

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 06 held on Monday, 29th June 2020

CTC LEAF: 44,273 packages of Current Season teas & 125 packages of Old Season teas on offer met with a very selective demand at easier rates.

BROKENS: Well made good liquoring small Brokens met with a fairly good demand but eased by Tk.5/- to Tk.10/- per kg. There was less demand for BOPs and prices were lower by Tk. 8/- to Tk.10/- with quite a lot of withdrawals. Plain and BLF teas were again an easier market and were subject to heavy withdrawals.

FANNINGS: Good liquoring Fannings met with a fair demand but prices mostly eased by Tk.5/- to Tk.8/- per kg. All others were difficult of sale and where sold registered a substantial drop in value. Withdrawals continued to be heavy for plain and BLF sorts.

CTC DUST: 8,150 packages of Current Season Teas & 360 packages of Old Season teas on offer met with

a good demand. Good liquoring Ds were firm to at times slightly dearer. Their Mediums were barely steady to easier. However, Plain and BLF teas were a lower market with quite a fair withdrawal. Blenders lent strong support with fair interest from the Loose Tea buyers.

COMMENTS: The sale for Leaf section of the catalogue was held at the Bangabandhu Conference Hall, World Trade Center, Chittagong and the Dust was held at the usual auction venue. Demand was restricted this week. Both Blenders and Loose Tea buyers were selective in their buying. This resulted in a heavy withdrawal of the offerings.

Dusts sold well.

Our catalogue (Sale 06): Avg: Tk 180.79 , Sold 47.1%
& (Sale 05) Avg: Tk 177.51, sold 55.0%.

* including Old Season tea.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	165-170	165-180	Best	195-200	200-205	PD	95-198	82-216
Medium	165-175	170-190	Good	175-185	185-195	RD	98-250	89-258
Small	170-185	175-200	Medium	160-170	170-175	D	113-275	115-260
Plain	145-160	155-165	Plain	140-155	150-165	CD	157-360	168-267
BLF	110-135	115-140	BLF	110-135	115-140	BLF	102-197	111-168

Exchange Rates 29th June, 2020 Sterling Pound: Tk. 102.3598, dollar: Tk. 83.6702

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	10	228/-	Shawon
Fannings	* Madhupur	PF	10	225/-	Danish
Clonal Brokens	* Madhupur	GBOP (BT1)	10	260/-	Ziku
Clonal Fannings	Kaiyacherra Dalu	OF	10	238/-	Banani
PD/RD	Madhupur	RD(BT1)	10	262/-	Shawon
D	* Madhupur	D(BT1)	10	275/-	AKT
CD	* Madhupur /Madhupur	CD(BT1)	5/5	360/-	Pop(D)/Shawon

