

NATIONAL BROKERS LIMITED

<http://nationalbrokersbd.com/>

Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 09 held on Monday 5th July, 2021

CTC LEAF: 31,976 packages of Current Season & 105 packages of Old Season teas on offer met with quite a fair demand.

BROKENS: All well made Brokens met with a good demand although prices eased a little. Medium varieties witnessed a fair demand at lower rates. Plain and BLFs met with a selective demand and where sold declined by upto Tk.5/-.

FANNINGS: Best Fannings witnessed a fairly good demand at lower rates declining by Tk.3/- to Tk.5/- over last. Other varieties saw a fairly good demand and were about steady. Plain and BLFs met with a selective demand and where sold declined by upto Tk.5/-.

CTC DUST: 11,201 packages of Current Season & 45 packages of Old Season teas on offer met with quite a fair demand. Good liquoring Dusts met with a good

demand at slightly easier rates particularly CDs which declined upto Tk.15/-. Others witnessed a fair demand at lower rates. Plain and BLF met with a selective demand with more withdrawals compared to last. Blenders were the mainstay of the Dust market whilst Loose tea buyers lent only fair support.

COMMENTS: Today's sale was held amidst a strict lockdown where a fewer number of buyers participated. However, Blenders were active but there was less competition. As a result, price levels declined a little with the exception of best liquoring teas which continued to sell well.

Dusts were an easier market.

Our catalogue (Sale 09): Avg: Tk 211.73, Sold 74.8% & (Sale 08) Avg: Tk 212.09, sold 87.8%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	205-214 nom	208-215	Best	215-222	217-225	PD	195-248	193-259
Medium	200-205	202-207	Good	205-210	208-215	RD	190-275	152-280
Small	202-208	203-210	Medium	200-203	202-205	D	179-278	175-265
Plain	185-195	190-195	Plain	185-195	190-195	CD	183-257	170-352
BLF	155-175	168-178	BLF	155-175	168-178	BLF	174-179	152-200

Exchange Rates 05 June, 2021 Sterling Pound: Tk. 114.8448 dollar: Tk. 83.6702

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOPS	20	267/-	AKT/HTA
Fannings	* Madhupur	PF	20	265/-	AKT
Clonal Brokens	* Madhupur	GBOP(TV1)	10	316/-	Uttara
Clonal Fannings	* Madhupur	PF(BT2)	10	288/-	HRC
PD/RD Incl. Clone	* Madhupur	RD(BT1)	10	275/-	AKT
D Incl. Clone	* Madhupur	D	20	278/-	Shawon
CD Incl. Clone	Deundi	CD	10	264/-	Meghna

