

NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 22 held on Tuesday 27th October, 2020

CTC LEAF: 49,284 packages of Current Season and 50 packages of Old Season teas on offer once again met with a fairly good demand but generally eased a little.

BROKENS: Well made good liquoring BOPs were in fairly good demand and eased by upto Tk.3/-. Their GBOPs met with a good market and were mostly firm to slightly easier by Tk.2/- to Tk.3/-. Medium varieties continued to follow a similar trend. Plain and BLF teas witnessed a little more interest but prices were much lower. There were again quite a lot of withdrawals in this category.

FANNINGS: Well made good liquoring Fannings met with a good demand but mostly eased by upto Tk.3/-. Medium types also met with a good demand and eased by Tk.2/- to Tk.3/-. Plain and BLF teas were again a weak market and withdrawals were quite heavy.

CTC DUST: 10,690 packages of Current Season and 18 packages of Old Season teas on offer met with a good demand. Well made good liquoring Dusts were fully firm to slightly dearer closely following quality. Others were easier by Tk.5/- and often more with a few withdrawals. Plain and BLF Dusts were difficult of sale. Blenders were more active on brighter liquoring Dusts whilst Loose tea buyers showed fair interest on other varieties.

COMMENTS: Buyers showed a little more interest this week with the bulk of the offerings being absorbed by the Blenders. Loose tea buyers were a little more active than of late. Plain varieties continued to be a difficult market.

Dusts sold well.

Our catalogue (Sale 22): Avg: Tk 194.73, Sold 67.4% & (Sale 21) Avg: Tk 196.30, sold 77.5%.

Quotations – This Week – (In Taka)

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-------------|-------------|----------|-----------|-----------|------|-----------|-----------|
| Large | 175-180 nom | 170-175 nom | Best | 197-202 | 200-205 | PD | 172-267 | 170-250 |
| Medium | 170-183 | 170-185 | Good | 190-195 | 190-197 | RD | 148-259 | 160-290 |
| Small | 180-202 | 180-205 | Medium | 173-178 | 173-180 | D | 168-271 | 158-275 |
| Plain | 150-160 | 155-165 | Plain | 150-160 | 155-165 | CD | 175-326 | 184-354 |
| BLF | 145-155 | 155-165 | BLF | 145-155 | 155-165 | BLF | 148-190 | 158-200 |

Exchange Rates 27th October, 2020 Sterling Pound: Tk. 108.1839 dollar: Tk. 83.6702

Top Prices – This Week

| Category – CTC | Garden | Grade | Package | Price | Buyer(s) |
|-----------------|------------|-----------|---------|-------|-----------------|
| Brokens | * Madhupur | GBOP | 20 | 260/- | AKT/Pop(s) |
| Fannings | Madhupur | PF | 10 | 244/- | AKT |
| Clonal Brokens | * Madhupur | GBOP(BT1) | 20 | 276/- | Ali/AKT |
| Clonal Fannings | Madhupur | PF(BT1) | 10 | 280/- | AKT |
| PD/RD | * Daragaon | PD | 10 | 267/- | AKT |
| D | * Madhupur | D(BT1) | 20 | 271/- | Al-Amin/ Jamuna |
| CD | * Madhupur | CD(BT1) | 10 | 326/- | Biswas |

