# NATIONAL BROKERS LIMITED

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## Tea Auctioneers since 1948 TEA MARKET REPORT – Sale 04 held on Monday, 15th June 2020

CTC LEAF: 37,248 packages of Current Season teas and 2,024 packages of Old Season teas on offer once again met with a selective demand at easier rates. BROKENS: Well made good liquoring small Brokens met with a fairly good demand but eased by Tk.2/- to Tk.4/- per kg. BOPs were less sought after and were lower by upto Tk.7/- with fair withdrawals. Plain and BLF teas eased further with quite heavy withdrawals. FANNINGS: Good liquoring Fannings met with a fair demand but eased by Tk. 3/- to Tk.6/- per kg. The remainder eased further by Tk.5/- to Tk.8/particularly the plain and BLF teas which fetched quite heavy withdrawals.

CTC DUST: 7,623 packages of Current Season teas and 994 packages of Old Season teas on offer met with a good demand. Good liquoring teas particularly well made Ds met with a good competition and sold at firm to dearer rates. Others were irregular around last. BLF teas were lower by Tk.10/- to Tk.12/- and also witnessed heavy withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: Sale for the Leaf section of the catalogue was again held at the Bangabandhu Conference Hall, World Trade Center, Chittagong and the Dust was held at the usual auction venue. Offerings were much more in this sale where the demand was quite restricted due to participation of insufficient buyers. Dusts, however, sold quite well with less withdrawals. A few Blenders were fairly active but Loose tea buyers continued to operate selectively.

Good liquoring Ds were a strong feature of the sale.

Our catalogue (Sale 04): Avg: Tk 180.05, 60.9% & ( Sale 03) Avg: Tk 188.61, sold 63.5%.

\* including Old Season tea.

Qι	ıotations –	This	Week –	(In	Taka)	)
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Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	175-185	NQTA	Best	205-212	205-215	PD	187-230	100-230
Medium	175-200	180-205	Good	192-202	190-205	RD	100-262	99-268
Small	185-210	190-210	Medium	175-185	180-190	D	105-285	100-281
Plain	160-170	165-175	Plain	160-170	165-175	CD	137-420	175-288
BLF	123-150	125-150	BLF	123-150	125-150	BLF	183-110	118-187

Exchange Rates 15 June, 2020 Sterling Pound: Tk. 103.8844, dollar: Tk. 83.6702

Top Prices - This Week

Category - CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Madhupur	GBOP(S)	10	252/-	Banani
Fannings	Madhupur	PF	10	235/-	Aftab
Clonal Brokens	* Madhupur	GBOP(BT1)	10	296/-	Asha
Clonal Fannings	Clevedon	OF	20	260/-	Shati/BC
PD/RD	* Madhupur	RD(BT1)	10	262/-	Shawon
D	* Madhupur	D	10	285/-	Meghna
CD	* Madhupur	CD(BT1)	5	420/-	Bornali

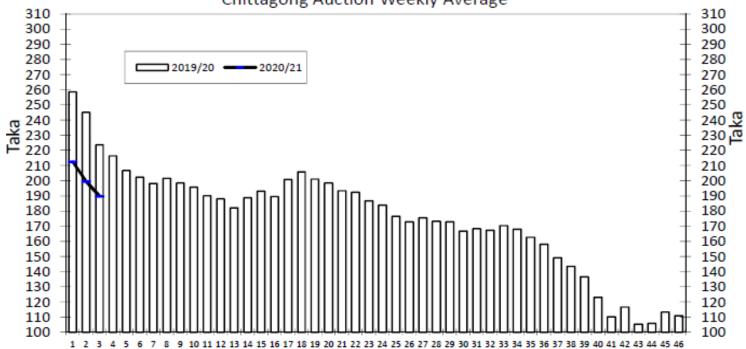
<sup>\*</sup> Above price(s) realised in our catalogue

#### **Offerings**

		This Sale	(Sale 04)	Next Sale ( Sale 05 )						
	Season 20	20-2021	Season 20	19-2020	Season 2	020-2021	Season 2	019-2020		
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg		
Leaf	39,272	2,153,684	13,907	762,331	47,620	2,611,481	38,886	2,130,413		
Dust	8,617	473,177	3,420	187,952	9,126	500,105	7,975	438,455		
Total	47,889	2,626,860	17,327	950,283	56,746	3,111,586	46,861	2,568,868		

Chittagong Auction Average: Sale 03 Season 2020/21: Tk. 189.73 & Season 2019/20: Tk. 223.52