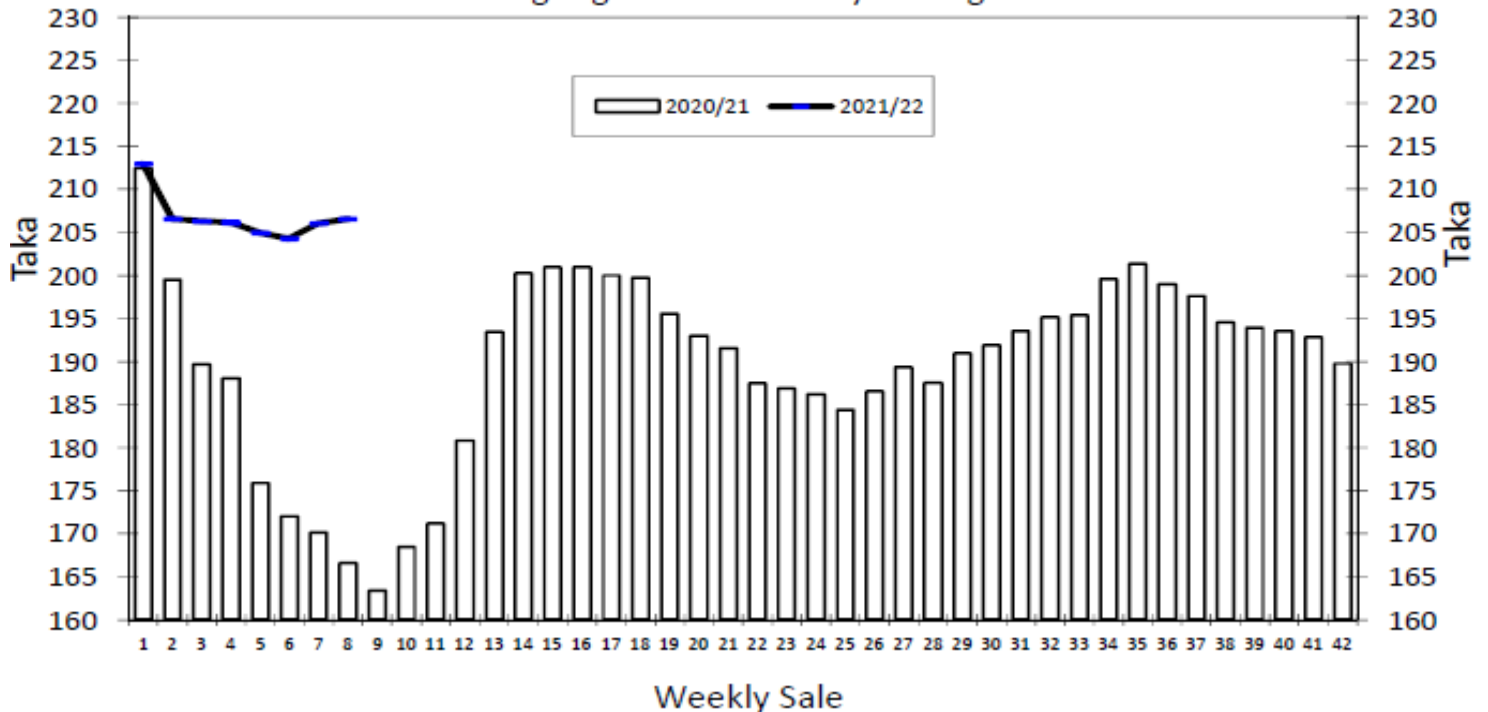
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 09)				Next Sale (Sale 10)			
	Season 2021-2022		Season 2020-2021		Season 2021-2022		Season 2020-2021	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	32,081	1,758,680	56,700	3,204,165	30,881	1,693,514	52,681	2,886,919
Dust	11,246	615,248	9,813	538,933	10,861	595,183	8,209	449,853
Total	43,327	2,373,929	66,513	3,743,098	41,742	2,288,697	60,890	3,336,772

Chittagong Auction Average: (Upto Sale – 08)
Season 2021-22: Tk. 206.57 & Season 2020-21: Tk. 166.58

Chittagong Auction Weekly Average



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,285,962.2	159.02	1,531,447.5	202.25	8,030,638.5	76.8%	176.61	8,208,009.9	72.7%	200.18	177,371.4	23.57
CTC DUST	356,423.0	193.87	513,760.7	219.43	2,047,762.2	19.6%	199.95	2,858,207.8	25.3%	224.24	810,445.6	24.29
Sub-Total	1,642,385.2	166.58	2,045,208.2	206.57	10,078,400.7	96.4%	181.35	11,066,217.7	98.1%	206.39	987,817.0	25.04
Orthodox	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	17,065.0	0.2%	102.26	17,065.0	102.26
Total	1,642,385.2	166.58	2,045,208.2	206.57	10,078,400.7	96.4%	181.35	11,083,282.7	98.2%	206.23	1,004,882.0	24.88
Green Tea	1,098.0	350.00	0.0	0.00	1,647.2	0.0%	366.67	39.4	0.0%	1,062.72	-1,607.8	696.05
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	10.0	0.0%	2,000.00	10.0	2,000.00
Total	1,643,483.2	170.32	2,045,208.2	206.57	10,080,047.9	96.4%	181.38	11,083,332.1	98.2%	206.24	1,003,284.2	24.85
Other (s)	1,097.0	108.50	13,707.9	161.36	373,229.9	99.5%	106.43	201,091.1	1.8%	168.27	-172,138.8	61.84
G.Total	1,644,580.2	166.54	2,058,916.1	206.27	10,453,277.8	100.0%	178.71	11,284,423.2	100%	205.56	831,145.4	26.85

