

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 28 held on Monday 7<sup>th</sup> December, 2020

CTC LEAF: 47,542 packages of Current Season teas on offer met with a much improved demand.

BROKENS: Well made good liquoring Brokens were a good market and mostly sold at around last levels. Their GBOPs attracted more support and were mostly dearer. Their Mediums sold well and were fully firm. Plainer sorts witnessed lot more demand and there were only a few withdrawals. BLF teas followed a similar trend.

FANNINGS: Well made good liquoring Fannings were a strong market and were often dearer particularly the brightest types. Their Mediums were also a good market and were firm to slightly dearer. Plainer and BLF teas were quite a good market and were generally absorbed at last levels with less withdrawals.

CTC DUST: 8,666 packages of Current Season and 200 packages of Old Season teas on offer met with a

strong demand. Good liquoring teas sold well following competition at around last levels. Their Medium varieties met with good competition and advanced by Tk.1/- to Tk.2/-. Plain and BLF Dusts were also a good market and tended slightly dearer with less withdrawals compared to last. Blenders lent good support with only fair interest from the Loose tea buyers.

COMMENTS: Demand this week was widespread with all sections of the market participating freely. Blenders lent more support along with Loose tea buyers who were also more active than last particularly at the lower end of the market. Withdrawals were significantly lower this week Dusts sold well.

**Our catalogue (Sale 28): Avg: Tk 191.38, Sold 94.2% & (Sale 27) Avg: Tk 198.97, sold 81.0%.**

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	170-175 nom	170-175 nom	Best	198-208	195-203	PD	180-279	191-262
Medium	173-183	170-180	Good	190-195	188-194	RD	156-263	155-263
Small	182-208	180-205	Medium	177-183	175-180	D	181-293	185-299
Plain	150-165	150-165	Plain	150-165	150-165	CD	165-348	160-336
BLF	140-155	140-155	BLF	140-155	140-155	BLF	156-214	155-193

Exchange Rates 7<sup>th</sup> December, 2020 Sterling Pound: Tk. 111.4023 dollar: Tk. 83.6702

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP(S)	20	245/-	AKT/Banani
Fannings	* Madhupur	PF	50	250/-	Meghna/TS/AKT
Clonal Brokens	Kaiyacherra Dalu	GBOP	11	326/-	PA
Clonal Fannings	Kaiyacherra Dalu	OF	10	283/-	PA
PD/RD	* Balisera	PD	10	279/-	AKT
D	* Daragaon	D	20	293/-	AI-Amin/MA
CD	* Amrail	CD	10	348/-	Shawon

