

NATIONAL BROKERS LIMITED

<http://nationalbrokersbd.com/>

Tea Auctioneers since 1948

TEA MARKET REPORT – Sale 29 held on Monday 25th November, 2019

CTC LEAF: 47,269 packages of Current Season teas on offer met with only a fair demand with prices following quality.

BROKENS: A select few well made teas met with a fairly good interest and were generally firm whilst the Medium and other varieties met with less demand and there were heavier withdrawals in these categories. Larger Brokens were also mostly discounted. Poor varieties suffered heavy withdrawals and were sold recorded a decline of Tk.10/- and more.

FANNINGS: A small weight of good Fannings met with a fairly good demand and were generally firm to slightly dearer. Medium varieties saw a fair demand but were easier with quality. Plain types continued to prove difficult of sale with considerable withdrawals.

CTC DUST: 8,768 packages of Current Season teas on offer met with a fair demand. CDs sold well at around last levels. Medium varieties sold at a discount of Tk.5/- to Tk.10/-. Plain and BLF categories were easier with a few withdrawals. Blenders were fairly active with some interest from the Loose tea buyers.

COMMENTS: This sale was held in Srimamgal which met with only a fair interest from the buyers. Blenders operated in fair strength but all other segments were a weak feature. As a result, prices eased for most varieties and there were heavier withdrawals particularly for the reprinted teas. Dusts met with a fair demand.

Our catalogue (Sale 29): Avg: Tk 181.70, Sold 53.9% & (Sale 28) Avg: Tk 180.32, sold 57.4%.

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	155-160	155-165	Best	185-195	185-195	PD	170-265	178-230
Medium	160-170	165-170	Good	180-185	178-183	RD	114-248	115-271
Small	165-175	170-175	Medium	165-175	165-173	D	126-248	115-249
Plain	105-120	110-120	Plain	105-120	110-120	CD	134-280	113-300
BLF	100-115	100-115	BLF	100-115	100-115	BLF	114-170	113-150

(BLF- Bought Leaf Factory)

Exchange Rates 25 November, 2019 Sterling Pound: Tk.. 106.7178, dollar: Tk. 83.5705

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	20	270/-	Mintu/Shawon
Fannings	* Madhupur	PF	10	260/-	AKT
Clonal Brokens	Clevedon	GBOPS	10	329/-	AKT
Clonal Fannings	Kaiyacherra Dalu	OF	20	313/-	NBT/Shati
PD/RD (Incl Clone)	Clevedon	RD(C)	10	289/-	TS
D (Incl Clone)	Clevedon	D(C)	10	291/-	Jamuna
CD (Incl Clone)	* Amrail	CD	10	280/-	Padma

* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 29)		Season 2018-2019		Next Sale (Sale 30)		Season 2018-2019	
	Season 2019-2020	Season 2018-2019	Season 2019-2020	Season 2018-2019	Season 2019-2020	Season 2018-2019	Season 2019-2020	Season 2018-2019
Leaf	47,269	2,589,344	40,635	2,226,972	73,624	4,034,595	44,314	2,429,415
Dust	8,768	481,318	7,510	412,440	12,217	669,492	7,202	395,632
Total	56,037	3,070,662	48,145	2,639,412	85,841	4,704,087	51,516	2,825,047

Chittagong Auction Average: Sale 28
Season 2019/20: Tk. 173.21, Season 2018/19: Tk. 299.86

Chittagong Auction Weekly Average



Chittagong Auction Statistics - Sale: 28

Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2018/19		Season 2019/20		Season 2018/19		Season 2019/20		(+/-) Season 2018/19			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	2,047,203.5	299.00	2,022,429.0	170.79	43,459,790.2	81.0%	272.09	46,289,247.0	81.4%	193.09	2,829,456.8	-79.00
CTC DUST	413,366.5	304.12	429,330.1	184.59	9,864,312.4	18.4%	276.47	10,241,710.0	18.0%	201.44	377,397.6	-75.03
Sub-Total	2,460,570.0	299.86	2,451,759.1	173.21	53,324,102.6	99.4%	272.90	56,530,957.0	99.4%	194.60	3,206,854.4	-78.30
ORTHODOX	0.0	0.00	0.0	0.00	861.0	0.0%	550.41	297.5	0.0%	236.77	-563.5	-313.64
Total	2,460,570.0	299.86	2,451,759.1	173.21	53,324,963.6	99.4%	272.91	56,531,254.5	99.4%	194.60	3,206,290.9	-78.30
GREEN TEA	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	3,423.0	0.0%	452.15	3,423.0	452.15
Total	2,460,570.0	299.86	2,451,759.1	173.21	53,324,963.6	99.4%	272.91	56,534,677.5	99.4%	194.62	3,209,713.9	-78.29
Other (s)	17,831.5	255.67	3,295.5	86.67	340,127.0	0.6%	217.59	332,419.4	0.6%	78.20	-7,707.6	-139.39
G.Total	2,478,401.5	299.55	2,455,054.6	173.09	53,665,090.6	100%	272.56	56,867,096.9	100%	193.94	3,202,006.3	-78.62

