# NATIONAL BROKERS LIMITED

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# Tea Auctioneers since 1948

# TEA MARKET REPORT – Sale 13 held on Monday 9<sup>th</sup> August, 2021

CTC LEAF: 46,157 packages of Current Season and 11 packages of Old Season teas on offer met with a fair demand at easier rates.

BROKENS: Well made good liquoring Brokens met with a fairly good demand but eased slightly by Tk.2/to Tk.3/-. Good and Medium varieties met with a fair demand and were easier also by Tk.2/- to Tk.3/- with some withdrawals. Plain and BLFs met with less demand at easier rates and there were quite fair withdrawals.

FANNINGS: Best liquoring Fannings met with a fairly good demand at slightly easier rates. Good and Medium varieties again met with a fair demand and eased by Tk.2/- to Tk.3/-. Plain and BLFs met with less demand at easier rates and there were quite fair withdrawals.

CTC DUST: 14,914 packages of Current Season and 30 packages of Old Season teas on offer met with less demand. Good liquoring Dusts were an easier market and sold at a drop of Tk.15/- to Tk.20/- with a few withdrawals. Others also sold at lower rates with more withdrawals. Plain and BLF teas were mostly withdrawn without any bids. Blenders lent strong support with only fair interest from the Loose tea buyers.

**COMMENTS:** A larger weight of tea on offer met with quite a fair demand but at mostly easier rates following less competition. Blenders lent a little more support particularly for the good liquoring varieties but Loose tea buyers were again very selective.

Dusts were an easier market.

Our catalogue ( Sale 13 ): Avg: Tk 199.99, Sold 77.9% & (Sale 12) Avg: Tk 209.11, sold 76.7%.

### **Quotations** – This Week – (In Taka)

| Brokens | This Week   | Last Week   | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-------------|-------------|----------|-----------|-----------|------|-----------|-----------|
| Large   | 197-202 nom | 200-205 nom | Best     | 205-212   | 205-215   | PD   | 180-212   | 197-222   |
| Medium  | 194-200     | 195-201     | Good     | 197-201   | 198-202   | RD   | 164-260   | 160-270   |
| Small   | 195-201     | 197-202     | Medium   | 192-195   | 193-197   | D    | 168-275   | 175-249   |
| Plain   | 175-180     | 180-185     | Plain    | 175-180   | 180-185   | CD   | 170-417   | 176-388   |
| BLF     | 155-175     | 155-175     | BLF      | 155-175   | 155-175   | BLF  | 164-184   | 175-198   |

Exchange Rates 09 August, 2021 Sterling Pound: Tk. 115.1410 dollar: Tk. 83.6702

Top Prices – This Week

| Category – CTC    | Garden                    | Grade           | Package | Price | Buyer(s)           |
|-------------------|---------------------------|-----------------|---------|-------|--------------------|
| Brokens           | * Madhupur                | GBOP/GBOPS      | 60      | 250/- | Ispahani/AKT       |
| Fannings          | * Madhupur                | PF              | 30      | 260/- | MA/Ispahani        |
| Clonal Brokens    | Madhupur/Kaiyacherra Dalu | GBOP(BT1)/ GBOP | 40      | 262/- | AKT/Rose/LC/Mustaq |
| Clonal Fannings   | Kaiyacherra Dalu          | OF              | 11      | 276/- | Banani             |
| PD/RD Incl. Clone | * Madhupur                | RD(BT1)         | 10      | 260/- | AKT                |
| D Incl. Clone     | * Madhupur                | D(TV1)          | 20      | 275/- | Shawon             |
| CD Incl. Clone    | * Madhupur                | CD(BT1)         | 10      | 417/- | Sen                |

<sup>\*</sup> Above price(s) realised in our catalogue

### **Offerings**

|       | This Sale (Sale 13) |           |                  |           | Next Sale (Sale 14) |           |                  |           |
|-------|---------------------|-----------|------------------|-----------|---------------------|-----------|------------------|-----------|
|       | Season 2021-2022    |           | Season 2020-2021 |           | Season 2021-2022    |           | Season 2020-2021 |           |
| Type  | Packages            | Qty/Kg    | Packages         | Qty/Kg    | Packages            | Qty/Kg    | Packages         | Qty/Kg    |
| Leaf  | 46,168              | 2,530,930 | 49,231           | 2,697,859 | 43,525              | 2,386,911 | 48,828           | 2,675,774 |
| Dust  | 14,944              | 820,452   | 9,383            | 514,188   | 13,668              | 749,006   | 11,723           | 642,420   |
| Total | 61,112              | 3,351,382 | 58,614           | 3,212,047 | 57,193              | 3,135,917 | 60,551           | 3,318,195 |