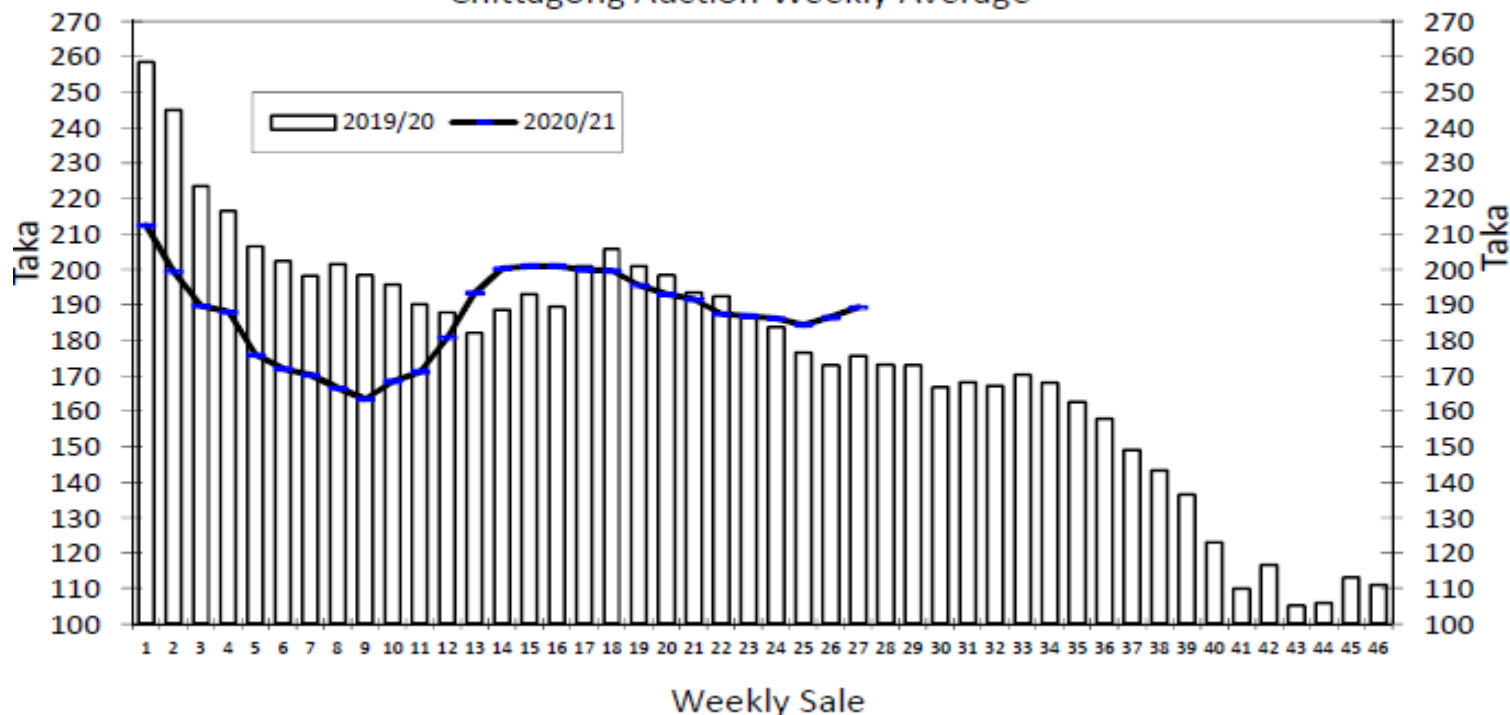
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 28 )				Next Sale ( Sale 29 )			
	Season 2020-2021		Season 2019-2020		Season 2020-2021		Season 2019-2020	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	47,542	2,605,302	70,170	3,843,207	46,714	2,561,796	47,269	2,589,344
Dust	8,866	485,857	11,203	615,324	9,292	509,202	8,768	481,318
Total	56,408	3,091,158	81,373	4,458,531	56,006	3,070,997	56,037	3,070,662

Chittagong Auction Average: Sale 27  
Season 2020/21: Tk. 189.36 & Season 2019/20: Tk. 175.57

### Chittagong Auction Weekly Average



**Chittagong Auction Statistics - Sale: 27**  
Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2019/20		Season 2020/21		Season 2019/20		Season 2020/21		(+/-) Season 2019/20			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,699,593.5	173.73	1,896,616.0	181.55	44,266,818.0	81.4%	194.11	42,605,915.3	79.0%	180.81	-1,660,902.7	-13.30
CTC DUST	405,552.2	183.25	412,318.3	225.25	9,812,379.9	18.0%	202.18	10,829,917.5	20.1%	211.61	1,017,537.6	9.43
Sub-Total	2,105,145.7	175.57	2,308,934.3	189.36	54,079,197.9	99.4%	195.57	53,435,832.8	99.1%	187.06	-643,365.1	-8.52
ORTHODOX	0.0	0.00	0.0	0.00	297.5	0.0%	236.77	25,922.0	0.0%	118.84	25,624.5	-117.93
Total	2,105,145.7	175.57	2,308,934.3	189.36	54,079,495.4	99.4%	195.57	53,461,754.8	99.2%	187.02	-617,740.6	-8.55
GREEN TEA	0.0	0.00	73.5	933.33	3,423.0	0.01%	452.15	5,237.7	0.0%	503.86	1,814.7	51.71
Total	2,105,145.7	175.57	2,309,007.8	189.38	54,082,918.4	99.4%	195.59	53,466,992.5	99.2%	187.05	-615,925.9	-8.54
Other (s)	0.0	0.00	5,056.2	162.16	329,123.9	0.6%	78.11	431,516.7	99.8%	112.77	102,392.8	34.66
G.Total	2,105,145.7	175.57	2,314,064.0	189.32	54,412,042.3	100.0%	194.88	53,898,509.2	100%	186.46	-513,533.1	-8.42