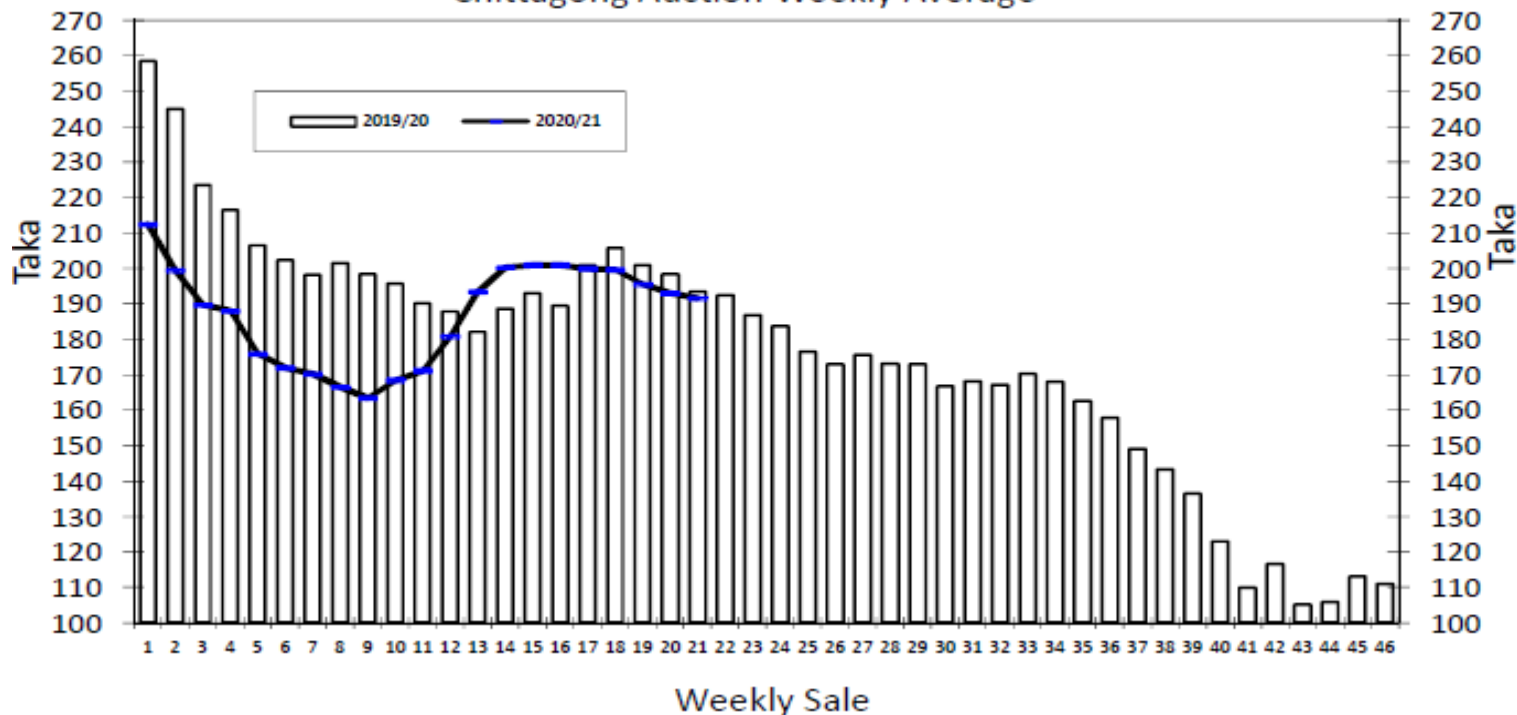
* Above price(s) realised in our catalogue

Offerings

| Type | This Sale (Sale 22) | | | | Next Sale (Sale 23) | | | |
|-------|-----------------------|-----------|------------------|-----------|-----------------------|-----------|------------------|-----------|
| | Season 2020-2021 | | Season 2019-2020 | | Season 2020-2021 | | Season 2019-2020 | |
| | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg | Packages | Qty/Kg |
| Leaf | 49,334 | 2,703,503 | 67,996 | 3,726,747 | 51,518 | 2,825,247 | 70,917 | 3,886,445 |
| Dust | 10,708 | 586,798 | 11,869 | 652,164 | 10,887 | 596,608 | 12,824 | 704,352 |
| Total | 60,042 | 3,290,302 | 79,865 | 4,378,910 | 62,405 | 3,421,855 | 83,741 | 4,590,796 |

Chittagong Auction Average: Sale 21
Season 2020/21: Tk. 191.61 & Season 2019/20: Tk. 193.46

