

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 22 held on Tuesday 2<sup>nd</sup> October, 2018

CTC LEAF: 45,286 packages of Current Season & 31 packages of Old Season Teas on offer met with a strong demand but at progressively easier rates.

BROKENS: Good and Medium Brokens met with a strong demand and were initially Tk.4/- Tk.5/- easier but as the sale progressed, prices declined often by upto Tk.10/- over last. Plainer types, however, met with much less demand and eased by upto Tk.15/- and more. There were substantial withdrawals in this category.

FANNINGS: All good and Medium Fannings met with a strong demand but prices gradually dropped by Tk.8/- to Tk.12/- compared to previous rates. Plainer sorts were a much easier market with several withdrawals.

CTC DUST: 9,707 packages of Current Season & 90 packages of Old Season Teas on offer met with good demand. Good liquoring varieties were fully firm to

slightly dearer market. Medium teas sold at irregular rates around last closely following quality. Plainer liquoring teas generally were steady to occasionally lower upto Tk.5/- witnessing fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: This was the largest sale so far in the season. Blenders operated in usual strength. However, one of the major Blender was much less active which resulted in progressive decline of the market. Loose tea buyers were very selective.

Dusts sold well.

Our catalogue (Sale 22) Avg: **Tk 297.77**, Sold **92.3%** & (Sale 21) Avg: Tk 306.54, sold 98.0%.

### Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Large	290-299	300-312	Best	305-308	315-320	PD	297-312	NQTA
Medium	297-303	300-315	Good	298-304	305-314	RD	269-323	273-327
Small	298-305	300-315	Medium	290-297	298-304	D	255-320	275-325
Plain	240-275	250-280	Plain	240-275	250-280	CD	192-320	275-320

Exchange Rates 2<sup>ND</sup> October, 2018 Sterling Pound: Tk.107.2472, USD: Tk. 82.5240

### Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	10	321/-	Ali
Fannings	* Madhupur /Madhupur	PF	40/10	318/-	MA/MTC/Danish/HRC
Clonal Brokens	* Madhupur	GBOP(BT1)	10	324/-	Ali
Clonal Fannings	* Madhupur	PF(BT1)	10	325/-	Meghna
PD/RD	* Madhupur	RD	10	323/-	AKT
Clonal PD/RD	* Madhupur	RD(BT1)	10	323/-	AKT
D	* Daragaon	D	20	318/-	Orion/Uttara
Clonal D	* Madhupur	D(BT1)	20	320/-	MA/Uttara
CD	* Amrail	CD	10	318/-	Uttara
Clonal CD	* Madhupur	CD(BT1)	10	323/-	LC

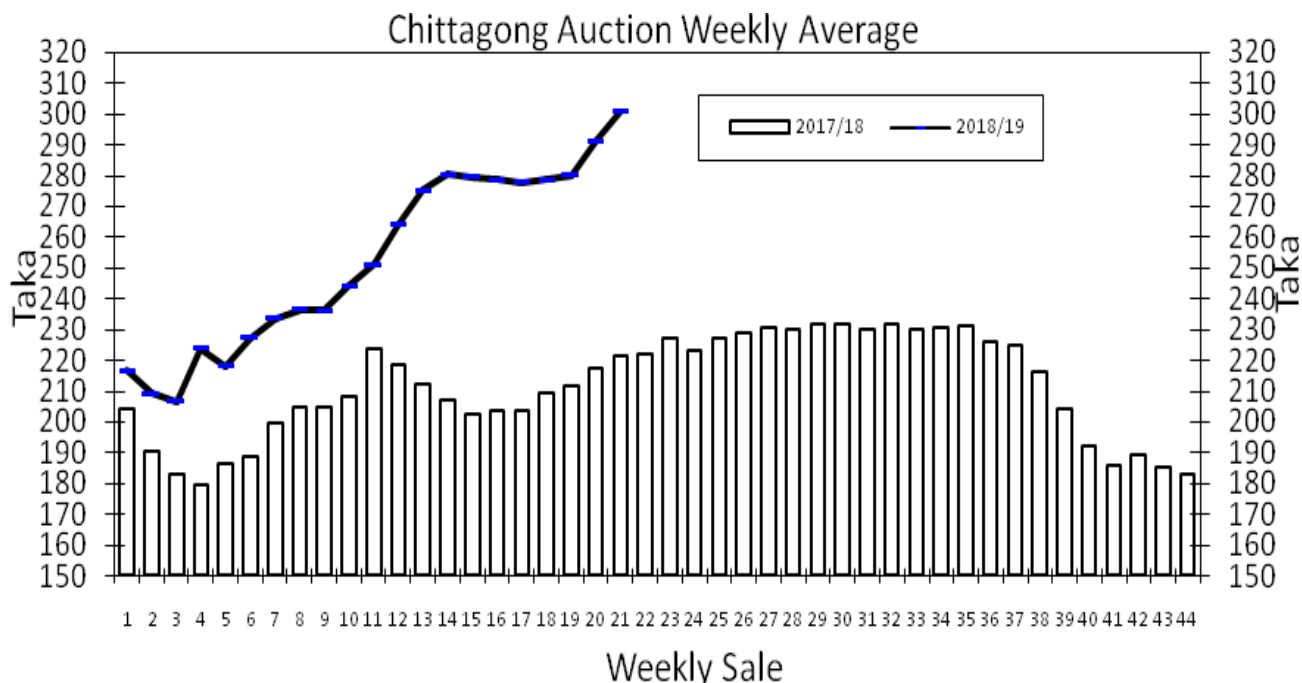
\* Above price(s) realised in our catalogue

