

NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 23 held on Monday 2nd November, 2020

CTC LEAF: 51,518 packages of Current Season teas on offer continued to meet with a fairly good demand at slightly easier rates.

BROKENS: Well made good liquoring BOPs met with a fair demand easing by Tk.2/- to Tk.3/- per kg. Their GBOPs were in good demand and were about steady and occasionally easier by upto Tk.2/-. Medium and plain varieties were in less demand with fair withdrawals. There was a little more interest for BLF teas but at lower prices. Withdrawals were quite fair.

FANNINGS: Well made good liquoring Fannings met with a fairly good demand but eased by Tk.2/- to Tk.3/- over last. Medium varieties followed a similar trend with a little more withdrawals. Plain and BLF teas were a selective market with quite fair withdrawals.

CTC DUST: 10,887 packages of Current Season teas on offer met with a strong demand. Best and good

liquoring teas met with a good competition and advanced by Tk.8/- to Tk.10/-. Medium varieties were fully firm to slightly dearer. However, plain and BLF Dusts were a slightly easier market with fair withdrawals. Blenders lent strong support with only fair interest from the Loose tea buyers.

COMMENTS: Buyers competed quite freely for better liquoring sorts but were again quite selective for Medium and plainer varieties. Blenders were more active this week with a little more support from the Loose tea buyers. As a result, withdrawals were less this week.

Dusts met with an improved demand.

Our catalogue (Sale 23): Avg: Tk 195.07, Sold 67.8% & (Sale 22) Avg: Tk 194.67, sold 67.7%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	170-180 nom	175-180 nom	Best	198-203	197-202	PD	170-259	172-267
Medium	168-175	170-183	Good	188-193	190-195	RD	150-266	148-259
Small	178-203	180-202	Medium	172-178	173-178	D	166-275	168-271
Plain	150-160	150-160	Plain	150-160	150-160	CD	180-294	175-326
BLF	140-155	145-155	BLF	140-155	145-155	BLF	156-201	148-190

Exchange Rates 2nd November, 2020 Sterling Pound: Tk. 107.0821 dollar: Tk. 83.6702

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Baramasia	GBOP	10	259/-	LC
Fannings	* Madhupur	PF	30	260/-	MA/TS
Clonal Brokens	* Madhupur	GBOP(BT1)	20	293/-	GT/Sen
Clonal Fannings	Madhupur	PF(BT1)	10	277/-	Ali
PD/RD	* Madhupur	RD	10	266/-	AKT
D	* Madhupur	D	10	275/-	Sharif
CD	Madhupur	CD(C)BTI	10	305/-	SATHI

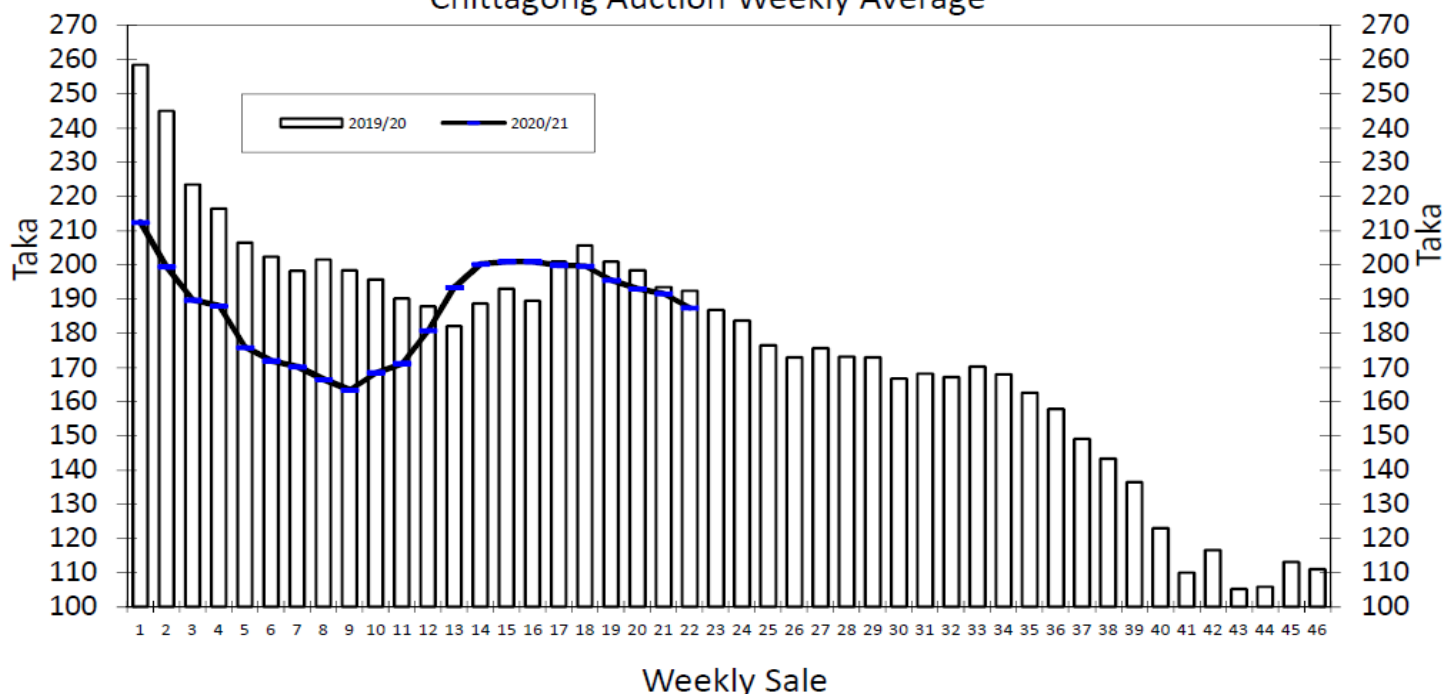
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 23)				Next Sale (Sale 24)			
	Season 2020-2021		Season 2019-2020		Season 2020-2021		Season 2019-2020	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	51,518	2,823,186	70,917	3,886,445	49,809	2,731,526	64,632	3,539,720
Dust	10,887	596,608	12,824	704,352	9,944	544,931	11,761	645,876
Total	62,405	3,419,794	83,741	4,590,796	59,753	3,276,457	76,393	4,185,596

