NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948 TEA MARKET REPORT – Sale 34 held on Monday 30th December, 2019

CTC LEAF: 43,958 packages of Current Season and 21 packages of Old Season teas on offer met with a restricted demand.

BROKENS: Only a handful of well made teas were sold at easier rates often declining by Tk.3/- to Tk.5/- with some withdrawals. Other varieties witnessed a limited demand and generally remained unsold particularly the plain varieties. There were some interest for the low priced teas.

FANNINGS: A few good liquoring types sold well but were a touch easier whilst Medium varieties saw less demand and there were several withdrawals. Plain types mostly remained unsold. Low price teas saw a little more demand.

CTC DUST: 6,292 packages of Current Season teas on offer met with a fair demand. Good liquoring teas again met fair competition and were dearer by Tk.5/-

to Tk.7/- closely following quality. Others sold at around last levels. BLF teas were easier and also witnessed fair withdrawals. Blenders were active with fair interest from the Loose tea buyers.

COMMENTS: This sale took place in Srimangal where owing to limited number of buyers attending demand was much less. As a result, price realisation was unsatisfactory. Prices also suffered particularly for Medium and plain types. Improved BLF teas saw slightly more demand. Blenders were the mainstay of the market. There was limited interest from the Loose tea buyers.

Dusts met with a fair demand with a few withdrawals.

Our catalogue (Sale 34): Avg: Tk 179.87, Sold 52.6% & (Sale 33) Avg: Tk 185.82, sold 61.7%.

 ${\bf Quotations}-{\bf This}\,\,{\bf Week}-({\bf In}\,\,{\bf Taka})$

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	150-155	155-165 nom	Best	200-210	205-215	PD	158-240	160-249
Medium	160-175	165-180	Good	180-195	185-200	RD	108-255	108-249
Small	165-180	170-185	Medium	160-175	165-180	D	133-259	132-264
Plain	110-135	115-145	Plain	110-135	115-145	CD	185-258	125-275
BLF	110-135	110-135	BLF	110-135	110-135	BLF	108-134	108-165

(BLF- Bought Leaf Factory)

Exchange Rates 30h December, 2019 Sterling Pound: Tk.. 109.1015, dollar: Tk. 83.6702

Top Prices - This Week

Category - CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Rangapani a/c Ellahinoor	BOP	10	214/-	Asib
Fannings	* Madhupur	PF	10	250/-	AKT
Clonal Brokens	Kaiyacherra Dalu	GBOP	20	363/-	GT/AKT
Clonal Fannings	Clevedon	OF	10	288/-	Jamuna
PD/RD (Incl Clone)	Deundi	PD	10	256/-	AKT
D (Incl Clone)	* Daragaon	D	20	259/-	Pop(D)/AKT
CD (Incl Clone)	* Daragaon	CD	20	258/-	Ispahani/Shawon

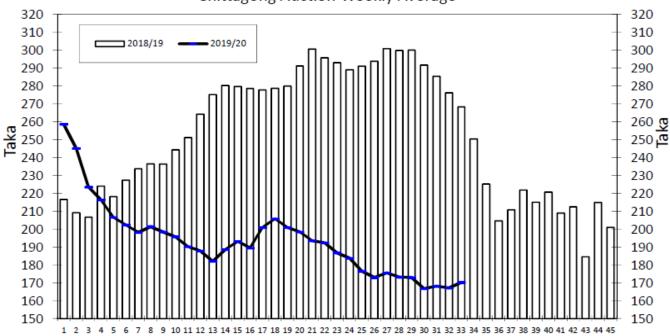
^{*} Above price(s) realised in our catalogue

Offerings

				OI.	icinigo				
		This Sale	(Sale 34)	Next Sale (Sale 35)					
Season 2019-2020			Season 2018-2019		Season 20	19-2020	Season 2018-2019		
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	
Leaf	43,979	2,408,819	48,184	2,439,451	72,459	3,970,029	51,370	2,813,208	
Dust	6,292	345,654	7,696	423,165	9,889	541,818	9,447	519,221	
Total	50,271	2,754,473	55,880	2,862,616	82,348	4.511.847	60.817	3,332,429	

Chittagong Auction Average: Sale 33 Season 2019/20: Tk. 170.27, Season 2018/19: Tk. 268.26

Chittagong Auction Weekly Average



Chittagong Auction Statistics - Sale: 33 Quantities of Teas Sold & Average Prices Realised