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2020/21		Season 2021/22		Season 2020/21		Season 2021/22		(+/-) Season 2020/21			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	55,666.3	0.53%	196.29	0.0	0.0%	0.00	-55,666.3	-196.29
Internal	1,644,580.2	166.54	2,058,916.1	206.27	10,397,611.5	99.47%	178.61	11,284,423.2	100.0%	205.56	886,811.7	26.95
Grand Total	1,644,580.2	166.54	2,058,916.1	206.27	10,453,277.8	100.00%	178.71	11,284,423.2	100.0%	205.56	831,145.4	26.85

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month			Up-to-Date		
		2020	2021	(+/-) 2020	2020	2021	(+/-) 2020
Bangladesh *	May	8.66	6.28	-2.37	12.85	12.20	-0.65
Sri Lanka	May	28.6	30.3	1.7	103.0	135.0	32.0
North India	May	76.0	77.4	1.4	133.6	177.9	44.3
South India	May	20.7	24.3	3.6	76.6	97.1	20.5
All India	May	96.7	101.7	5.0	210.2	275.0	64.8
Kenya	April	49.7	44.3	-5.4	208.2	185.3	-22.9

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

OTHER MARKET(S)

KOLKATA SALE 26- 29th & 30th JUNE, 2021

There was good demand. Select best and good Assams sold around last levels. The remainder was irregularly easier. Better Dooars were irregular around last. Medium and plainer categories were easier; the latter witnessing low interest with large weights being outlisted due to want of bids.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	483-550	456-510	470-497
GOOD ASSAMS	430-470	403-443	403-456
MED ASSAMS	309-376	295-349	295-362
BEST DOOARS	362-376	349-362	309-336
GOOD DOOARS	322-336	309-322	242-268
MED & PLAINER DOOARS	188-242	188-228	175-201

COONOOR SALE 26- 2ND JULY, 2021

Though the market met with good demand it was very erratic among the categories of teas on offer during the process of auction. The total CTC leaf teas sold this week was 86.19 % (1416966kgs) of the total offering of 1643943Kgs.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	175-191	134-172	117-133	109-115	107
Medium Brokens	184-256	134-183	124-133	110-122	107-109
Smaller Brokens	185-255	148-183	134-146	115-133	107-114
Fannings	172-244	156-169	141-153	114-140	107-113

SILIGURI SALE 26 – 30TH JUNE, 2021

Fair demand. Select best sorts met with better enquiry. Levels across all category witnessed correction by Rs.10/15 with fair withdrawals in the medium and plainer category. Buying Pattern: Internal-Main stay. Blenders- HUL operated, TCPL/GGL- Selective.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	349-416	336-409	295-376
MEDIUM/ BETTER MEDIUM	248-336	242-329	222-289
COMMON / BLF	161-235	161-228	161-215

MOMBASA SALE 26- 28th/29th/30th JUNE, 2021

Fairly good demand for the 205,696 packages (13,615,051.00 kilos) at reduced levels with 16.43% unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
Best	200 – 546	195 – 264	182 – 238	170 – 236
Good	185 – 407	195 – 221	182 – 218	170 – 194
Good Medium	166 – 218	185 – 206	180 – 192	160 – 190
Medium	160 – 206	160 – 197	160 – 214	148 – 188
Lower Medium	126 – 170	112 – 170	095 – 186	080 – 167
Plainer	088 - 160	080 – 158	074 – 133	065 – 130