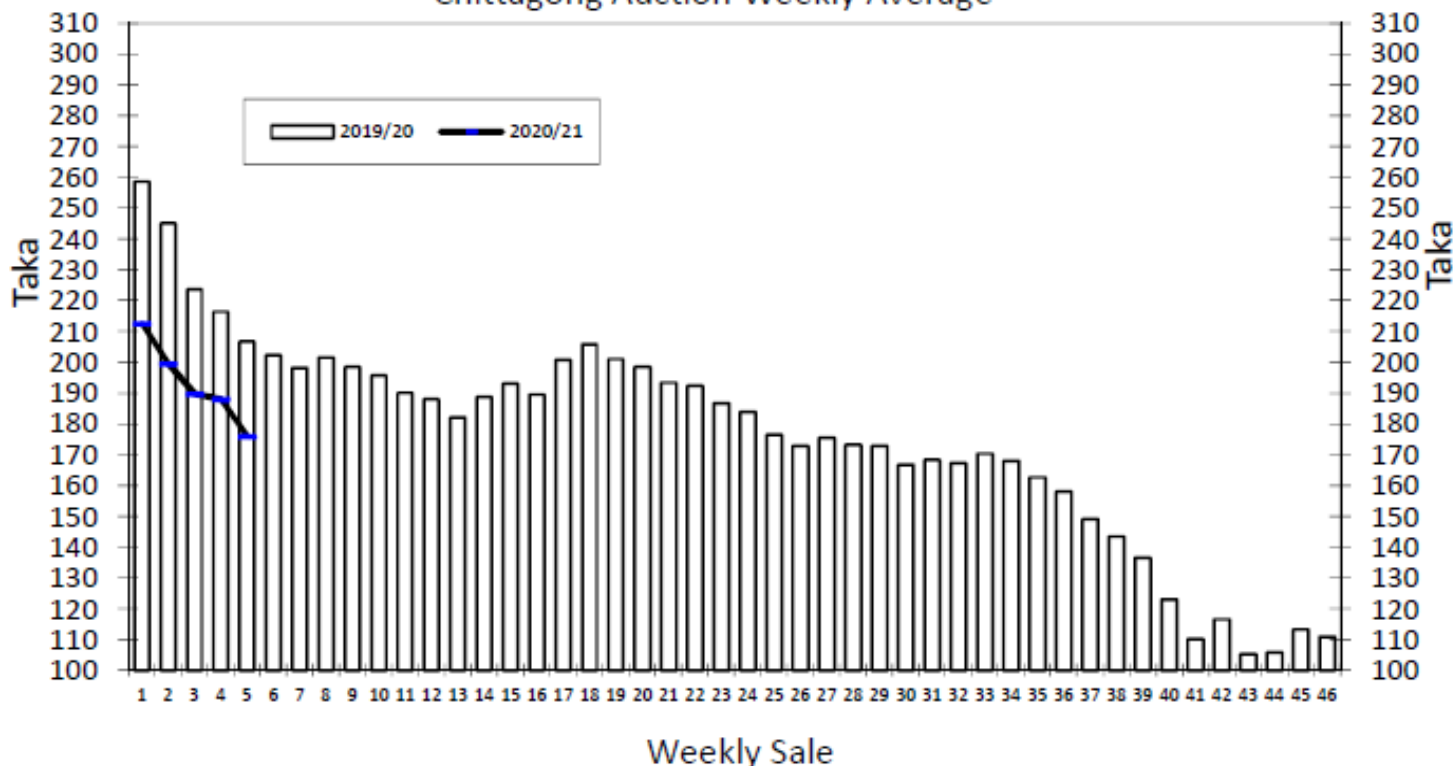
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 06)				Next Sale (Sale 07)			
	Season 2020-2021		Season 2019-2020		Season 2020-2021		Season 2019-2020	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	44,398	2,434,711	35,603	1,950,319	47,323	2,595,193	42,892	2,348,734
Dust	8,510	467,366	7,128	392,035	8,879	486,569	8,619	473,307
Total	52,908	2,902,077	42,731	2,342,353	56,202	3,081,763	51,511	2,822,042

Chittagong Auction Average: Sale 05
Season 2020/21: Tk. 175.91 & Season 2019/20: Tk. 206.59

Chittagong Auction Weekly Average



Chittagong Auction Statistics - Sale: 05
Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2019/20		Season 2020/21		Season 2019/20		Season 2020/21		Season 2019/20		(+/-) Season 2019/20	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,136,945.5	204.71	1,049,032.0	170.17	4,159,681.0	79.7%	230.47	4,640,677.5	76.6%	186.90	480,996.5	-43.57
CTC DUST	276,117.9	214.34	305,573.8	195.62	1,047,340.6	20.1%	237.97	1,068,964.5	17.7%	206.18	21,623.9	-31.78
Sub-Total	1,413,063.4	206.59	1,354,605.8	175.91	5,207,021.6	99.8%	231.98	5,709,642.0	94.3%	190.51	502,620.4	-41.47
ORTHODOX	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	0.0	0.0%	0.00	0.0	0.00
Total	1,413,063.4	206.59	1,354,605.8	175.91	5,207,021.6	99.8%	231.98	5,709,642.0	94.3%	190.51	502,620.4	-41.47
GREEN TEA	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.0%	0.00	0.0	0.00
Total	1,413,063.4	206.59	1,354,605.8	175.91	5,207,021.6	99.8%	231.98	5,709,642.0	94.3%	190.51	502,620.4	-41.47
Other (s)	5,376.0	147.35	72,898.7	101.02	11,072.2	0.2%	163.66	346,084.9	99.1%	106.31	335,012.7	-57.35
G.Total	1,418,439.4	206.37	1,427,504.5	172.09	5,218,093.8	100.0%	231.84	6,055,726.9	100%	185.70	837,633.1	-46.14