	For the sale					Op-to-Date Sale						
	Season 20	018/19	Season 20	19/20	Seaso	n 2018/19		Seaso	n 2019/20		(+/-) Season 2018/	19
Category	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,258,063.5	266.28	1,973,523.0	164.66	51,163,368.0	81.1%	273.91	56,143,380.0	81.6%	188.14	4,980,012.0	-85.77
CTC DUST	289,132.9	276.85	405,508.5	197.57	11,578,408.6	18.4%	278.52	12,289,292.4	17.9%	199.08	710,883.8	-79.44
Sub-Total	1,547,196.4	276.24	2,379,031.5	170.27	62,741,776.6	99.4%	274.76	68,432,672.4	99.5%	190.10	5,690,895.8	-84.65
ORTHODOX	0.0	0.00	0.0	0.00	1,013.5	0.0%	545.30	297.5	0.0%	236.77	-716.0	-308.53
Total	1,547,196.4	276.24	2,379,031.5	170.27	62,742,790.1	99.4%	274.76	68,432,969.9	99.5%	190.10	5,690,179.8	-84.66
GREEN TEA	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	3,572.0	0.0%	475.00	3,572.0	475.00
Total	1,547,196.4	276.24	2,379,031.5	170.27	62,742,790.1	99.4%	274.76	68,436,541.9	99.5%	190.12	5,693,751.8	-84.64
Other (s)	4,936.5	198.22	12,510.0	92.50	347,804.5	0.6%	217.59	362,763.9	0.5%	79.67	14,959.4	-137.92
G.Total	1,552,132.9	268.04	2,391,541.5	169.86	63,090,594.6	100%	274.45	68,799,305.8	100%	189.54	5,708,711.2	-84.91

Buyer Purchase Analysis

		Up-to-Date Sale										
	Season 20	18/19	Season 20	19/20	Se	ason 2018/	19	Seaso	n 2019/20		(+/-) Season 2018/	19
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	23,502.2	96.41	16,183.5	0.03%	262.10	172,345.7	0.25%	105.56	156,162.2	-156.54
Internal	1,552,132.9	268.04	2,368,039.3	170.59	63,074,411.1	99.97%	274.45	68,626,960.1	99.75%	189.75	5,552,549.0	-84.70
Grand Total	1,552,132.9	268.04	2,391,541.5	169.86	63,090,594.6	100%	274.45	68,799,305.8	100%	189.54	5,708,711.2	-84.91

Crop of Major Tea Producing & Exporting Countries

Qty. (M.Kg)		F	or the Montl	Up-to-Date						
Country	Month	2018	2019	(+/-) 2018	2018	2019	(+/-) 2018			
Bangladesh *	November	9.1	10.3	1.2	75.9	89.6	13.8			
North India	November	101.5	117.6	16.1	1078.0	1121.7	43.7			
South India	November	19.6	21.8	2.2	205.1	200.9	-4.2			
All India	November	121.1	139.4	18.3	1283.1	1322.6	39.5			
Kenya	October	49.3	46.3	-3.0	395.5	363.1	-32.4			
Malawi	October	2.2	2.3	0.1	42.8	42.0	-0.8			
Sri Lanka	October	29.1	20.8	-8.3	252.7	253.7	1.0			

^{*} Source: Bangladesh Tea Board's Monthly Statistical Bulletin

General + Other Market(s) This/Last Week

KOLKATA SALE 52- 24TH, 25TH & 26TH DECEMBER, 2019

CTC Leaf: There was good demand. Brighter liquoring and cleaner, well-made Assams were steady. Other varieties were irregular with quality; brownish, fibrous sorts were easier. Good Dooars were firm to at times dearer. Other well-made Dooars were steady. Plainer BLF sorts were irregular around last. CTC Dust: There was good demand. Brighter liquoring Assams, especially the Dust grade, sold at firm levels. The remainder was barely steady to easier. The small weight of Dooars was steady. M/s Hindustan Unilever was active on a cross-section of the offerings. They were most active on good liquoring larger Assam Brokens, brighter liquoring Dusts and showed strong activity on good liquoring Fannings. M/s Tata Global Beverages remained subdued and operated selectively in both markets. Western India accounts were active on brighter liquoring descriptions. Export accounts operated on larger Brokens and Fannings. Regional packeteers showed interest on medium and plainer sorts. Local buyers were active on the Dooars and other clean, well-made teas.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	309-337	295-323	337-351
GOOD ASSAMS	253-295	267-295	281-323
MED ASSAMS	211-239	211-239	211-253
BEST DOOARS	253-295	253-281	225-246
GOOD- MED DOOARS	197-225	197-225	190-211
PLAINER DOOARS	127-169	127-169	127-169

SILIGURI SALE 52- 26TH DECEMBER, 2019

LEAF: Good demand at steady to easier levels following quality. DUST: Good demand at last levels. Internal-Active, Blenders- Operated. Exporter- Selective.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	235-337	225-295	211-267
MEDIUM / BETTER MEDIUM	169-225	169-218	162-197
COMMON / BLF	113-162	113-162	113-155

COONOOR: Sale 52 will not be conducted on account of Christmas/ New Year's.