Chittagong Auction Average: Sale 22
Season 2020/21: Tk. 187.49 & Season 2019/20: Tk. 192.35

Chittagong Auction Weekly Average



Chittagong Auction Statistics - Sale: 22

Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2019/20		Season 2020/21		Season 2019/20		Season 2020/21		(+/-) Season 2019/20			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	2,068,793.5	191.27	1,658,014.7	181.63	35,372,254.0	81.3%	198.23	32,906,881.5	78.5%	181.03	-2,465,372.6	-17.20
CTC DUST	462,205.4	197.18	459,322.5	208.64	7,827,592.3	18.0%	206.34	8,596,548.8	20.5%	210.70	768,956.5	4.36
Sub-Total	2,530,998.9	192.35	2,117,337.2	187.49	43,199,846.3	99.3%	199.70	41,503,430.3	99.0%	187.17	-1,696,416.1	-12.53
ORTHODOX	0.0	0.00	1,495.0	120.00	297.5	0.0%	236.77	2,002.0	0.0%	327.54	1,704.5	90.77
Total	2,530,998.9	192.35	2,118,832.2	187.44	43,200,143.8	99.3%	200.16	41,505,432.3	99.0%	187.18	-1,694,711.6	-12.98
GREEN TEA	0.0	0.00	0.0	0.00	3,125.5	0.01%	400.00	4,943.2	0.0%	478.14	1,817.7	78.14
Total	2,530,998.9	192.35	2,118,832.2	187.44	43,203,269.3	99.3%	199.71	41,510,375.5	99.0%	187.21	-1,692,893.8	-12.50
Other (s)	3,831.1	144.47	5,892.4	138.09	320,905.6	0.7%	77.72	405,284.6	99.8%	110.99	84,379.0	33.27
G.Total	2,534,830.0	192.28	2,124,724.6	187.30	43,524,174.9	100.0%	198.81	41,915,660.1	100%	186.48	-1,608,514.8	-12.34

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2019/20		Season 2020/21		Season 2019/20		Season 2020/21		(+/-) Season 2019/20			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	8,778.2	0.03%	239.44	85,836.0	0.2%	194.56	77,057.8	-44.89
Internal	2,534,830.0	192.28	2,124,724.6	187.30	43,515,396.7	99.97%	198.81	41,829,824.1	99.8%	186.46	-1,685,572.7	-12.34
Grand Total	2,534,830.0	192.28	2,124,724.6	187.30	43,524,174.9	100.00%	198.81	41,915,660.1	100.0%	186.48	-1,608,514.9	-12.34

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month			Up-to-Date		
		2019	2020	(+/-) 2019	2019	2020	(+/-) 2019
Bangladesh *	September	13.38	12.14	-1.24	65.94	57.45	-8.5
Sri Lanka	September	21.9	21.9	0.0	232.9	201.1	-31.8
North India	September	168.9	163.8	-5.1	853.4	697.3	-156.1
South India	September	16.9	24.1	7.2	153.9	159.6	5.7
All India	September	185.8	187.9	2.1	1007.3	856.9	-150.4
Kenya	August	37.2	38.5	1.3	281.0	377.0	96.0

OTHER MARKET(S)

SILIGURI SALE 42- 21ST OCTOBER, 2020

Fair general demand. Better enquiry on liquoring sorts at irregularly easier levels. The remainder met with selective demand at easier levels and with some withdrawals. DUST: Fair demand at easier levels. Internal- Active. Blenders- Operated. Exporters- Selective.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	329-363	309-349	296-322
MEDIUM / BETTER MEDIUM	282-316	269-302	262-289
COMMON / BLF	228-269	235-262	235-255

COONOOR SALE 44- 30TH OCTOBER, 2020

Good Demand. The total CTC leaf teas sold this week was **79.06 %** (1114474 kgs) of the total offering of 1409596 Kgs. The Best liquoring bolder grades were easier by Rs 2/- to 4/- and with some out lots. The other grades were irregular at last levels. The major Blenders were the mainstay of the market. The upcountry packateers were choosy. Internal and the local traders were selective. Exporters continued to operate on the bolder and the medium Brokens.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	226-250	196-222	183-195	169-181	150-168
Medium Brokens	242-282	211-240	201-210	191-200	171-189
Smaller Brokens	244-291	223-243	210-222	195-208	183-193
Fannings	235-308	214-234	201-212	192-200	175-191

MOMBASA SALE 43- 26TH -27TH OCTOBER, 2020

There was good and improved demand for the 143,293 packages (9,081,402.00 kilos) available closely following quality and 13.44% remained unsold There was good and improved demand for the 143,293 packages (9,081,402.00 kilos) available closely following quality and 13.44% remained unsold.

CTC QUOTATIONS	BPI – USC	PF1 – USC	PDUST – USC	DUST1 - USC
Best	236 – 536	238 – 398	264 – 377	250 – 308
Good	234 – 362	220 – 268	263 – 290	228 – 274
Good Medium	216 – 342	220 – 255	254 – 272	174 – 260
Medium	228 – 262	184 – 234	180 – 208	152 – 210
Lower Medium	141 – 174	135 – 190	125 – 206	125 – 204
Plainer	138 – 170	110 – 173	110 – 176	112 – 171