Chittagong Auction Weekly Average



Chittagong Auction Statistics - Sale: 21
Quantities of Teas Sold & Average Prices Realised

| Category | For the Sale | | | | | Up-to-Date Sale | | | | | | |
|-----------|----------------|--------|----------------|----------|----------------|-----------------|----------------|--------------|----------------------|--------|--------------|--------|
| | Season 2019/20 | | Season 2020/21 | | Season 2019/20 | | Season 2020/21 | | (+/-) Season 2019/20 | | | |
| | Qty. (Kg) | Taka | Qty. (Kg) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | Taka |
| CTC LEAF | 2,272,443.0 | 192.72 | 1,552,292.3 | 186.14 | 33,303,460.5 | 81.2% | 198.66 | 31,248,866.8 | 78.5% | 180.99 | -2,054,593.8 | -17.67 |
| CTC DUST | 451,926.5 | 197.18 | 441,407.6 | 210.85 | 7,365,386.9 | 18.0% | 206.91 | 8,137,776.3 | 20.5% | 210.82 | 772,389.4 | 3.91 |
| Sub-Total | 2,724,369.5 | 193.46 | 1,993,699.9 | 191.61 | 40,668,847.4 | 99.2% | 200.16 | 39,386,643.1 | 99.0% | 187.16 | -1,282,204.4 | -13.00 |
| ORTHODOX | 0.0 | 0.00 | 89.5 | 1,200.00 | 297.5 | 0.0% | 236.77 | 507.0 | 0.0% | 939.54 | 209.5 | 702.76 |
| Total | 2,724,369.5 | 193.46 | 1,993,789.4 | 191.65 | 40,669,144.9 | 99.2% | 200.16 | 39,387,150.1 | 99.0% | 187.17 | -1,281,994.9 | -12.99 |
| GREEN TEA | 0.0 | 0.00 | 1,555.5 | 527.70 | 3,125.5 | 0.01% | 400.00 | 3,446.2 | 0.0% | 477.34 | 320.7 | 77.34 |
| Total | 2,724,369.5 | 193.46 | 1,995,344.9 | 191.92 | 40,672,270.4 | 99.2% | 200.17 | 39,390,596.3 | 99.0% | 187.19 | -1,281,674.2 | -12.98 |
| Other (s) | 4,391.7 | 137.00 | 0.0 | 0.00 | 317,074.5 | 0.8% | 76.91 | 399,392.2 | 99.8% | 110.59 | 82,317.7 | 33.68 |
| G.Total | 2,728,761.2 | 193.37 | 1,995,344.9 | 191.92 | 40,989,344.9 | 100.0% | 199.22 | 39,789,988.5 | 100% | 186.42 | -1,199,356.5 | -12.80 |

Buyer Purchase Analysis

| Buyer | For the Sale | | | | | Up-to-Date Sale | | | | | | |
|-------------|----------------|--------|----------------|--------|----------------|-----------------|----------------|--------------|----------------------|--------|--------------|--------|
| | Season 2019/20 | | Season 2020/21 | | Season 2019/20 | | Season 2020/21 | | (+/-) Season 2019/20 | | | |
| | Qty. (Kg) | Taka | Qty. (Kg) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | (%) | Taka | Qty. (Kg) | Taka |
| Export | 0.0 | 0.00 | 0.0 | 0.00 | 8,778.2 | 0.03% | 239.44 | 85,836.0 | 0.22% | 194.56 | 77,057.8 | -44.89 |
| Internal | 2,728,761.2 | 193.37 | 1,995,344.9 | 191.92 | 40,980,566.7 | 99.97% | 199.21 | 39,704,152.5 | 99.78% | 186.41 | -1,276,414.3 | -12.80 |
| Grand Total | 2,728,761.2 | 193.37 | 1,995,344.9 | 191.92 | 40,989,344.9 | 100.00% | 199.22 | 39,789,988.5 | 100.00% | 186.42 | -1,199,356.5 | -12.80 |

