# NATIONAL BROKERS LIMITED

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## TEA MARKET REPORT – Sale 26 held on Monday 23<sup>rd</sup> November, 2020

CTC LEAF: 51,117 packages of Current Season teas on offer met with a good demand.

BROKENS: Well made good liquoring BOPs were a fairly good market and were mostly firm to slightly dearer. Their GBOPs were strongly competed for and mostly advanced by Tk.2/- to Tk.4/- per kg. Medium varieties were also a good market and tended dearer Plainer sorts sold fairly well and were mostly firm. However, there were quite a few withdrawals in this category. There were less withdrawals for BLF but prices were a little easier.

FANNINGS: Well made good liquoring Fannings were a fairly strong market and were mostly dearer by Tk.1/- to Tk.2/- per kg over last. Mediums followed a similar trend and were also slightly dearer. Plain varieties met with a fair demand and sold at around last levels with some withdrawals. BLFs saw little more interest but mostly were an easier market.

CTC DUST: 10,186 packages of Current Season teas on offer met with a strong demand. Good liquoring teas were a better market following competition and these sold at dearer rates. Mediums were also a good market and sold at firm to slightly dearer rates. Plain and BLF teas met with some interest at easier rates with quite fair withdrawals. Blenders lent useful support with fair interest from the Loose tea buyers.

COMMENTS: Demand improved further this week with both Blenders and Loose tea buyers operating more actively. It was evident throughout the sale that better liquoring sorts were more sought after by all sections of the market.

Dusts were a dearer market.

**Our catalogue (Sale 26):** Avg: Tk 195.50, Sold 79.9% & (Sale 25) Avg: Tk 191.61, sold 80.5%

<b>Quotations</b> – This Week – (In Taka)									
Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week	
Large	170-175 nom	175-180	Best	198-203	198-203	PD	170-180	190-260	
Medium	172-180	170-177	Good	188-195	188-193	RD	158-242	148-269	
Small	182-205	180-205	Medium	175-180	172-180	D	185-278	170-278	
Plain	150-165	150-160	Plain	150-165	150-160	CD	155-328	165-314	
BLF	140-155	140-155	BLF	140-155	140-155	BLF	158-189	158-161	

Exchange Rates 23rd November, 2020 Sterling Pound: Tk. 110.4977 dollar: Tk. 83.6702

		Top Prices – Th	nis Week		
Category - CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	20	255/-	AKT/TAJ
Fannings	Madhupur	PF	10	250/-	AKT
Clonal Brokens	Clevedon	GBOP(S)	20	301/-	AKT/BC
Clonal Fannings	Clevedon	OF	20	289/-	Ali/BA
PD/RD	* Balisera	PD	10	280/-	AKT
D	* Daragaon	D	20	278/-	Shawon/AKT
CD	* Amrail	CD	10	328/-	Shawon
	* Above price(a) realised in our	antalogua			

\* Above price(s) realised in our catalogue

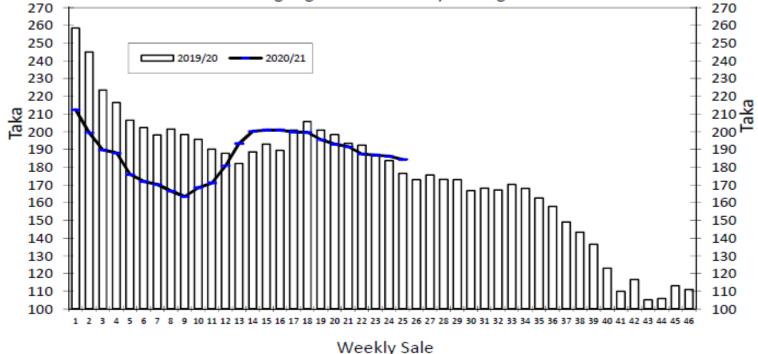
This Sale (Sale 26)

Offerings

Next Sale	e (Sale 27)
20-2021	Season 20

	Season 2020-2021		Season 2019-2020		Season 20	020-2021	Season 2019-2020	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	51,117	2,801,212	73,870	4,047,673	46,072	2,526,588	57,868	3,169,701
Dust	10,186	558,193	11,999	659,035	8,905	487,994	10,530	578,023
Total	61,303	3,359,404	85,869	4,706,708	54,977	3,014,582	68,398	3,747,724

Chittagong Auction Average: Sale 25 Season 2020/21: Tk. 184.44 & Season 2019/20: Tk. 176.54



