

# NATIONAL BROKERS LIMITED

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**Tea Auctioneers since 1948**

## TEA MARKET REPORT – Sale 13 held on Tuesday 24<sup>th</sup> July 2018

CTC LEAF: 36,781 packages of Current Season and 320 packages of Old Season Teas on offer met with a strong demand which strengthened with the progress of sale with prices appreciating.

BROKENS: Large and Medium sized Brokens were strongly competed for and were often dearer by Tk.4/- to Tk.7/-. Smaller Brokens particularly the brighter liquoring varieties followed a similar trend with a few lines appreciating by Tk.7/- to Tk.8/-. Plain varieties were also a dearer market following quality. A few teas were withdrawn owing to lack of bids.

FANNINGS: Coloury Fannings opened on a strong note but were dearer as the sale went on and moved up by Tk.5/- to Tk.8/-, particularly towards the close. Good and Medium varieties were also similarly dearer. Plain types were a strong market and generally moved up by Tk.5/- but there were a few withdrawals owing to lack of bids.

CTC DUST: 8,131 packages of Current Season and 20 packages of Old Season Teas on offer met with a good demand at dearer rates. Good liquoring varieties met with good competition and advanced by Tk.7/- to Tk.10/- following quality. Others were also sold well at firm to slightly dearer rates with a few withdrawals. Blenders lent strong support with only fair interest from the Loose tea buyers.

COMMENTS: A stronger market prevailed this week following greater competition by the Blenders particularly for the brighter Invoices. Internal buyers were subdued.

Dusts were a dearer market.

Our catalogue (Sale 13) Avg: **Tk 276.34**, Sold **97.7%** & (Sale 12) Avg: Tk 261.46, sold 97.7%.

### Quotations – This Week – (In Taka)

| Brokens | This Week | Last Week | Fannings | This week | Last Week | Dust | This week | Last Week |
|---------|-----------|-----------|----------|-----------|-----------|------|-----------|-----------|
| Large   | 274-279   | 260-270   | Best     | 277-282   | 270-278   | PD   | NQTA      | 269-287   |
| Medium  | 275-280   | 265-275   | Good     | 272-275   | 265-270   | RD   | 245-320   | 215-300   |
| Small   | 275-280   | 266-276   | Medium   | 270-273   | 260-263   | D    | 253-301   | 230-300   |
| Plain   | 220-260   | 210-250   | Plain    | 220-260   | 205-250   | CD   | 256-320   | 230-321   |

Exchange Rates 24th July, 2018 Sterling Pound: Tk..107.6247, Tk. 82.6121

### Top Prices – This Week

| Category – CTC  | Garden              | Grade     | Package | Price | Buyer(s)  |
|-----------------|---------------------|-----------|---------|-------|-----------|
| Brokens         | * Madhupur          | GBOP      | 10      | 303/- | AKT       |
| Fannings        | * Madhupur/Madhupur | PF        | 10 /10  | 294/- | NBT/Aftab |
| Clonal Brokens  | Clevedon            | GBOP(S) ` | 10      | 309/- | Kalam     |
| Clonal Fannings | Madhupur            | PF(TV1)   | 5       | 323/- | Banani    |
| PD/RD           | * Daragaon          | RD        | 10      | 297/- | Ispahani  |
| Clonal PD/RD    | * Madhupur          | RD(BT2)   | 5       | 307/- | MA        |
| D               | * Daragaon          | D         | 10      | 301/- | AKT       |
| Clonal D        | * Lalchand          | D         | 10      | 301/- | Consol    |
| CD              | * Rajghat           | CD        | 10      | 320/- | LC        |
| Clonal CD       | * Madhupur          | CD(BT1)   | 10      | 320/- | Maria     |

