

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 31 held on Monday 28<sup>th</sup> December, 2020

CTC LEAF: 38,228 packages of Current Season and 60 packages of Old Season teas on offer met with a fairly good demand.

BROKENS: Well made good liquoring BOPs met with a little less demand and were slightly easier whilst their GBOPs were a good market and were mostly firm. Medium varieties met with quite a strong demand and were irregularly dearer. Plain and BLFs were also a good market and were fully firm to slightly dearer.

FANNINGS: Well made good liquoring Fannings met with a good demand but were a slightly easier market. Mediums once again met with a good demand and tended dearer. Likewise, Plain and BLF teas were also a dearer market.

CTC DUST: 10,465 packages of Current Season teas on offer met with a good demand. Select few lines of

Ds and CDs met with a good competition and advanced by Tk.5/- to Tk.7/-. Other cleaner, well made bright liquoring teas sold at last levels. Their Mediums were firm to slightly dearer closely following quality. However, plain and BLF teas met with a limited demand at easier rates with quite fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Demand was well maintained this week but there were less number of buyers operating in the market. Blenders continued to be active whilst Loose tea buyers were more selective.

Good liquoring Dusts were a strong feature of the sale.

**Our catalogue (Sale 31): Avg: Tk 201.94, Sold 84.7% & (Sale 30) Avg: Tk 197.35, sold 83.2%.**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	170-175 nom	170-175 nom	Best	200-207	200-210	PD	162-277	165-309
Medium	175-182	175-185	Good	192-197	193-198	RD	160-316	168-303
Small	183-205	185-208	Medium	180-185	180-187	D	166-315	188-278
Plain	160-170	158-168	Plain	160-170	158-168	CD	180-380	160-345
BLF	155-165	150-165	BLF	155-165	150-165	BLF	170-208	175-212

Exchange Rates 28<sup>th</sup> Decembers, 2020 Sterling Pound: Tk. 112.5351 dollar: Tk. 83.6702

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Balisera	BOP	20	220/-	Unilever/Meghna
Fannings	* Madhupur	PF	30	245/-	AKT
Clonal Brokens	Kaiyacherra Dalu	GBOP	11	301/-	AKT
Clonal Fannings	* Madhupur/Clevedon	PF(BT1)/OF	30/20	267/-	Shawon/HRC/KT/Jamuna
PD/RD	* Amrail	RD	10	316/-	Danish
D	* Daragaon	D	10	315/-	AKT
CD	* Amrail	CD	20	380/-	Shawon