Chittagong Auction Average: ( Upto Sale – 12 ) Season 2021-22: Tk. 200.20 & Season 2020-21: Tk. 180.84

### **OTHER MARKET(S)**

 $\frac{\text{KOLKATA SALE 31- 4}^{\text{TH}}/5^{\text{TH}} \& 6^{\text{TH}} \text{AUGUST, 2021}}{\text{CTC: There was good demand. Select best Assams were around last levels. The remainder was irregular and easier}$ with quality. Dooars were generally barely steady to easier. Export interest continued to be very limited. Regional packeteers showed some interest. Local buyers were active on the Dooars.

| Tea Category USC/KG  | Brokens | Fannings | Dusts   |
|----------------------|---------|----------|---------|
| BEST ASSAMS          | 445-485 | 418-458  | 431-458 |
| GOOD ASSAMS          | 377-418 | 350-391  | 350-404 |
| MED ASSAMS           | 243-296 | 229-283  | 229-283 |
| BEST DOOARS          | 337-364 | 337-350  | NA      |
| GOOD DOOARS          | 270-310 | 270-310  | 216-229 |
| MED & PLAINER DOOARS | 175-229 | 175-216  | 162-189 |

## COONOOR SALE 31- 7<sup>TH</sup> AUGUST, 2021

Continued suppressed demand on the best liquoring teas. Good category teas met with fair demand. Better medium, medium and plainer teas good demand at easier price levels. Exporters selectively operated on the better medium types. Up country buyers and local traders too were selective. Other Exporters limited their purchase on medium and plainer sorts especially on the cleaner and blacker sorts.

| CTC<br>Leaf(USC/KG) | Best    | Good    | Better<br>Medium | Medium  | Plain   |
|---------------------|---------|---------|------------------|---------|---------|
| Larger Brokens      | 158-212 | 120-148 | 113-119          | 105-112 | 100-104 |
| Medium Brokens      | 189-240 | 125-183 | 119-124          | 106-117 | 100-105 |
| Smaller Brokens     | 195-245 | 135-183 | 121-133          | 108-120 | 102-106 |
| Fannings            | NQ      | 132-183 | 116-129          | 108-115 | 104-106 |

## SILIGURI SALE 31- 4<sup>TH</sup> AUGUST 2021

LEAF: Good general demand. Select Liquoring sorts in the best/good category were steady to easier. The remainder eased irregularly in line quality. DUST: Subdued demand at easier levels with fair withdrawals. Buying Pattern: Internal- Main stay. Blenders- Operated. Exporters- selective

| Quotations (USC/KG)      | Brokens(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
|--------------------------|-----------------|------------------|---------------|
| GOOD / BEST              | 323-425         | 310-404          | 276-337       |
| MEDIUM/ BETTER<br>MEDIUM | 216-317         | 202-303          | 189-270       |
| COMMON / BLF             | 148-209         | 148-195          | 148-182       |

MOMBASA SALE 31- 2<sup>ND</sup> /3<sup>RD</sup> & 4<sup>TH</sup> AUGUST, 2021

Much improved demand for the 182,500 packages (11,951,444.00 kilos) in the market but interest eased towards the close due higher expectation on price especially on BP1s with more teas (17.69%) unsold.

| CTC          | BP1 – USC | PF1 – USC | PD – USC  | D1 - USC  |
|--------------|-----------|-----------|-----------|-----------|
| QUOTATIONS   |           |           |           |           |
| Best         | 262 - 558 | 248 - 292 | 247 - 260 | 232 - 285 |
| Good         | 248 - 390 | 248 - 274 | 246 – 267 | 235 – 251 |
| Good Medium  | 245 - 283 | 243 – 260 | 247 – 256 | 211 – 256 |
| Medium       | 239 - 264 | 229 – 244 | 232 - 243 | 211 - 227 |
| Lower Medium | 114 - 180 | 100 – 199 | 078 - 224 | 100 - 198 |
| Plainer      | 074 - 160 | 070 - 184 | 071 - 170 | 085 - 156 |