

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 11 held on Monday, 10<sup>th</sup> August, 2020

CTC LEAF: 53,564 packages of Current Season teas on offer once again met with an improved demand at dearer rates.

BROKENS: Well made good liquoring BOPs and GBOPs were a good market and sold at dearer rates often upto Tk.5/-. All other varieties met with more interest and mostly sold at slightly dearer rates. The plainest, however, were neglected and were withdrawn without bids.

FANNINGS: Well made good liquoring Fannings were in good demand at firm to dearer rates whilst the remainder met with improved demand and also sold at dearer rates. Demand for the plainest varieties was selective with quite heavy withdrawals.

CTC DUST: 8,978 packages of Current Season teas on offer met with a strong demand. Good liquoring

Dusts met with a good demand and were generally steady on last. Their Medium varieties were mostly firm to slightly dearer market. Plain and BLF Dusts continued to be a weak feature with fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: This week both Leaf and Dust sale was held at the usual auction venue. There was more widespread demand emanating from all sections of the market which resulted in improved price levels with less withdrawals. Both Blenders and the Loose tea buyers were more active this week.

Good liquoring Ds met with an improved demand.

**Our catalogue (Sale 11): Avg: Tk 185.59, Sold 63.2%**  
& (Sale 10) Avg: Tk 177.20, sold 59.9%.

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	165-175	160-170	Best	200-205	190-200	PD	143-251	152-259
Medium	165-180	160-175	Good	185-195	175-185	RD	110-307	105-305
Small	175-205	170-200	Medium	150-165	165-175	D	140-296	135-309
Plain	125-150	125-140	Plain	120-145	125-150	CD	180-330	170-360
BLF	115-140	110-130	BLF	110-140	115-140	BLF	110-241	105-239

Exchange Rates 10<sup>th</sup> August, 2020 Sterling Pound: Tk. 108.5169, dollar: Tk. 83.6702

### Top Prices – This Week

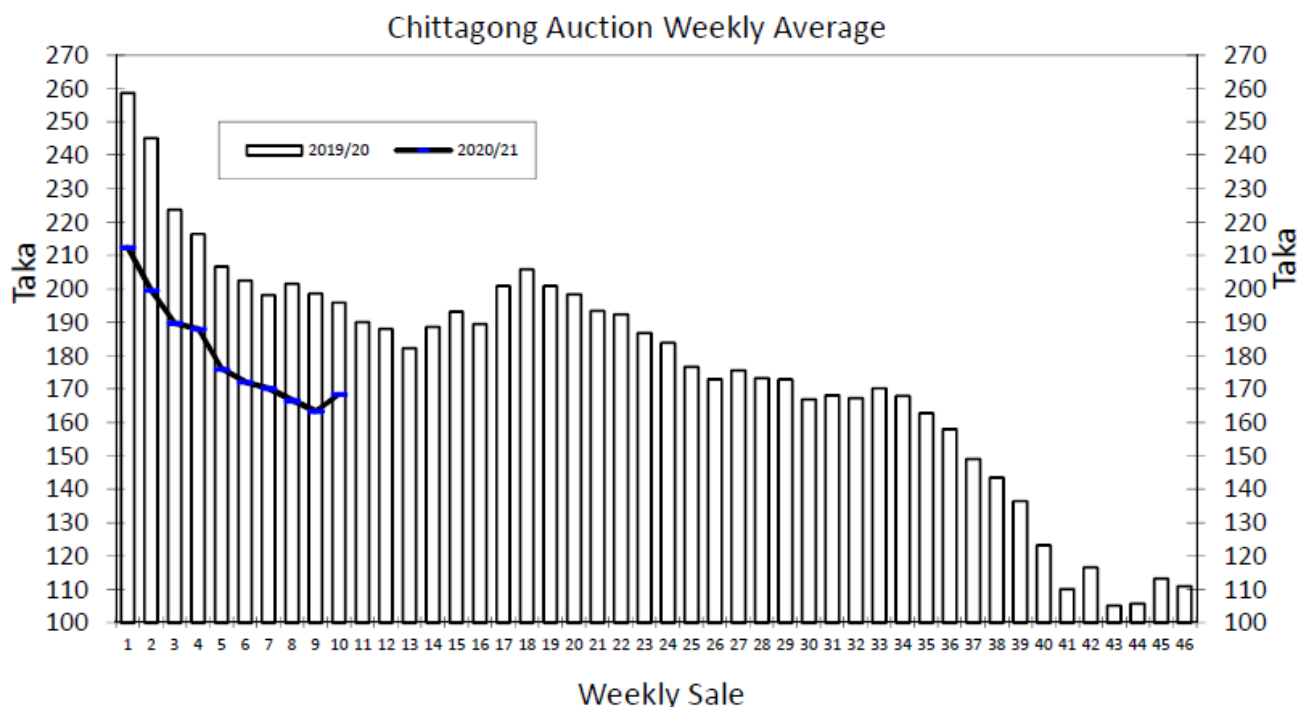
Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Madhupur	GBOP	20	255/-	HTA/Molla
Fannings	* Madhupur	PF	30	250/-	Ispahani/City
Clonal Brokens	* Madhupur	GBOP(BT1)	20	290/-	GT/GL
Clonal Fannings	Madhupur	PF(BT1)	40	265/-	Danish/ATH/HTS
PD/RD	Madhupur	RD(BT1)	10	330/-	AKT
D	* Daragaon/*Deanston	CD	10/10	330/-	Bornali/Shawon
CD	Madhupur	CD(BT1)	10	367/-	Shawon

