	47.0	45.3	-1.7	255.2	230.6	-24.6

Source: Bangladesh Tea Board's Monthly Statistical Bulletin

### OTHER MARKET(S)

# KOLK<u>ATA SALE 34-24<sup>TH</sup> /25<sup>TH</sup> & 26<sup>TH</sup> AUGUST, 2021</u>

CTC Leaf: There was good demand. Best and good Assams were barely steady to irregularly easier except for select brightest descriptions which were around last. Well-made and liquoring teas in the medium categories were well received and were steady whilst the remainder was irregularly easier. Good and other well-made Dooars were steady. The remainder, including plainer and BLF sorts were barely steady to easier. Export interest was very limited. Regional packers and Internal traders showed some interest. Local buyers were active on the Dooars.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	451-505	423-464	437-478
GOOD ASSAMS	382-423	355-396	355-423
MED ASSAMS	232-300	232-287	232-287
BEST DOOARS	355-382	341-355	NA
GOOD DOOARS	273-314	273-314	218-232
MED & PLAINER DOOARS	164-232	164-218	164-191

# COONOOR SALE 34- 27<sup>TH</sup> AUGUST, 2021

Good demand on all sorts of teas on offer. The total CTC leaf teas sold this week was 92.22 % (1329434kgs) of the total offering of 1441650Kgs. The best liquoring teas sold irregularly around last levels except for few improved lines fetching some handsome gains Up country buyers and local traders continued to be forceful. Exporters continued their buying on medium and plainer sorts especially on the cleaner and blacker sorts along with other Internal buyers.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	172-201	128-157	119-127	109-117	98-108
Medium Brokens	191-299	143-190	126-142	111-124	101-109
Smaller Brokens	190-268	147-184	132-146	116-131	97-115
Fannings	191-213	147-184	130-139	108-128	98-106

### SILIGURI SALE 34- 25<sup>TH</sup> AUGUST, 2021

LEAF & DUST: Good demand. Select Best/good sorts were well competed for at firm to occasionally dearer levels following quality. The remainder were irregular around last. Buying Pattern: All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	334-444	321-423	287-355
MEDIUM/ BETTER MEDIUM	218-328	212-307	191-280
COMMON / BLF	150-212	150-205	150-184

### MOMBASA SALE 34- 23<sup>rd</sup> & 24<sup>th</sup> AUGUST, 2021

There was better absorption and much improved demand for the 129,475 packages (8,413,080.00 kilos) in the market and 27.34% remained unsold.

CTC	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
QUOTATIONS				
Best	265 – 680	300 – 336	272 – 320	260 – 292
Good	252 - 370	270 – 328	272 – 298	266 – 282
Good Medium	254 – 304	245 – 310	260 – 286	260 - 282
Medium	260 – 268	250 – 264	258 – 262	234 - 238
Lower Medium	126 – 221	122 - 210	104 – 236	107 – 226
Plainer	098 – 162	087 - 204	082 - 182	082 - 174