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2018/19		Season 2019/20		Season 2018/19		Season 2019/20		(+/-) Season 2018/19			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	16,183.5	0.03%	262.10	15,318.4	0.03%	218.26	-865.1	-43.84
Internal	2,478,401.5	299.55	2,455,054.6	173.09	53,648,907.1	99.97%	272.56	56,851,778.5	99.97%	193.93	3,202,871.4	-78.62
Grand Total	2,478,401.5	299.55	2,455,054.6	173.09	53,665,090.6	100%	272.56	56,867,096.9	100%	193.94	3,202,006.3	-78.62

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month			Up-to-Date		
		2018	2019	(+/-) 2018	2018	2019	(+/-) 2018
Bangladesh *	October	11.9	13.4	1.5	66.7	79.3	12.6
Malawi	October	2.2	2.3	0.1	42.8	42.0	-0.8
North India	September	155.4	167.8	12.4	820.7	852.4	31.7
South India	September	19.4	16.9	-2.5	158.5	153.9	-4.6
All India	September	174.8	184.7	9.9	979.2	1006.3	27.1
Kenya	September	42.5	35.5	-7.0	346.0	317.0	-29.0
Sri Lanka	September	19.4	21.7	2.3	223.0	232.7	9.7

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

General + Other Market(s) This/Last Week

KOLKATA SALE 47- 19TH/20TH & 21ST NOVEMBER, 2019

CTC Leaf: There was good demand for best Assam descriptions which were fully firm to dearer. Other brighter steady to at times dearer. Brownish, plainer liquoring teas were irregularly easier. Better, good and well-made medium Dooars were firm to dearer. The remainder was irregular around last levels. M/s Tata Global Beverages was active on a cross-section of the offerings in both markets. Western India accounts were active, but were selective mostly on brighter liquoring invoices. Export accounts operated on larger Brokens. Regional packeteers operated on medium and plainer categories. Local buyers were active on the Dooars.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	321-349	307-321	349-363
GOOD ASSAMS	251-307	265-293	307-335
MED ASSAMS	209-237	209-237	223-279
BEST DOOARS	244-265	237-258	216-230
GOOD- MED DOOARS	195-223	195-223	181-202
PLAINER DOOARS	126-167	126-167	126-167

SILIGURI SALE 47- 20TH NOVEMBER, 2019

Good demand. Teas across all categories and price segments ruled firm to dearer on competition. All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	251-335	237-321	209-272
MEDIUM / BETTER MEDIUM	174-244	174-230	167-202
COMMON / BLF	119-167	112-167	112-160

COONOOR SALE 27- 22ND NOVEMBER, 2019

Reduced demand at easier levels. The Best liquoring teas were steady to dearer upto Rs.5; Good sorts were steady to occasionally dearer; Mediums sorts were easier by Rs.2 – 3; Plainers eased upto Rs.2, with the browner sorts facing heavy withdrawals. Except for the Internal market, which was selective, all other sections were fair.

CTC Leaf(USC/KG)	Best	Good	Medium	Plain
	142-162	119-133	100-112	87-95

MOMBASA SALE 47- 18TH & 19TH NOVEMBER, 2019

Good but irregular demand prevailed for the 161,197 packages (10,666,368.00 kilos) available with plainer categories a weak feature. 12.57% remained without bids.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	325 – 624	272 – 328	296 – 370	324 – 370
Good	290 – 366	265 – 298	290 – 300	310 – 372
Good Medium	260 – 352	248 – 284	284 – 304	292 – 330
Medium	172 – 292	220 – 262	222 – 272	212 – 286
Lower Medium	135 – 226	128 – 220	115 – 212	130 – 220
Plainer	120 – 184	110 – 176	070 – 186	085 – 182