# NATIONAL BROKERS LIMITED

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# **Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 19 held on Monday, 5th October, 2020

CTC LEAF: 46,586 packages of Current Season teas on offer met with less demand at easier rates.

BROKENS: Well made good liquoring BOPs met with a fair demand but eased by Tk.5/- and more. Their GBOPs met with quite a fair demand but here again eased by upto Tk.5/-. Mediums were easier and often shed by Tk.5/- and more with fair withdrawals. Plain and BLF teas were a very selective market and were subject to heavy withdrawals.

FANNINGS: Well made good liquoring Fannings were quite a good market but were easier by upto Tk. 5/- over last. Mediums were a fair market and eased by Tk.5/- and more. Plain and BLF teas were a very selective market with heavy withdrawals.

CTC DUST: 10,719 packages of Current Season teas on offer met with a good demand at Tk.2/- to Tk.3/below last levels. Well made good liquoring Dusts were a fairly good market and were mostly firm to slightly dearer. Medium varieties met with a fair demand and sold below last levels. Plain and BLF types were very selective with quite a lot of withdrawals. Blenders were strong and Loose tea buyers were very selective.

COMMENTS: The market this week witnessed a much less demand with prices declining for all varieties with lot more withdrawals. Better liquoring types sold more readily although at a lower price but Plainer varieties were difficult of sale. Blenders were less active whilst Loose tea buyers were very selective.

Good liquoring CDs had a better demand.

Our catalogue (Sale 19): Avg: Tk 203.28, Sold 66.4% & (Sale 18) Avg: Tk 205.67, sold 72.5%.

	<b>Quotations</b> – This Week – (In Taka)								
Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week	
Large	NQTA	NQTA	Best	207-212	210-215	PD	153-257	190-278	
Medium	175-190	180-205	Good	195-205	205-210	RD	175-268	161-284	
Small	185-210	190-215	Medium	175-185	180-195	D	178-285	175-262	
Plain	160-170	170-180	Plain	160-170	170-180	CD	180-309	209-289	
BLF	160-170 nom	165-175	BLF	165-170 nom	165-175	BLF	185-195	175-209	

Exchange Rates 5th October, 2020 Sterling Pound: Tk. 107.2977, dollar: Tk. 83.6702

	Top Prices – This Week									
Category - CTC	Garden	Grade	Package	Price	Buyer(s)					
Brokens	* Madhupur	GBOP(S)	20	255/-	Ali					
Fannings	Madhupur	PF	10	265/-	Danish					
Clonal Brokens	* Madhupur	GBOP(BT1)	20	291/	Banani/PA					
Clonal Fannings	* Madhupur	PF(TV1)	10	301/-	AKT					
PD/RD	* Madhupur	RD(BT1)	10	283/-	MA					
D	* Madhupur	D(BT1)	20	285/-	Mintu					
CD	Madhupur	CD(BT1)	10	339/-	Rahim					
CD	Madhupur * Above price(s) realised in our	( )	10	339/-	Rahim					

Above price(s) realised in our catalogue

				U	nerings					
		This Sale	(Sale 19)		Next Sale (Sale 20)					
	Season 20	20-2021	Season 2	019-2020	Season 2	)20-2021	Season 2	019-2020		
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg		
Leaf	46,586	2,552,913	63,751	3,494,995	46,854	2,569,473	43,181	2,367,378		
Dust	10,719	587,401	11,447	628,986	9,791	536,547	8,010	439,763		
Total	57,305	3,140,314	75,198	4,123,981	56,645	3,106,020	51,191	2,807,141		

#### Chittagong Auction Average: Sale 18 Season 2020/21: Tk. 199.72 & Season 2019/20: Tk. 205.77

Offerings

270 270 260 260 250 250 2019/20 2020/21 240 240 230 230 220 220 ŝ 210 210 200 Te 200 190 190 180 180 170 170 160 160 150 150 140 140 130 130 120 120 110 110 100 100 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46