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2019/20		Season 2020/21		Season 2019/20		Season 2020/21		Season 2019/20		(+/-) Season 2019/20	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	38,100.4	188.59	7,132.7	0.03%	247.23	55,666.3	0.9%	196.29	48,533.6	-50.94
Internal	1,418,439.4	206.37	1,389,404.1	171.63	5,210,961.1	99.97%	231.81	6,000,060.6	99.1%	185.60	789,099.5	-46.21
Grand Total	1,418,439.4	206.37	1,427,504.5	172.09	5,218,093.8	100%	231.84	6,055,726.9	100.0%	185.70	837,633.1	-46.14

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month			Up-to-Date		
		2019	2020	(+/-) 2019	2019	2020	(+/-) 2019
Bangladesh *	May	7.65	8.66	1.01	16.28	7.65	-8.6
Malawi	May	4.50	2.80	-1.70	33.00	29.90	-3.1
Kenya	April	26.1	49.7	23.5	132.4	208.2	75.8
Sri Lanka	April	23.6	13.3	-10.3	97.1	73.3	-23.8
North India	March	59.5	32.2	-27.3	64.1	33.4	-30.7
South India	March	15.1	11.3	-3.8	39.5	40.6	1.1
All India	March	74.6	43.5	-31.1	103.6	74.0	-29.6

General + Other Market(s) This/Last Week

KOLKATA SALE 26 -24TH & 25TH JUNE, 2020

CTC: There was good demand. Bulk of the Assams on offer sold at firm to dearer rates. Good & well-made Doars were firm to at times dearer. The remainder was firm. Western India segments along with Regional packeteers were active on good liquoring descriptions. Exporters were active on larger Brokens & some Fannings. Local buyers were active on the Doars & other clean, well-made teas.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	397-400	358-424	397-437
GOOD ASSAMS	344-384	331-358	344-384
MED ASSAMS	305-331	292-318	305-331
BEST DOOARS	318-358	318-344	278-305
GOOD DOOARS	265-292	265-292	239-265
MED & PLAINER DOOARS	212-239	212-239	199-225

SILIGURI SALE 25- 25TH JUNE, 2020

LEAF: Good demand. Good/best sorts were around last. The remainder were steady to dearer with competition. DUST: Strong demand at steady to dearer levels. All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	344-424	331-397	318-384
MEDIUM / BETTER MEDIUM	292-331	278-318	265-305
COMMON / BLF	212-278	212-265	206-252

COONOOR SALE 26- 27TH JUNE, 2020

Continued good demand prevailed over all the sorts of teas on offer. The brighter teas were firm to dearer in line with quality. The good and better medium teas met with a rather mixed trend of prices for different types and grades and generally lower by Rs 5 -7 and more so on quality. Export buying was seen on some select better medium, medium and plainer teas.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
	176-397	147-212	120-211	113-170	113-153

MOMBASA SALE 25- 22ND & 23RD JUNE, 2020

Good general demand prevailed for the 197,551 packages (12,864,652.50 kilos) in the market at irregular levels and 16.73% remained unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 - USC
BEST	192 – 500	186 – 326	188 – 328	195 – 290
GOOD	186 – 330	184 – 212	210 – 248	205 – 274
GOOD MEDIUM	150 – 241	169 – 220	165 – 240	160 – 268
MEDIUM	165 – 210	164 – 204	170 – 224	160 – 226
LOWER MEDIUM	117 – 178	140 – 187	140 – 200	104 – 194
PLAINER	092 – 170	092 – 160	106 – 188	100 – 188