**Buyer Purchase Analysis**

Buyer	For the Sale				Up-to-Date Sale							
	Season 2019/20		Season 2020/21		Season 2019/20		Season 2020/21		(+/-) Season 2019/20			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	15,318.4	0.03%	218.26	111,329.0	0.2%	195.79	96,010.6	-22.47
Internal	2,105,145.7	175.57	2,314,064.0	189.32	54,396,723.9	99.97%	194.87	53,787,180.2	99.8%	186.44	-609,543.7	-8.43
Grand Total	2,105,145.7	175.57	2,314,064.0	189.32	54,412,042.3	100.00%	194.88	53,898,509.2	100.0%	186.46	-513,533.1	-8.42

**Crop of Major Tea Producing & Exporting Countries**

Country	Qty. (M.Kg)	Month	For the Month			Up-to-Date		
			2019	2020	(+/-) 2019	2019	2020	(+/-) 2019
Bangladesh *		October	13.41	11.49	-1.92	79.35	68.94	-10.4
Sri Lanka		October	21.2	23.4	2.2	254.2	224.7	-29.5
North India		October	151.8	155.6	3.8	1005.2	852.9	-152.3
South India		October	25.3	20.2	-5.1	179.1	179.8	0.7
All India		October	177.1	175.8	-1.3	1184.3	1032.7	-151.6
Kenya		September	35.5	43.4	7.9	317.0	420.0	103.0

**OTHER MARKET(S)**

**KOLKATA SALE 48- 2<sup>ND</sup> /3<sup>RD</sup> & 4<sup>TH</sup> DECEMBER, 2020**

CTC: There was improved demand at irregularly easier rates for most varieties. Exporters were active on larger Brokens. Regional packeteers provided useful support on a cross-section of the offerings. Local buyers operated on the Dooars.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	366-407	352-379	325-352
GOOD ASSAMS	312-352	298-325	298-312
MED ASSAMS	244-285	230-271	230-285
BEST DOOARS	251-271	244-257	230-244
GOOD DOOARS	210-237	210-230	197-217
MED & PLAINER DOOARS	176-197	176-190	169-183

**SILIGURI SALE 48- 2<sup>ND</sup> DECEMBER, 2020**

Good demand. Improved sorts were well competed for at steady to occasionally dearer rates. The remainder were irregular and around last.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	292-373	278-353	244-299
MEDIUM / BETTER MEDIUM	217-278	211-272	190-238
COMMON / BLF	156-211	156-197	163-183

**COONOOR SALE 49- 4<sup>TH</sup> DECEMBER, 2020**

Improved demand at decreased price levels. The total CTC leaf teas sold this week was 93.08 % (1482771 kgs) of the total offering of 1592927 Kgs. All sorts were easier by Rs 10/- to 15/- sometimes more following quality. The major Blenders improved their purchases and were strong and remained to be the mainstay of the market. Exporters were fairly active on the bolder Brokens and Fannings.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	173-211	144-171	131-143	124-129	110-122
Medium Brokens	175-231	147-174	135-146	125-133	117-124
Smaller Brokens	177-219	152-175	140-151	132-139	116-131
Fannings	186-225	158-185	150-156	135-148	117-133

**MOMBASA SALE 48 – 30<sup>TH</sup> NOVEMBER, 1<sup>ST</sup> & 2<sup>ND</sup> DECEMBER, 2020**

There was less demand for the 159,300 packages (10,494,142.00) on offer at irregularly easier rates and 13.28% remained unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PDUST – USC	DUST1 - USC
Best	255 – 529	230 – 327	238 – 272	230 – 338
Good	225 – 329	230 – 262	234 – 258	220 – 254
Good Medium	220 – 290	215 – 239	230 – 248	218 – 238
Medium	208 – 225	202 – 221	188– 225	160 – 216
Lower Medium	130 – 180	120 – 186	122 – 194	120 – 186
Plainer	120 – 165	110 – 172	110 - 164	110 – 160