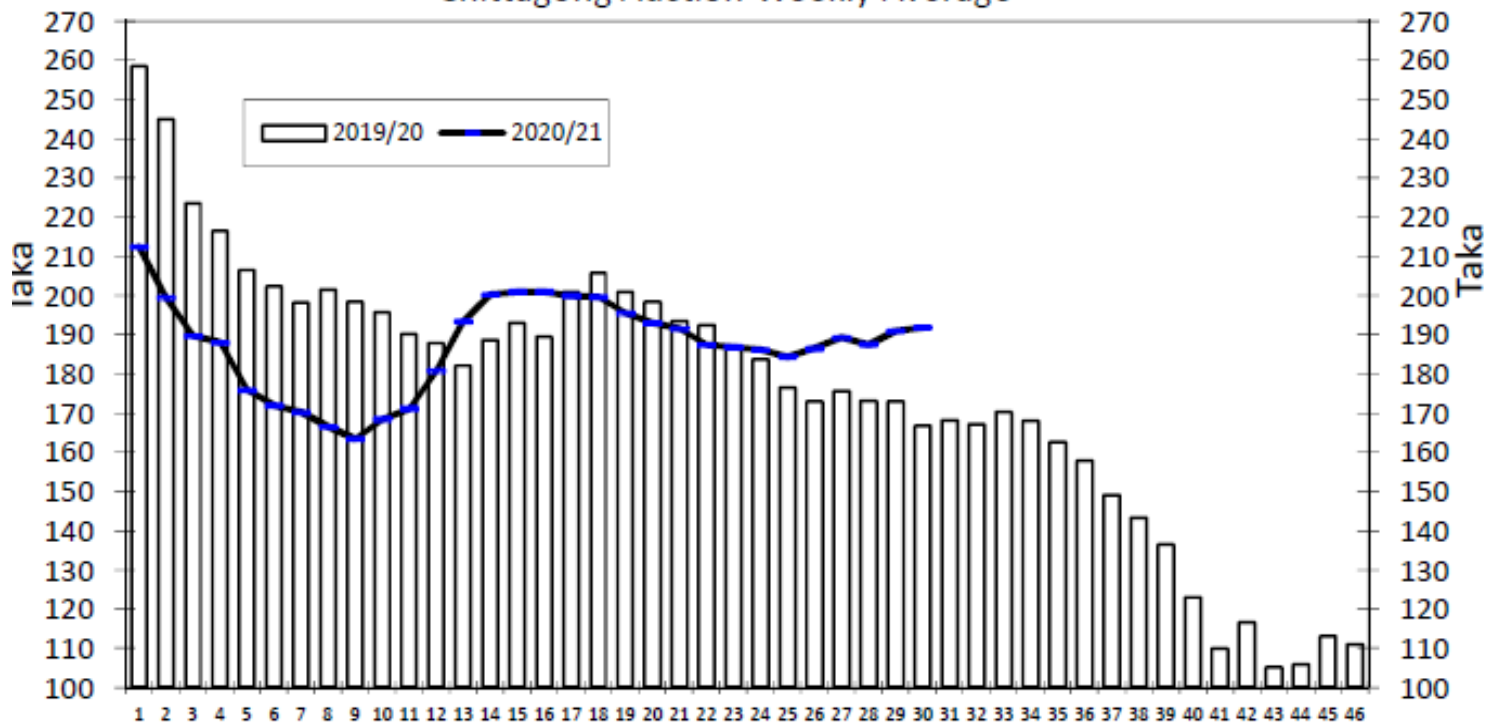
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 31 )				Next Sale ( Sale 32 )			
	Season 2020-2021		Season 2019-2020		Season 2020-2021		Season 2019-2020	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	38,228	2,094,894	68,866	3,773,857	39,317	2,156,144	75,416	4,129,881
Dust	10,465	573,482	9,695	531,286	9,438	517,202	11,728	643,984
Total	48,693	2,668,376	78,561	4,305,143	48,755	2,673,347	87,144	4,773,865

Chittagong Auction Average: Sale 30  
Season 2020/21: Tk. 191.89 & Season 2019/20: Tk. 166.81

### Chittagong Auction Weekly Average



Weekly Sale

**Chittagong Auction Statistics - Sale: 30**

**Quantities of Teas Sold & Average Prices Realised**

Category	For the Sale				Up-to-Date Sale							
	Season 2019/20		Season 2020/21		Season 2019/20		Season 2020/21		(+/-) Season 2019/20			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	2,184,906.5	163.56	1,775,723.0	184.00	49,819,362.0	81.5%	191.18	48,626,811.6	79.4%	181.00	-1,192,550.4	-10.18
CTC DUST	446,193.2	182.72	437,437.1	223.93	11,004,059.0	18.0%	200.20	12,151,578.1	19.8%	213.23	1,147,519.1	13.03
Sub-Total	2,631,099.7	166.81	2,213,160.1	191.89	60,823,421.0	99.5%	192.81	60,778,389.7	99.2%	187.44	-45,031.3	-5.37
ORTHODOX	0.0	0.00	69.0	1,000.00	297.5	0.0%	236.77	25,991.0	0.0%	121.18	25,693.5	-115.59
Total	2,631,099.7	166.81	2,213,229.1	191.92	60,823,718.5	99.5%	192.81	60,804,380.7	99.3%	187.42	-19,337.8	-5.39
GREEN TEA	0.0	0.00	0.0	0.00	3,423.0	0.01%	452.15	5,276.7	0.0%	506.79	1,853.7	54.64
Total	2,631,099.7	166.81	2,213,229.1	191.92	60,827,141.5	99.5%	192.82	60,809,657.4	99.3%	187.44	-17,484.1	-5.38
Other (s)	0.0	0.00	2,194.0	148.75	332,419.4	0.5%	78.20	441,396.7	99.8%	112.84	108,977.3	34.64
G.Total	2,631,099.7	166.81	2,215,423.1	191.87	61,159,560.9	100.0%	192.20	61,251,054.1	100%	186.91	91,493.2	-5.30

