

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 12 held on Monday 2nd August, 2021

CTC LEAF: 37,597 packages of Current Season & 160 packages of Old Season teas on offer continued to meet with less demand.

BROKENS: Best Brokens met with a fairly good demand and sold at slightly easier rates. Good and Medium varieties met with a fair demand and were also slightly easier. Plain and BLFs met with a selective demand at easier rates and witnessed more withdrawals.

FANNINGS: Best varieties of Fannings met with a fairly good demand but were again slightly easier following less competition. Good and Medium varieties met with a fair demand but were slightly easier. Plain and BLFs met with a selective demand at easier rates and witnessed more withdrawals.

CTC DUST: 10,721 packages of Current Season & 60 packages of Old Season teas on offer met with a good

demand. Good liquoring Dusts sold well at easier rates particularly the CDs which also witnessed more withdrawals compared to last sale. Others were fairly well supported and sold at around last levels. Plain and BLFs met with selective demand at slightly easier rates with fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Today's sale met with a fair demand but witnessed less competition throughout the sale. Good liquoring varieties met with a fairly good demand by major Blenders who were the mainstay of the market. Loose tea buyers were virtually absent. Dusts sold well.

Our catalogue (Sale 12): Avg: Tk 209.25, Sold 75.9% & (Sale 11) Avg: Tk 209.83, sold 68.2%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	200-205 nom	200-207 nom	Best	205-215	210-218	PD	197-222	205-240
Medium	195-201	198-202	Good	198-202	200-204	RD	160-270	170-275
Small	197-202	199-204	Medium	193-197	193-198	D	175-249	178-278
Plain	180-185	180-185	Plain	180-185	180-185	CD	176-388	186-400
BLF	155-175	155-175	BLF	155-175	155-175	BLF	175-198	170-195

Exchange Rates 02 August, 2021 Sterling Pound: Tk. 115.4157 dollar: Tk. 83.6702

Top Prices – This Week

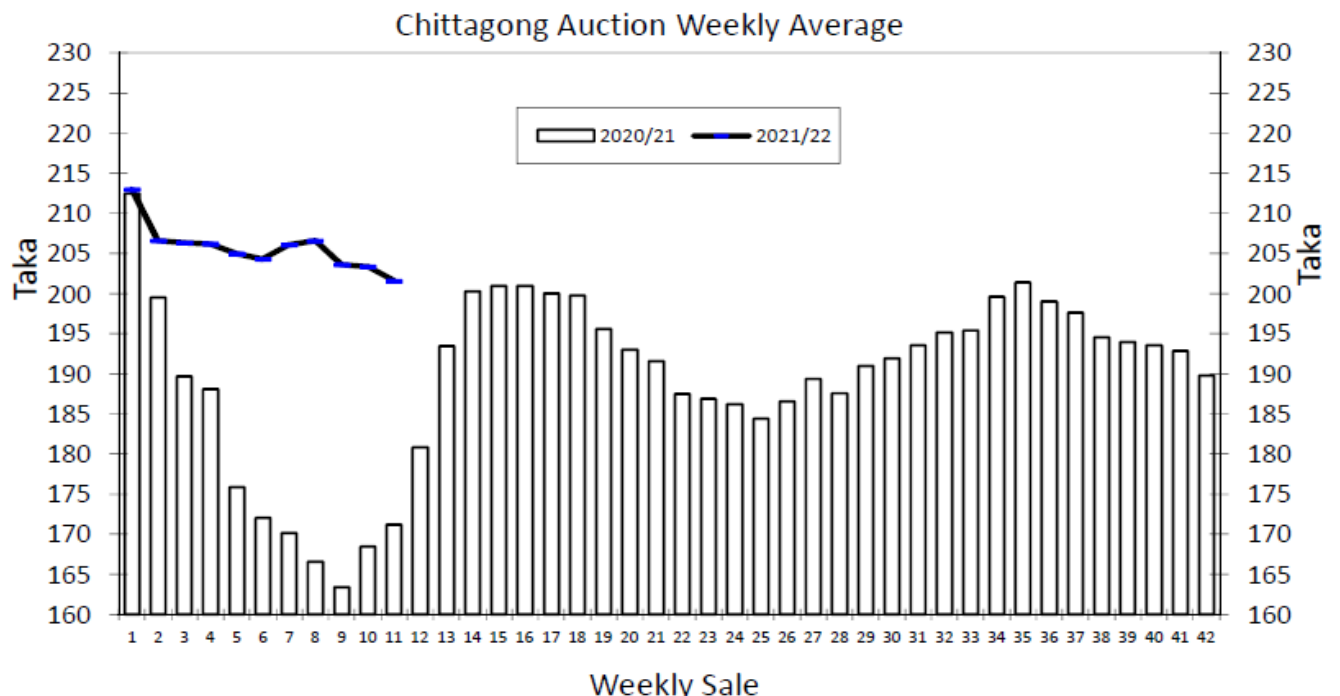
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOPS	20	256/-	Aftab/AKT
Fannings	* Madhupur/ Madhupur	PF	30/10	255/-	AKT/Danish/AKT
Clonal Brokens	Kaiyacherra Dalu	GBOP	20	263/-	Shati/AKT
Clonal Fannings	Madhupur	PF(BT1)	10	265/-	AKT
PD/RD Incl. Clone	* Madhupur	RD(BT1)	10	270/-	MA
D Incl. Clone	Clevedon	D	10	260/-	Shawon
CD Incl. Clone	* Madhupur	CD(BT1)	10	388/-	Padma

* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 12)				Next Sale (Sale 13)			
	Season 2021-2022		Season 2020-2021		Season 2021-2022		Season 2020-2021	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	37,757	2,069,839	56,791	3,112,147	46,198	2,533,498	49,231	2,697,859
Dust	10,781	591,985	9,861	540,383	14,924	817,835	9,383	514,188
Total	48,538	2,661,824	66,652	3,652,530	61,122	3,351,334	58,614	3,212,047

Chittagong Auction Average: (Upto Sale – 11)
Season 2021-22: Tk. 201.54 & Season 2020-21: Tk. 171.19



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22			(+/-) Season 2020/21		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	2,112,288.5	161.10	1,533,965.5	198.25	13,375,713.4	78.3%	169.58	12,316,685.4	73.6%	199.88	-1,059,028.0	30.30
CTC DUST	455,273.5	218.00	452,782.6	212.72	3,322,996.7	19.5%	202.19	4,183,801.4	25.0%	220.84	860,804.7	18.65
Sub-Total	2,567,562.0	171.19	1,986,748.1	201.54	16,698,710.1	97.8%	176.07	16,500,486.8	98.6%	205.20	-198,223.3	29.13
Orthodox	299.0	705.00	0.0	0.00	299.0	0.0%	705.00	17,065.0	0.1%	102.26	16,766.0	-602.74
Total	2,567,861.0	171.25	1,986,748.1	201.54	16,699,009.1	97.8%	176.08	16,517,551.8	98.7%	205.09	-181,457.3	29.01
Green Tea	0.0	0.00	0.0	0.00	1,705.7	0.0%	388.39	39.4	0.0%	1,062.72	-1,666.3	674.33
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	10.0	0.0%	2,000.00	10.0	2,000.00
Total	2,567,861.0	171.25	1,986,748.1	201.54	16,700,714.8	97.8%	176.10	16,517,601.2	98.7%	205.09	-183,113.6	28.99
Other (s)	1,132.5	270.51	14,314.5	143.97	377,207.9	99.7%	107.27	224,162.0	1.3%	165.65	-153,045.9	58.38
G.Total	2,568,993.5	171.29	2,001,062.6	201.13	17,077,922.7	100.0%	174.58	16,741,763.2	100%	204.57	-336,159.5	29.99

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22			(+/-) Season 2020/21		
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	55,666.3	0.33%	196.29	0.0	0.0%	0.00	-55,666.3	-196.29
Internal	2,568,993.5	171.29	2,001,062.6	201.13	17,022,256.4	99.67%	174.51	16,741,763.2	100.0%	204.57	-280,493.2	30.06
Grand Total	2,568,993.5	171.29	2,001,062.6	201.13	17,077,922.7	100.00%	174.58	16,741,763.2	100.0%	204.57	-336,159.5	29.99

OTHER MARKET(S)

KOLKATA SALE 30- 28TH /29TH & 30TH JULY, 2021

CTC Leaf: There was good demand. Best Assams were barely steady to around last whilst other Assams categories were an easier market. Dooars varieties were easier. Export interest was very limited. Local buyers operated on the Dooars.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	457-484	430-470	444-457
GOOD ASSAMS	376-417	363-390	376-403
MED ASSAMS	255-296	242-282	255-296
BEST DOOARS	350-376	336-350	N/A
GOOD DOOARS	269-323	269-309	215-229
MED & PLAINER DOOARS	175-229	175-215	161-188

COONOOR SALE 30 – 31ST JULY 2021

Selective demand on the best category, whilst the others met with fair demand. The total CTC leaf teas sold this week was 82.56 % (1178861kgs) of the total offering of 1427969 kgs.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	175-223	126-161	113-125	108-112	99-106
Medium Brokens	186-266	130-183	121-129	110-120	104-109
Smaller Brokens	202-257	134-188	128-133	109-126	102-108
Fannings	188-203	134-183	118-133	108-117	102-106

SILIGURI SALE 30- 28TH JULY 2021

LEAF : Fair general demand. Levels across all segments were generally easier following quality with some withdrawals at times.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	323-417	316-403	282-336
MEDIUM/ BETTER MEDIUM	222-316	208-309	188-276
COMMON / BLF	148-215	148-202	148-181

SALE 30- 26TH, 27TH & 28TH JULY, 2021

There was improved demand with better absorption for the 163,760 packages (10,756,518.00 kilos) on offer and only 18.76% remained unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	260 – 530	233 – 270	240 – 257	143 – 273
Good	254 – 402	239 – 251	241 – 252	236
Good Medium	247 – 279	238 – 244	246 – 247	-
Medium	218 – 232	209 – 227	212 – 215	182 – 215
Lower Medium	110 – 192	106 – 193	077 – 216	094 – 190
Plainer	078 – 141	070 – 175	086 – 160	080 – 150