Crop of Major Tea Producing & Exporting Countries

| Country | Month | For the Month | | | Up-to-Date | | |
|--------------|-----------|---------------|-------|------------|------------|-------|------------|
| | | 2019 | 2020 | (+/-) 2019 | 2019 | 2020 | (+/-) 2019 |
| Bangladesh * | September | 13.38 | 12.14 | -1.24 | 65.94 | 57.45 | -8.5 |
| Sri Lanka | September | 21.9 | 21.9 | 0.0 | 232.9 | 201.1 | -31.8 |
| North India | August | 157.5 | 142.9 | -14.6 | 684.4 | 533.5 | -150.9 |
| South India | August | 14.8 | 16.8 | 2.0 | 137.0 | 135.5 | -1.5 |
| All India | August | 172.3 | 159.7 | -12.6 | 821.4 | 669.0 | -152.4 |
| Kenya | August | 37.2 | 38.5 | 1.3 | 281.0 | 377.0 | 96.0 |

OTHER MARKET(S)

KOLKATA SALE 42- 20TH /21ST & 22ND OCTOBER, 2020

CTC: There was fair demand overall with a gradual decline in interest with the progress of the sale for Assams and Doors on offer. Select brighter liquoring Assams were barely steady and easier. Medium and plainer Assams met with low interest and were easier. Most Doors varieties met with lower interest to last and were easier.

| Tea Category USC/KG | Brokens | Fannings | Dusts |
|---------------------|---------|----------|---------|
| BEST ASSAMS | 406-460 | 392-433 | 406-433 |
| GOOD ASSAMS | 365-392 | 352-365 | 365-392 |
| MED ASSAMS | 311-338 | 311-324 | 311-338 |
| BEST DOORS | 331-352 | 324-338 | 324-331 |
| GOOD DOORS | 318-324 | 311-324 | 297-311 |
| MED & PLAINER DOORS | 270-297 | 270-297 | 270-284 |

COONOOR SALE 43-23RD OCTOBER, 2020

Good Demand. The total CTC leaf teas sold this week was 91.27 % (1168622 kgs) of the total offering of 1280403 kgs.

| CTC Leaf(USC/KG) | Best | Good | Better Medium | Medium | Plain |
|------------------|---------|---------|---------------|---------|---------|
| Larger Brokens | 243-264 | 192-237 | 184-191 | 169-183 | 142-168 |
| Medium Brokens | 238-297 | 212-237 | 196-211 | 185-195 | 168-184 |
| Smaller Brokens | 251-297 | 222-249 | 211-220 | 196-210 | 183-195 |
| Fannings | 246-307 | 216-242 | 201-215 | 191-200 | 174-189 |

MOMBASA SALE 42- 19TH & 21ST OCTOBER, 2020

There was good and improved demand for the 143,293 packages (9,081,402.00 kilos) available closely following quality and 13.44% remained unsold There was good and improved demand for the 143,293 packages (9,081,402.00 kilos) available closely following quality and 13.44% remained unsold.

| CTC QUOTATIONS | BP1 – USC | PF1 – USC | PDUST – USC | DUST1 - USC |
|----------------|-----------|-----------|-------------|-------------|
| Best | 230 – 518 | 232 – 330 | 269 – 350 | 214 – 305 |
| Good | 206 – 330 | 222 – 254 | 267 – 286 | 200 – 282 |
| Good Medium | 232 – 348 | 208 – 246 | 267 – 280 | 169 – 278 |
| Medium | 220 – 266 | 188 – 229 | 176 – 216 | 151 – 210 |
| Lower Medium | 136 – 170 | 139 – 186 | 120 – 209 | 129 – 205 |
| Plainer | 132 – 170 | 110 – 166 | 104 – 176 | 100 – 176 |

SILIGURI : Sale 42 Report not received.