Chittagong Auction Weekly Average



#### Chittagong Auction Statistics - Sale: 03

### Quantities of Teas Sold & Average Prices Realised

		For the Sale				Up-to-Date Sale						
	Season 20	19/20	Season 20	20/21	Seaso	n 2019/20		Seaso	n 2020/21		(+/-) Season 2019/	20
Category	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	866,967.5	220.16	1,076,693.0	186.12	2,801,254.0	80.1%	242.36	2,484,071.0	81.3%	195.70	-317,183.0	-46.66
CTC DUST	261,068.1	234.69	207,952.0	208.43	691,512.5	19.8%	248.59	454,538.2	14.9%	213.32	-236,974.3	-35.27
Sub-Total	1,128,035.6	223.52	1,284,645.0	189.73	3,492,766.5	99.8%	243.59	2,938,609.2	96.2%	198.43	-554,157.3	-45.16
ORTHODOX	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	0.0	0.0%	0.00	0.0	0.00
Total	1,128,035.6	223.52	1,284,645.0	189.73	3,492,766.5	99.8%	243.59	2,938,609.2	96.2%	212.46	-554,157.3	-31.13
GREEN TEA	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.0%	0.00	0.0	0.00
Total	1,128,035.6	223.52	1,284,645.0	189.73	3,492,766.5	99.8%	243.59	2,938,609.2	96.2%	212.46	-554,157.3	-31.13
Other (s)	0.0	0.00	87,583.5	103.65	5,696.2	0.2%	179.06	117,347.1	99.4%	105.29	111,650.9	-73.77
G.Total	1,128,035.6	223.52	1,372,228.5	184.24	3,498,462.7	100.0%	243.49	3,055,956.3	100%	194.85	-442,506.4	-48.64

#### **Buyer Purchase Analysis**

		For the Sale U				Up-to-Date Sale						
	Season 20	19/20	Season 20	020/21	Seaso	n 2019/20		Seaso	n 2020/21		(+/-) Season 2019/	/20
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	7,132.7	0.03%	247.23	17,565.9	0.6%	213.00	10,433.2	-34.23
Internal	1,128,035.6	223.52	1,372,228.5	184.24	3,491,330.0	99.97%	243.48	3,038,390.4	99.4%	194.75	-452,939.6	-48.73
Grand Total	1.128.035.6	223.52	1.372.228.5	184.24	3.498.462.7	100%	243.49	3.055.956.3	100.0%	194.85	-442.506.4	-48.64

#### **Crop of Major Tea Producing & Exporting Countries**

Qty. (M.Kg)		F	or the Month	1		Up-to-Date	2
Country	Month	2019	2020	(+/-) 2019	2019	2020	(+/-) 2019
Bangladesh *	April	6.11	2.37	-3.75	8.64	4.19	-4.4
Malawi	May	4.50	2.80	-1.70	33.00	29.90	-3.1
Kenya	April	26.1	49.7	23.5	132.4	208.2	75.8
Sri Lanka	April	23.6	13.3	-10.3	97.1	73.3	-23.8
North India	March	59.5	32.2	-27.3	64.1	33.4	-30.7
South India	March	15.1	11.3	-3.8	39.5	40.6	1.1
All India	March	74.6	43.5	-31.1	103.6	74.0	-29.6

# **General + Other Market(s) This/Last Week**

## **KOLKATA SALE 24- 11<sup>TH</sup> JUNE 2020**

CTC: There was good demand for Assams and Dooars. Bulk of the Assams sold at irregular levels around last. Better Dooars were firm to dearer. Other varieties were irregular around last. Export accounts operated on larger Brokens. M/s Hindustan Unilever & M/s Tata Consumer Products operated on a range of teas in both markets.

Brokens	Fannings	Dusts
395-474	355-421	382-421
342-382	329-355	342-368
303-329	290-316	303-329
316-355	316-342	276-290
263-290	263-290	237-263
211-237	211-237	197-224
	395-474 342-382 303-329 316-355 263-290	395-474 355-421   342-382 329-355   303-329 290-316   316-355 316-342   263-290 263-290

## SILIGURI SALE 23- 10<sup>TH</sup> JUNE 2020

Good demand. Good/best and better medium sorts were well competed for at firm to dearer levels. Remainder were steady.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	355-427	342-407	302-368
MEDIUM / BETTER MEDIUM	276-342	269-328	256-289
COMMON / BLF	210-263	210-256	197-243

# COONOOR SALE 24 – 12<sup>TH</sup> JUNE, 2020

All round strong demand. The brighter teas met with prices dearer by Rs 2 to Rs 4 and sometimes more on quality. Better medium teas also saw a steep incline in prices and went up Rs10 to 12 and sometimes more. Mediums saw a similar trend and the teas fetched prices substantially higher than last. The plainer categories were dearer by Rs 10 and more.

CTC	Best	Good	Better Medium	Medium	Plain
Leaf(USC/KG)	205-307	163-203	143-161	122-142	107-121

## MOMBASA SALE 23-9<sup>TH</sup> & 10<sup>TH</sup> JUNE ,2020

Good general demand for the 190,058 packages (12,499,547.50 kilos) in the market which eased towards the close at irregular levels. 22.04% remained without bids.

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CTC	BP1 – USC	PF1 – USC	PD – USC	D1 - USC				
QUOTATIONS								
Best	190 – 530	197 – 322	200 - 332	200 – 330				
Good	167 – 213	193 – 216	198 – 229	186 – 242				
Good Medium	196 – 210	179 – 209	168 – 218	160 – 234				
Medium	180 – 212	170 – 200	170 – 220	160 – 215				
Lower Medium	118 – 190	135 – 182	135 – 198	125 – 196				
Plainer	075 - 158	080 - 168	082 - 186	080 - 184				