\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale ( Sale 11 )				Next Sale ( Sale 12 )			
	Season 2020-2021		Season 2019-2020		Season 2020-2021		Season 2019-2020	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	53,564	2,935,307	58,759	3,218,851	56,791	3,114,418	54,296	2,975,203
Dust	8,978	491,994	11,089	609,871	9,861	540,383	10,362	569,436
Total	62,542	3,427,302	69,848	3,828,721	66,652	3,654,801	64,658	3,544,639

Chittagong Auction Average: Sale 10  
Season 2020/21: Tk. 168.47 & Season 2019/20: Tk. 195.77



**Chittagong Auction Statistics - Sale: 10**

**Quantities of Teas Sold & Average Prices Realised**

Category	For the Sale				Up-to-Date Sale							
	Season 2019/20		Season 2020/21		Season 2019/20		Season 2020/21		(+/-) Season 2019/20			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,590,085.0	193.72	1,706,916.4	159.88	10,609,936.5	79.8%	209.93	11,263,424.9	77.6%	171.17	653,488.4	-38.76
CTC DUST	345,808.1	205.19	392,737.4	205.78	2,662,296.3	20.0%	219.70	2,867,723.2	19.8%	199.68	205,426.9	-20.02
Sub-Total	1,935,893.1	195.77	2,099,653.8	168.47	13,272,232.8	99.9%	211.89	14,131,148.1	97.4%	176.96	858,915.3	-34.93
ORTHODOX	0.0	0.00	0.0	0.00	198.0	0.0%	205.00	0.0	0.0%	0.00	-198.0	-205.00
Total	1,935,893.1	195.77	2,099,653.8	168.47	13,272,430.8	99.9%	211.89	14,131,148.1	97.4%	176.96	858,717.3	-34.93
GREEN TEA	0.0	0.00	19.5	1,000.00	0.0	0.00%	0.00	1,705.7	0.0%	388.39	1,705.7	388.39
Total	1,935,893.1	195.77	2,099,673.3	168.47	13,272,430.8	99.9%	211.89	14,132,853.8	97.4%	176.98	860,423.0	-34.90
Other (s)	932.0	128.73	10.0	2,500.00	18,862.2	0.1%	148.27	376,075.4	99.6%	106.78	357,213.2	-41.49
G.Total	1,936,825.1	195.73	2,099,683.3	168.49	13,291,293.0	100.0%	211.80	14,508,929.2	100%	175.16	1,217,636.2	-36.63