**Buyer Purchase Analysis**

Buyer	For the Sale				Up-to-Date Sale							
	Season 2019/20		Season 2020/21		Season 2019/20		Season 2020/21		(+/-) Season 2019/20			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	30,554.5	93.83	0.0	0.00	45,872.9	0.03%	135.38	130,278.8	0.2%	199.36	84,405.9	63.99
Internal	2,600,545.2	167.67	2,215,423.1	191.87	61,113,688.0	99.97%	192.24	61,120,775.3	99.8%	186.88	7,087.3	-5.36
Grand Total	2,631,099.7	166.81	2,215,423.1	191.87	61,159,560.9	100.00%	192.20	61,251,054.1	100.0%	186.91	91,493.2	-5.30

**Crop of Major Tea Producing & Exporting Countries**

Country	Month	For the Month			Up-to-Date		
		2019	2020	(+/-) 2019	2019	2020	(+/-) 2019
Bangladesh *	November	10.30	10.50	0.19	89.65	79.43	-10.2
Sri Lanka	November	24.0	24.8	0.8	278.2	249.9	-28.3
North India	October	151.8	155.6	3.8	1005.2	852.9	-152.3
South India	October	25.3	20.2	-5.1	179.1	179.8	0.7
All India	October	177.1	175.8	-1.3	1184.3	1032.7	-151.6
Kenya	September	35.5	43.4	7.9	317.0	420.0	103.0

**OTHER MARKET(S)**

**KOLKATA SALE 51- 22<sup>ND</sup>, 23<sup>RD</sup> & 24<sup>TH</sup> DECEMBER, 2020**

CTC Leaf: There was good and improved demand for all categories. Better Assam descriptions, especially cleaner, well-made sorts, were firm to often dearer. Regional packeteers were fairly active. Local buyers were active on the Dooars and other clean, well-made varieties.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	367-449	367-408	367-408
GOOD ASSAMS	313-353	313-353	313-353
MED ASSAMS	231-299	231-285	231-285
BEST DOOARS	285-313	285-299	245-258
GOOD DOOARS	231-258	231-258	204-231
MED & PLAINER DOOARS	177-204	177-204	163-190

**COONOOR SALE 52- 23<sup>RD</sup> DECEMBER, 2020**

Fag end of the year sale met with good demand at around last sold levels. The total CTC leaf teas sold this week was 90.22 % (1071469 kgs) of the total offering of 1187580 kgs. The bulk of the offerings were once again absorbed by the major Blenders. Upcountry packeteers continued to be selective. The other regional buyers lent useful support. Internal and the local traders continued to operate actively at last levels. Exporters were actively buying the range of Fannings, especially the blacker, cleaner sorts.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	182-211	144-177	133-143	126-132	122-125
Medium Brokens	192-238	147-190	141-145	128-140	122-126
Smaller Brokens	188-243	151-186	144-150	135-143	129-133
Fannings	201-251	160-193	151-159	136-150	131-135

**MOMBASA SALE 51- 21<sup>ST</sup> & 22<sup>ND</sup> DECEMBER, 2020**

Offerings: 88,660 packages (5,782,007.00 kilos). 8.36% remained without bids.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PDUST – USC	DUST1 – USC
Best	250 – 498	232– 317	228 – 300	215 – 290
Good	234 – 340	226 – 250	229 – 250	210 – 246
Good Medium	220 – 285	216 – 236	225 – 240	200 – 235
Medium	206 – 249	204 – 219	216 – 224	166 – 210
Lower Medium	132 – 176	138 – 184	120 – 206	110 – 198
Plainer	124 – 194	106 – 172	112 – 172	115 – 158

**WE WISH YOU A VERY HAPPY NEW YEAR**