## Chittagong Auction Weekly Average

Weekly Sale

#### Chittagong Auction Statistics - Sale: 18

Quantities of Teas Sold & Average Prices Realised

		For the			Up-to-Date Sale							
	Season 2	019/20	Season 2	020/21	Seaso	n 2019/20		Seaso	n 2020/21		(+/-) Season 2019/	20
Category	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	2,355,570.5	204.71	1,583,043.2	195.13	27,258,316.0	81.0%	199.06	26,699,995.2	78.7%	179.78	-558,320.8	-19.28
CTC DUST	487,354.1	210.88	504,947.4	214.13	6,071,002.1	18.0%	208.29	6,834,086.5	20.1%	210.64	763,084.4	2.34
Sub-Total	2,842,924.6	205.77	2,087,990.6	199.72	33,329,318.1	99.1%	200.74	33,534,081.7	98.8%	186.07	204,763.6	-14.67
ORTHODOX	0.0	0.00	69.5	1,500.00	297.5	0.0%	236.77	417.5	0.0%	883.70	120.0	646.93
Total	2,842,924.6	205.77	2,088,060.1	199.77	33,329,615.6	99.1%	200.74	33,534,499.2	98.8%	186.08	204,883.6	-14.66
GREEN TEA	0.0	0.00	0.0	0.00	3,125.5	0.01%	400.00	1,832.2	0.0%	415.23	-1,293.3	15.23
Total	2,842,924.6	205.77	2,088,060.1	199.77	33,332,741.1	99.1%	200.76	33,536,331.4	98.8%	186.09	203,590.3	-14.67
Other (s)	16,408.5	131.17	2,194.0	154.00	309,390.4	0.9%	74.77	398,400.2	99.8%	110.40	89,009.8	35.63
G.Total	2,859,333.1	205.34	2,090,254.1	199.72	33,642,131.5	100.0%	199.60	33,934,731.6	100%	185.21	292,600.1	-14.40

#### **Buyer Purchase Analysis**

		For the	e Sale				Up-to-Da	ate Sale				
	Season 20	019/20	Season 20	20/21	Seaso	on 2019/20		Seaso	on 2020/21		(+/-) Season 2019/	/20
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	8,778.2	0.03%	239.44	71,839.5	0.21%	195.05	63,061.3	-44.39
Internal	2,859,333.1	205.34	2,090,254.1	199.72	33,633,353.3	99.97%	199.59	33,862,892.1	99.79%	185.19	229,538.8	-14.41
Grand Total	2,859,333.1	205.34	2,090,254.1	199.72	33,642,131.5	100.00%	199.60	33,934,731.6	100.00%	185.21	292,600.1	-14.40

#### **Crop of Major Tea Producing & Exporting Countries**

Qty. (M.Kg)		-	For the Month			Up-to-Date		
Country	Month	2019	2020	(+/-) 2019	2019	2020	(+/-) 2019	
Bangladesh *	August	13.51	11.32	-2.18	52.56	45.30	-7.3	
Sri Lanka	August	26.2	22.4	-3.8	211.0	179.2	-31.8	
North India	August	157.5	142.9	-14.6	684.4	533.5	-150.9	
South India	August	14.8	16.8	2.0	137.0	135.5	-1.5	
All India	August	172.3	159.7	-12.6	821.4	669.0	-152.4	
Kenya	July	31.5	36.6	5.1	244.1	338.2	94.1	

# **General + Other Market(s) This/Last Week**

## KOLKATA SALE 39- 29<sup>TH</sup> /30<sup>TH</sup> SEPTEMBER & 1<sup>ST</sup> OCTOBER, 2020

CTC: Levels for Assams continued to ease, with better Assam categories losing most due to limited interest from major Blenders on these categories. Bolder Brokens witnessed a general decline in levels on the face of reduced Export activity. Local buyers were active on the Dooars. Export accounts were selective on larger Brokens.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	451-491	424-465	438-465
GOOD ASSAMS	397-438	383-410	397-424
MED ASSAMS	356-383	342-369	356-383
BEST DOOARS	369-383	356-369	356-369
GOOD DOOARS	342-356	328-342	328-342
MED & PLAINER DOOARS	315-328	301-328	301-315

### COONOOR SALE 40- 3<sup>RD</sup> OCTOBER, 2020

Improved demand at easier prices. The total CTC teas sold this week stood at 81.40 % (1535758) of the total offering of 1886665 Kgs. Prices declined hugely across the category of teas in offer. Exporters operated selectively on the bolder and the medium Brokens.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	238-257	216-235	205-215	192-204	178-190
Medium Brokens	238-302	225-237	205-223	199-204	184-197
Smaller Brokens	250-285	222-249	210-220	199-208	188-197
Fannings	246-293	230-247	216-229	199-215	185-197

## SILIGURI SALE 39- 30<sup>TH</sup> SEPTEMBER, 2020

Demand was comparatively better in the best/good category and weakened for the medium and below. Levels eased irregularly more so for the common/plainer sorts with some withdrawals.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	356-404	349-297	328-363
MEDIUM / BETTER MEDIUM	315-349	308-342	301-322
COMMON / BLF	287-308	287-301	281-294

## MOMBASA SALE 39- 28<sup>TH</sup>/29<sup>TH</sup> & 30<sup>TH</sup> SEPTEMBER, 2020

Fair general demand prevailed for the 133,340 packages (8,810,175.50 kilos) available. 16.60% remained unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
BEST	250 - 452	220 - 328	326 - 341	200 - 308
GOOD	260 - 346	215 - 238	328 - 350	188 - 280
GOOD MEDIUM	220 - 324	192 - 228	310 - 334	202 - 270
MEDIUM	210 - 270	182 - 207	188 - 210	157 – 217
LOWER MEDIUM	135 – 194	135 - 180	130 - 210	140 - 205
PLAINER	133 – 175	106 – 169	114 – 182	118 - 174