### Offerings

Type	This Sale (Sale 22)				Next Sale (Sale 23)			
	Season 2018-2019		Season 2017-2018		Season 2018-2019		Season 2017-2018	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	<b>45,317</b>	<b>2,483,637</b>	43,093	2,359,885	<b>42,679</b>	<b>2,338,809</b>	35,146	1,925,891
Dust	<b>9,797</b>	<b>538,087</b>	7,745	425,592	<b>9,695</b>	<b>531,286</b>	7,915	434,705
<b>Total</b>	<b>55,114</b>	<b>3,021,724</b>	50,838	2,785,477	<b>52,374</b>	<b>2,870,095</b>	43,061	2,360,596

Chittagong Auction Average: (Sale – 21)

Season 2018-2019: Tk. 300.58 & Season 2017-2018: Tk. 221.39



**Chittagong Auction Statistics - Sale: 21**  
Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale									
	Season 2017/18		Season 2018/19		Season 2017/18		Season 2018/19		Season 2017/18		Season 2018/19		(+/-) Season 2017/18	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)
CTC LEAF	1,869,455.5	219.35	1,773,827.9	301.28	27,997,028.2	82.5%	204.82	29,224,423.4	80.7%	261.12	1,227,395.2	56.30	1,227,395.2	56.30
CTC DUST	359,705.9	232.01	384,284.8	297.36	5,718,350.1	16.9%	218.72	6,731,138.8	18.6%	267.81	1,012,788.7	49.09	1,012,788.7	49.09
Sub-Total	2,229,161.4	221.39	2,158,112.7	300.58	33,715,378.3	99.4%	207.17	35,955,562.2	99.3%	262.37	2,240,183.9	55.20	2,240,183.9	55.20
ORTHODOX	0.0	0.00	97.5	550.00	396.0	0.0%	534.39	597.0	0.0%	552.76	201.0	18.37	201.0	18.37
Total	2,229,161.4	221.39	2,158,210.2	300.59	33,715,774.3	99.4%	207.18	35,956,159.2	99.3%	262.38	2,240,384.9	55.20	2,240,384.9	55.20
GREEN TEA	0.0	0.00	0.0	0.00	0.0	0.0%	0.00	0.0	0.0%	0.00	0.0	0.00	0.0	0.00
Total	2,229,161.4	221.39	2,158,210.2	300.59	33,715,774.3	99.4%	207.18	35,956,159.2	99.3%	262.38	2,240,384.9	55.20	2,240,384.9	55.20
Other (s)	10,430.5	129.79	0.0	0.00	204,206.1	0.6%	152.64	250,646.9	0.7%	206.37	46,440.8	53.73	46,440.8	53.73
G.Total	2,239,591.9	220.97	2,158,210.2	300.59	33,919,980.4	100%	206.85	36,206,806.1	100%	261.99	2,286,825.7	55.14	2,286,825.7	55.14