# Chittagong Auction Weekly Average

### Chittagong Auction Statistics - Sale: 25

Quantities	of	Teas	Sold	&/	Average	Pri	ces	Real	ised	1
							11.		Dat	o Colo

		For th	e Sale			Up-to-Date Sale						
	Season 20	019/20	Season 20	020/21	Seaso	n 2019/20		Seaso	n 2020/21	(	+/-) Season 2019/	20
Category	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,416,806.5	175.03	2,054,110.4	178.73	40,504,858.0	81.3%	196.14	38,559,672.9	78.8%	180.83	-1,945,185.2	-15.31
CTC DUST	294,603.1	183.79	414,234.6	212.74	8,971,745.3	18.0%	204.03	9,921,353.4	20.3%	210.87	949,608.1	6.83
Sub-Total	1,711,409.6	176.54	2,468,345.0	184.44	49,476,603.3	99.3%	197.57	48,481,026.3	99.1%	186.97	-995,577.0	-10.59
ORTHODOX	0.0	0.00	0.0	0.00	297.5	0.0%	236.77	17,550.0	0.0%	127.15	17,252.5	-109.62
Total	1,711,409.6	176.54	2,468,345.0	184.44	49,476,900.8	99.3%	197.57	48,498,576.3	99.1%	186.95	-978,324.5	-10.62
GREEN TEA	0.0	0.00	0.0	0.00	3,423.0	0.01%	452.15	5,089.7	0.0%	492.96	1,666.7	40.81
Total	1,711,409.6	176.54	2,468,345.0	184.44	49,480,323.8	99.3%	197.59	48,503,666.0	99.1%	186.98	-976,657.8	-10.60
Other (s)	2,191.0	80.00	8,810.4	143.72	327,480.2	0.7%	78.06	422,625.5	99.8%	111.87	95,145.3	33.81
G.Total	1,713,600.6	176.42	2,477,155.4	184.29	49,807,804.0	100.0%	196.80	48,926,291.5	100%	186.34	-881,512.5	-10.46

#### **Buyer Purchase Analysis**

	Buyer Purchase Analysis											
		For the	e Sale				Up-to-Da	ate Sale				
	Season 20	19/20	Season 20	20/21	Season 2019/20 Season 2			n 2020/21		(+/-) Season 2019/	20	
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	15,318.4	0.03%	218.26	85,836.0	0.2%	194.56	70,517.6	-23.70
Internal	1,713,600.6	176.42	2,477,155.4	184.29	49,792,485.6	99.97%	196.79	48,840,455.5	99.8%	186.32	-952,030.1	-10.47
Grand Total	1,713,600.6	176.42	2,477,155.4	184.29	49,807,804.0	100.00%	196.80	48,926,291.5	100.0%	186.34	-881,512.5	-10.46

### **Crop of Major Tea Producing & Exporting Countries**

Qty. (M.Kg)			For the Mont	h	Up-to-Date			
Country	Month	2019	2020	(+/-) 2019	2019	2020	(+/-) 2019	
Bangladesh *	October	13.41	11.49	-1.92	79.35	68.94	-10.4	
Sri Lanka	September	21.9	21.9	0.0	232.9	201.1	-31.8	
North India	September	168.9	163.8	-5.1	853.4	697.3	-156.1	
South India	September	16.9	24.1	7.2	153.9	159.6	5.7	
All India	September	185.8	187.9	2.1	1007.3	856.9	-150.4	
Kenya	September	35.5	43.4	7.9	317.0	420.0	103.0	

## **OTHER MARKET(S)**

## KOLKATA SALE 46- 18th /19th & 20th NOVEMBER, 2020

CTC: There was good demand initially at generally easier rates for Assams and Dooars. With the progress of the sale however, interest waned and levels declined further. A large weight of teas were out listed due to want of bids. Export accounts operated on larger Brokens and some Fannings. Local buyers showed fair interest on the Dooars.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	378-405	364-391	364-378
GOOD ASSAMS	324-364	310-337	310-351
MED ASSAMS	256-297	243-283	243-283
BEST DOOARS	283-297	270-297	256-283
GOOD DOOARS	229-256	216-243	216-229
MED & PLAINER DOOARS	189-216	189-202	189-202

## SILIGURI SALE 46- 18<sup>TH</sup> NOVEMBER, 2020

Fair demand for good liquoring sorts which were irregular and easier. Medium and plainer sorts saw improved enquiry with the progress of the sale even as continuing to ease. Buying Pattern: All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	270-337	263-324	243-297
MEDIUM / BETTER MEDIUM	216-263	209-256	202-236
COMMON / BLF	169-209	175-202	175-196

## COONOOR SALE 47- 20<sup>TH</sup> NOVEMBER, 2020

CTC Continued weak demand. The total CTC leaf teas sold this week was 32.39 % (497612 kgs) of the total offering of 1536130 Kgs. Internal and the local traders were very choosy. Exporters showed limited interest in the bolder Brokens and Fannings and were restricted by price levels.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	200-247	179-196	163-178	155-162	142-154
Medium Brokens	213-252	192-212	183-190	175-182	162-173
Smaller Brokens	216-252	197-209	186-196	175-185	167-174
Fannings	216-224	197-210	186-196	175-185	169-174

# MOMBASA SALE 46-16<sup>TH</sup>/17<sup>TH</sup> & 18 NOVEMBER, 2020

Good general demand prevailed for the 150,652 packages (9,976,477.00 kilos) on offer and 16.43% remained without bids.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PDUST – USC	DUST1 - USC
Best	242 - 496	220 - 333	242 - 320	222 - 320
Good	228 - 314	238 - 268	242 - 262	219 - 260
Good Medium	226 - 284	220 - 248	234 - 249	172 - 246
Medium	210 - 238	204 - 236	186 - 230	160 - 225
Lower Medium	139 – 202	133 – 187	120 - 202	125 – 198
Plainer	122 – 174	108 – 173	110 - 174	116 – 166