**Buyer Purchase Analysis**

Buyer	For the Sale				Up-to-Date Sale							
	Season 2019/20		Season 2020/21		Season 2019/20		Season 2020/21		(+/-) Season 2019/20			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	7,132.7	0.03%	247.23	55,666.3	0.4%	196.29	48,533.6	-50.94
Internal	1,936,825.1	195.73	2,099,683.3	168.49	13,284,160.3	99.97%	211.78	14,453,262.9	99.6%	175.08	1,169,102.6	-36.70
Grand Total	1,936,825.1	195.73	2,099,683.3	168.49	13,291,293.0	100%	211.80	14,508,929.2	100.0%	175.16	1,217,636.2	-36.63

**Crop of Major Tea Producing & Exporting Countries**

Country	Month	For the Month			Up-to-Date		
		2019	2020	(+/-) 2019	2019	2020	(+/-) 2019
Bangladesh *	June	11.67	8.96	-2.70	27.95	21.81	-6.1
Malawi	June	1.61	1.39	-0.22	34.65	31.28	-3.4
Kenya	June	42.4	46.4	4.0	212.6	301.6	89.0
Sri Lanka	June	27.5	26.8	-0.7	158.8	129.0	-29.8
North India	June	125.5	116.5	-9.0	372.3	249.8	-122.5
South India	June	25.0	22.0	-3.0	100.5	98.4	-2.1
All India	June	150.5	138.5	-12.0	472.8	348.2	-124.6

## General + Other Market(s) This/Last Week

**KOLKATA SALE 32- 6<sup>TH</sup> & 7<sup>TH</sup> AUGUST, 2020**

CTC: Good demand. Best and Good Assams sold around last levels. Medium Assams were firm to at times dearer. Doors sold at firm to dearer levels. Export accounts were active on larger Brokens. Local segments operated on the Doors.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	466-666	426-506	453-533
GOOD ASSAMS	426-440	373-420	400-440
MED ASSAMS	347-420	333-360	333-387
BEST DOOARS	360-400	347-400	307-347
GOOD DOOARS	307-333	293-333	280-293
MED & PLAINER DOOARS	253-293	253-287	253-267

**COONOOR SALE 32- 7<sup>TH</sup> AUGUST, 2020**

Good Demand. Markets opened to mixed trend of demand with the all sorts selling at irregular levels, as the sale progressed the market witnessed improvement in demand and were dearer by Rs 2/- to 4/- and sometimes more.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	215-292	178-212	164-176	155-163	138-154
Medium Brokens	254-342	208-250	195-207	182-194	171-180
Smaller Brokens	254-359	222-250	207-220	199-206	182-198
Fannings	244-340	222-242	206-220	195-204	171-194

**SILIGURI SALE 31- 6<sup>TH</sup> AUGUST, 2020**

Strong demand. Levels for all sorts were firm to dearer in line with quality & competition.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	373-446	367-433	333-393
MEDIUM / BETTER MEDIUM	327-367	320-360	300-327
COMMON / BLF	267-320	267-313	267-293

**MOMBASA SALE 31- 3<sup>RD</sup> /4<sup>TH</sup> /5<sup>TH</sup> AUGUST, 2020**

Offerings: 96,183 packages (6,315,024.00 kilos) and 18.40% were unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
BEST	224 – 492	215 – 332	230 – 328	244 – 308
GOOD	200 – 438	210 – 237	226 – 260	220 – 278
GOOD MEDIUM	184 – 275	176 – 228	184 – 246	220 – 276
MEDIUM	170 – 228	163 – 218	165 – 219	165 – 222
LOWER MEDIUM	138 – 218	120 – 182	140 – 184	102 – 179
PLAINER	127 – 200	105 – 167	090 – 172	098 – 170