**Buyer Purchase Analysis**

Buyer	For the Sale				Up-to-Date Sale									
	Season 2017/18		Season 2018/19		Season 2017/18		Season 2018/19		Season 2017/18		Season 2018/19		(+/-) Season 2017/18	
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)
Export	0.0	0.00	0.0	0.00	32,840.1	0.1%	213.81	16,183.5	0.0%	262.10	-16,656.6	48.29	-16,656.6	48.29
Internal	2,239,591.9	220.97	2,158,210.2	300.59	33,887,140.3	99.9%	206.84	36,190,622.6	100.0%	261.99	2,303,482.3	55.15	2,303,482.3	55.15
Grand Total	2,239,591.9	220.97	2,158,210.2	300.59	33,919,980.4	100%	206.85	36,206,806.1	100%	261.99	2,286,825.7	55.14	2,286,825.7	55.14

**Crop of Major Tea Producing & Exporting Countries**

Country	Month	For the Month			Up-to-Date		
		2017	2018	(+/-) 2017	2017	2018	(+/-) 2017
Bangladesh	August	10.0	10.7	0.7	39.5	37.0	-2.5
Malawi	August	1.5	1.7	0.2	34.5	37.1	2.6
Sri Lanka	August	24.8	21.3	-3.5	207.3	203.6	-3.7
North India	August	156.1	164.8	8.8	634.0	627.2	-6.8
South India	August	20.2	11.7	-8.5	157.7	133.2	-24.5
All India	August	176.2	176.6	0.3	791.7	760.4	-31.3
Kenya	July	31.6	35.27	3.7	232.5	266.3	33.8

## General + Other Market(s) This/Last Week

**KOLKATA SALE 39- 25<sup>TH</sup> 26<sup>TH</sup> & 27<sup>TH</sup> SEPTEMBER, 2018**

CTC: There was good demand for cleaner, good liquoring Assams which sold at steady levels. Browner, fibrous and plainer liquoring Assams met with fair demand and sold at barely steady rates. Better Dooars were irregularly easier. Other Dooars categories were irregular around last levels. There was good export activity on larger Brokens. Regional packeteers and other Blenders operated on the plainer categories. The local buyers operated on the Dooars and other clean, well-made invoices.

Tea Category USC/KG	Brokens	Fannings	Dusts
BEST ASSAMS	315-343	288-315	302-315
GOOD ASSAMS	261-302	240-281	261-288
MED ASSAMS	199-240	192-219	199-240
BEST DOOARS	226-240	219-233	219-233
GOOD- MED DOOARS	178-206	178-206	178-206
PLAINER DOOARS	151-165	151-165	151-165

**SILIGURI SALE 39- 26<sup>TH</sup> SEPTEMBER, 2018**

LEAF: Fair & subdued demand over last week improving with the progress of the sale particularly on the common/plainer sorts which sold at barely steady to easier levels. The remainder tended generally easier in line with quality & saw some withdrawals.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	226-295	226-281	213-261
MEDIUM / BETTER MEDIUM	171-219	171-219	178-206
COMMON / BLF	123-165	137-165	144-171

**COONOOR SALE 39- 28<sup>TH</sup> SEPTEMBER, 2018**

There was reduced demand this week, at easier levels. The best and good liquoring teas were generally steady to occasionally lower upto Rs.2, witnessing fair withdrawals. The major Blender and regional packeteers were active. The Exporters were selective while the internal market was fair.

CTC Leaf(USC/KG)	Best	Good	Medium	Plain
	162-171	130-151	112-123	96-110

**MOMBASA SALE 39- 24<sup>TH</sup> & 25<sup>TH</sup> SEPTEMBER, 2018**

Good and improved demand for the 140,966 packages (9,108,910 kilos) available at irregular levels.13.31% remained unsold.

Quotations	BP1-USC	PF1-USC	PD-USC	D1-USC
Best	342 – 426	290 – 324	305 – 342	307 – 344
Good	316 – 386	284 – 314	305 – 326	305 – 322
Good Medium	290 – 371	276 – 304	300 – 322	280 – 320
Medium	210 – 286	216 – 280	212 – 265	220 – 263
Lower Medium	124 – 224	128 – 244	135 – 258	140 – 256
Plainer	100 – 140	100 – 196	088 – 220	100 – 224