\* Above price(s) realised in our catalogue

### Offerings

| Type  | This Sale (Sale 13) |           |                  |           | Next Sale (Sale 14) |           |                  |           |
|-------|---------------------|-----------|------------------|-----------|---------------------|-----------|------------------|-----------|
|       | Season 2018-2019    |           | Season 2017-2018 |           | Season 2018-2019    |           | Season 2017-2018 |           |
|       | Packages            | Qty/Kg    | Packages         | Qty/Kg    | Packages            | Qty/Kg    | Packages         | Qty/Kg    |
| Leaf  | 37,101              | 2,034,252 | 42,796           | 2,343,557 | 34,236              | 1,876,133 | 39,728           | 2,175,644 |
| Dust  | 8,151               | 448,162   | 7,618            | 419,036   | 8,324               | 456,155   | 6,548            | 359,709   |
| Total | 45,252              | 2,482,414 | 50,414           | 2,762,594 | 42,560              | 2,332,288 | 46,276           | 2,535,353 |

**Chittagong Auction Average: (Sale – 12)**  
**Season 2018-2019: Tk. 264.30** & Season 2017-2018: Tk. 218.36

# General + Other Market(s) This/Last Week

## **KOLKATA SALE 29 – 17<sup>TH</sup> /18<sup>TH</sup> & 19<sup>TH</sup> JULY, 2018**

There was good demand. Best and good Assams sold at irregular levels around last. The remainder sold at irregular rates closely following quality. Good, medium and plainer Dooars sold at firm rates. M/s Tata Global Beverages operated on a cross-section of teas in the leaf sale. They were active on good liquoring Assams in the dust sale. Regional packeteers/other Blenders provided support on medium and plainer teas. Exporters operated mostly on a range of larger Broken's.

| Tea Category USC/KG | Broken's | Fannings | Dusts   |
|---------------------|----------|----------|---------|
| BEST ASSAMS         | 349-465  | 320-363  | 334-363 |
| GOOD ASSAMS         | 305-334  | 276-305  | 305-334 |
| MED ASSAMS          | 232-276  | 225-247  | 232-261 |
| BEST DOOARS         | 276-298  | 276-291  | 261-276 |
| GOOD- MED DOOARS    | 218-247  | 218-232  | 203-232 |
| PLAINER DOOARS      | 174-203  | 174-203  | 174-189 |

## **SILIGURI SALE 29 – 21st JULY, 2018**

Good demand. Levels were generally irregular and easier across all segments in line with quality. Fannings were well competed for. Blenders- HUL lent fair support, others operated. Exporters- Selective.

| Quotations (USC/KG)    | Broken's(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
|------------------------|------------------|------------------|---------------|
| GOOD / BEST            | 261-334          | 269-312          | 254-305       |
| MEDIUM / BETTER MEDIUM | 211-254          | 211-261          | 203-247       |
| COMMON / BLF           | 130-203          | 145-203          | 152-196       |

## **COONOR SALE 29- 20<sup>th</sup> JULY, 2018**

There was good demand this week. The best liquoring varieties were steady to occasionally easier. The good and medium teas were firm to dearer. The plain sorts were steady to occasionally dearer with brown teas facing fair withdrawals.

| CTC  | Best    | Good    | Medium  | Plain  |
|------|---------|---------|---------|--------|
| Leaf | 174-186 | 138-152 | 116-130 | 87-101 |

## **MOMBASA SALE 29- 16<sup>th</sup> & 17<sup>th</sup> JULY, 2018**

Fair demand for the 153,715 packages (9,904,349 kilos) available in the market at irregular rates with 13.41% remaining unsold

| Quotations   | BP1-USC   | PF1-USC   | PD-USC    | D1-USC    |
|--------------|-----------|-----------|-----------|-----------|
| Best         | 265 – 383 | 285 – 320 | 290 – 322 | 286 – 326 |
| Good         | 245 – 364 | 282 – 309 | 275 – 322 | 270 – 315 |
| Good Medium  | 240 – 352 | 268 – 306 | 282 – 316 | 276 – 306 |
| Medium       | 200 – 288 | 250 – 280 | 240 – 294 | 240 – 280 |
| Lower Medium | 131 – 268 | 172 – 248 | 146 – 239 | 200 – 250 |
| Plainer      | 096 – 140 | 114 – 216 | 100 – 218 | 105 – 210 |